

THE MECHANICS AND JUSTIFICATION FOR BUNKER METERING

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North American Business
Development Manager



Emerson At-A-Glance

2014 Key Facts

FOUNDED

1 3 9 0

HEADQUARTERS IN ST. LOUIS, MO USA

DIVERSIFIED GLOBAL MANUFACTURER AND TECHNOLOGY PROVIDER

OUR PEOPLE

115,000⁺

\$24.5 BILLION IN GLOBAL SALES



CONSECUTIVE YEARS OF INCREASED DIVIDENDS

NYSE: **EMR**

2014 RECOGNITION

#121

AMONG
FORTUNE 500
OF AMERICA'S LARGEST
CORPORATIONS

WORLD'S MOST ADMIRED COMPANIES

THOMSON REUTERS
TOP 100 GLOBAL
INNOVATORS

GLOBAL MANUFACTURING AND SALES PRESENCE



220
MANUFACTURING

LOCATIONS



Pioneer for Coriolis Technology

First Commercial Coriolis in 1977 Over 1 Million meter units sold



1,400 Flow Team Members Globally



Largest Engineering, Manufacturing and Calibration Systems Worldwide in Asia Pacific

Widest variety of sizes, geometries, and performance options



ELITE Series

Peak Performance



F-Series

High performance compact drainable



H-Series

Hygienic compact drainable



T-Series

Straight Tube full-bore



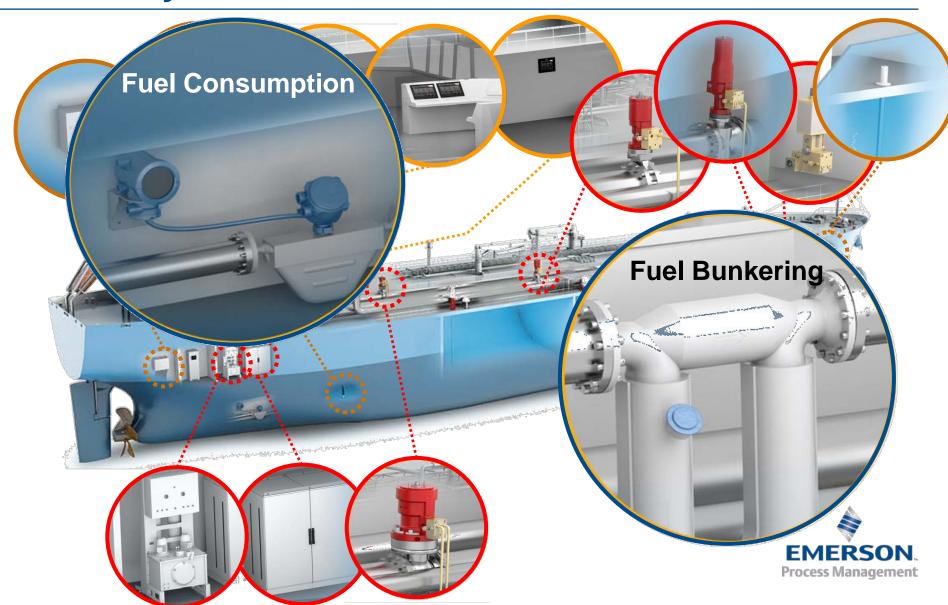
R-Series

General purpose flow-only

38 years of experience in Coriolis technology



Emerson Knows The Marine and Shipping Industry





MPA Announcement Establishes Timeline for Mandatory Coriolis Bunker System

Home > News centre >

Port of Singapore is First in the World to Mandate the Adoption of Mass Flow Metering System for Bunkering

Announcement by MPA by Mr Lui on 8th April 2014

- Existing fleet: Mandatory use of mass flow metering (MFM) system for Marine Fuel Oil (MFO) bunkering in Singapore – 1st January 2017
- New builds: Mandatory from 1st January 2015



Mr Lui Tuck Yew, Minister for Transport, say the port is the first in the world to mandate the use of flow meters.

