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STATUTORY

WILSON TOOL INTERNATIONAL LIMITED

REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31ST DECEMBER 1996

Miell and Company Registered Auditor Cranbrook House 287-291 Banbury Road, Oxford OX2 7JQ

Company Registration Number: FC013648

Branch Registration Number: BR001710



OFFICERS AND ADMINISTRATION

DIRECTORS

K J Wilson Mrs R L Wilson C Blackwell

SECRETARY

Mrs R L Wilson

BRANCH ADDRESS AND REGISTERED OFFICE

Woodside Road South Marston Industrial Estate Swindon Wilts SN3 4WA

BRANCH REGISTRATION NUMBER

BR001710

COMPANY REGISTRATION NUMBER

FC013648

CORPORATE CHARTER NUMBER

SG-1162

REGISTERED AUDITOR

Miell and Company Cranbrook House 287-291 Banbury Road Oxford OX2 7JQ

DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31st December 1996.

ACTIVITIES

The principle activity of the company during the year was the manufacture of sheet metal punch products. The company is registered in the United States of America as an 'S' Corporation, and operates in the United Kingdom as a branch of the American company.

RESULTS AND DIVIDENDS

The financial results are set out on page 6.

The directors do not recommend the payment of a final dividend for the year ended 31st December 1996. During the year a dividend of £225,127 was declared.

If this recommendation is approved retained profits of £908,883 will be taken to reserves.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

In the opinion of the directors the financial position of the company has been and continues to be satisfactory.

FIXED ASSETS

Details of the movement in fixed assets are shown in the notes to the accounts.

DIRECTORS

The following directors held office during the year and their interests, including family interests in the shares of the company at the year end were as follows:

	1996	1995
	Ordinary Shares	of £0.0056 each
K J Wilson	2111	1500
Mrs R L Wilson	2111	1500
C Blackwell	•	70

BY ORDER OF THE BOARD

RUTH L WILSON Kuth L. Wilson

SECRETARY

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- 1. Select suitable accounting policies and then apply them consistently;
- 2. Make judgements and estimates that are reasonable and prudent;
- 3. State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- 4. Prepare the final statements on the going concern basis unless it is inappropriate to presume that the company will continue to business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS' REPORT

TO THE SHAREHOLDERS OF WILSON TOOL INTERNATIONAL LIMITED

We have audited the financial statements on pages 5 to 16 which have been prepared in accordance with the accounting policies set out on page 5.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

OXFORD 10 June 1997

MIELL AND COMPANY REGISTERED AUDITOR

ACCOUNTING POLICIES

ACCOUNTING CONVENTION

These accounts have been prepared under the historical cost convention.

The accounts are prepared in accordance with applicable accounting standards.

TURNOVER

Turnover represents the value of goods and services provided, stated net of value added tax.

DEPRECIATION

Depreciation has been provided on the following classes of fixed assets at rates calculated so as to write off the cost less residual value over the estimated useful life.

Depreciation methods and lives for assets acquired prior to 31st December 1988 are those allowed under the United States Internal Revenue Code. The depreciation method for assets acquired after 31st December 1988 is 25 per cent on a reducing balance basis.

GOODWILL, KNOW HOW AND NON-COMPETE COVENANTS

The excess of the purchase price over the fair value of the assets acquired is being amortised on a straight line basis over 40 years.

Purchased know how is being amortised over 40 years on a straight line basis.

Non-compete covenants have been amortised on a straight line basis over a period of between 69 and 84 months.

STOCK

Stock has been valued at the lower of cost and net realisable value. The calculation of cost includes an appropriate addition for overheads.

FOREIGN CURRENCIES

The functional currency of the company is sterling.

Balances denominated in a foreign currency are translated into sterling at the rates of exchange ruling at the balance sheet date.

Trading transactions in foreign currency are converted at the average rate for the year.

