



Microsoft
Dynamics
Gold Partner

Microsoft Dynamics 365
Re-imagine your business

Re-image your business

Transform business process automation and people productivity with Microsoft Dynamics 365 and the Microsoft Cloud.

Quick to implement, easy to use, with the power to support your growth ambition. Microsoft Dynamics 365 provides a seamless experience across applications and devices - start with what you need and easily adapt as your needs change.

Microsoft Dynamics 365 help you move away from the complexity and silos traditional ERP and CRM systems so you can focus on the things you enjoy about running your business and connecting with your customers.





Growth on your terms

Replacing existing systems may seem daunting, complex, and too significant an interruption. With today's modern applications in the cloud, the rewards outweigh the risks.

You've reached a stage where customer demands drive growth, but you may not have the right tools or processes in place to anticipate buying behaviours or build loyalty. Your opportunities could be limited by basic accounting software or stand-alone customer relationship management systems.

You need technology that enables your business: technology that's affordable even on a small business budget and doesn't restrict your future options.

Dynamics 365 is quick to implement and easy to maintain. Setting up services and migrating historical data takes days, not weeks, and with a familiar user experience across all your devices, your team will be productive from the start.

Microsoft Dynamics Suite : Digital Transformation



DYNAMICS 365 FOR Sales

Turn relationships into revenue by bringing digital intelligence into every deal.



DYNAMICS 365 FOR Customer Service

Earn customers for life by using detailed information to provide world-class customer service.



DYNAMICS 365 FOR Field Service

Master the service call with smarter capabilities - from optimised scheduling to predictive maintenance.



DYNAMICS 365 FOR Operations

Make smart, data-driven decisions with a comprehensive and integrated business solution.



DYNAMICS 365 FOR Marketing

Unify your sales and marketing to join customer experiences at every interaction with leading scoring and insight.



DYNAMICS 365 FOR Financials

Grow your small to medium-sized business with a single solution for financial and business management.



