



Get Professional Training
**Reach New
Career Heights**

we nurture lifelong achievers
and do not compromise on quality



LYNCHPIN TRAINING

Lynchpin Training is a training division of Lynchpin Group which provides complete set of training and consulting services for business. Our clients come from various industries including banks, asset management, investment companies, accounting and management consultancy firms, and government companies. We are the preferred and chosen corporate trainers of many organizations like **The Executive Council of Dubai, Ferrari World, Urban Planning Council, Dubai World, General Civil Aviation Authority, YAS Water World, Etihad Airways, YAS Marina Circuit, Road & Transport Authority Dubai, TECOM Investments, Al Hilal Bank, Saudi Aramco, Americana, CBI, Gulf Drilling International Ltd. (Qatar), Sharjah Tatweer Forum, Grand Stores, and lot more companies in UAE.**

Formed in 2009, today we welcome our clients in three offices located in Dubai Knowledge Village, Al Mamzar Centre, and Abu Dhabi. Having trained over 5000 people across Middle East, we have built reputation of Excellence. Lynchpin's comprehensive training services bring an outstanding solution for all your training needs, including:

In the past 5 years Lynchpin has played vital role in the development of 5,000+ professionals through our public course schedule and in-house programs. Lynchpin has been privileged to work with most leading organizations in the region, covering all aspects of development from strategic leadership to patient flow to financial modeling. With our carefully screened instructors and our excellent team, we have shaped a superior training experience that has been a privilege to share with top tier institutions all over the Middle East.

Lynchpin trainer is brilliant and have excellent delivery skills

VP Human Resource, Thuraya UAE

CUSTOMIZED TRAINING SOLUTIONS - CTS

Committed to create customer-focused solutions and high quality of our trainings to impact your bottom line, we are one of few organizations which offer 100% tailoring across our product portfolio. Our training consultants and experts can develop a customized content, incorporating case studies and examples from your company or business sector; or even a complete bespoke training solution to meet your specific business challenges as well.

100% Tailored to Meet Your Unique Business Objectives



Save \$ costs and get a customized solutions to meet your business objectives.

We offer corporate courses for a group of 5 people and more. Committed to create customer focused solutions and high quality of our trainings to impact your bottom line.

If you need more information about our corporate programmes feel free to contact us:

E: register@lynchpintraining.com

Ph: 04 43070704

Customized Training - adapted to suit your business environment and objectives.

Blended Solutions - training is preceded by focused onsite needs-analysis and stakeholder interviewing.



EMIRATI DEVELOPMENT PROGRAM

It is to develop national cadres to strengthen young citizens in United Arab Emirates. To ensure the growth of this sector and thus the growth of the national economy.

Emirati Development program has been designed so that the companies can utilize local resources and reduce big costs. Empowering youth and private sector businesses by building a strong relationship among them.

1

REGULATOR

2

HUMAN RESOURCE
DIVERSIFICATION

3

TO ENGAGE NATIONALS
MAINSTREAM ECONOMY

WHAT PROGRAM OPTIONS WE HAVE:

- Choose from our adapted trainings
- Conduct a TNA and tailor according to need of all departments and individuals
- Consult and implement a 360 degree program
- We will schedule, conduct, drive out measureable program with results for you

Note: All options comes with our own result oriented feedback manuals, performance measuring, analysis reports and virtual Learning management testing system.



OUR SPECIALIZED TRAININGS

- Financial Statement Analysis
- Financial Performance Management
- Fast Closing Monthly and Year-End Accounts
- IFRS Updates
- Credit Management
- Preparing Financial Reports
- Financial Accounting & Reporting
- CFO - A Strategic Leader & Business Partner
- Effective Financial Planning & Budgeting
- Budget Analysis & Forecasting
- Cash Flow Management
- Advance Financial Modelling using Excel
- Cost Control & Management

I am implementing my real work in the training as it applies fully to what I do and it came to me at the right time, strategising now for my work based on the learnings from training.

Manager Learning & Development,
The Executive Council of Dubai

Excellent experience with Lynchpin and this session I will never forget. Their Trainer is very knowledgeable and has lots of examples from his experience. Keep up the good work lynchpin team!

Finance Manager,
Civil Aviation Authority Abu Dhabi



OUR SPECIALIZED TRAININGS

- Forensic Accounting & Auditing
- Preventing Fraud & Detection
- Risk Based Audit
- Financial Audit
- Internal Audit & Controls
- Establishing Internal Audit Function - Frameworks & Procedures

OUR SPECIALIZED TRAININGS

- MS Excel [Basic, Intermediate, Advance]
- Dashboard Reporting in Excel
- MS Excel for HR Managers
- MS Excel For Finance Manager
- Excel Wonders with VBA & Macros



Training was with live examples and case studies, Trainer has delivered the training with passion and sincerity. Both Venue and Training were Good.

