

A TOTAL SOLUTIONS PROGRAM: CUSTOMER REWARDS FOR PARTNERSHIP

Annual Supply Spend		OR	AND
		Purchased 1 Mark Andy Press or Rotoflex Equipment	Purchased 1 Mark Andy Press and Rotoflex Equipment
TIER 4	\$500,000	2.00%	3.00%
TIER 3	\$300,000	1.50%	2.25%
TIER 2	\$175,000	1.00%	1.50%
TIER 1	\$75,000	0.50%	0.75%

IF PURCHASED FROM **ALL** CATEGORIES



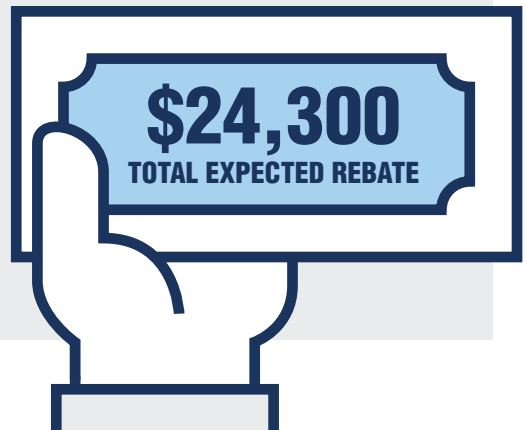
- Press Equipment \$600,000
- Rotoflex Equipment \$180,000
- MAPP Supplies \$300,000

Total Mark Andy Spend = **\$1,080,000**

***IF YOUR ANNUAL SUPPLIES SPEND IS \$300,000**

TOTAL SPEND
\$1,080,000
×
REBATE MULTIPLIER
2.25%

=



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As a total solution provider, Mark Andy is pleased to present the following proposal for a complete supplies bundle. The products in the included bundle have been optimized to fit your business needs and provide best in class service, support and logistics. In exchange for your pressroom supplies, we will deliver a total package that delivers value in all of your business.

Mark Andy Total Solution Bundle

Mark Andy Print Products proposes a three phase approach for products with targeted savings. These phases are designed to eliminate production risks of transferring products by fully testing and evaluating products prior to transition.

Please Fill In Annual Usage:

Mounting Tapes	Anilox Rolls	Printing Plates
Splicing Tapes	Tint Sleeves	Doctor Blades
Proofing Supplies	Plate & Anilox Cleaners	Wipes & Cloths
Esko Products	Aerosols	Roller Coverings
Gear Grease	Slitter Knives	Dry Image Film (Screen Print)
Die Washers	RD Score Blades	Others