

2016 ANNUAL REPORT

Mason Shank & Matt Moore
Friendship program buddy pair

BEST BUDDIES®



BEST BUDDIES®



BESTBUDDIES® Three Mission Pillars:

One-to-One
Friendships

Integrated
Employment

Leadership
Development





Annual Report 2016

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Message from Our Chairman

Dear Friends,

2016 marked another exceptional year for Best Buddies International, as our organization worked relentlessly to strengthen our three key mission pillars --- one-to-one friendships, integrated employment and leadership development --- which serve as the foundation of our programs. The heart of our mission continues to thrive around the globe as we witnessed increased awareness and growth across all programs this year. To date, we have over 2,400 school chapters --- impacting the lives of more than 1.1 million individuals with and without intellectual and developmental disabilities (IDD).

In 2016, Best Buddies opened two new state offices --- one in Cleveland, Ohio and the other in Charlotte, North Carolina, further expanding our services and mission across the United States. Best Buddies also expanded its global reach with the opening of new offices in San Salvador, El Salvador; San Jose, Costa Rica; Quito, Ecuador; Entebbe, Uganda; Sofia, Bulgaria; and Ulaanbaatar, Mongolia to serve communities with IDD.

Our U.S. Jobs programs continued to develop competitive employment opportunities for individuals with IDD, in industries spanning from healthcare and tech, to sports and entertainment. This year, The Best Buddies Jobs program began operating in Dallas, Texas; Indianapolis, Indiana; New York City, New York; and Orlando, Florida. Currently, 335 participants are employed throughout the U.S. and 617 participants are employed internationally. Best Buddies Jobs participants in the United States work an average of 1,217,526 hours per year and earn approximately \$14.9 million combined annually. This is an incredible victory for the people we serve and quite the milestone for our integrated Jobs program.

Although we've made significant strides for individuals within the IDD community, we have quite a ways to go, as the startling statistics remind us. An astounding 81% of individuals with developmental disabilities do not have a paid job in their community, half of students with IDD spend 60% of their school day in segregated settings, and people living with disabilities are twice as likely to live in poverty. This cannot be our reality. We must work harder to create more friendships, more jobs, and a more inclusive society for our friends with special abilities.

On behalf of the 1.1 million (and counting) individuals whose lives are impacted by Best Buddies, thank you to all of our supporters, participants, volunteers, and staff and to everyone who makes our mission possible. The magnitude of what we continue to accomplish together is absolutely phenomenal and I am beyond grateful that you are walking side by side with our buddies on this journey that we call life. Here's to another year of friendship, integrated employment and leadership development. Now, let's get to work.

In friendship,



Anthony Kennedy Shriver
Founder, Chairman & CEO



Anthony K. Shriver with Evangelina "Gelli" Ressa Aventajado at the Best Buddies Mother's Day Weekend Brunch in Malibu, California.

Why We Matter

Over the past 50 years, people with intellectual and developmental disabilities (IDD) have gained many rights that have improved their lives. Yet, our society is still far from inclusive. Tragically, a great number of people within the IDD community are stereotyped, marginalized and live life as an invisible minority, often times unemployed and without the simple joys of genuine friendships that others may take for granted.

*As one study notes, "Legal mandates cannot, however, mandate acceptance by peers, neighbors, fellow employees, employers or any of the other groups of individuals who directly impact the lives of people with disabilities." This is where Best Buddies International comes in. Best Buddies is the world's largest organization dedicated to ending the social, physical and economic isolation of the 200 million people with IDD. For individuals within this community, Best Buddies serves as a lifeline to creating life-long friendships, securing successful jobs, living independently and feeling valued and respected by society.

Currently, an estimated 81% of adults (18+) with developmental disabilities do not have a paid job in the community. The Best Buddies Jobs program has participants employed full-time who each have the potential to earn a total income upwards of \$1 million over 30 years and contribute \$250,000 in taxes back into the economy, rather than costing the government approximately \$750,000 each in Federal SSI and Medicaid support during that time period.

This is just one of many key examples of how Best Buddies is working to improve quality of life for individuals with IDD. Through the creation of meaningful, lasting one-to-one friendships with peers without disabilities and the promotion of integrated employment opportunities, Best Buddies is changing the world one friendship, one job and one leader at a time.

For more information, please visit www.bestbuddies.org.

*Teen Attitudes Toward Individuals with Mental Retardation, 2002



Changing Lives

Each day as Skye approached the car after school, I could tell by the look on his face whether it had been a pleasant or an unpleasant day. On this particular afternoon, his smile laid the foundation as he talked about his new friend, Kim. She was a volunteer in a high school organization called Best Buddies International. Day after day, we began hearing about this girl who was eating lunch with him at school. After a few weeks, I popped into Skye's classroom and asked his teacher to give me the scoop, and her words of praise and endorsement actually surprised me. Kim asked Skye to come to an intramural dodge ball tournament that Pearce (our other son) was playing in at the high school and sit with her. She was cute, vivacious, full of energy, and seemed to be genuinely concerned about Skye. I decided to ask Kim to join us at home for dinner. That was ten years ago.

It would be months before we learned the true story of Kim's life. Her father, who had never lived in her home, had been the victim of a violent act when she was 12 years old and had been living in a nursing home since that time. Her mother, a native of another country, had returned to her home country for health reasons and Kim and her older brother were left alone in the U.S. Kevin, four years older than Kim, supported them by working in a restaurant. Kim had decided there was no God, partially because she had never experienced safety and security in her life. Kim began joining our family for all holiday celebrations. The customs that we had carried out for years were suddenly more meaningful as she experienced many of them for the very first time.