PENSIONS

The company operates a pension scheme for employees and directors. The scheme funds are administered by trustees and are independent of the company's finances. Contributions are charged against profit in the year in which they are made.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 1996

•		1996 £	1995 £
TURNOVER - Continuing operations	(Note 2)	10,896,980	9,700,471
Cost of sales		5,942,018	5,000,308
GROSS PROFIT		4,954,962	4,700,163
Distribution costs Administrative expenses Foreign currency exchange (gain)		2,824,779	503,632 2,586,778 (8,284)
		1,883,103	1,618,037
Other operating income	(Note 3)	1,875	-
OPERATING PROFIT - Continuing operation		1 994 079	1 619 027
Interest receivable	(Note 3) (Note 4)		1,618,037 10,763
Interest payable			1,628,800 254,696
PROFIT ON ORDINARY ACTIVITIES BEFO	DRE	1,699,614	1,374,104
Taxation on ordinary activities	(Note 7)	565,604	293,000
PROFIT FOR THE YEAR AFTER TAXATIO	N	1,134,010	1,081,104
Dividends		225,127	399,601
RETAINED PROFIT FOR THE YEAR		908,883	681,503
Balance brought forward		125,897	(555,606)
Balance carried forward		1,034,780	125,897

Subject to Note 16 of the accounts, the above account includes all recognised gains and losses in the year.

None of the company's activities were acquired or discontinued in the above two financial years.

BALANCE SHEET AT 31ST DECEMBER 1996

AT 31ST DECEMBER 1996			
		1996	1995
		£	£
FIXED ASSETS			
Intangible assets	(Note 8)	•	342,186
Tangible assets	(Note 9)	882,310	643,394
		1,211,424	985,580
CURRENT ASSETS			
Stocks	(Note 10)	2,166,000	
Debtors	(Note 11)	5,574,769	
Cash at bank and in hand		967,763 	550,662
		8,708,532	8,643,200
CREDITORS: Amounts falling due			
within one year	(Note 12)	7,383,538	8,438,261
NET CURRENT ASSETS		1,324,994	204,939
		=========	22222222
TOTAL ASSETS LESS CURRENT LIA	BILITIES	2,536,418	1,190,519
ODEDITORO A serie felle e des effects			
CREDITORS: Amounts falling due after than one year	more (Note 13)	643,530	967,981
,	(**************************************		
		1,892,888 =======	222,538
CAPITAL AND RESERVES			
Called up share capital	(Note 15)	39	31
Share premium account	(,	772,247	131,230
Forward exchange contracts	(Note 16)	85,822	
Profit and loss account	, ,	1,034,780	
		1,892,888	222,538
		========	=======

These accounts w	ere approv	ed at	a
Board Meeting on	Juve	4,	1997

Directors:

Rich L. Wilson

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER 1996

		1996 £		1995 £
NET CASH INFLOW FROM CONTINUING OPERATING ACTIVITIES (Note A)		1,736,217		1,576,264
RETURNS ON INVESTMENT AND SERVIC FINANCE	ING OF			
Interest received Interest paid	31,496 (216,860)		10,763 (254,696)	
Dividends payable	(586,021)		(38,707)	
NET CASH OUTFLOW FROM RETURNS O		(771,385)		(282,640)
INVESTMENTS AND SERVISING OF THE				
CORPORATION TAX PAID		964,832 (348,586)		1,293,624 -
INVESTING ACTIVITIES Purchase of tangible fixed assets Receipts from sale of tangible fixed	(548,378)		(393,071)	
assets	29,923		7,400	
NET CASH OUTFLOW FROM INVESTING				
ACTIVITIES		(518,455)		(385,671)
NET CASH INFLOW BEFORE FINANCING		97,791		907,953
FINANCING (Decrease)/increase in notes payable due				
to currency changes (Note D)	(89,769)		10,933	
Payment of long term debt Share capital issued	(234,682) 641,025		(619,405) - 	
		316,574		(608,472)
INCREASE IN CASH AND CASH EQUIVALENTS		414,365		299,481
EQUIVALENTO		=======		=======

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER 1996

		1996 £	1995 £
A. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES		~	~
Operating profit Depreciation (Profit)/loss on sale of fixed assets Increase in stock Increase in debtors Increase in creditors Amortisation		(123,608) 143,236	207,283 2,604 (63,000) (623,515)
NET CASH INFLOW FROM CONTINUING OPERATING ACTIVITIES	i	1,736,217	1,576,264
B. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE PERIOD			
Balance at 1st January 1996		315,210	15,729
Net cash inflow/(outflow) (Note C)		414,365	299,481
Balance at 31st December 1996		729,575	315,210
C. ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET			
	1996	1995	Change in year
Cash at bank and in hand Bank overdrafts	967,763 (238,188)	550,662 (235,452)	
	729,575	315,210	414,365
D. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR		Loan Notes £	
At at 1st January 1996 Exchange difference Repaid in the year		1,167,981 (89,769) (234,682)	
Balance at 31st December 1996		843,530 ======	

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1996

1. ACCOUNTING POLICIES

The accounting policies adopted are set out on page 5.

