



# COMPANY PROFILE



## **INTRODUCTION**

The inception of Hoare Laboratory Engineering, as we are known today, was based on meeting a very simple need. In the early part of last century, there was a growing demand for laboratories to be built, and for people to specialise in their construction. Hoare, through its background, was ideally placed to serve this need and was one of the first to respond to this challenge.

Today, the demand for high quality laboratory facilities within Industry, Research, Medicine and Education has never been greater. In 1984, we decided that our expertise lay in an understanding of laboratory users needs, and in providing a package that would serve those needs. The aim was, and still is, to provide the highest quality at a cost-effective price. To fulfil the demand, we sourced a selected number of specialist Sub-contract suppliers, able to offer the necessary skills, technical and financial back up we required, and our customers demanded. Our effort is concentrated on co-

ordinating the skills of our suppliers, and controlling them, for the benefit of our customers.

We believe our policy is right for today's business environment, and many customers use us time and time again. We also recognise that things can change very rapidly, and we will always respond to the needs of customers.

Our commitment is to quality in serving customers who look for maximum added value rather than lowest initial cost. This philosophy has served us well and will, we believe, ensure future success in serving our customers.

**ANDY HOARE - Director**

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## **COMPANY PROFILE**

### **Aims**

To provide high quality laboratory installations fully meeting customer objectives and requirements. We believe our success will be measured in terms of providing our customers with cost-effective solutions and long term added value benefits.

### **Background**

Founded in 1928, by A R Hoare (Snr), the Company, throughout its history, has always specialised in laboratory installations. Initially this involved supplying laboratory engineering services installations and site fixing of laboratory furniture and fume cupboard systems manufactured by other companies. Gradually this grew to encompass the manufacture of plastic fabrications (ductwork, sinks, tanks, etc) and later fume cupboards and then laboratory furniture. All direct manufacture ceased in 1984 when the Company became the UK distributor and installer for a leading European manufacturer of high quality laboratory furniture and fume cupboard systems. This has since been expanded to offer alternative systems. We enjoy the full co-operation and backing of our suppliers, and for larger projects, direct involvement with the manufacturer is possible. Site installation and project management is always undertaken by Hoare.

### **Today**

We are a family company, who take pride in what we do, and believe we offer a standard of service and professionalism second to none in our field of operations. Our list of customers, and successfully completed contracts, is impressive and features many of the UK's leading organisations. The core of our activities revolves around the supply and installation of laboratory furniture and fume cupboards, but it also encompasses the installation of piped services, chemical drainage, electrical services, fume extraction systems, air make-

up systems and minor building works; in fact, everything necessary for the fitting out or complete refurbishment of a laboratory.

### **Staffing**

The Company's activities are overseen by brothers and directors Mark and Andy Hoare. Mark Hoare, who is also Company Secretary, primarily controls administration and contracts, including safety matters and Quality Assurance, with assistance from full time contract/project managers and office staff. Sales and Marketing is headed up by Andy Hoare with assistance from dedicated sales staff. Estimating is headed up by Graham Hoare with assistance from another full-time estimator. The Drawing Office/CAD department is the responsibility of Nick Hoare who also takes care of procurement. Where additional office or site based assistance is required, the Company can call upon the services of contract staff, including Consulting Engineers, Architects, Management Contractors, etc. who act as part of the Company's professional team when required. Site installations are carried out by regularly used and well-known sub-contractors, working under our direct supervision and control. These sub-contractors are based in various locations throughout the UK and are well versed in the strictest site procedures demanded by high risk or security conscious sites.

### **Services**

Hoare Laboratory Engineering Limited offer a full service related to laboratory installations, including preliminary design & costing, full design consultancy, specifications, schedules & quotations, working/builders work drawings, procurement, quality and safety management, site/off-site management, site installation, commissioning and testing and after sales maintenance.



## **COMMERCIAL DETAILS**

### **COMPANY NAME**

Hoare Laboratory Engineering Limited

### **DIRECTORS**

Mark Andrew Hoare - Director & Company Secretary  
Andrew Robert Hoare - Director

### **HEAD OFFICE ADDRESS**

Hoare Laboratory Engineering Limited  
Unit 3 Lullingstone Park Farm Offices  
Eynsford, Kent DA4 0JA

### **TELEPHONE NUMBER**

01322 866110

### **FACSIMILE NUMBER**

01322 863583

### **E-MAIL**

office@hoare.co.uk

### **WEB SITE**

www.hoare.co.uk

### **REGISTERED OFFICE**

As detailed left

### **DATE OF FORMATION**

20 December 1984

### **REGISTERED NUMBER**

1873446

### **TYPE OF COMPANY**

Private Limited

### **VAT REGISTRATION NO**

395391513

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### **BANKERS**

Lloyds Bank plc  
83 High Street, Sevenoaks  
Kent, TN13 1LQ  
Account No: 0454243 Sort Code: 30-97-49  
BIC Code: LOYDGB21125  
IBAN CODE: GB29 LOYD 3097 4900 4542 43  
Account Name: Hoare Laboratory Engineering Limited

