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## Welcome to REALtime



This newsletter highlights the continued expansion of Radiola's international business.

Of particular significance is the growth of our flight inspection business in central Africa with four new customers recently signing contracts, including a long term contract with Rwanda CAA. Our efforts to enter the South American market have borne fruit. Radiola has been approved for flight inspection by Peru CAA and has commenced work in June for the Peruvian airport operator CORPAC.

Staff capacity and expertise has been complemented by the recruitment of Sam Weston as Operations Manager United Kingdom, and Raewyne Summers in the post of Commercial Manager, Head office. We welcome both aboard.

The Company has ordered its 6th flight inspection system from Airport Technology of Kansas, for delivery in August.

I trust you will find much of interest in our latest newsletter.

Brent Albiston
Managing Director

# Sixth flight inspection system

Significant development of company international operations over the previous twelve months has led to the purchase of the sixth Airfield Technology flight inspection system. This latest acquisition will also see enhancements to existing systems to meet expected future capability requirements.

The purchase demonstrates the company's commitment to customer service and company growth.











The list of countries visited in Africa by Radiola continues to increase. A Cessna Caravan based in Nairobi has been modified and deployed on several flight inspection missions in the region. The aircraft is proving an ideal platform given the often harsh conditions and undeveloped destinations.

# **ENGINEERING**

Radiola is pleased to partner with Kapiti Airport Holdings limited for the provision and maintenance of the airport lighting systems. In support of Air New Zealand scheduled operations the complete airport lighting system has now been replaced. Radiola continues to support the Hamilton Real Time Passenger Information System and is investigating technologies that could future proof the system and provide enhanced capabilities. As demonstrated by a recent navigation system installation in Mexico, Radiola engineers offer a wide range of skills and the flexibility to enable complex projects.



# STAFF ADDITIONS

To meet the ever increasing and complicated deployment schedule Radiola recently added two new staff members.



Raewyne Summers, a chartered accountant now holds the position of Commercial Manager. Her considerable exposure to international business activity in the United Kingdom is proving very beneficial to company growth. Raewyne lives on the Kapiti coast with her husband Andrew and daughters Emily and Amy.



Sam Weston has joined the team as Operations Manager UK. Sam has a diverse military and civil background ideally suited to Radiola's international operations. Among several relevant qualifications Sam holds a commercial pilots licence with frozen ATPL. Sam resides in the UK with wife Kate and son Leo.





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