2. TURNOVER

The whole of the turnover for the year arises from the principal activity of the company.

	The analysis of turnover by geographical area is as follows:	1996 £	1995 £
	United Kingdom Europe and the rest of the World	4,043,867 6,853,113	3,424,923 6,275,548
		10,896,980	9,700,471
3.	OPERATING PROFIT		
	Operating profit is stated:		
	After charging:	1996	1995
		£	£
	Directors emoluments:		
	salary	70,020	63,006
	bonus (1995 and 1996) benefits in kind	78,977 3,612	2,210
	Auditors' remuneration	16,000	16,000
	Depreciation - owned assets	282,031	207,283
	Amortisation	13,072	24,061
	Loss on disposal of fixed assets	· ~	2,604
	Rental under operating leases: Land and buildings	191,191	172,364
		=====	=====
	And crediting:		
	Gain on sale of assets	2,492	
		=====	week arms which dish's poor hills when drive play hills upon play
4.	INTEREST RECEIVABLE	1996	1995
⊣.	HATER COLUMN DEE	£	£
		_	_
	Bank deposit interest	31,496	10,763
	•	======	=====

5.	INTEREST PAYABLE	1996 £	1995 £
	On bank loans, overdrafts and other loans:	216,860 ======	254,696 =====
6.	DIRECTORS AND EMPLOYEES		
	The average weekly number including directors during the year was as follows	1996 Number	1995 Number
	Manufacturing and engineering Sales Administration	55 26 12	49 24 11
	Staff costs including directors during the year	93 =====	84 === =
	amounted to:	£	£
	Wages and salaries Social security costs (UK only) Pension costs		1,911,463 137,031 78,485
		2,473,342 =======	
	Directors emoluments total £152,609 (1995 - £65,216) and are split as follows:-	1996 £	1995 £
	Salaries Bonus (for 1995 and 1996)	70,020 78,977	63,006
	Benefits in kind	3,612	2,210
		152,609 ======	65,216 ======
	There were no emoluments received by the chairman.		
	The emoluments of the directors fell within the following ranges:-	1996 Number	1995 Number
	£Nil - £5,000 £65,000 - £70,000 £150,000 - £155,000	2 - 1 ======	2 1

7.	TAXATION ON ORDINARY	Y ACTIVITIE	ES .		1996 £	1995 £
	UK Corporation tax on prof Adjustment in respect of pr				549,300 16,304	293,000 -
					565,604 ======	293,000
8.	INTANGIBLE ASSETS		Non-compete Covenants £	Know How	Purchased Goodwill £	Total £
	COST At 1st January 1996 Amounts written off		96,429 (96,429)	225,000	186,393 -	507,822 (96,429)
	At 31st December 1996		-	225,000	186,393	411,393
	AMORTISATION At 1st January 1996 Provided during the year Amounts written off		93,642 2,787 (96,429)	39,375 5,625	32,619 4,660 -	165,636 13,072 (96,429)
	At 31st December 1996			45,000	37,279	82,279
	NET BOOK VALUE At 31st December 1995		2,787	185,625	153,774	342,186
	NET BOOK VALUE At 31st December 1996		-	180,000	149,114 ======	329,114 ======
9.	TANGIBLE ASSETS	Office equipment £	Machinery & equipment £	Fixtures & fittings	Motor vehicles £	Total £
	COST At 1st January 1996 Additions Disposals	227,978 184,435 -	1,440,421 286,946 (15,055)	16,122	109,123 60,875 (40,932)	
	At 31st December 1996	412,413	1,712,312		129,066	2,583,004
	DEPRECIATION At 1st January 1996 Charge for the year Disposals	128,846 62,241	1,027,387	243,000 20,968	47,986	1,447,219 282,031 (28,556)
	At 31st December 1996	191,087	1,195,768	•	49,871	1,700,694
	Net Book Value 1995	99,132	•	70,091		•
	Net Book Value 1996	221,326 ======		65,245	79,195	882,310 =======