Senior Manager - Group Consolidation and Reporting,
Dubai World

Very Persuasive approach by Lynchpin, very accurate and worth for whole day listening to the trainer. The group work in inhouse program is worth attending. Excel is never delivered like this before.

Director Sales,
Ferrari World

OUR SPECIALIZED TRAININGS

- Women in Business & Leadership
- Leading and Managing Change
- Coaching Skills for Peak Performance
- Leadership Skills for New Managers
- Affective Leadership Styles - Managers
- Creating & Leading High performance Teams





OUR SPECIALIZED TRAININGS

- Compensation and Benefits
- Human Resource Management - Skill Development
- Strategic Training & Development
- Performance Management - Objectives & Appraisals
- Advanced Recruitment, Interviewing and Selection

Lynchpin's soft skills session was informative and required for business heads. Trainer went to the required level of audience to make them understand the concept.

Training Manager,
Emaar Group

Training was really helpful, thanks. Would love to recommend it for the inhouse programs.

Audit Specialist,
DEWA

We have really got the worth of our 5 days by learning new methods of Project Management.
Good job Lynchpin recommend

Project Manager, Commercial
YAS Marina Circuit



OUR SPECIALIZED TRAININGS

- Advance Presentation Skills
- Business Writing & Communication Skills
- Time Management For Efficient Performance
- Problem Solving & Decision Making Skills
- Six Thinking Hats
- Internal Communication & Employee Engagement
- Mastering Emotional Intelligence
- Technical & Business Report Writing
- 21st Century Management Skills
- Effective Delegation & Supervisory Skills
- Customer Services Excellence
- Key Presentation Skills
- Administration & Office Management-Bilingual
- Effective Secretaries & PA's
- 3 Days MS Office Package for Admin Staff
- Business Writing for Administrative Professionals

OUR SPECIALIZED TRAININGS

- Project Risk Management
- PMP Exam Preparation - Tips Tricks & Training
- Project Management with Case Study
- Operation Risk Management
- Enterprise Risk Management
- Risk Management for Non-Risk Managers



Very useful information and time value of money in this training. Thanks Lynchpin.

Budget Manager,
Adnoc Group

Nice training, I recommend professionals to take trainings from Lynchpin

Budget Analyst,
Etisalat

Well executed a series of 14+ programs in RTA. Lynchpin is professional with a focused approach to facilitate the learning aspects of their clients.

Training Specialist,
Road and Transport Authority

Wish you all the best, thank you for the great training session

Sr. Manager Audit,
Etihad Airways

OUR SPECIALIZED TRAININGS

- Smart Purchasing Skills
- Strategic Procurement & Procurement Fraud
- Outsourcing - Efficient Contracting and Controlling
- Supply Chain Management
- Warehouse Operations & Management
- Supply Chain for Oil & Gas Sector
- SCOR® Walkthrough: Optimize your End-to-End Supply Chain
- Sales and Operations Planning (S&OP)
- Lean Supply Chain
- Logistics Management Best Practices
- Inventory Management and Optimization
- Supply Chain Risk Management
- Supply Chain for Non-Supply Chain Managers
- Corporate Strategic Planning to Supply Chain Operations Excellence



Since inception more than 5000 professionals from **200+ companies** have benefited from our training, through our public course schedule and in-house programmes. With our carefully screened instructors and our excellent team, we have shaped a superior training experience that has been a privilege to share with top tier institutions all over the Middle East. Below is a selection of our clients:

LYNCHPIN'S PRESTIGIOUS CLIENTS

- | | | |
|------------------------------|--------------------------------|--|
| • AlBathaa Group | • Al Hail Orix | • Tapco |
| • Baker Hughes | • Majid Al Futtaim - Ventures | • Tawam Hospital |
| • Bank of Sharjah | • Mashreq Bank | • The Executive Council of Dubai |
| • Can Pack ME | • National Bank of Abu Dhabi | • Urban Planning Council Abu Dhabi |
| • Civil Aviation Authority | • Noor Islamic Bank | • Wild Wadi |
| • DEWA | • Oman Investment Fund | • Yas Marina Circuit |
| • Dubai World | • RAK Cement | • Abu Dhabi University |
| • Ducab | • RAK Hospital | • Ferrari Middle East |
| • Electronic Document Centre | • RAK Medical | • Novo Nordisk |
| • Emirates Post | • Ramada Jumeirah Hotel | • Rolls Royce International |
| • Etihad Airways | • Regal Group | • Address Hotel Downtown |
| • Etisalat | • Road and transport authority | • The Private Office of HH Dr. Sheikh Sultan Bin Khalifa Bin Zayed Al Nahyan |
| • Etoile Group | • Roche | |
| • Eurostar | • Shangrila Hotel | |
| • Farah Leisure Parks | • Sharjah Expo Centre | • Arjaan by Rotana |
| • Johnson and Johnson | • Sharjah Islamic Bank | • Al Etihad Credit Bureau |
| • Jumeirah Etihad Towers | • Tamkeen | • Thuraya |

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