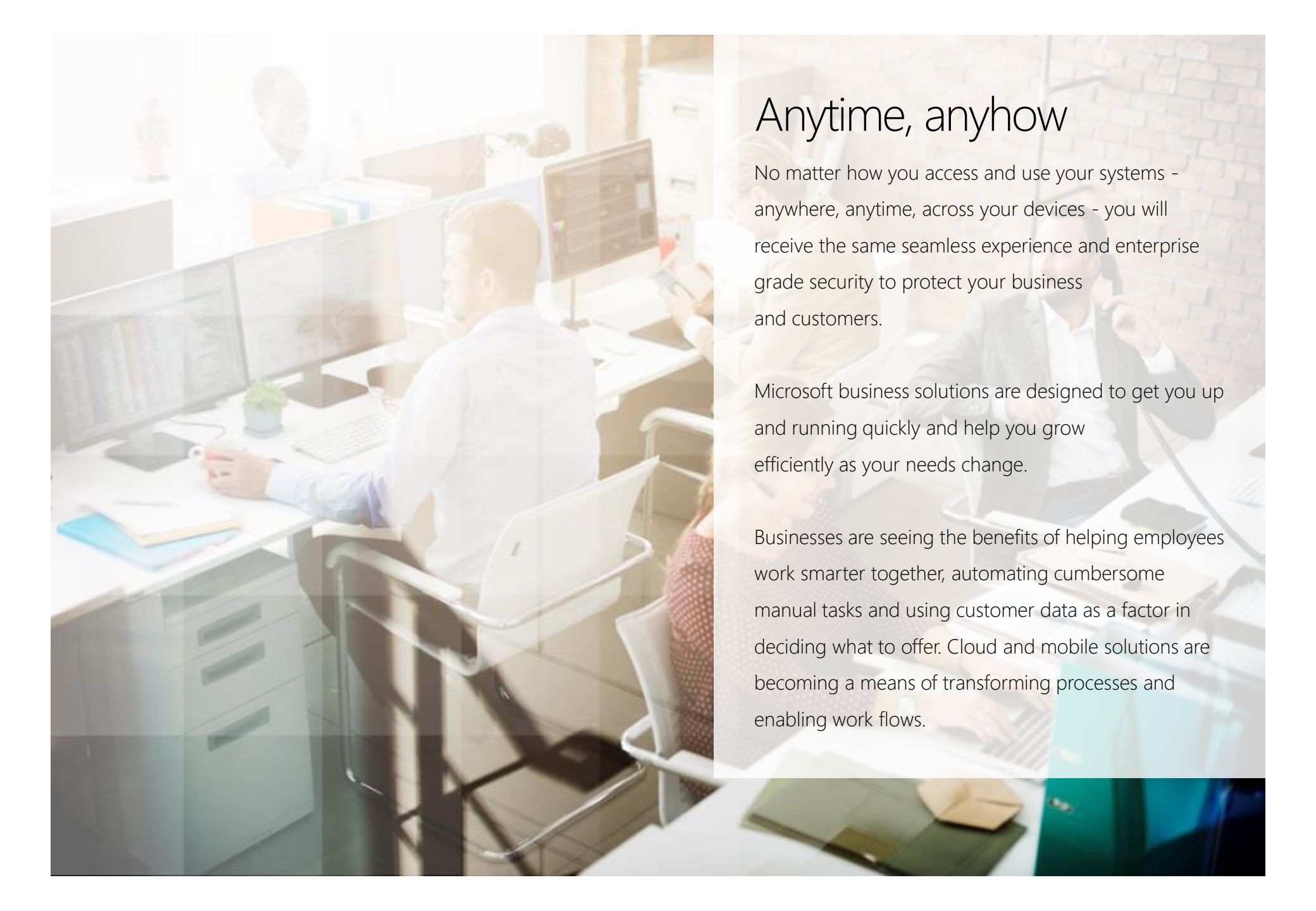
DYNAMICS 365 FOR Project Automation

Successfully manage your project-based business and better satisfy clients using intelligent tools.



DYNAMICS 365 FOR Customer Insights

Drive customer engagement using relevant insights on how to best serve your customers.



Anytime, anyhow

No matter how you access and use your systems - anywhere, anytime, across your devices - you will receive the same seamless experience and enterprise grade security to protect your business and customers.

Microsoft business solutions are designed to get you up and running quickly and help you grow efficiently as your needs change.

Businesses are seeing the benefits of helping employees work smarter together, automating cumbersome manual tasks and using customer data as a factor in deciding what to offer. Cloud and mobile solutions are becoming a means of transforming processes and enabling work flows.



Share data and collaborate

Imagine the time and cost savings if your IT department could use real-time operational data to help your people make better decisions and serve customers more effectively. By connecting customer relationship management and back office processes, operations can anticipate increased demand based on sales forecasts. Your finance team can monitor sales and expenses in real time for a realistic view of cash flow. And customer-facing teams are armed with a complete view of customers.

Spot trends, anticipate demand

When key parts of your business are connected, your people can do more, and your business will grow. Microsoft Dynamics 365 can help connect the pieces of your business and reveal insights about customers, operational processes, and your best path for growth.



Automate and easily adapt processes

Simplify your finances, streamline your supply chain, manage your sales teams, and make confident decisions that expand your business, not your budget. Be productive from the start with a familiar and role-based user experience.

Manage business, not servers

Running your business applications in the cloud means reduced upfront software costs and no costly on-site servers to manage, plus you can add or remove users as your team changes. Rather than dedicating operational headcount to manual tasks, grow capabilities by automating business processes and repurpose your team to focus on more strategic projects.

A man in a blue shirt is standing and presenting to a group of people in a meeting room. He is gesturing towards a large screen on the left that displays various charts and graphs. The room has large windows in the background, and other people are seated around a table, listening to the presentation.

360-degree customer view

You've been compiling years of data on your customers, even without realising it. When you can see and analyse all your customer data in one view, you can spot winning sales tactics and fix the broken processes.

Stay focused on success

Zero in on the most promising leads with data-rich, interactive dashboards that help track your most active customers and uncover new sales and service opportunities. Guide your team with role-specific workflows and familiar processes built around sales best practices. And use data and insights to customise and enhance.



Bring your office with you

No matter what devices your team uses or where they need to work, they can stay connected to key business data like customer details, product information, and order status to deliver better customer service. And with a consistent single sign-on across calendar, email, files, collaboration tools, and business processes - getting to the data you need quickly.

Respond at the speed of business

With virtually anywhere, anytime access and the ability to track presence and instantly message team members, you can connect, share, and collaborate in real time and get answers right when you need them.

We're built on credibility

The UK's leading Microsoft 'Gold Partner' and Microsoft 'President's Club' member, since 2016, which recognises the top 5% performing Dynamics NAV partners worldwide.

