
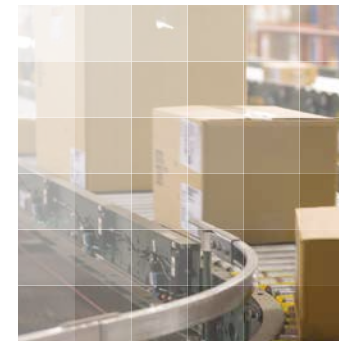
 Our goal is simple... to help you transform your business for the better. Our clients know we're an organisation that strives to go beyond – empowering them to create a better future for their business. 

Craig Such - CEO



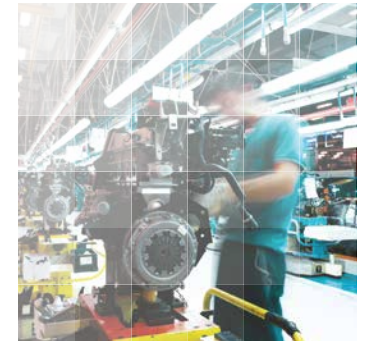
Professional Services



Distribution



Not for profit



Manufacturing

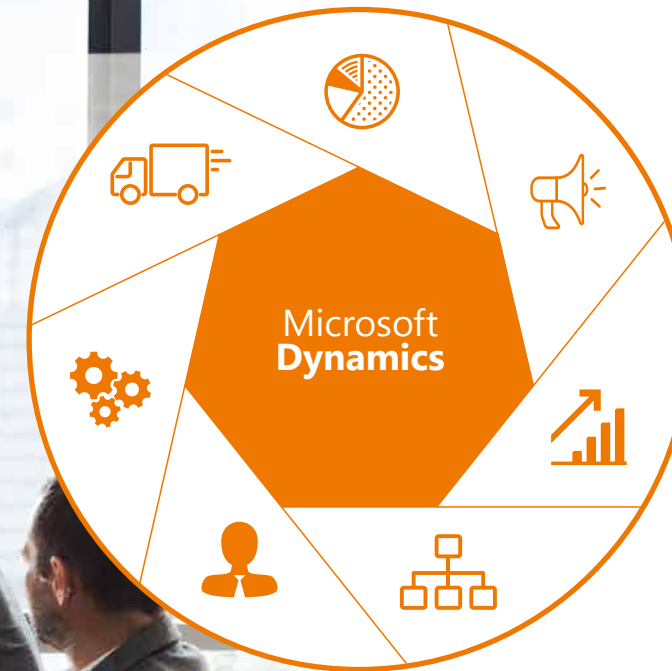
BUSINESS TRANSFORMATION

We implement and support business solutions, built-upon the Microsoft Dynamics suite of innovative business applications - that can run a business end-to-end.

We help businesses make a digital transformation, across a range of sectors, from manufacturing, distribution, professional services and not-for-profit.

We can help you innovate ways of working, control your business with more insight, engage effectively with customers, streamline processes and empower people with powerful collaboration tools.

If you need a customised solution and ongoing support, to adapt as your business grows... **we'll help you get started.**



RE-IMAGINE WHAT'S POSSIBLE

Welcome to the next generation of smart, cloud applications – enabling you to integrate, analyse, mobilise and grow every part of your operation – as well as modernise the way you work.

The Microsoft Dynamics Suite delivers an **end-to-end business solution**, that can take your business to the next level.

-  Sales & Marketing
-  Customer Service
-  Finance
-  Project Service Automation
-  Operations
-  Field Services
-  Customer Insight

Buy what you need, when you need it. It's a scalable solution that's affordable for a smaller business budget and can be easily adapted as you grow.

It can be hosted securely on the enterprise-class, Microsoft Azure cloud infrastructure or on premise.

DYNAMICS IS IN OUR DNA

Azzure IT are solely focused
on Microsoft Dynamics.

We do not dilute our focus or efforts by selling
other ERP products. Consequently, we enjoy an
extremely strong relationship with Microsoft.

This is noted by our membership to the
Microsoft President's Club and recognition,
by Microsoft, as **one of the top 5% of Dynamics
partners worldwide**.

In awarding a company the status of Gold Partner,
Microsoft sets very stringent criteria including financial
performance, staff training, expertise, customer
satisfaction and product knowledge.

Microsoft Partner PRESIDENT'S CLUB
Gold Enterprise Resource Planning for Microsoft Dynamics



QUALITY MATTERS

We're committed to perpetual
progress and have established
a Quality Management System
as a framework for continuous
improvement.

We're also the **first partner in this market to have
achieved ISO 9001:2015 certification** - the international
standard that specifies requirements for a Quality Management
System (QMS).

It's a unique achievement to recognise the need for an
accredited quality management system, when servicing
small to medium businesses, in the ERP and CRM market.



