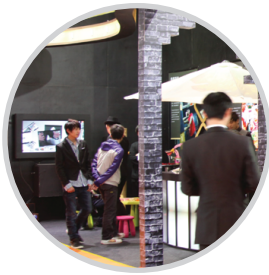# "AAP3'S STRONG NETWORKING BACKGROUND AND EXPERIENCE IN PROVIDING STABLE AND RELIABLE WI-FI SOLUTIONS MADE THEM OUR FIRST CHOICE FOR A PARTNER"

SUPPLIED TO:

Head of Operations
Telecommunications Partner

ABOUT THE CLIENT

In summary the client operates a large venue that is used for multi-functional purposes ranging from large corporate meetings, hosted events and exhibitions.

The venue is heavily used for hosting banking and technology orientated events in the heart of London.

ISSUES TO BE RESOLVED

Hosting, but not limited to, banking and technology events it was critical they provided high speed, high density and secured Wi-Fi services to their customers (the hosts). Gaining real-time access to user data and promoting the hosts products and services direct to devices connected to the Wi-Fi was an essential part of their service offering.

The wanted the venue coupled with Wi-Fi to be a strategic asset and a market differentiator to secure future booking.

ACTION TAKEN

We worked directly with the Telecommunications partner (also respectfully under NDA) who were tasked with installing the internet connections, firewalls and switching environment.

This close relationship allowed us to get involved in the early stages of the design to ensure the Wi-Fi wasn't unduly compromised elsewhere. We used its Lifecycle management approach of Assess, Design, Implement and Operate to ensure no stone was left unturned.
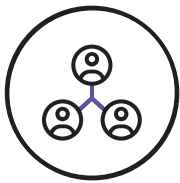
CLIENT FEEDBACK

"aap3's strong networking background and experience in providing stable and reliable Wi-Fi solutions made them our first choice for a partner. They have been extremely flexible and patient while working with us. Overall its been a positive project that was completed ahead of schedule, we are extremely pleased"

Head of Operations, Telecommunications Partner

ENGAGING OUR SPECIALIST IT PROJECT MANAGERS INTO THE PROCESS ENSURED MILESTONES ARE MET, RISKS IDENTIFIED & MITIGATED AND THAT THE OVERALL AWARENESS OF TASKS AND TIMELINES ENSURED EVERYONE WORKED CLOSELY TOGETHER.

NETWORK SOLUTIONS

Comprehensive end-to-end LAN, Wi-Fi and Security solutions to design, build and manage secure and scalable networks so that you can focus on your core business.

ACTION TAKEN (CONT.)

Assessment: a full Wireless site survey was conducted with AirMagnet signal mapping technology to determine the quantity and positioning of Access Points.

Planning: Working with the telecommunications partner and customer to determine the schedule and involvement of our in-house IT Project Manag ement team.

Design: Formalising a high and low level design to ensure the integration of the Wi-Fi solution onto the new network was seamless. Additionally, assigning third part contractors with the structured cabling prior to the install.

Installation: Working around the customers' existing busy schedule, we and the Telecommunications partner performed the new installation of the internet connections, firewalls, routing and switching environment. Once verified the Wi-Fi solution was installed and configured per the customers' requirements.

Operate: We provide NOC level proactive support for the entire network including resolving Wi-Fi related issues.

RESULT

Customer now have a blend of Cisco enterprise and Cisco Meraki network and Wi-Fi solutions that can be configured to deliver targeted content to their customer's needs.

This places them as a flag ship location of choice for any busy wanting to host large scale events.

CONTACT US

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ABOUT US

We enable businesses by providing solutions for all your IT requirements; from managing your network and computing infrastructure, providing blended support models. We have nearly two decades of experience working with a vast range of customers, from international enterprises such as Cisco, IBM and AT&T, through to SMEs and a number of local businesses in the areas where we have operations.