Shortly thereafter, Kim moved into our home and Kevin also found a "surrogate family." Kim became our daughter emotionally and financially, although we did not legally adopt her. The bond that she shares with Skye is unique. She can push him in ways that none of us can and she is the only one who can hug him and touch him.

Throughout the years, Kim has learned that she is a cherished member of a family who loves her. She has made courageous and difficult decisions and each relationship that she has entered has been healthier than the last. After graduating college, she was offered a position with Apple starting at \$70,000, but turned it down to work for a nonprofit in Florida. She is a mentor to at-risk children and teens; she wants to make a difference in the world. When she got married in December 2016, Skye was the ring bearer. Kim and her husband visit Skye on weekends when they can, and Skye spends some weekends with them. Kim and my niece are now listed in our will as the executors of Skye's trust fund when we pass away. Kim insists that he will simply live with her family, and her husband Noah agrees.

Kim was a daughter with no home; we were a home with no daughter. Best Buddies is the magnet that brought us together.

Submitted by Mona Coffield, Parent of Best Buddies participant Skye Coffield



BESTBUDDIES®

Best Buddies International is the world's largest organization dedicated to ending the social, physical and economic isolation of the 200 million people with intellectual and developmental disabilities (IDD). Our programs empower the special abilities of people with IDD by helping them form meaningful friendships with their peers, secure successful jobs, live independently, improve public speaking, self-advocacy and communication skills and feel valued by society.

Mission

Best Buddies International is a nonprofit 501(c)(3) organization dedicated to establishing a global volunteer movement that creates opportunities for one-to-one friendships, integrated employment and leadership development for people with IDD.

Vision

To put Best Buddies out of business. Best Buddies envisions a world where people with IDD are so successfully integrated into schools, workplaces, and communities that its efforts and services will be unnecessary. Until that vision becomes a reality, the organization will continue to educate middle school, high school and college students, community members, corporations, and employers about the emotional, functional, and natural needs and abilities of people with IDD.

Who We Serve

The IDD community that Best Buddies serves includes, but is not limited to, people with Down syndrome, autism, fragile X syndrome, Williams syndrome, cerebral palsy, traumatic brain injury and other undiagnosed disabilities.

Goals | The 2020 Initiative

Best Buddies created the 2020 initiative in 2011, with the goal of opening offices in all 50 states by the end of 2020. The initiative also includes plans to train 4,000 Buddy Ambassadors, develop 1,000 jobs for people with IDD around the world, and increase the number of school-based chapters to 2,500. As a result of these ambitious efforts, Best Buddies hopes to become a household name by the end of 2020.

Programs

Best Buddies programs sit on the three key mission pillars listed below:

One-To-One Friendships

Builds friendships between people with and without IDD, offering social mentoring while improving the quality of life and level of inclusion for a population that is often isolated and excluded.

BESTBUDDIES. Middle Schools, High Schools and Colleges

Creates an inclusive school environment for students with and without IDD during times of social and emotional development.

BESTBUDDIES. Citizens

Helps adults with and without IDD develop meaningful friendships and become more involved in their local communities.

e-BUDDIES.

Offers an e-mail program, in which a participant with IDD communicates online with a friend without IDD.

Integrated Employment

Secures integrated employment for people with IDD, allowing them to earn an income, pay taxes, and continuously and independently support themselves.

BESTBUDDIES. Jobs

Matches skilled, qualified individuals with IDD with businesses seeking enthusiastic and dedicated employees. Through the Jobs program, Best Buddies develops partnerships with employers, assists with the hiring process and provides ongoing support to the employee and employer.

An estimated 81% of adults (18+) with developmental disabilities do not have a paid job in the community.* The Best Buddies Jobs program has participants employed full time who each have the potential to earn a total income upwards of \$1mm over 30 years and contribute \$250k in taxes back into the economy, rather than costing the government approximately \$750k each in Federal SSI and Medicaid support during that time period.

*National Core Indicators 2015-16

One-to-One Friendships

Integrated Employment

Leadership Develop-



Leadership Development

Educates and empowers people with and without IDD to become leaders, public speakers and advocates.

BESTBUDDIES. Ambassadors

Offers people with and without IDD the opportunity to gain the public speaking skills, self-esteem and confidence needed to successfully advocate for themselves, their peers and Best Buddies in communities, workplaces and government.




BESTBUDDIES. Promoters



Empowers youth to become advocates for people with IDD and help open new Best Buddies chapters and programs by organizing special events that promote awareness to the disability rights movement.

Global Programs Snapshot: 2016

2,352 | **113,909** | **1,139,090**
 Total Chapters | Total Participants | IMPACTED

50 States  **54** Countries
6 Continents

 Middle Schools	 High Schools	 Colleges
357 = 10,768	1,184 = 60,222	493 = 27,583
Chapters Total Participants	Chapters Total Participants	Chapters Total Participants

 Citizens	 e-Buddies
3,960	1,857
Total Participants	Total Participants

 Jobs	21,826 Avg. Wkly. Hours Worked	\$12,876,550 Avg. Yrly. Wages Earned
	993 Total Buddies Employed	1,069,481 Avg. Yrly. Hours Worked

 Ambassadors	 Promoters
877	318 = 7,479
Total Participants	Chapters Total Participants

*All BESTBUDDIES® global program statistics, including the Jobs participants statistics, are as of 12/31/16. Average hourly wage = \$11.91. Average hours worked per week = 21.8 (in the U.S.)



Lali Esposito & Maria Ines Gavazzi
 Friendship program buddy pair from Argentina

2016 Highlights

Launches

► Best Buddies opens two new state offices -- one in Cleveland, Ohio and the other in Charlotte, North Carolina, expanding its services and mission.