### **INSURANCE**

James Hallam Limited  
Meridien House, 69-71 Clarendon Road,  
Watford, Herts WD17 1DS

### **NEW CIS**

UTR: 57080 12412

### **INSURANCE POLICIES**

Employers Liability: Royal & Sun Alliance,  
Policy No: RSAP3503581200, Amount: £10,000,000;  
Public/Product Liability: Royal & Sun Alliance,  
Policy No: RSAP3503581200, Amount: £5,000,000;  
Contractors All Risks: Royal & Sun Alliance,  
Policy No: RSAP3503581200, Amount: £1,000,000;  
Note - Indemnity to Principals included.

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### **HEALTH & SAFETY**

#### **Health & Safety Consultants:**

WrightWay Safety Ltd  
272 Court Road,  
Orpington, Kent BR6 9DE  
The company operates an active health and safety policy  
and a copy is available on request.

### **QUALITY SYSTEMS**

Assessed and approved to BS EN ISO 9001:2008 quality  
administration systems, standards and guidelines  
applicable to the fitting out or refurbishment of  
laboratories.

### **COSHH REGULATIONS**

The Company conforms to the current COSHH  
Regulations and will provide assessments when  
required.

### **REFERENCES**

The company would be pleased to provide details of  
technical, user and trade references as required and on  
request.



## SELECTED CUSTOMER PROJECT LIST

\*Content of Projects: F=Furniture; FC=Fume Cupboard(s); SC=Safety Cabinet(s); M/E=Mechanical pipework/Electrical wiring; FE/AMU=Fume Extract, Air Make Up, Ventilation, VAV, AC=Air Conditioning; BW = Building Works (flooring, ceilings, lighting, decorations etc.); Sg=Laboratory Seating