MPA Tech Requirements Final draft is due in 2016 Q1

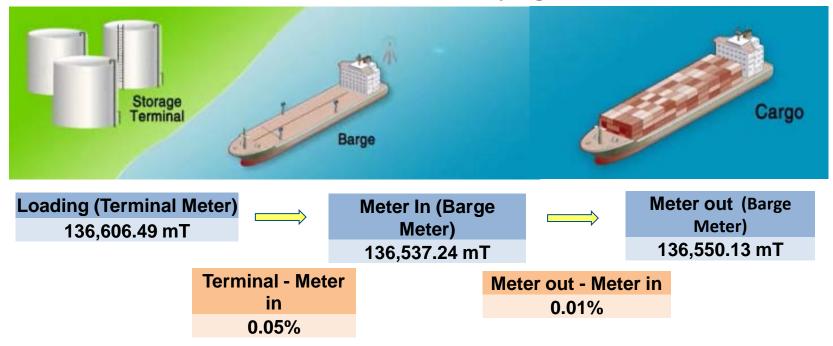
- Status Update
 - Approx 150 HFO barges in Singapore
 - 35 barges certified to-date
 - Some vessels owners frequenting S'pore have opted not to install meters on their vessels
 - Many owners still want the meter as a check meter and for ports which don't have meters
 - Lots of work ahead in FY16



Bunker Tanker Operations - Real Field Data

Results from Jan 2014 to April 2014

- Meter in vs. meter out = 0.01% or 12.9 mt over a total delivery of 136,537.2 mt
- Total is based on the sum of the delivery figures over four months.



Note: Single MPA approved barge data for 96 deliveries Sounding measurements were used for opening or closing readings of each month

Delivers system performance 50 times better than requirement



Excellent Turn Down for Bunkering Application

Certified Emerson Performance Envelope

Based on ISO 10265 certification – Defined for Bunkering

Emerson Micro Motion	ELITE CMFHC3	ELITE CMFHC2
Flow rate	120 -1200mt/hr	68 -680mt/hr
Density (kg/m ³ @15C)	940-1050	940-1050
Temperature (C)	30 to 70	30 to 70
Viscosity	120-2400 cSt	120-2400 cSt
Minimum Reynold's Number	100	100

- Covers transferability of water calibration to HFO
- Basis for Singapore's National Metrology Centre NMC Level 2 pass criteria
- Observed average flow rates of barges in Singapore is 300-600mt/hr

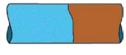
Emerson Micro Motion ELITE meters can handle the widest flow rate ranges including low rates and comply with certification



Not all geometries are created Equal



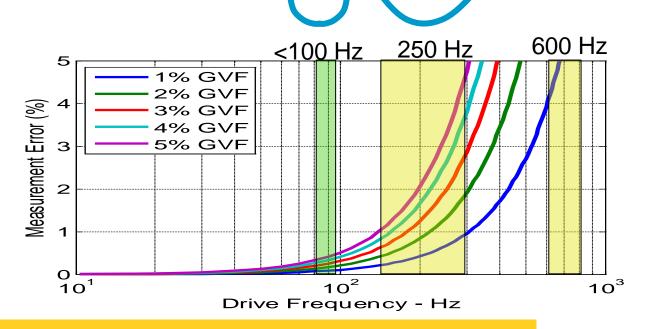
80% Reduced Error with Two-Phase Flow and Entrained Air



- Reduce de-coupling effect with lower frequency system
- Accurately measure fluids with entrained gas
- Fast speed of response ideal for accurate bunkering

operations

Bunkering operation can have high GVF, therefore it is critical to have a low drive frequency, only available with ELITE tube geometry



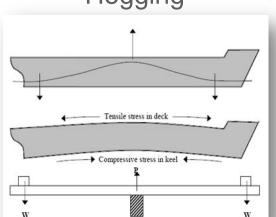
Reduced risk to "lose" product and your money



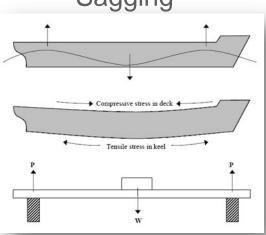
Marine Environment is Different



Static Stresses







Micro Motion's robust design is built for tough applications



Design with flange-to-flange manifold (tubular → steel center section) isolates measurement sensor from environment and pipe effects