► The Best Buddies Jobs program, which places skilled participants with employers, begins operating in Dallas, Texas; Indianapolis, Indiana; New York City, New York; and Orlando, Florida.

► Best Buddies opens offices in San Salvador, El Salvador; San Jose, Costa Rica; Quito, Ecuador; Entebbe, Uganda; Sofia, Bulgaria; and Ulaanbaatar, Mongolia to serve a new community of individuals with intellectual and developmental disabilities (IDD) on a global scale.

► The Best Buddies Alumni Association officially launches with the focus of developing a lifelong friendship between Best Buddies and its Alumni, which includes all former volunteers, students, staff, and board members.

► Best Buddies launches its first official smartphone app -- *Best Buddies Mobile* -- through the Apple App store. The app allows participants to follow chapter announcements, receive notifications for upcoming events, submit monthly friendship updates and much more.

Partnerships

► A&E Network's *Born This Way* docuseries', featuring Best Buddies participants, earned three Primetime Emmy nominations for its originality and authenticity. The show took home the award for "Outstanding Unstructured Reality Program."

► In an effort to raise awareness and promote the organization's mission throughout the U.S., Best Buddies joins forces with Albertsons & Tom Thumbs supermarkets, Celebrity Cruises, Chobani, Cold Stone Creamery, and Sanford Harmony in dynamic corporate partnerships.

► Best Buddies welcomes two celebrated Global Ambassadors to its family -- NBC's *Today Show* Savannah Guthrie and supermodel turned business mogul Kathy Ireland.

Key Events

► Best Buddies Global Ambassador Guy Fieri hosts the inaugural *Guy Cooking with Best Buddies Celebrity Chef Food and Wine Festival* at Harvard Stadium as part of the *Best Buddies Challenge: Hyannis Port*.

► Best Buddies hosts its inaugural *Best Buddies Adventure* in the breathtaking city of Aspen, Colorado with 20 cyclists, led by former professional cycling legend Lance Armstrong leading the way.

► NBA superstar and Best Buddies Global Ambassador Kyrie Irving hosts the inaugural *Best Buddies Kyrie Irving Basketball Challenge* in Cleveland, Ohio.

Milestones

Anthony Kennedy Shriver founded the original Best Buddies Chapter while a junior at Georgetown University in 1987.

1989-1993

- Incorporated as a 501(c)(3) nonprofit organization on January 19, 1989, BESTBUDDIES® becomes America's first national, unified, social, and recreational program for people with IDD.
- The *Best Buddies Fine Art Collection* is developed, featuring masterpieces by Keith Haring, Roy Lichtenstein and Robert Rauschenberg.
- Best Buddies hosts the first unified Leadership Conference, training both college student leaders and people with IDD by providing intensive lessons in public speaking, management, team building, problem solving and leadership skills.
- Best Buddies launches BESTBUDDIES® Citizens with the goal of pairing adults with IDD with their non-disabled working peers.

1994-1998

- Best Buddies launches BESTBUDDIES® Jobs, a supported employment program, targeting high-paying, white-collar jobs for people with IDD in Florida, California and Massachusetts.
- Best Buddies establishes BESTBUDDIES® High Schools with the goal of pairing special education students in one-to-one friendships with high school volunteers.
- The BESTBUDDIES® Middle Schools pilot program launches, reaching out to an even younger age group with the hope that inclusion of people with IDD will have a lasting effect on societal norms for the next generation.

1999-2006

- e-BUDDIES® launches as a cutting-edge online friendship program.
- Best Buddies launches the most successful fundraising event in its history, the nationally televised inaugural *Volvo Hearst Castle Challenge*, a 100-mile bike ride along the Pacific Coast Highway chaired by California First Lady Maria Shriver.
- For the first time, Best Buddies has programs in all 50 of the United States and on six continents.

2007-2010

- Best Buddies celebrates 20 years of friendships and jobs in 2009.
- In honor of its 20th anniversary, Best Buddies updates its mission statement to: "To establish a global volunteer movement that creates opportunities for one-to-one friendships, integrated employment and leadership development for people with intellectual and developmental disabilities (IDD)."
- For the first time, Best Buddies has programs in 50 countries around the world.
- BESTBUDDIES® Ambassadors becomes Best Buddies' seventh formal program.

2011-2015

- BESTBUDDIES® Jobs expands to Washington, D.C. and San Francisco, CA.
- BESTBUDDIES® Promoters officially launches as the organization's eighth program for the 2012-2013 school year. It is the first Best Buddies program open to elementary schools.
- Best Buddies celebrates its 25th anniversary.
- Best Buddies launches the *I'm In To Hire* campaign to promote the business benefits of hiring people with IDD.
- In October 2015, A&E Network partnered with Best Buddies International and premiered a new docu-series, "Born This Way," which chronicled the lives of seven young adults with Down syndrome, several of whom were Best Buddies participants.



One-to-One Friendship Programs

Without love, support and friends, life would be empty – a life people with intellectual and developmental disabilities (IDD) have often been forced to live throughout history. Best Buddies offers people with IDD the chance to have a friend, gain self-confidence and self-esteem, and share interests, experiences and activities that many other individuals enjoy.



Image shown:
Jesyah White & Trae Geier
Friendship program buddy pair

One-to-One Friendship Programs

Middle Schools High Schools Colleges

In today's schools, students with IDD often enter the same building and walk the same hallways as their peers, but they are left out of social activities. These students miss out on so many key elements of the school experience such as finding friends to sit with at lunch, attending homecoming or prom, joining a club, or meeting a friend with whom to share their experiences.

