COMPANY NO: 1384952

G.W. Chemicals Limited

Report and Financial Statements 18 Months ended 31 August 2006

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FINANCIAL STATEMENTS

PERIOD ENDED 31st AUGUST 2006

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COMPANY INFORMATION

Directors

R Francis

Company secretary

S Heseltine (resigned 22nd January 2008) T Mackin (appointed 19th February 2008)

Registered office

A1(M) Business Centre Dixons Hill Road Welham Green Hertfordshire AL9 7JE

Registered number

1384952

Auditors

Grant Thornton UK LLP Chartered Accountants 30 Finsbury Square London

EC2P 2YU

Solicitors

CMS Cameron McKenna

Mitre House

160 Aldersgate Street

London EC1A 4DD

Bankers

Royal Bank of Scotland Pic

2nd Floor

10 St Peters Street

St Albans Hertfordshire AL1 3LY

DIRECTOR'S REPORT

18 MONTH PERIOD ENDED 31st AUGUST 2006

The director's present their report and the financial statements of the company for the period ended 31st August 2006

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company was the manufacture and supply of hygiene chemicals. The company and it's subsidiaries were acquired by Zenith Hygiene Group Plc on 15th December 2005.

On 1st July 2006 the assets, liabilities and trade of G W Chemicals Limited were integrated with those of Zenith Hygiene Systems Limited, a wholly owned subsidiary of the ultimate parent undertaking. Following this, the company ceased trading and became dormant.

RESULTS FOR THE PERIOD

The trading results for the period and the company's financial position at the end of the period are shown in the attached financial statements

There were no dividends paid in the period (2005 £193,040)

DIRECTORS

The directors who served the company during the period were as follows,

A Williams (resigned 15th December 2005)
S Heseltine (resigned 19th February 2008)
R Francis (appointed 15th December 2005)

R Colwell (appointed 15th December 2005, resigned 9th May 2007)
A Cosgrove (appointed 15th December 2005, resigned 19th February 2008)

The directors have no interest in the shares of the company. The directors interests in the shares of the parent undertaking are shown in the director's report of that company.

DISCLOSURE OF INFORMATION TO AUDITORS

At the date of making this report each of the company's directors, as set out on page 1, confirm the following

- '- so far as each director is aware, there is no relevant information needed by the company's auditors in connection with preparing their report of which the company's auditors are unaware, and
- each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

AUDITORS

RSM Robson Rhodes LLP ("Robson Rhodes") merged its audit practice with that of Grant Thornton UK LLP ("Grant Thornton") with effect from 2 July 2007, with the successor firm being Grant Thornton Robson Rhodes therefore resigned as auditors on 13 July 2007 creating a casual vacancy, which the directors filled by appointing Grant Thornton A resolution to reappoint Grant Thornton as auditors of the company will be proposed at the forthcoming Annual General Meeting RSM Robson Rhodes LLP ("Robson Rhodes") merged its audit practice with that of Grant Thornton UK

The Directors' report was authorised and approved by the Board on 22 February 2008 and signed on their behalf by

R Francis Director

STATEMENT OF DIRECTORS' RESPONSIBILITIES

18 MONTH PERIOD ENDED 31st AUGUST 2006

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS

18 MONTH PERIOD ENDED 31st AUGUST 2006

We have audited the financial statements on pages 6 to 16. The financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and treland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the accounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS (continued)

18 MONTH PERIOD ENDED 31st AUGUST 2006

OPINION

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company as at 31 August 2006 and of its loss for the period then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Grant Thornton UK LLP

Chartered Accountants and Registered Auditors

Gul Putar www

London, England 22 February 2008

PROFIT AND LOSS ACCOUNT

PERIOD FROM 1st MARCH 2005 to 31st AUGUST 2006

	Note	18 months ended 31st Aug 06 £	Year ended 28th Feb 05 £
TURNOVER	2	9,980,809	7,313,576
Cost of sales		(4,918,418)	(3,052,525)
GROSS PROFIT		5,062,391	4,261,051
Administrative expenses		(6,022,427)	(4,032,437)
OPERATING (LOSS)/PROFIT	3	(960,036)	228,614
Interest payable and similar charges	5	(130,418)	(70,022)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(1,090,454)	158,592
Tax on (loss)/profit on ordinary activities	6	145,473	13,703
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	19	(944,981)	172,295

