

## Job Title: Sales Advisor

- Permanent, Part time - 30 Hours, Monday to Sunday. Opportunity for overtime.
- Location: Leeds

### Description:

This is an exciting opportunity for the right candidate within the mobility and equipment sector. You will be part of the team in a new redeveloped mobility store based in a large Shopping Centre. This role will combine providing mobility equipment advice with a full range of mobility & living aids on sale.

The role will be broad in scope from advising customers to handling stock and performing day-to-day shop functions. You will have effective administrative skills and will be self-motivated with a sense of pride and ownership in your work. Previous experience of sales is essential. You will be part of a small friendly team, who will work flexibly to cover Monday to Sunday store opening times. Previous experience with adult or disability care is advantageous. The position will provide you with the opportunity to develop skills and knowledge within a key sector.

In working hands-on with mobility equipment, there will be a degree of moving and handling required. A basic practical aptitude is also required in order to be able to setup and adjust equipment.

You will be working in a well-established business that specialises in providing equipment, engineering & servicing to the healthcare sector with a developing retail focus.

### Duties:

- Assisting customers to try a range of equipment.
- Deliver exceptional customer service to people with a disability and those in caring or supporting roles
- Provide information and advice to assist customers in selecting suitable products and the ability to highlight their benefits.
- Support the development of links with relevant local groups, charities & community
- Maintain inventory and stock levels
- Comply with health and safety measures and all company policies and procedures
- Ensure high standards of store displays with up to date information and pricing
- Administer Shopmobility equipment hire.

### Essential Competencies:

- Have a customer-centered approach with the ability to engage & communicate effectively with customers to create an added value experience
- Excellent interpersonal skills to work effectively with staff members, customers, management & healthcare professionals
- Competent IT skills to be confident in operating our Electronic Point of Sale and Stock Management Software (Vend)
- A proactive approach to problem solving
- Ability to multi-task and prioritise activities
- A positive attitude to developing and expanding services
- The ability to continually develop knowledge of equipment to assist in activities of daily living
- willingness to embrace opportunities to develop your own skills and knowledge
- Full UK Driving License

### Desirable Competencies:

- Experience of caring & clinical environments.
- Involvement with a third sector group linked to either disability or older people.