Best Buddies offers students with IDD the chance to have a friend and to share interests, experiences and activities that so many other students their age enjoy. The Middle Schools, High Schools and Colleges

programs pair students with IDD in one-to-one mentoring friendships with students without IDD. Each student agrees to a one-year commitment in which they will call and go on an outing with their buddy at least once a week.

The Best Buddies Friendship program offers a peer mentoring relationship that affects both the person with and the person without IDD. Not only do our programs create lasting friendships, but they help facilitate an environment of inclusion throughout the school and in the community.

Citizens

For people with IDD, the absence of meaningful friendships extends into adulthood. After age 21, some individuals with IDD may never spend time with anyone besides a paid caregiver and family. Best Buddies Citizens pairs adults with IDD in one-to-one friendships with other individuals in corporate and civic

communities. Volunteers share their time and energy with new friends. Citizen buddy pairs are asked to commit to a one-year relationship during which the pair agrees to talk once a week and see each other twice a month. These relationships usually grow into friendships that last for a lifetime.

e-Buddies

Computers are an integral part of society, yet only 54% of people with disabilities report using a computer or other electronic device to access the internet.*

By joining e-Buddies, participants can develop the skills necessary to become technology-literate, and therefore, able to compete for higher-level employment and communicate using a variety of sources.

e-Buddies is an e-mail pen pal program that pairs people with IDD in one-to-one e-mail friendships with peer volunteers who do not have IDD. Participants from the 50 U.S. states, as well as international participants from various countries, are matched based

on age, gender and common interests. e-Buddies agree to e-mail each other at least once a week for one calendar year. This program offers a safe way to make a new friend and connect with someone across the country.

In 2016, e-Buddies served 1,857 total participants. These participants exchanged more than 40,000 e-mails, and also posted more than 500 messages on the e-Buddies Community message boards. e-Buddies was also used as a teaching tool in the classroom by over 114 special education teachers and other disabilities professionals across the country.

**Kessler Foundation 2012*



Madison Peterman & Emily Novicki
Friendship program buddy pair



One-to-One Friendships
Buddy Pair
Madison Snipes & Angelica Allsup

Angelica Allsup

Angelica Allsup and Madison Snipe's friendship demonstrates the true power of the Best Buddies Friendship program. They have been best buddies for more than two years and love to spend time together shopping, watching movies, traveling, and competing in beauty pageants. Angelica is the National Miss Amazing 2016 — a pageant that celebrates and empowers girls and women with disabilities. Madison and Angelica are also fierce advocates of the *Spread the Word to End the Word* campaign that works to eliminate the use of the hurtful R-word in society.

"My best buddy Angelica has been such a light in my life! We traveled to Chicago together so that she could compete in Miss Amazing, which Angelica won!" said Madison Snipes. "She's my best friend and has become an integral part of my family. That's what's so great about Best Buddies, you don't just get a friend, you also get family. We've had the opportunity to travel together to the annual *Best Buddies Leadership Conference* in Indiana and we've presented speeches in front of elected officials and commissioners," said Madison.

“I've gained so much from this friendship. Angelica is a testament of how to live your life.”

She's overcome so many hardships in her life, graduated college and is working hard at her life goals. She's absolutely amazing. She is the kind of woman I want to be.”

"Instead of seeing my disability, Madison sees me," said Angelica Allsup. "She's someone I can talk to and be myself with. We love to get our nails done, go out to eat, and attend each other's pageants. Best Buddies has not only given me Madison, but her family as well — we are one big family. I love Madison and her parents. I don't know what I would be doing with my life if it weren't for Best Buddies. I'm incredibly thankful that the University of Memphis had a Best Buddies program!"



“Best Buddies has given me so many wonderful opportunities and allowed me to meet so many amazing people...this organization has been a life saver.”



Integrated Employment Program

Since its inception, Best Buddies Jobs has assisted thousands of participants in earning an income, paying taxes, receiving benefits, and working in an environment alongside others in the community. The Jobs program offers the opportunity for people with intellectual and developmental disabilities (IDD) to become financially independent through their own efforts, removing the need for government assistance or parental support. This program focuses on white-collar jobs, which sets it apart from so many others. Best Buddies assists individuals in finding jobs that are enjoyable, as well as, inclusive and competitive in terms of pay.

Image shown:
Daniel Mirtes
Jobs program participant
Verus Healthcare

Integrated Employment Program

Jobs

Best Buddies Jobs furthers the integration of people with IDD into the community through supported employment. The focus is on developing competitive, integrated jobs that allow participants to earn an income, pay taxes, and work in an environment alongside their peers in the community, leading to full inclusion and independence. Best Buddies Jobs conducts a person-centered approach with each participant, working with the individual to ultimately achieve their personal employment goals. Coaching is provided in essential job interviewing skills, and once a job is secured, there is assistance with on-the-job training. Job placement for participants depends on factors such as their skills and abilities, location and vocational preference. Once fully adjusted to their job, Best Buddies supports participants with job coaching for continued career development.

The Jobs program prides itself on developing jobs in professional environments and focuses on white-collar jobs such as: receptionist, mailroom assistant, file clerk, office assistant, front desk assistant, and retail associate.

Employers range from some of the top law firms and talent agencies to well-known retail businesses and luxury hotels. The states with active Best Buddies Jobs programs, as of December 31, 2016, include California, Florida, Illinois, Indiana, Maryland, Massachusetts, Nevada, New Mexico, New York, Tennessee, Texas, and Virginia.

