Junior Technical Pre-Sales Engineer

Reports to the Technical Pre-Sales Manager.

We are looking for an exceptional, pro-active and energetic individual who thrives in a challenging environment, interacting with customers and working across dynamic Technical and Presales teams.

The role will involve IT, Telecommunications and Electronic Security technical design to a high standard.

We understand that you might not currently have all the skills we require, but we are looking for someone who is willing and able to quickly learn new skills and technologies and through training and mentorship, help to deliver them professionally to our client base.

The ideal candidate would have IT based Level 3 – Level 4 certifications or have plans to undertake these certifications as part of the job role which could be offered as part of an apprenticeship.

Main Assisted Responsibilities

- High level system design across multiple technologies including; switches, routers, firewalls, PC's, servers, Wireless, Wi-Fi, CCTV etc. across multiple opportunities for our IT, Telecoms & Electronic Security divisions.
- The creation of technical diagrams using Microsoft Visio.
- Production of professional technical & commercial proposals and content for client projects and tenders, ensuring projects are correctly scoped, assessed, technically specified, estimated and quoted within profit targets.
- Manage and update supplier pricing within our quoting system (QuoteWerks).
- Assist with the completion of Public & Private Sector PQQ's and tenders as required.
- The up keep of our ISO accreditation through good working practices.
- Assisting with the general administration of the pre-sales function including taking and re-directing incoming calls, KPI's, CRM updates, meeting minutes etc.

Key Attributes

- 6+ GCSE in IT.
- 6+ GCSE English literature and language.
- 6+ GCSE Maths
- 6+ GCSE Science
- Attention to detail.
- Self-Motivated - work under own initiative.
- Excellent written and spoken English including spelling and grammar.
- Efficient - Able to produce significant output with minimal wasted effort.
- Organised - Plans, organises, schedules in an efficient, productive manner. Focuses on key priorities.
- Learns quickly - Demonstrates ability to quickly and proficiently understand and absorb new information.
- Work ethic - Possesses a strong willingness to work hard & sometimes long hours to get the job done. Has a track record of working hard.

- Flexible - Adjusts quickly to changing priorities and conditions. Copes effectively with complexity & change, the candidate must not be afraid to work overtime or even weekends if the needs of the business require it.
- High level of existing experience of IT systems.
- The ability to communicate effectively & efficiently both with internal and external contacts.
- Ability to work effectively under time pressures.
- Able to work well as part of a team.

What we offer

This role is based at our Steeton Head Office and there may be occasional requirements for accompanied site visits to customer sites (full expenses covered).

Working Hours
Monday – Friday 09:00 – 17:30.

Salary
£14k-£26k Based on experience + team performance bonus, 20 days holiday (+ Bank Holidays) + Perk box + Work Place Pension

- Full systems training & certification.
- Ongoing skills training & certification.
- Full team engagement & mentoring where input will help us achieve our ambitious growth plans.
- Modern office environment.
- Excellent career progression for the right candidate.