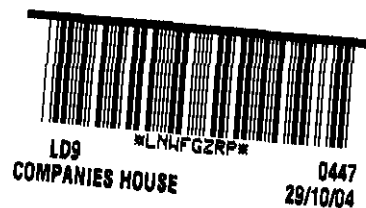


Cotecna International Limited

**Directors' report and financial
statements**

Registered number 1670380

31 December 2003



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Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2003.

Principal activities

The company's principal activity during the year was that of pre-shipment inspection agents.

Business review

The profit and loss account is set out on page 4 and shows a profit after taxation of £35,351 (2002: £114,126). The directors did not pay a dividend during the year (2002: £nil) and do not propose a final dividend.

Directors and directors' interests

The directors who held office during the year were as follows:


PE Henebry
GF Massey
RM Massey

None of the directors who held office at the end of the financial year had any disclosable interests in the shares of the company.

Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board


PE Henebry
Secretary

4th Floor
1 Lampton Road
Hounslow
Middlesex
TW3 1JB

26/10/2004

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



PO Box 695
8 Salisbury Square
London EC4Y 8BB
United Kingdom

Independent auditors' report to the members of Cotecna International Limited

We have audited the financial statements on pages 4 to 13.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 2, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

A handwritten signature in black ink that reads 'KPMG LLP'.

KPMG LLP
Chartered Accountants
Registered Auditor

29 October 2004

Profit and loss account

for the year ended 31 December 2003

| | <i>Note</i> | 2003 £ | 2002 £ |
|---|-------------|--------------------|-------------|
| Turnover | 2 | 2,391,903 | 3,032,805 |
| Cost of sales | | (1,622,069) | (1,714,805) |
| Gross profit | | 769,834 | 1,318,000 |
| Administrative expenses | | (868,730) | (1,095,507) |
| Other operating income | | 57,467 | - |
| Operating (loss)/profit | | (41,429) | 222,493 |
| Net interest receivable and similar income | 6 | 3,937 | 3,279 |
| (Loss)/profit on ordinary activities before taxation | 3 | (37,492) | 225,772 |
| Tax on profit on ordinary activities | 7 | 72,843 | (111,646) |
| Profit for the financial year | | 35,351 | 114,126 |
| Retained profit for the year | | 35,351 | 114,126 |
| Retained profit brought forward | | 905,511 | 791,385 |
| Retained profit carried forward | | 940,862 | 905,511 |

None of the company's activities were acquired or discontinued during the above financial periods.

There is no difference between the reported result and the result based on historical cost for either the current or prior period.

There were no recognised gains or losses in the current or preceding period other than those disclosed in the profit and loss account above.

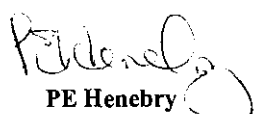
Balance sheet

at 31 December 2003

| | Note | 2003 | 2002 |
|---|------|------------------|------------------|
| | | £ | £ |
| Fixed assets | | | |
| Tangible assets | 8 | 32,601 | 45,836 |
| Current assets | | | |
| Stocks | 9 | 44,900 | 32,384 |
| Debtors | 10 | 1,622,079 | 1,365,512 |
| Cash at bank and in hand | | 59,900 | 198,916 |
| | | <u>1,726,879</u> | <u>1,596,812</u> |
| Creditors: amounts falling due within one year | 11 | <u>(599,749)</u> | <u>(329,044)</u> |
| Net current assets | | <u>1,127,130</u> | <u>1,267,768</u> |
| Total assets less current liabilities | | <u>1,159,731</u> | <u>1,313,604</u> |
| Provisions for liabilities and charges | 12 | <u>(118,869)</u> | <u>(308,093)</u> |
| Net assets | | <u>1,040,862</u> | <u>1,005,511</u> |
| Capital and reserves | | | |
| Called up share capital | 14 | 100,000 | 100,000 |
| Profit and loss account | | 940,862 | 905,511 |
| Equity shareholders' funds | 15 | <u>1,040,862</u> | <u>1,005,511</u> |

These financial statements were approved by the board of directors on
 on its behalf by:

26/10/ 2004 and were signed


PE Henebry
 Director

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules. The financial statements have been prepared on a going concern basis, in view of the fact that the ultimate parent undertaking, Cotecna S.A, has formally indicated that it will provide sufficient funding to the company to enable it to meet its liabilities as they fall due, for a least the next twelve months.