Jobs Highlights

OUR PARTICIPANTS

Best Buddies Jobs participants in the United States work an average of 1,217,526 hours per year and earn approximately \$14.9 million combined annually.

HIGHEST SALARIES*

Cristen M. earns \$47,257.60 a year at Holland & Knight law firm in Boston, Massachusetts. This is approximately a 18% increase since 2015. She also receives life insurance, medical and dental care benefits, retirement plans, as well as paid vacation and sick time.

Michael D. earns \$45,760 per year at Genentech in California. He also receives medical and dental care, vision care, fitness center access, retirement plans, paid vacation, sick days and holidays.

Mukhil S. earns \$41,600 per year at Genentech in California. He also receives medical and dental care, vision care, fitness center access, retirement plans, paid vacation, sick days and holidays.

Jessica C. earns \$38,688 a year at Tesoro in California. She also receives medical, dental, and vision care, as well as access to an education assistance program, employee assistance program, company discounts, wellness and fitness programs, and paid sick days.

Curt H. earns \$37,960 a year at William Morris Endeavor in California. Curt also receives holiday pay and health care benefits.

Anne J. earns \$37,502 a year at Accenture Federal Services in Virginia. Benefits include paid vacation, holiday pay, and health care benefits.

Jobs participant	Hourly Wage	Employer / Location
Cristen M.	\$22.72	Holland & Knight / MA
Michael D.	\$22.00	Genentech / CA
Anthony S.	\$20.91	Kaiser Permanente / CA
Mukhil S.	\$20.00	Genentech / CA
Ashley W.	\$20.00	Institute for Community Inclusion / MA
Chantom P.	\$19.23	Central Park Conservancy / NY

RECEIVING BENEFITS

- Medical & Dental: 24%
- Paid Vacation/Sick Days: 30%
- 401K Plan: 7%

2016 KEY JOBS PROGRAM STATS

- Average Total Weekly Hours worked: 21,826*
- Average Total Yearly Hours worked: 1,069,481*
- Average Total Yearly Wages Earned: \$12,876,550*
- Average Total Yearly Taxes paid: \$2,575,310*

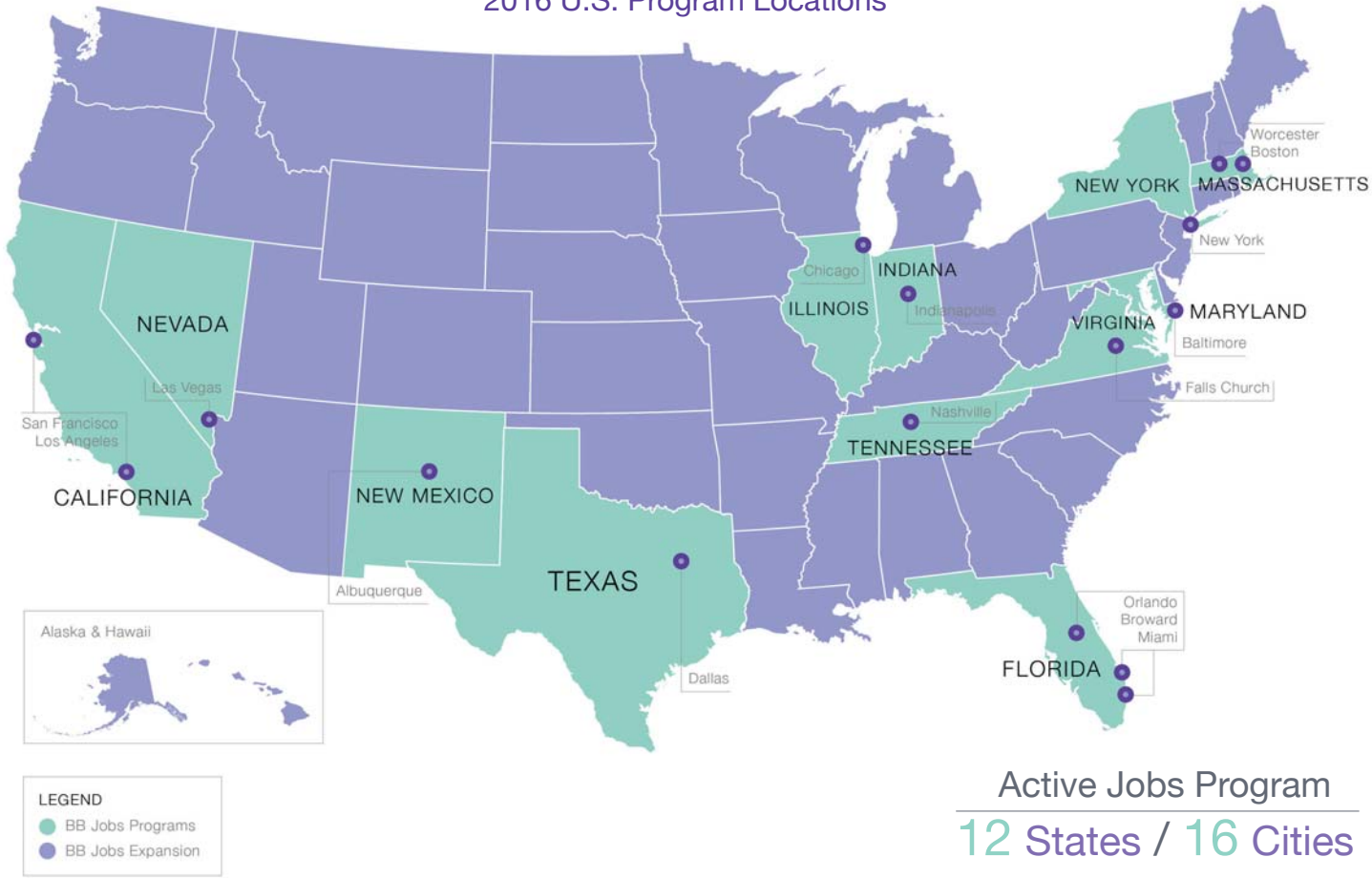
*Based on U.S. jobs placement. Refer to infographic on page 10.