CERTIFICATE NO. 14692
ISO9001:2015

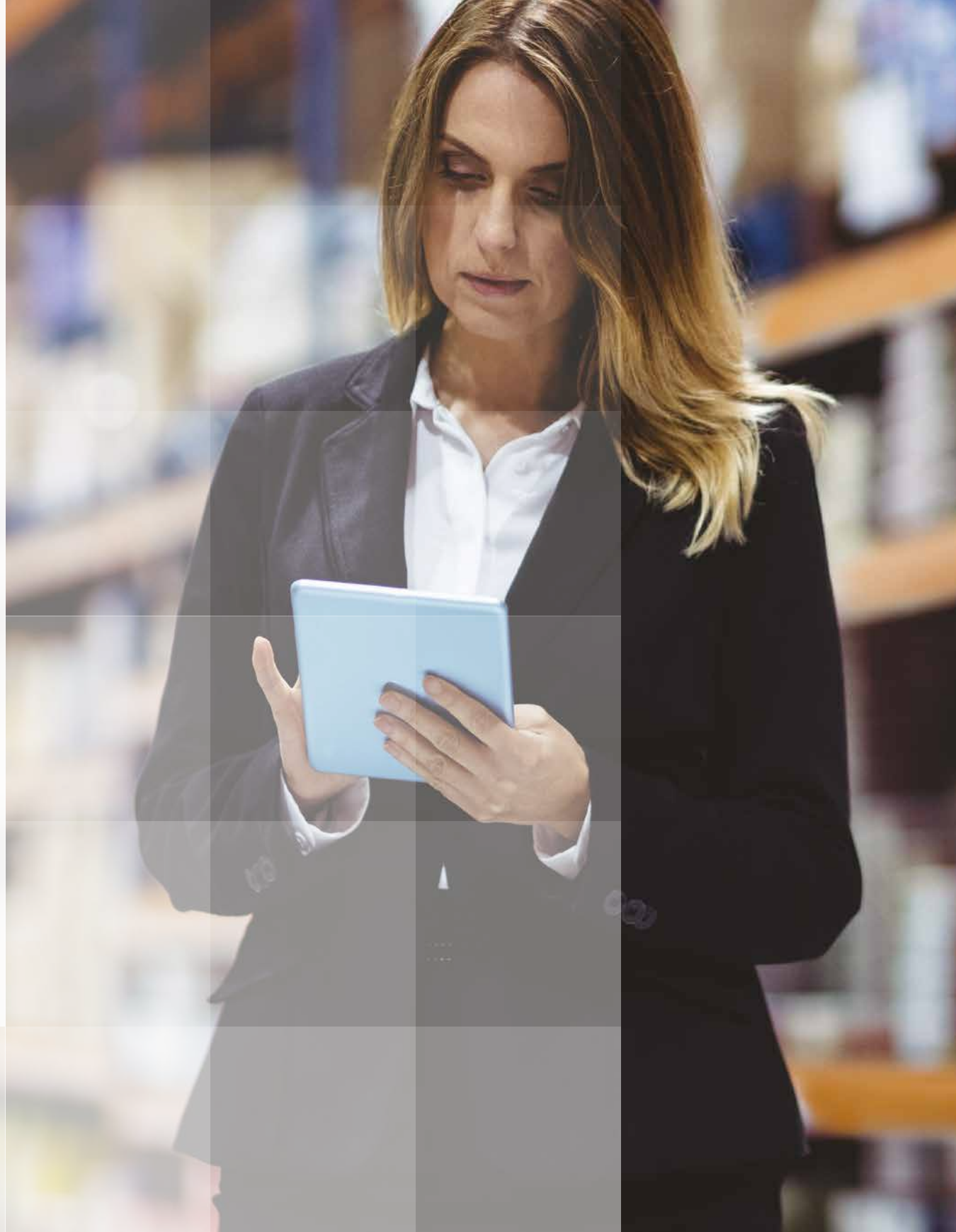
A SAFE PAIR OF HANDS

We follow the SureStep Methodology for both new implementations and solution upgrades.

The Microsoft Dynamics SureStep Methodology is a comprehensive client engagement methodology, outlining the best practice processes (as well as roles) necessary to implement Microsoft Dynamics solutions.

Building upon best practice (leveraged over thousands of implementations), Microsoft's **SureStep Methodology** consists primarily of prescriptive phase-by-phase and activity-by-activity descriptions, for completing a successful implementation and delivering a project on time, on budget and on specification.

- Diagnostic
- Analysis
- Design
- Development
- Deployment
- Operation



TOGETHER WE'RE MORE

We deliver gold quality support as standard, backed up by an expert team and quality operating standards.

As you would expect from a leading Microsoft Partner, we also offer clients a **wide portfolio of enhanced and extended products or services**.



Account Services: a diverse team of consultants, account managers, developers and support agents.



Dedicated Support Desk: dedicated support, prioritised according to urgency and severity, with quick escalation procedures.



Standard and Enhanced Options: businesses differ and operations vary, so we've built flexibility into our support service.



Third Party Partners: our partnership with third-party vendors means clients have access to the right services.



Microsoft Gold Partner: we're a trusted Gold Partner with an Advanced Support Agreement.

EVERYDAY, TRUSTED TO DELIVER

We're a team that's always right beside you, taking on your business challenges... seeking ways to drive your performance.

We're a diverse team of consultants, account managers, developers and support agents. Together we're united in our commitment to provide every client with a consistent, high-quality experience.

- Dynamics Implementation
- Support Partner Transfer
- Gold Partner Support
- Dynamics Training
- Dynamics Consultancy

When asked, 'What's the most important aspect at Azzure IT?' you will hear the team say, **'We're about going beyond for our clients'**.





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