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for each period as set out above

The notes on pages 8 to 16 form part of these financial statements

BALANCE SHEET

31st AUGUST 2006

		As at 31 Au	ıgust 2006	As at 28 Feb	ruary 2005
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	8		-		1,643,971
Investments	9	_	735,405_		735,405
			735,405		2,379,376
CURRENT ASSETS			·		
Stocks	10	-		707,661	
Debtors	11	967,733		1,792,531	
Cash at bank and in hand		<u> </u>		706	
		967,733		2,500,898	
CREDITORS: Amounts falling	a dua				
within one year	12	(1,375,850)		(2,570,315)	
within one year	12	(1,373,030)		(2,070,010)	
NET CURRENT ASSETS/LIAI	BILITIES		(408,117)	_	(69,417)
TOTAL ASSETS LESS CURR	ENT LIA	BILITIES	327,288		2,309,959
CREDITORS: Amounts fallin	a due af	ter			
more than one year	13			_	(511,499)
		·	327,288		1,798,460
PROVISIONS FOR LIABILITIE	FS AND	CHARGES			
Deferred taxation	14	·····	-		(70,756)
		•	327,288		1,727,704
		:		•	
CAPITAL AND RESERVES					
Called-up equity share capital	16		19,304		19,304
Share premium reserve	17		2,725		2,725
Capital redemption reserve	18		24,346		24,346
Revaluation reserve	19		-		455,435
Profit and loss account			280,913		1,225,894
SHAREHOLDERS' FUNDS	20		327,288		1,727,704

These financial statements were authorised and approved by the directors on 22 February 2008 and are signed on their behalf by

R FRÀNCIS

The notes on pages 8 to 16 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

1 ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention

Going Concern

The financial statements have been prepared on a going concern basis. The company is ultimately dependent upon the ultimate parent company, ZHG plc and its subsidiaries, hereinafter the 'Group' for financial support

The Group incurred significant trading losses and increases in net debt during both the years ended 31 August 2007 and 31 August 2006. The directors have carried out a restructuring program and have agreed additional facilities totalling £12.75 million with the Group's bankers as set out in note 23. Post balance sheet events. The directors have also prepared detailed profit and cash flow projections for the period to 31 August 2009 which show that the Group should remain within its facilities throughout this period. As a result, the directors are of the opinion that the Group has adequate working capital to continue as a going concern for the foreseeable future and, in particular, for a period of at least 12 months from the date of approval of these financial statements.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No. 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

Fixed Assets

All fixed assets are initially recorded at cost. Freehold land and buildings are revalued in accordance with FRS 15 to reflect the market value of these assets.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Freehold buildings

- 2 % straight line

Plant & Machinery Fixtures & Fittings 10 to 20% reducing balance10 to 20% reducing balance

Motor Vehicles
Injection equipment

25% reducing balance24 to 48 % straight line

Land is not depreciated

Stocks

Stocks are values at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

1 ACCOUNTING POLICIES (continued)

Investments

Investments are carried at cost less provision for impairment

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Research and development

Research and development expenditure is charged to profits in the period in which it is incurred

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Leasing and hire purchase commitments

Assets held under finance leases are capitalised and included in tangible fixed assets at fair value. Each asset is depreciated over the shorter of the lease term or its useful life. The obligation relating to finance leases, net of finance charges in respect of future periods, are included as appropriate under creditors due within or creditors due after one year. The interest element of the rental obligation is allocated to accounting periods during the lease term to reflect a constant rate of interest on the remaining balance of the obligation for each accounting period.

Rentals under operating leases are charged to the profit and loss account as incurred

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

The turnover and profit before taxation are attributable to the principal activity of the company The analysis of turnover between customer areas is as follows 2006	2005 £ 3,746 9,830
The analysis of turnover between customer areas is as follows	£ 3,746 9,830
	£ 3,746 9,830
2006	£ 3,746 9,830
£	,830
-1	
Rest of Europe <u>624,874</u> 439 9,980,809 7,319	3.576
	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>
3. OPERATING (LOSS)/PROFIT	
Operating (loss)/profit is stated after charging	
2006	2005
£	£
	3,460
· · · · · · · · · · · · · · · · · · ·	3,630
,	5,822
Depreciation on assets acquired under hire purchase contracts 38,854 2	3,990
	2,000
	9,580
4. PARTICULARS OF EMPLOYEES	
The average number of staff employed during the period 2006	2005
amounted to No	No
Production 25	33
Administration and management 18	20
Distribution18	20
<u>61</u>	73
2006	2005
£	£
The aggregate payroll costs for the above were	
Wages and salaries 2,580,029 1,82	9,081
Social security costs 250,137 17	2,512
Pension costs	8,807
2,880,981 2.04	0,400