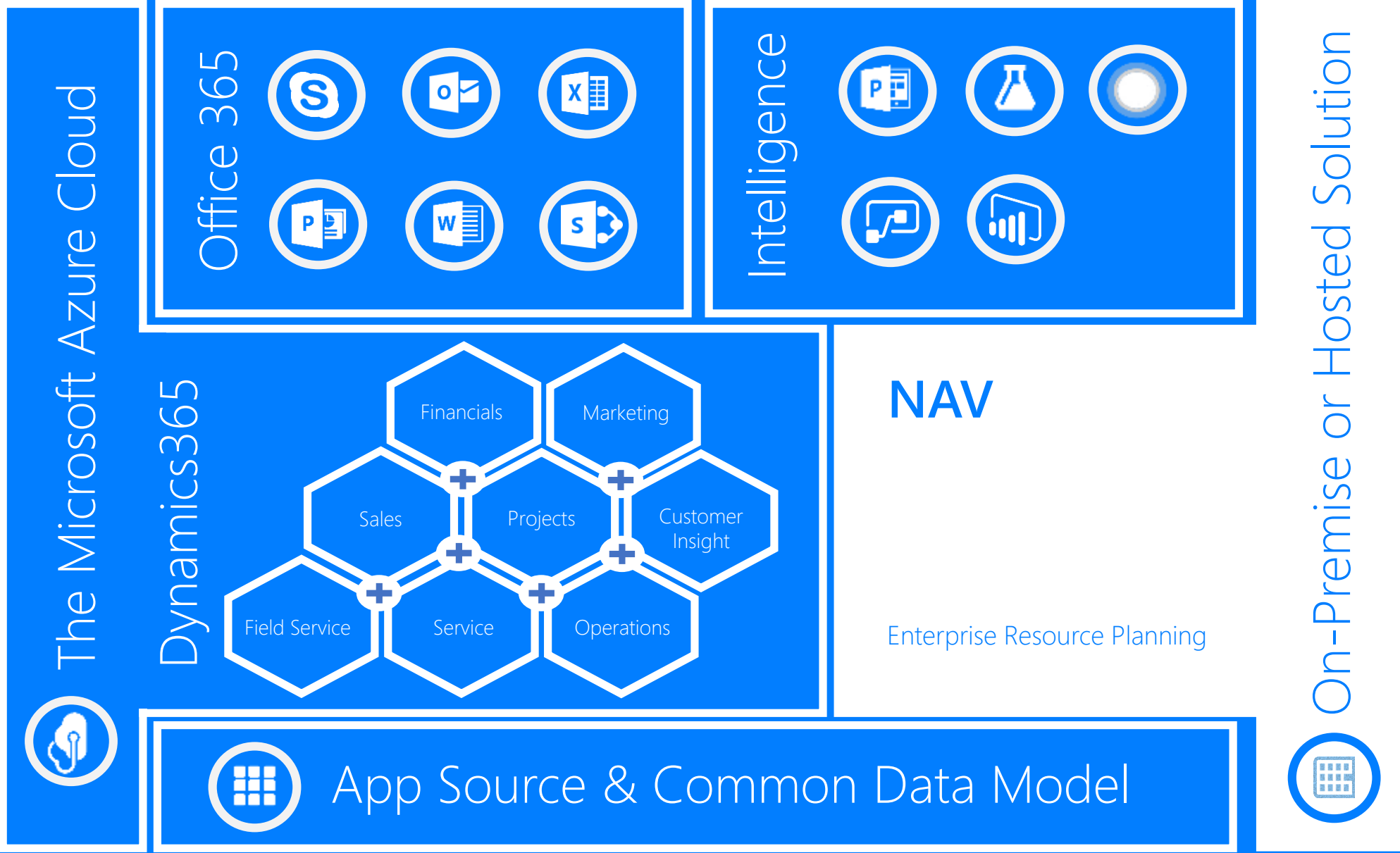
Azzure IT are one of a small number of Microsoft directly managed partners, in the UK. This means that we work directly with Microsoft, with a dedicated Account Manager and Service Account Manager available to us.

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PRESIDENT'S CLUB
for Microsoft Dynamics

Drive digital transformation with the Microsoft Dynamics Suite



The Microsoft Azure Cloud

Dynamics365

Office 365

Intelligence

NAV

Enterprise Resource Planning

App Source & Common Data Model

On-Premise or Hosted Solution

Your business – powered by Microsoft

Productivity



Office
365

Intelligence



Cortana
Intelligence



Power
BI



Machine
Learning

Extensibility



Power
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