Cash flow statement

Under FRS 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

Fixed assets and depreciation

Depreciation is provided by the company to write off the cost of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

| | | |
|-------------------------|---|------------------|
| Fixtures and fittings | - | life of lease |
| Equipment and machinery | - | 15-25% per annum |

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Leases

Operating lease rentals are charged to the profit and loss account as incurred.

Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

Work in progress

Work in progress is stated at the lower of cost and net realisable value. Work in progress represents costs incurred on inspections carried out before the balance sheet date on which reports of findings have not been issued.

Notes (continued)

1 Accounting policies (continued)

Taxation

The charge for taxation is based on the profit for the year. Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

Deferred tax assets are regarded as recoverable and therefore recognised only when on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which future reversal of the underlying timing differences can be deducted.

Turnover

Turnover (excluding VAT) is principally derived from the company's main activity, that of pre-shipment inspection agents and recognised on completion of the inspections.

Storage charges

Future storage charges relating to completed contracts are charged in the period in which the sale is recognised.

2 Analysis of turnover

| | 2003 £ | 2002 £ |
|-------------------------------|-----------------------|-----------------------|
| <i>By geographical market</i> | | |
| Africa | 2,221,811 | 2,851,489 |
| South America | 121,157 | 121,235 |
| Rest of world | 48,935 | 60,081 |
| | <hr/> 2,391,903 <hr/> | <hr/> 3,032,805 <hr/> |

In the opinion of the directors it is not practicable to analyse profit on ordinary activities before interest and tax between geographical markets.

Notes (continued)

3 (Loss)/ profit on ordinary activities before taxation

| | 2003 £ | 2002 £ |
|---|-----------|-----------|
| <i>(Loss)/ profit on ordinary activities before taxation is stated after charging/ (crediting):</i> | | |
| Auditors' remuneration: | | |
| Audit | 19,900 | 18,500 |
| Other services | 9,000 | 9,500 |
| Depreciation | 29,978 | 38,071 |
| Hire of plant and machinery – rentals payable under operating leases | 33,520 | 28,096 |
| Rentals under operating leases on offices | 91,980 | 203,961 |
| Exchange losses | 53 | 16,258 |
| Rents receivable | - | (103,000) |
| | <hr/> | <hr/> |

4 Remuneration of directors

No remuneration was paid to the directors during the financial year and no retirement benefits are accruing to the directors at the period end under money purchase schemes (2002:£ nil).

None of the directors who held office at the end of the financial year had any disclosable interest in the issued share capital of any group company.

5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows:

| | Number of employees | |
|-------------------------|---------------------|-------|
| | 2003 | 2002 |
| Management | 3 | 5 |
| Operations | 33 | 38 |
| Accounts/administration | 3 | 3 |
| | <hr/> | <hr/> |
| | 39 | 46 |
| | <hr/> | <hr/> |

2002 headcount has been restated from 33 operations staff to 38 to include the inspectors' department.