Nellia Jobe
Jobs program participant
Franklin Marriott Cool Springs

Integrated Employment Program

Global Presence

BESTBUDDIES® JOBS 2016 U.S. Program Locations



BESTBUDDIES® JOBS 2016 International Jobs Program Locations





Michael Dykman

Genentech / California

Michael Dykman is the embodiment of a courageous and successful Best Buddies Jobs participant in San Francisco. While working at a grocery store for 10 years, Michael joined Best Buddies Jobs to work towards his professional development. A few years ago, Michael said “I always wondered what I could do to get to the next level.” He had ambitious goals to achieve a full-time job with a competitive salary, maintain long-term employment and develop professional skills that would allow him to achieve his goals.

Before Michael became involved with Best Buddies, his life was challenging. He worked full-time, but he wasn’t being pushed to his full potential. After several night shifts at the grocery store, Michael showed commitment by allowing Best Buddies Jobs to assist him with resume building, interview preparation and his overall future goals.

In November 2016, Michael interviewed for a Lab Service Technician position at Genentech in San Francisco.

“The interview went great, and the managers seemed to be very interested in my past work experience. I knew Genentech was the perfect fit once the managers took me on a tour of the lab. I couldn’t believe this could be my job,” says Michael.

A few days later, Michael was offered a full-time position with the company. Michael earns \$45,760 per year at Genentech, the second highest salary in the Best Buddies Jobs program, and he also receives medical and dental care, vision care, fitness center access, retirement plans, paid vacation, sick days and holidays. This position at Genentech has afforded Michael the opportunity to earn a great income, pay taxes, independently support himself and rely less on government assistance, engage in meaningful work that he loves and form new friendships with his coworkers.

Michael turned his challenges into success. Since Michael joined Genentech, he is closer to reaching his full potential, thanks to his supervisor, co-workers and Best Buddies job coach. Michael explained that the culture at Genentech is the best place for him, a place that’s welcoming, dynamic and making a difference each day.

“My co-workers depend on me, as much as I depend on them, and it really makes me feel appreciated,” says Michael. Furthermore, it was Michael’s goal to earn a competitive wage to reduce his debt. Michael is now debt-free! He says, “Now I get to spend my hard-earned money on things that make me happy.”

Michael has a plan to implement new ideas at Genentech. He is currently involved in improving the lab’s supply cleaning process by brainstorming solutions with co-workers and supervisors. In the months to come, Michael will be a key player to roll out a more efficient way to clean supplies. Michael said, “Once I am involved, I am all-in for the win.”

Michael feels more empowered than ever before. Since Michael achieved his goal of obtaining a great job, he will continue to focus on his goals at Genentech and establishing professional relationships, with his peers.

“Best Buddies helped me land a job that changed my life for the better.”

Integrated Employment
Program Participant
Michael Dykman

Leadership Development Program

Best Buddies educates and empowers people with intellectual and developmental disabilities (IDD) to become leaders, public speakers and agents of change. These leaders inspire their peers, communities, employers and the government to join Best Buddies' mission of friendship and social inclusion.

Image shown:
Katie Meade
Best Buddies Ambassador speaking at the 2016
Best Buddies Challenge: Hyannis Port



Leadership Development Program

Ambassadors

Best Buddies Ambassadors is a program that provides training for participants with and without IDD in areas of speech writing, public speaking and self-advocacy. Ambassadors develop the skills to share their life stories, promote Best Buddies programs, network, and most importantly, advocate. The program prepares people to become active agents of change and informed, compelling advocates for the disability rights movement.

Ambassadors participate in trainings focused on the art of public speaking and advocacy. Once trained, they are expected to identify opportunities in their chapters, communities, and state to share their stories and become more involved and empowered as citizens. They are encouraged to make high-profile connections, speak to state and national legislators about opportunities for people with IDD, present at recruitment fairs and Best Buddies events, and develop partnerships in the community, given their skills and awareness as advocates. Ambassadors also help collect donations, present to other interest groups, and train others with IDD.

Participants are paired with a speech coach for the duration of their Ambassador training to assist with the writing and presentation of a speech. Speech coaches help Ambassadors in areas of brainstorming and organization, and serving as guides who provide one-on-one attention, as needed.

As of December 31, 2016, Best Buddies had more than 895 trained active Buddy Ambassadors, in 16 states and 22 countries. Many Ambassador program participants attended the *Best Buddies Leadership Conference* in July and took part in novice or advanced speechwriting courses during the event.

Promoters

Best Buddies Promoters empowers youth to become advocates for people with intellectual and developmental disabilities (IDD) by organizing and attending special events that promote inclusion and bring awareness to the disability rights movement. Students attending a school without a special education program can join a Promoters chapter to develop connections with people with IDD, or can start one by contacting their local Best Buddies state office.

Each Promoters chapter is led by a chapter president from the student body and a faculty advisor, and is assigned a Best Buddies staff person who offers regular support and guidance. Once formed, Promoters chapters host events, activities, fundraisers and assemblies where they advocate for people with IDD, educate the public about inclusion and promote the ideals of Best Buddies' mission. Throughout the school year, Best Buddies encourages all Promoters chapters to host as many activities as possible on and off campus that are inclusive of people with IDD.