10. STOCKS	1996 £	1995 £
Raw materials and goods for re-sale	2,166,000 ======	1,705,000 ======
11. DEBTORS	1996 £	1995 £
Trade debtors Other debtors Prepayments Forward exchange contracts Advance corporation tax recoverable	2,589,494 127,339 28,406 2,773,248 56,282	112,586 81,010
	5,574,769 ======	6,387,538 =======
13. CREDITORS: Amounts falling due within one year	1996 £	1995 £
Loan notes (Note 14) Bank loans and overdrafts Trade creditors Wilson Tool International Inc. Other taxes and social security Other creditors Accruals Forward exchange contracts Corporation tax	200,000 238,188 134,027 3,215,064 41,739 - 300,795 2,687,426 566,299 	2,977,594 36,298 360,894 401,580 3,800,528 293,000

Included within trade creditors above are amounts which may be the subject of rentention of title clauses.

Loan notes (Note 14)	643,530	967,981
13. CREDITORS: Amounts falling due after more than one year	1996 £	1995 £

14. LOAN NOTES

The following unsecured loans from Mr K J Wilson and Mrs R L Wilson are outstanding as at 31st December 1996. Interest is payable at the prime or index rate announced by First Security Bank of St. Paul (USA).

	1996 £	1995 £
Due inside one year	200,000	200,000
Due between one and two years	200,000	200,000
Due between two and five years	443,530	600,000
Due after 5 years	-	167,981
		M============
	843,530	1,167,981
	=======	=======

		======	=====
	Ordinary shares of £1 each	39	31
	ISSUED AND FULLY PAID		
		=====	=====
	Ordinary shares of £0.0056	280	280
	AUTHORISED		
		£	£
15.	CALLED UP SHARE CAPITAL	1996	1995

During the year the company issued a further 1222 Ordinary Shares for £641,025.

16. FORWARD EXCHANGE CONTRACTS

The company hedges foreign currencies to protect gains and minimise losses due to market fluctuations. Wilson Tool International Ltd maintains a US denominated current account to facilitate intercompany transactions with Wilson Tool International Inc.. Foreign currency contracts were made based on the exchange of Deutsche Marks and French Francs for US Dollars. Contracts entered and completed during 1996 are included in the foreign currency exchange gain/(loss) account. Contracts outstanding at 31st December 1996 and the related gains or losses (which are shown in the capital and reserves on the balance sheet) are as follows:-

			Exchange			
			Rate	Amount to be		Exchange
	Foreign 31	lst December	(At	Received at	Value	(Gain)
Settlement	Currency	Exchange	Settlement	Settlement	Year End	loss in
Date	Sold	Rate	- Date)	<u>Date</u>	Rate	Sterling
01/30/97	DM 175,000	1.54	1.4948	\$117,073	\$113,636	£(2,010)
01/30/97	DM 250,000	1.54	1.5067	\$165,926	\$162,338	£(2,098)
01/30/97	DM 75,000	1.54	1.4985	\$ 50,050	\$ 48,701	£ (789)
02/27/97	DM 250,000	1.54	1.5037	\$166,257	\$162,338	£(2,292)
02/27/97	DM 250,000	1.54	1.4959	\$167,123	\$162,338	£(2,798)
03/27/97	DM 250,000	1.54	1.5008	\$166,578	\$162,338	£(2,480)
03/27/97	DM 250,000	1.54	1.4924	\$167,515	\$162,338	£(3,027)
04/28/97	DM 250,000	1.54	1.4973	\$166,967	\$162,338	£(2,707)
04/01/97	DM 250,000	1.54	1.4898	\$167,808	\$162,338	£(3,199)
05/28/97	DM 250,000	1.54	1.4941	\$167,325	\$162,338	£(2,916)
05/28/97	DM 250,000	1.54	1.4859	\$168,248	\$162,338	£(3,456)
06/26/97	DM 250,000	1.54	1.4871	\$168,112	\$162,338	£(3,377)
06/26/97	DM 250,000	1.54	1.4815	\$168,748	\$162,338	£(3,749)
07/29/97	DM 250,000	1.54	1.4839	\$168,475	\$162,338	£(3,589)
07/29/97	DM 250,000	1.54	1.4779	\$169,159	\$162,338	£(3,989)
08/27/97	DM 250,000	1.54	1.4811	\$168,793	\$162,338	£(3,775)
08/27/97	DM 250,000	1.54	1.4747	\$169,526	\$162,338	£(4,204)
09/26/97	DM 250,000	1.54	1.4781	\$169,136	\$162,338	£(3,975)
09/26/97	DM 250,000	1.54	1.4715	\$169,895	\$162,338	£(4,419)
10/28/97	DM 500,000	1.54	1.475	\$338,983	\$324,675	£(8,370)
				\$3,361,697	\$3,246,758	£(67,219)
				nd receivable		1,965,905
	UK Pound payable				1,898,689	