The aggregate payroll costs of these persons were as follows:

| | 2003 £ | 2002 £ |
|-----------------------|-----------|-----------|
| Wages and salaries | 1,009,816 | 1,069,861 |
| Social security costs | 108,975 | 105,383 |
| Pension costs | 61,264 | 59,387 |
| | <hr/> | <hr/> |
| | 1,180,055 | 1,234,631 |
| | <hr/> | <hr/> |

Notes (continued)

6 Net interest receivable

| | 2003 £ | 2002 £ |
|--------------------------|--------------|--------------|
| Bank interest receivable | 4,042 | 3,535 |
| Interest payable | (105) | (256) |
| | <u>3,937</u> | <u>3,279</u> |

7 Taxation

| | 2003 £ | 2002 £ |
|---------------------------------------|-----------------|----------------|
| Analysis of (credit)/ charge for year | | |
| <i>UK corporation tax</i> | | |
| Current tax on income for the year | - | 90,188 |
| Adjustments in respect of prior years | (58,185) | (8,522) |
| | <u>(58,185)</u> | <u>81,666</u> |
| Total current tax | (58,185) | 81,666 |
| Deferred tax (note 12) | (14,658) | 29,980 |
| | <u>(72,843)</u> | <u>111,646</u> |
| Tax on profit on ordinary activities | (72,843) | 111,646 |

Factors affecting the tax charge for the current period

The current tax credit for the period is higher (2002: charge for the period is higher) than the standard rate of corporation tax in the UK (30%, 2002 : 30%). The differences are explained below.

| | 2003 £000 | 2002 £000 |
|---|-----------------|----------------|
| <i>Current tax reconciliation</i> | | |
| (Loss)/profit on ordinary activities before tax | (37,492) | 225,772 |
| | <u>(37,492)</u> | <u>225,772</u> |
| Current tax at 30 % (2002: 30%) | (11,248) | 67,732 |
| <i>Effects of:</i> | | |
| Expenses not deductible for tax purposes | 4,462 | 57,917 |
| Capital allowances in excess of depreciation | 6,786 | 710 |
| Utilisation of tax losses | - | (36,171) |
| Adjustments to tax in respect of previous periods | (58,185) | (8,522) |
| | <u>(58,185)</u> | <u>81,666</u> |
| Total current tax (credit)/ charge (see above) | (58,185) | 81,666 |

Notes (continued)

8 Tangible fixed assets

| | Equipment and machinery £ | Fixtures and fittings £ | Total £ |
|-----------------------|---------------------------------|-------------------------------|------------|
| <i>Cost</i> | | | |
| At beginning of year | 280,889 | 101,592 | 382,481 |
| Additions | 16,633 | 306 | 16,939 |
| Disposals | (108,771) | - | (108,771) |
| | <hr/> | <hr/> | <hr/> |
| At end of year | 188,751 | 101,898 | 290,649 |
| | <hr/> | <hr/> | <hr/> |
| <i>Depreciation</i> | | | |
| At beginning of year | 254,616 | 82,029 | 336,645 |
| Charge for year | 17,780 | 12,198 | 29,978 |
| Disposals | (108,575) | - | (108,575) |
| | <hr/> | <hr/> | <hr/> |
| At end of year | 163,821 | 94,227 | 258,048 |
| | <hr/> | <hr/> | <hr/> |
| <i>Net book value</i> | | | |
| At 31 December 2003 | 24,930 | 7,671 | 32,601 |
| | <hr/> | <hr/> | <hr/> |
| At 31 December 2002 | 26,273 | 19,563 | 45,836 |
| | <hr/> | <hr/> | <hr/> |

9 Stocks

| | 2003 £ | 2002 £ |
|------------------|-----------|-----------|
| Work in progress | 44,900 | 32,384 |
| | <hr/> | <hr/> |

10 Debtors

| | 2003 £ | 2002 £ |
|------------------------------------|-----------|-----------|
| Trade debtors | 2,468 | 16,397 |
| Amounts owed by group undertakings | 1,518,900 | 1,266,192 |
| Other debtors | 22,092 | 30,662 |
| Prepayments and accrued income | 78,619 | 52,261 |
| | <hr/> | <hr/> |
| | 1,622,079 | 1,365,512 |
| | <hr/> | <hr/> |

Notes (continued)