Through involvement in their local chapters, Promoters participants demonstrate how easy it is to create an inclusive environment and exemplify how to embrace and accept people of all abilities for their peers and in the community at large.



Sam Piazza
Best Buddies Ambassador speaking at the
2016 Best Buddies Challenge: Hyannis Port

Leadership Development Program

Christina Hundley Best Buddies Ambassador

Hello, everyone! My name is Christina Hundley and I am a Best Buddies Global Ambassador and participant at the University of South Florida (USF). I gained my independence after joining Best Buddies, which helped me gain friends too.

I was born at Tampa General Hospital in 1983; I was raised by my aunt, BJ, in Florida after my parents dropped me off at my grandmother's house and never came back. School was hard for me.

“ I was teased until I found Best Buddies in middle school. My bond with my middle school buddy helped me because I felt protected from everyone's teasing and her friendship gave me something to look forward to every day. ”

My Best Buddies' friendships carried me through high school and now through college at USF where I am a part of the STAGES (Successful Transition After Graduation for Exceptional Students) program. With the support of my Best Buddies' friendships, I gained the confidence to find a job at the Fresh Food Company at USF where I've worked for the past 11 years.

These friendships and my job have put me on the road to independence and success. Gaining friends and being independent are two things I hold dear, but singing also has a special place in my heart! At the age of nine, my aunt gave me a karaoke machine to help me open up more.

My love of music flourished. Best Buddies helped me take my love and passion for singing and share it with the world. I've had the opportunity to sing at *Best Buddies Friendship Walks* in Tampa and have been invited to sing at the *Best Buddies Challenge: Hearst Castle* in California and the *Best Buddies Challenge: Hyannis Port* in Massachusetts. Of all my accomplishments, I am proudest of winning the 2016 Buddy Talent competition and traveling to the 27th Annual *Best Buddies Leadership Conference* in Indiana last summer to perform on stage in front of thousands of people. I have had a lot of amazing experiences thanks to Best Buddies!

In closing, I want to leave you with a thought on one of my favorite words: "unique." The word is defined as "being the only one of its kind." Nobody shares exactly the same combination of traits, characteristics or hobbies. The moral of my story is that it is who you are and what you do that matters—not how you look.

Best Buddies helped me find my "uniqueness," and I'm proud of what I've accomplished thanks to this great organization!



Leadership Development
Program Participant
Christina Hundley



Signature Events 2016

The purpose of special events is to garner and acknowledge support for the Best Buddies mission, in addition to raising funds and awareness to reach our 2020 initiative. There are numerous ways to get involved with our events including: volunteering, advocating, and pursuing national partnership and sponsorship opportunities. A few of our more prominent events are featured in the following

*Image shown (left to right):
Best Buddies participants Kyle Plunkett, Jason Brown,
Nick Giovanazzo with Tom Brady at the 2016
Best Buddies Challenge: Hyannis Port*



Anthony K. Shriver & Tom Brady
Best Buddies Challenge: Hyannis Port



Cold Stone Creamery's Tastemaster Dr. Maya Warren with
Best Buddies Global Ambassadors Katie Meade & Guy Fieri



Cyclists departing from the start line at the
Best Buddies Challenge: Hyannis Port

Signature Events



Best Buddies Challenge: Hyannis Port
presented by Pepsi-Cola & Santander Bank
June 3-4, 2016
Boston & Hyannis Port, Massachusetts

The Best Buddies Challenge: Hyannis Port, chaired by Tom Brady, is a 100, 50, or 20-mile cycling adventure from Boston to Hyannis Port, with an optional 5K run/walk chaired by Olympian Carl Lewis. The event kicks off with the Tom Brady Football Challenge and the Guy Fieri Cooking with Best Buddies Celebrity Chef Food and Wine Festival and concludes with celebrity tandem races, a celebratory clambake and a private concert by the legendary Beach Boys.

Image on right:
Best Buddies supporter Matthew Goss
& Tom Brady at the Best Buddies
Challenge: Hyannis Port



Lieutenant Governor of California, Gavin Newsom; Best Buddies Global Ambassador, Maria Shriver; (left to right) Best Buddies Ambassadors Paul Brooks, Eric Matthes, & Justin Toler

BEST BUDDIES CHALLENGE.



Hearst Castle Challenge cyclists



Best Buddies Challenge: Hearst Castle VIP reception



Signature Events

Best Buddies Challenge: Hearst Castle
presented by Pepsi-Cola
September 9-10, 2016
Carmel & San Simeon, California

The Best Buddies Challenge: Hearst Castle is a 100, 62, 30, or 15-mile cycling adventure along the Pacific Coast Highway, from Carmel to the renowned Hearst Castle in San Simeon, with an optional 5K run/walk led by Olympian Carl Lewis. The event included celebrity tandem races, a festive barbecue, and private concert by the legendary Beach Boys at Hearst Ranch.

Image on right:
Cyclists riding down the Bixby Creek Bridge part of the Pacific Coast Highway

Signature Events



Michael Hadler & Jeff Rich at Marlins Park in Miami, Florida



Best Buddies supporter and cyclist George Hincaple (on left) with guests enjoying the Hublot photo booth during the 20th Annual Best Buddies Miami Gala



Marlana VanHoose performing at the 2016 Best Buddies Miami Gala



Best Buddies Challenge: Miami
20th Annual Best Buddies Miami Gala
November 18, 2016
Miami, Florida

The *Best Buddies Challenge: Miami* is a 62-mile ride, limited to 50 cyclists. This exclusive ride features a Tour de France style police-escorted peloton and three fully stocked rest stops, beginning and ending at Marlins Park. The Challenge was followed by the 20th Annual *Best Buddies Miami Gala: Rock Legends* at Ice Palace Studios in Wynwood. The star-studded event raised \$2.5 million in total donations and included a fabulous cocktail hour, gourmet dinner, unique live and silent auctions, and live performance by pop-star Kesha.