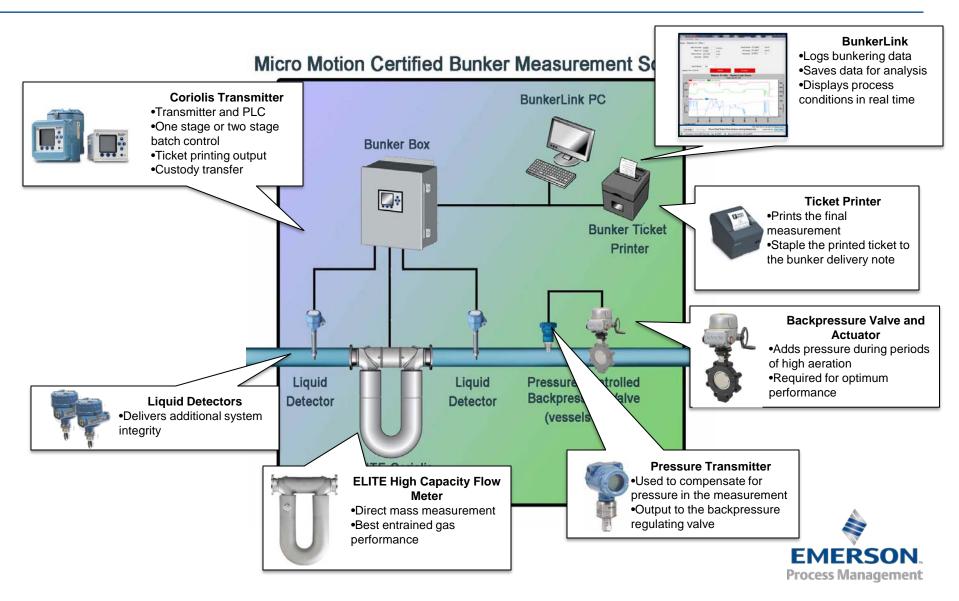
Not susceptible to

- Static stresses from ship or installation
- Environmental changes in temperature
- Process or fluid changes

Long term reliability \$ peace of mind



Not Just a Flowmeter...



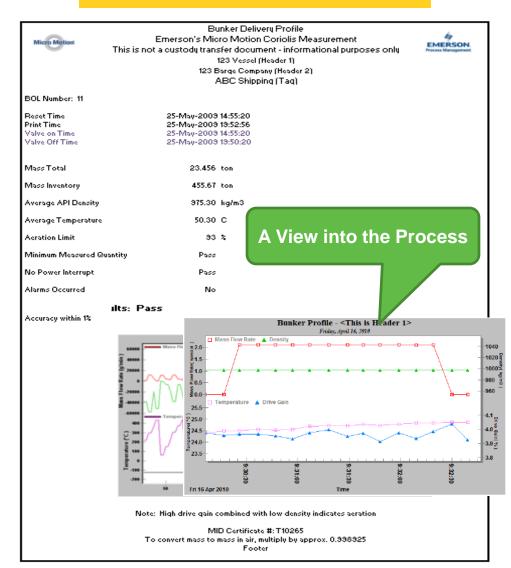


Sample Ticket & Profile Report

MID TICKET FORMAT

"Approved Measurement" Micro Motion Inc. Div of Emerson [Header 1] [Header 2] [Transmitter Tag] BOL Number: 96 Reset Time 26-MAR-2011 17:14:49 Print Time 26-MAR-2011 17:17:46 Valve On Time 26-MAR-2011 17:15:21 Valve Off Time 26-MAR-2011 18:17:17 Mass Total 32.9801 t Overall OIML R117-1: Pass *Accuracy within 0.5% MID Cert#: xxxx "Approved Measurement" IMPORTANT: Attach this copy to BDN Report [Footer] Original

SAMPLE PROFILE REPORT





Custody Transfer Approvals in Bunkering

FIRST MPA CERTIFIED BARGE IN SINGAPORE



Our Reference: WMO 423/08

4 June 2010

Mr Heng Chee Kng Emerson Process Management Asia Pacific Pte Ltd 1 Pandan Crescent Singapore 128461

By Fax

Fax no: 6770 8010

Dear Mr Heng

REGISTRATION OF MICRO MOTION CORIOLIS MASS FLOWMETER MEASUREMENT SENSOR MODEL CMFHC2 AND CMFHC3 FOR TRADE USE

We refer to your application form dated 24 May 10 for registration of the above mentioned instrument. We are pleased to inform you that the pattern of coriolis mass flowmeter measurement sensor model CMFHC2 and CMFHC3 are approved and registered with Weights and Measures Office, SPRING Singapore.

Please note that the coriolis mass flowmeter measurement sensor must be verified and stamped by SPRING Singapore/ Authorised Verifier before they can be used for trade.

You are to undertake full responsibility to ensure that the aforesaid Micro Motion model CMFHC2 and CMFHC3 are produced as per Evaluation Certificate No. TC7056 when any of such instruments are submitted for verification and stamping purposes.