11 Creditors: amounts falling due within one year

| | 2003 £ | 2002 £ |
|------------------------------------|----------------|----------------|
| Trade creditors | 125,442 | 65,978 |
| Amounts owed to group undertakings | 216,629 | 219 |
| Taxation and social security | 43,072 | 124,567 |
| Accruals and deferred income | 214,606 | 138,280 |
| | <u>599,749</u> | <u>329,044</u> |

12 Provision for liabilities and charges

| | Deferred taxation £ | Other £ | Total £ |
|-------------------------------|---------------------------|----------------|----------------|
| At beginning of year | 14,658 | 293,435 | 308,093 |
| Utilised during year | - | (219,500) | (219,500) |
| (Credit)/ charge for the year | (14,658) | 44,934 | 30,276 |
| | <u>-</u> | <u>118,869</u> | <u>118,869</u> |

Other provisions include £85,869 (2002: £101,435) in respect of future losses arising on storage charges and a £33,000 provision in respect of anticipated property dilapidations.

The deferred tax (asset)/ liability has been calculated as follows:

| | Unprovided 2003 £ | Provided 2002 £ |
|--------------------------------|-------------------------|-----------------------|
| Accelerated capital allowances | (30,467) | (18,377) |
| Short term timing differences | (3,012) | 33,035 |
| | <u>(33,479)</u> | <u>14,658</u> |

At 31 December 2003 the company had potential deferred tax assets of £33,479 (2002: liability of £14,658). These assets have not been recognised in the financial statements as, in the opinion of the directors, there is insufficient evidence that they will be recoverable.

Notes (continued)

13 Commitments

Annual commitments under non-cancellable operating leases are as follows:

| | 2003 | | 2002 | |
|--|-------------------------------|---------------|-------------------------------|---------------|
| | Land and buildings £000 | Other £000 | Land and buildings £000 | Other £000 |
| Operating leases which expire: | | | | |
| Within one year | 23,000 | 3,574 | 34,438 | 1,923 |
| In the second to fifth years inclusive | - | 4,016 | 92,000 | 8,032 |
| | <u>23,000</u> | <u>7,590</u> | <u>126,438</u> | <u>9,955</u> |

14 Called up share capital

| | 2003 £ | 2002 £ |
|---|----------------|----------------|
| <i>Authorised, allotted, called up and fully paid</i> | | |
| 100,000 Ordinary shares of £1 each | <u>100,000</u> | <u>100,000</u> |

15 Reconciliation of movements in shareholders' funds

| | 2003 £ | 2002 £ |
|--------------------------------------|------------------|------------------|
| Profit for the financial year | 35,351 | 114,126 |
| Net additions to shareholders' funds | <u>35,351</u> | <u>114,126</u> |
| Opening shareholders' funds | 1,005,511 | 891,385 |
| Closing shareholders' funds | <u>1,040,862</u> | <u>1,005,511</u> |

16 Contingent liabilities

There are no contingent liabilities requiring disclosure at the year-end following the striking out by the courts of various claims pending against the company at 31 December 2002.

Notes *(continued)*

17 Pension scheme

The company operates a defined contribution pension scheme. The pension cost for the period represents contributions payable by the company to the fund and amounted to £61,264 (2002: £59,387).

18 Related parties

The company's immediate parent undertaking is Cotecna Inspection Limited. The company's ultimate controlling party is Cotecna S.A.

As the company is a wholly owned subsidiary of Cotecna Inspection Limited, the company has taken advantage of the exemption contained in FRS8 and has therefore not disclosed transactions or balances with entities which form part of the group headed by Cotecna Inspection Limited.

19 Ultimate parent company

The company is a subsidiary undertaking of Cotecna S.A. which is the ultimate parent company incorporated in Switzerland.

The largest group in which the results of the company are consolidated is that headed by Cotecna S.A. The smallest group in which they are consolidated is that headed by Cotecna Inspection Limited. The consolidated accounts of this group are available to the public and may be obtained from 4th Floor, 1 Lampton Road, Hounslow, Middlesex, TW3 1JB.