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

4	PARTICULARS OF EMPLOYEES (continued)		
	Directors' emoluments comprise	2006 £	2005 £
	Management remuneration Pension contributions	115,372 4,095 119,467	159,500 3,960 163,460
5.	INTEREST PAYABLE AND SIMILAR CHARGES	2006 £	2005 £
	Interest payable on bank borrowing Interest payable on hire purchase contracts	120,705 9,713 130,418	63,282 6,740 70,022
6.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the period	2006 €	2005 £
	Current tax	-	
	In respect of the period		
	UK Corporation tax based on the results for the period	-	
	Total current tax	-	-
	Deferred tax in respect of prior year In respect of current period	185,176 (330,649)	(13,703)
	Tax credit on (loss) / profit on ordinary activities	(145,473)	(13,703)

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

6. TAXATION ON ORDINARY ACTIVITIES (continued)

(b) Factors affecting current tax charge

The tax assessed on profit on ordinary activities for the period is lower than the standard rate of corporation tax in the UK of 30% (2005–19%)

	(Loss)/profit on ordinary activities before taxation Theoretical tax at UK corporation tax rate 30%	2006 £ (1,090,454) (327,136)	2005 £ 158,592 47,578
	Effects of Expenses disallowed for tax purposes Decelerated/(accelerated) capital allowances	12,424 85,115	6,965 (26,867)
	Creation of tax losses Tax credits Allowable expenditure not in the accounts Total current tax (note 6(a))	229,597 - 	16,480 (8,794) (35,362)
7	DIVIDENDS Dividend on ordinary shares	2006 £ -	2005 £ 193,040

8 TANGIBLE FIXED ASSETS

	Freehold Land & Buildings	Plant & Injection Equipment	Motor Vehicles	Fixtures & Fittings	TOTAL £
	£	£	£	£	Ľ,
COST					
At 1st March 2005	895,000	1,612,397	154,185	107,508	2,769,090
Additions	-	395,402	25,355	27,625	448,382
Disposals	(110,000)	(5,256)	(154,185)	(6,772)	(276,213)
Transfers	(785,000)	(2,002,543)	(25,355)	(128,361)	(2,941,259)
At 31st August 2006				•	
DEPRECIATION					
At 1st March 2005	19,720	978,508	54,246	72,645	1,125,119
Charge for the period	13,165	664,447	38,944	10,739	727,295
Disposals	•	(3,562)	(85,023)	(5,911)	(94,496)
Transfers	(32,885)	(1,639,393)	(8,167)	(77,473)	(1,757,918)
At 31st August 2006		•			
NET BOOK VALUE					
At 31st August 2006		•		-	-
At 28th February 2005	875,280	633,889	99,939	34,863	1,643,971

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

9	INVESTMENTS	
	Cost	£
	At 31 August 2006 and 28 February 2005	735,405

Shares in subsidiary undertakings

Company Name	% holding in £1 Ordinary Shares	Nature of business
* CMR Chemicals Limited	100%	Manafacture and supply of Chemicals and allied products
* Delmarco Limited	100%	Supply of Chemicals and allied products
Detra Limited	100%	Dormant
MDT Chemicals Limited	100%	Dormant
Senatemart Limited	100%	Dormant
Daylodge Limited	100%	Dormant
Micrakey Limited	100%	Dormant
* Kitchenmaster Limited	100%	Supply of Chemicals and allied products

^{*} Direct subsidiaries of GW Chemicals Limited All subsinary undertakings are registered in England and Wales