Yours sincerely

LIM YONG SENG

Inspector, Weights and Measures Office

SPRING Singapore Direct: +65 6279 1884 Fax: +65 6458 1441

Email: Iim yong seng@spring.gov.sg

SPRING Singapore 2 Built Merah Central Singapore 159835 Tel: +65 6398 1900 Fax: +65 6278 6667 Websitz: www.spring.gov.sg

WORLD'S FIRST MASS BUNKER APPROVAL CERTIFICATE



EC type-examination certificate

Number T10265 Revision 8 Project number 13200231 Page 1 of 1

	rage rain
issued by	NMi Certin B.V., designated and notified by the Netherlands to perform tasks with respect to conformity modules mentioned in article 9 of Directive 2004/22/EC, after having established that the Measuring instrument meets the applicable requirements of Directive 2004/22/EC, to:
Manufacturer	Emerson Process Management Flow B.V. Neonstraat 1 6718 WX Ede The Netherlands
Measuring instrument	A non-interruptible measuring system installed on a ship (barge and vessel), intended for the delivery/reception of fuel. Manufacturer : Emerson Type : MMI-MID 003
• • • • • • • • • • • • • • • • • • •	Q _{me} : See § 1.2 of the description. Q _{me} : See § 1.2 of the description. Accuracy class : 0.5 Environment classes : M3 / E3 Temperature range liquid : See § 1.2 of the description.
	Temperature range ambient : -25 - +55 °C Intended for the measurement of : See § 1.2 of the description. Further properties are described:
Valid until	Description T10265 revision 8; Documentation folder T10265-7. 15 June 2020

NMi Cartin B.V., Notified Body number 012 23 July 2013

The measuring system is approved for measuring mass;

This revision replaces the previous version, including its documentation

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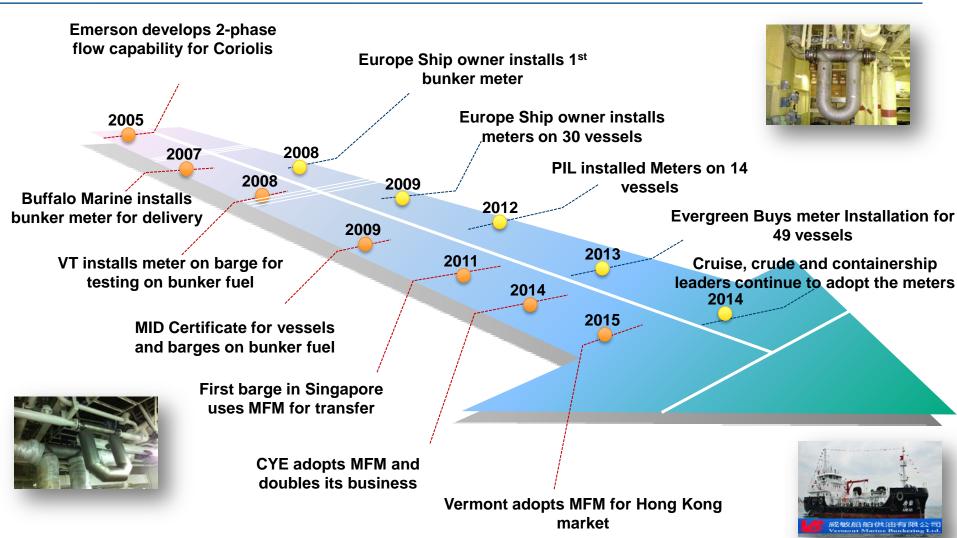
Perties concerned can indige objection against this decision, within do weaths after the date of submission, to the general resuger of MM (see



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1 Ha EG Dondrecht
1 House 194
2 House 194
2 The designation of NMI Cardin
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Emerson has Supplied over 300+ Bunkering Systems Globally



Largest Bunker Meter Install Base Globally



Custody Transfer Approvals in Bunkering

SUPPLIER DOUBLES SALES AFTER INTALLING MFMs



bunkerworld

25th May 2015

MFM-EQUIPPED BUNKER TANKER STARTS OPS AT HONG KONG



bunkerworld

2nd April 2015





One Solution: Reduce Consumption!

Lightweight Construction

A reduction in the ship's weight can lead to a reduction in the propulsive energy required, and hence can lead to fuel savings.

Aerodynamics of Superstructur

The aerodynamic resistance of the hull (above water) and superstruct account for approximately 5-8% of the total drag on a ship. For new of a number of design consultancies offer modelling of air resistance as a to optimising the ship's design but none specify possible fuel savings

Optimisation of Propeller/Hull Interface

Hull Surface Coating

Hull coating technology is moving fast, and the latest coatings have shown potential for considerable eco-efficiency savings over few years. A coating upgrade offers a quick and simple impro both newbuilds and retrofits.

Liquefied Natural Gas (LNG)

LNG has received substantial attention and class society DNV has predicted that it will be used as the marine fuel of the future once ubiquitous lower sulphur regulations take hold (2020 or 2025).