CUSTOMER	DATE(S) COMPLETED	CONTENT OF PROJECTS*	TOTAL VALUE £
<b>Alcan Chemicals Ltd</b> , Oxfordshire/Buckinghamshire	Apr89-Sep02	F,FC,M/E,FE/AMU	£551 K
<b>AstraZeneca Limited</b> , Bristol	Apr94-Jul10	F,FC,M/E,FE/AMU	£855 K
<b>AstraZeneca Pharmaceuticals</b> , Macclesfield, Cheshire	Dec89-Nov13	F,FC,M/E,FE/AMU	£1.896 M
<b>AWE</b> , Aldermaston	Jun98-Apr15	F,FC,M/E,FE/AMU	£227 K
<b>Bio Products Laboratory</b> , Elstree, Hertfordshire	Jun07-Nov14	F,FC,M/E,FE,BW	£124 K
<b>Bluestar Silicones (UK) Ltd</b> , Bordon, Hampshire	Jul01-Jan15	F,FC,M/E,FE,FE/AMU,BW	£198 K
<b>British Sugar plc</b> , Wissington, Norfolk	Mar93-Jul14	F,FC,FE	£102 K
<b>Butterworth Laboratories</b> , Teddington, Middlesex	Dec03-Mar15	F,FC,M/E,FE	£256 K
<b>Canterbury College</b> , Canterbury, Kent	Mar89-May12	FC,M/E,FE	£93 K
<b>Cavendish Nuclear</b> , Whitehaven, Cumbria	Jul03-Dec06	F,FC,M/E,FE/AMU,BW	£695 K
<b>ChemOvation Ltd</b> , Horsham, West Sussex	May06-Jun13	F,FC,M/E,FE,BW	£116 K
<b>Coryton Advanced Fuels Ltd</b> , Stanford-le-Hope	Nov13	F,FC,FE,M/E	£81 K
<b>De La Rue Security Papers</b> , Bathford, Avon	Aug08	F,FC,M/E,AC,BW	£79 K
<b>Department of Agriculture</b> , Falkland Islands	Dec91-Jan94	F,FC,FE/AMU	£38 K
<b>Eurofins Environmental Services Ltd</b> , Falmer, East Sussex	Feb04-Jan08	F,M/E,FE/AMU,BW	£98 K
<b>Fisher BioServices UK</b> , Bishop Stortford	Dec-10-Mar12	F,SG,M/E,FE/AMU,BW	£186 K
<b>Fuller, Smith &amp; Turner P.L.C.</b> , Chiswick, London	Dec12	F,FC,M/E,AMU,AC,BW	£63 K
<b>GE Healthcare UK Ltd</b> , Maidstone, Kent	Jul11	F,FC,FE,M/E,BW	£36 K
<b>Glaxo SmithKline</b> , Tonbridge, Kent	Jul86-Sep08	F,FC,M/E,BW	£111 K
<b>Havant International Ltd</b> , Havant, Hampshire	Jul05-Jan12	F,FC,M/E,FE/AMU,BW	£343 K
<b>Headland Foods Ltd</b> , Grimsby, NE Lincolnshire	Feb03	F,M/E	£57 K
<b>Hügli UK Ltd</b> , Redditch, Worcestershire	Nov12	F,M/E,BW	£80 K
<b>Iggesund Paperboard (Workington) Ltd</b> , Workington	Dec90-Aug13	F,FE,AC,M/E,BW	£148 K
<b>ITRI Innovation Ltd</b> , St Albans, Herts	Aug03-Nov12	F,FC,FE	£161 K
<b>Jean Lefebvre (UK) Ltd</b> , Cheshunt	Mar15	F,FC,FE,M/E,BW	£124 K
<b>Kings College London</b> , The Strand	Jul98-Jan13	F,FC	£143 K
<b>London BioScience Innovation Centre</b> , London	May08-Jun14	F,FE,AC,M/E,BW	£129 K
<b>LyondellBasell UK Ltd/Nova Chemicals Ltd</b> , Manchester	Aug94-Nov14	F,FC,M/E,FE/AMU	£423 K
<b>Maidstone Hospital</b> , Maidstone, Kent	Jun05-Mar15	F,FC	£323 K
<b>MedImmune Ltd</b> , Cambridge	Jan08-Oct09	F	£512 K
<b>Monier Technical Centre Ltd</b> , Crawley, West Sussex	Jul01-Feb14	F,FC,M	£112 K
<b>Moorfields Eye Hospital</b> , London	Aug03-Jul14	F,FC,M/E,FE	£125 K
<b>Natural History Museum</b> , London	Oct08-Aug11	F,M/E,FE/AMU,BW	£100 K
<b>North Wyke Research</b> , Okehampton	Jan09-Jan13	F,FC,M/E,FE/AMU,BW	£280 K
<b>Procter &amp; Gamble</b> , Grays, Essex	Feb94-Mar15	F,FC,FE/AMU	£158 K
<b>Rohm and Haas (Scotland) Ltd</b> , Grangemouth, Stirlingshire	Aug11-Jul14	F,FC,FE,M/E,BW	£53 K
<b>Rolls-Royce Marine Power Operations Ltd</b> , Derby	Oct04-May13	F,FC,FE	£86 K
<b>Royal Botanic Gardens</b> , Kew, Surrey	Aug92-Jul14	FC,M/E,FE/AMU	£324 K
<b>Royal Central School of Speech and Drama</b> , London	Nov92-Jan13	FE/AMU,AC,M/E,BW	£187 K
<b>Royal Sussex County Hospital/PHLS</b> , Brighton, W. Sussex	Jun90-Jun12	F,FC,E,Sg	£62 K
<b>Royal Veterinary College</b> , London/North Mymms	Jun92-Nov12	F,FC,FE/AMU	£440 K
<b>Sekisui Diagnostics (UK) Ltd</b> , Maidstone/West Malling, Kent	Jan09-Apr15	F,FC,FE,AC,M/E,BW	£333 K
<b>Sellafield Sites (BNFL)</b> , Sellafield, Cumbria	Oct96-Oct13	F,FC,FE	£477 K
<b>Shell UK</b> , Mossmorran	Oct13	F,FC,FE,M/E,BW	£127 K
<b>Smithers PIRA</b> , Leatherhead, Surrey	Oct90-Apr15	F,FC,M/E,FE/AMU,AC, BW	£755 K
<b>Unilever/ADM Foods</b> , Purfleet, Essex	Mar92-Jan15	F,FC,FE/AMU,M/E	£256 K
<b>University of Gloucestershire</b> , Cheltenham	Oct04-Jun14	F,M/E	£134 K
<b>Univ of Sussex/Brighton &amp; Sussex Med Sch</b> , Falmer, W. Sussex	Nov01-Apr15	F,M/E,BW,Sg	£730 K
<b>University of Westminster</b> , London	Dec92-Apr15	FC,FE	£176 K
<b>UNIDO/SIEI</b> , Baghdad	Jan10	F,FC,FE,Sg	£131 K
<b>Warwickshire College</b> , Leamington Spa/Rugby, Warwickshire	Aug12-Nov14	F,FC,M/E	£116 K