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		2006	2005
		£	£
	Raw materials	-	308,677
	Finished Goods	<u>-</u>	398,984
		-	707,661
11	DEBTORS		
		2006	2005
		£	£
	Trade debtors	•	1,302,260
	Prepayments and accrued income	-	192,085
	Amounts owed by group undertakings	967,733	298,186
		967,733	1,792,531
12.	CREDITORS. Amounts falling due within one year		
		2006	2005

2006	2005
£	£
-	150,836
•	229,245
-	1,549,071
1,375,850	36,968
•	403,462
-	38,328
	162,405
1,375,850	2,570,315
	£ - - - 1,375,850 - -

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

13	CREDITORS Amounts falling due after more than one year		
		2006	2005
		£	£
	Bank loans (repayable by instalments)		
	1 to 2 years	•	162,481
	2 to 5 years Greater than 5 years	•	172,940 152,467
	Greater trian o years		
	Obligations under hire purchase contracts (note 14)	•	487,888 23,611
	osilgatione and of the paramate contacts (note 1)		511,499
			311,433
14	DEFERRED TAXATION		
		2006	2005
		£	£
	Provision at start of period	70,756	84,459
	Profit and loss account movement arising during the period	(145,473)	(13,703)
	Transferred to group undertaking	74,717	
	Provision at end of period	•	70,756
	Deferred tax provision was analysed as follows		
	Tax losses available for relief	(101,378)	-
	Decelerated capital allowances	27,487	70,756
	Other provisions	(826)	
	Transferred to group undertaking	74,717	-
		-	70,756
15.	OBLIGATIONS UNDER HIRE PURCHASE		
		2006	2005
		2008 £	£ £
		_	-
	Amounts payable within one year	•	44,233
	Amounts payable within one to two years	•	19,523
	Amounts payable within two to five years		7,961 71,717
		•	
	Less finance charges relating to future periods	<u> </u>	(9,778) 61,939
	This is shown as		
	THIS IS SHOWIT OS		
	Current obligations (Note 11)	•	38,328
	Non-current obligations (Note 12)		23,611 61,939
		<u> </u>	01,339

All amounts due under hire purchase contracts are secured on the assets concerned

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

16	SHARE CAPITAL		
	Authorised share capital	2006 £	2005 £
	Authorised 100,000 Ordinary shares of £1 each	100,000	100,000
	Allotted, called up and fully paid	2006	2005
	19,304 Ordinary shares of £1 each	19,304	£ 19,304
17.	SHARE PREMIUM RESERVE	2006	2005
		£	£
	At 1st March 2005 and 31st August 2006	2,725	2,725
18.	CAPITAL REDEMPTION RESERVE	2006 £	2005 £
	At 1st March 2005 and 31st August 2006	24,346	24,346
19.	REVALUATION RESERVE	2006 £	2005 £
	At 1st March 2005 and 2004 Transfer to group company	455,435 (455,435)	455,435 -
	At 1st March 2005 and 31st August 2006	-	455,435
20.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDE	ERS' FUNDS	
		2006	2005
		£	£
	Retained (loss)/profit for the period	(944,981)	172,295
	Dividends paid Transfer revaluation reserve to group company	- (455,435)	(193,040) -
	Opening shareholders' equity funds	1,727,704	1,748,449
	Closing shareholders' equity funds	327,288	1,727,704

NOTES TO THE FINANCIAL STATEMENTS

18 MONTH PERIOD ENDED 31st AUGUST 2006

21 RELATED PARTY TRANSACTIONS

Control of the company is with the ultimate parent undertaking as stated in note 21 to the accounts

Amounts due to and from group undertakings are aggregated as permitted by FRS 8 and shown separately in debtors (note 10) and creditors (note 11)

In accordance with FRS 8 exemption is taken not to disclose transactions in the period between group undertakings where 90% or more of the voting rights are controlled within the group and the consolidated financial statements in which G W Chemicals Limited is included are publicly available

22. ULTIMATE PARENT COMPANY

On 16th December 2005 the entire share capital of G W Chemicals Limited was acquired by Zenith Hygiene Group Plc, a company registered in England and Wales

The directors consider that the immediate and ultimate parent undertaking is Zenith Hygiene Group Plc. It is also the parent undertaking of the largest and smallest group for which group accounts are prepared.