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1996 - Continued

16. FORWARD EXCHANGE CONTRACTS - Continued

			Exchange			
			Rate	Amount to be		Exchange
	Foreign 31	lst Decembei	r (At	Received at	Value	(Gain)
Settlement	Currency	Exchange	Settlement	Settlement	Year End	loss in
Date	Sold	Rate	- Date)	Date	Rate	Sterling
01/30/97	FF 350,000	5.19	5.1236	\$ 68,311	\$ 67,437	£ (511)
01/30/97	FF 350,000	5.19	5.1178	\$ 68,389	\$ 67,437	£ (557)
02/27/97	FF 350,000	5.19	5.1164	\$ 68,407	\$ 67,437	£ (567)
02/01/97	FF 350,000	5.19	5.1094	\$ 68,501	\$ 67,437	£ (622)
03/27/97	FF 350,000	5.19	5.1085	\$ 68,513	\$ 67,437	£ (629)
03/01/97	FF 350,000	5.19	5.1015	\$ 68,607	\$ 67,437	£ (684)
04/28/97	FF 350,000	5.19	5.0994	\$ 68,636	\$ 67,437	£ (701)
04/28/97	FF 350,000	5.19	5.092	\$ 68,735	\$ 67,437	£ (759)
05/28/97	FF 350,000	5.19	5.091	\$ 68,749	\$ 67,437	£ (767)
05/28/97	FF 350,000	5.19	5.083	\$ 68,857	\$ 67,437	£ (830)
06/26/97	FF 350,000	5.19	5.0485	\$ 69,328	\$ 67,437	£(1,106)
06/26/97	FF 350,000	5.19	5.0645	\$ 69,109	\$ 67,437	£ (978)
07/29/97	FF 350,000	5.19	5.0392	\$ 69,455	\$ 67,437	£(1,180)
07/29/97	FF 350,000	5.19	5.0535	\$ 69,259	\$ 67,437	£(1,065)
08/27/97	FF 350,000	5.19	5.0313	\$ 69,565	\$ 67,437	£(1,244)
08/27/97	FF 350,000	5.19	5.0455	\$ 69,369	\$ 67,437	£(1,130)
09/26/97	FF 350,000	5.19	5.0232	\$ 69,677	\$ 67,437	£(1,310)
09/26/97	FF 350,000	5.19	5.036	\$ 69,500	\$ 67,437	£(1,206)
10/28/97	FF 700,000	5.19	5.0147	\$139,590	\$134,875	£(2,757)
				\$1,380,557	\$1,348,741	£(18,603)
UK Pound receivable				807,343		
UK Pound payable			788,737			

17. LEASING COMMITMENTS

At 31st December 1996 the company had the following annual commitments under non-cancellable operating leases:

, 5	Land a	Land and Buildings	
	1996	1995	
	£	£	
Date of Expiry:			
In two to five years	181,044	181,044	
•	=====	======	

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1996 £	1995 - £
Profit for the financial year Dividends New share subscription	1,134,010 (225,127) 641,025	1,081,104 399,601 -
Movement on Forward Exchange contracts (Note 16)	1,549,908 120,442	681,503 9,509
Net addition to shareholders funds Opening shareholders funds	1,670,350 222,538	691,012 (468,474)
Closing shareholders funds	1,892,888 ===== =	222,538

19. TRANSACTIONS WITH RELATED PARTIES

Mr K J Wilson and Mrs R L Wilson are directors and shareholders of Wilson Tool International Limited. They are also directors and shareholders of Wilson Tool International Incorporated, a company incorporated in the U.S.A. During the year Wilson Tool International Limited purchased finished and part-finished tooling from Wilson Tool International Incorporated to the value of £1,609,527 (1995 - £1,451,159). Amounts payable to Wilson Tool International Incorporated are disclosed in Note 12.

20. CAPITAL COMMITMENTS

As at 31st December 1996 the company had contracted to the purchase of plant and equipment totalling £116,400.