Optimisation of Ballast and Trim

Ballast, cargo and bunker distribution and the relationship between these are fundamental to giving the modern ship its optimal position in

fuel efficiency.

How do you know which investments to make first?

Solar Power

Solar cells on deck can reduce fuel consumption for providing on-board power. At least one company also utilises solar power installed on fixed wing sails for propulsion (currently on small ferries but with plans to apply the technology to larger vessels).



Ship Design // Technology Air Lubrication

Establish an energy baseline

condition and recommends optimum time for scrubbing. They achieve this by monitoring the shaft power required at a reference speed and alerting the operator when this increases beyond a certain threshold.

can be quite significantly n layer of air pumped between

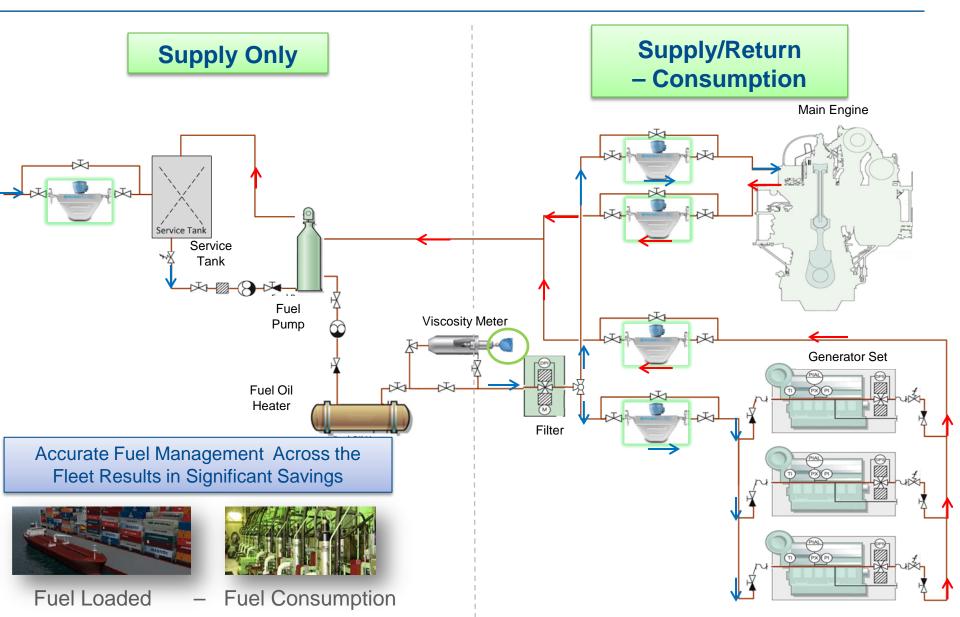
hull and water. There are two main variants of this idea.







Fuel Consumption Application Types

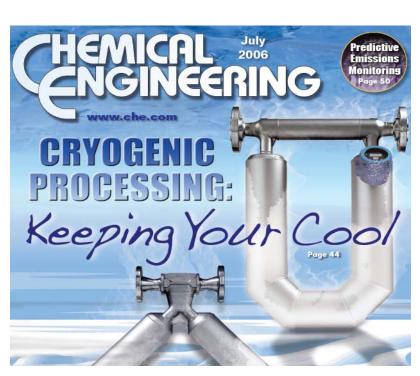


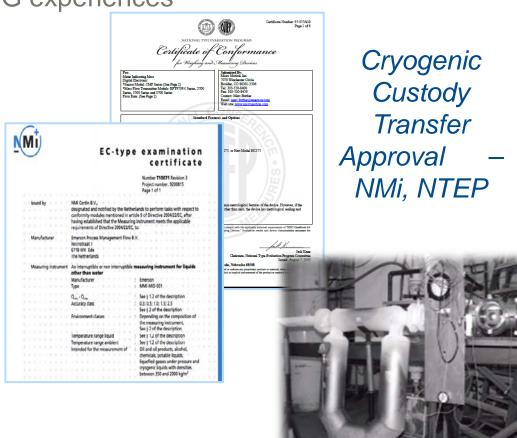


Micro Motion Mass Flow Meter for LNG

LNG is just a cold liquid, nothing special for Micro Motion Mass Flow Meter

- Micro Motion is the 1st manufacturer with an MID system certificate
- 17 years of cryogenic & LNG experiences







Takeaways

- Know exactly how much was transferred before you leave
- Bunker faster and more accurately
- Maintain complete fuel inventory management of your vessel/ fleet
- LNG metering is not difficult



THE MECHANICS AND JUSTIFICATION FOR BUNKER METERING

Thank you