23. POST BALANCE SHEET EVENTS

On 22 February 2008 the Group concluded renegotiations of its banking facilities. The principle terms of the ongoing facility are set out below

- 1 An fixed term loan of £6 million carrying an interest charge of 2% over the base rate repayable on 31 August 2009
- 2 A mezzanine facility of £3 75 million carrying an interest charge of 3% over the banks base lending rate payable on a quarterly basis across the term. In addition a further charge of the banks base lending rate plus 7% is payable on 31 August 2009
- 3 An overdraft facility of up to £3 million repayable on an on demand basis carrying an interest charge of the bank's base rate plus 2%

In addition the group will provide certain financial covenants and will incur arrangement and

UNAUDITED DETAILED PROFIT AND LOSS ACCOUNT

PERIOD FROM 1st MARCH 2005 to 31st AUGUST 2006

TURNOVER 9,980,809 7,313,576 Cost of sales 4,918,418 3,052,525 GROSS PROFIT 5,062,391 4,261,051 Loss on sale of fixed assets (39,960) (5,754) 4,261,051 Rental income 40,604 30,453 4,955 Management charges 5,063,035 4,351,950 OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salaries 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 346,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 1		18 months ended 31st August 06		28th Feb	Year ended 28th February 05	
Cost of sales 4,918,418 3,052,525 GROSS PROFIT 5,062,391 4,261,051 Loss on sale of fixed assets (39,960) (5,754) 4,261,051 Rental income 40,604 30,453 4,884 Management charges - 644 66,200 90,899 5,063,035 4,351,950 OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salaires 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,395 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,996 80,074 Insurance 83,264 83,570 Printing and postage <t< th=""><th></th><th>£</th><th>£</th><th>£</th><th>£</th></t<>		£	£	£	£	
GROSS PROFIT 5,062,391 4,261,051 Loss on sale of fixed assets (39,960) (5,754) Rental income 40,604 30,453 Management charges - 644 66,200 90,899 OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salaries 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 105,039 99,016 Hire purchase interest 9,713 6,740 Bank charges and interest 133,363	TURNOVER		9,980,809		7,313,576	
Coss on sale of fixed assets (39,960) (5,754) Rental income 40,604 30,453 Management charges - 644 66,200 90,899 66,200 90,899 62,151 64,985 64,985 64,915 64,985 64,915 64,985 64,915 64,985 64,915 64,985 64,915 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,985 64,986 64,	Cost of sales	_	4,918,418	_	3,052,525	
Rental income 40,604 30,453 90,899 Management charges - 644 66,200 90,899 5,063,035 4,351,950 OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salanes 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 105,039 99,016 Hire purchase interest 139,363 73,815 Computer expenses 12,258 21,304 Audit and accountancy 79,691	GROSS PROFIT		5,062,391		4,261,051	
Rental income 40,604 30,453 40,809 90,899 Management charges - 644 66,200 90,899 5,063,035 4,351,950 OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salanes 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 105,039 99,016 Hire purchase interest 139,363 73,815 Computer expenses 12,258 21,304 Audit and accountancy	Loss on sale of fixed assets	(39.960)		(5.754)		
Management charges - 644 66,200 90,899 OVERHEADS 5,063,035 4,351,950 Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salaries 2,714,794 1,842,093 Pension contributions 26,279 155,373 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 105,039 99,016 Hire purchase interest 139,363 73,815 Computer expenses 12,258 21,304 Audit and accountancy 79,691 44,755		• • •		, , ,		
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OVERHEADS Directors remuneration 115,372 159,500 Directors pension 4,095 3,960 Wages and Salaries 2,714,794 1,842,093 Pension contributions 46,720 34,847 Commission 226,279 155,373 Research and development expenditure 10,749 58,630 Rent and rates 183,214 119,166 Light and heat 94,385 44,537 Telephone 83,509 62,151 Motor and travel expenses 846,502 646,015 Repairs and renewals 64,986 80,074 Insurance 83,264 83,570 Printing and postage 105,039 99,016 Hire purchase interest 19,713 6,740 Bank charges and interest 139,363 73,815 Computer expenses 12,258 21,304 Audit and accountancy 79,691 44,755 Travel and subsistence 73,084 53,226 Sundry expenses 92,879 68,809 Entertainin	management ondigeo	•				
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	(LOSS)/PROFIT ON ORDINARY ACTIVITIE	ES .	(1,090,454)	,	158,592	