Image on right:
Miami Challenge riders making their way down the MacArthur Causeway



Best Buddies Ambassador Charles Calhoun (center) with guests at the Houston Gala



Skills Group of Charlotte at the inaugural Best Buddies in North Carolina Cirque de Nuit Gala. From left to right: Max Musser, Sarah Gregory, Kyle Stober, Matthew Isley & Michelle Gil



Jan Miller & Jeff Rich (center) with guests during the Dallas Gala



Signature Events

Best Buddies Galas

Best Buddies Galas celebrate individuals with intellectual and developmental disabilities and play a key role in generating funds and awareness. The funds raised help program participants form meaningful friendships, secure employment, and develop skills that allows them to serve as advocates for themselves and their peers. Best Buddies North Carolina's inaugural *Le Cirque de Nuit Gala* raised over \$330,000, which allowed Best Buddies to officially expand into North Carolina by opening an office, and establish school-based chapters across the Tar Heel State. The *Best Buddies Dallas Gala* hosted by Jan Miller & Jeff Rich and Tara & Bill Durham was another spectacular event that included prominent business leaders and longtime supporters who gathered to honor Best Buddies while enjoying a gourmet dinner, auction, and dazzling entertainment. The 2016 *Best Buddies Palm Beach Gala*, a black tie attire holiday event at Club Colette, raised \$266,750. The intimate event featured singer Steven Maglio, who performed classic tunes from the Sinatra Songbook. In total, Best Buddies Galas across the U.S. raised more than \$2 million for individuals with IDD.

Image on right: Best Buddies participants (left to right) Jamie Torres, Jacob Pasternak and Andrew Chea with Anthony K. Shriver at the West Palm Beach Gala

Signature Events



Best Buddies supporters at the Friendship Walk in South Florida



Buddy pair at the Best Buddies Leadership Conference Friendship Walk



The iconic Washington Monument sets the scene for another successful Best Buddies Friendship Walk in the Capital Region



Image on right: Best Buddies Global Ambassador and NBA star Kyrie Irving leads the Friendship Walk in Ohio

Best Buddies Friendship Walks

The Best Buddies Friendship Walk continues to be the number one walk in the country raising awareness and funds to support individuals with intellectual and developmental disabilities (IDD). The Friendship Walks play a key role in funding Best Buddies programs dedicated to one-to-one friendships, leadership development, and integrated job opportunities for Best Buddies participants. In 2016, more than 25,000 participants in 53 cities walked to raise awareness for inclusion, friendship, leadership, and opportunities for people with IDD. These Friendship Walks, Best Buddies' largest community awareness event, collectively raised \$3,650,000 for local programs! Each Friendship Walk provides an opportunity to see the Best Buddies mission in action at the local level. Proceeds from the Best Buddies Friendship Walk provide necessary resources for people with IDD to become more independent and valued members of our society.



Steven Magner & Caitlin Avery at the Best Buddies Prom in Tennessee



Best Buddies participants Andrew Donaldson & Sam Birky



Program participants enjoying a night at the Best Buddies Prom in Florida



Signature Events

Best Buddies Proms

Best Buddies Proms – and the support and fun they bring to the mission – are a growing way the organization’s state offices and chapters are sharing their work and celebrating program participants. *Best Buddies Proms* were celebrated across the country in 2016, through 40 local events held from coast to coast with more than 20,000 participants in attendance. In Miami, more than 750 students packed the Marlins Park stadium for a fun-filled evening, and Memphis followed with a prom at the Agricenter where 500 participants danced the night away. In Iowa, the state hosts their Friendship Balls the first week of April as a wrap-up to *Best Buddies Month*. Des Moines celebrates with Metro region participants, engaging over 400 participants annually. In eastern Iowa, Iowa City hosts their prom to thank buddy pairs for an inclusive year of fun and engages nearly 200 volunteers in their annual festivities. The North Shore in Massachusetts held their *Best Buddies Prom* with special guests Sean and Megan from the A& E Network’s hit-show *Born this Way* who attended via Skype on a mobile iPad so that they were able to roam the crowd and dance with participants! In Nashville, they had some special guests joining the fun: country artist Lauren Alaina, and singer/songwriters Drew and Ellie Holcomb, who also performed for the 2,000 students in attendance.

Image on right: Friendship program participants at the Best Buddies Prom in Tennessee

Signature Events



Student leaders at the 27th Annual Best Buddies Leadership Conference in Indiana



Friendship buddy pair at the BBLC Friendship Walk



Students and chapter leaders at the educational workshop during the Best Buddies Leadership Conference



Image on right: Best Buddies Ambassador Jack Clark delivers a speech during the Best Buddies Leadership Conference closing ceremonies

27th Annual Best Buddies Leadership Conference

In July 2016, more than 2,300 student leaders, self-advocates, employees, teachers, volunteers and community leaders gathered from across the globe to unite in Bloomington, Indiana, for the 27th Annual Best Buddies Leadership Conference, *All For Best Buddies*. The event celebrated life-changing friendships and the lasting impact volunteers with and without intellectual and developmental disabilities are making in the world as a result of their leadership. The 2016 conference proved to be a once-in-a-lifetime experience for attendees who came together to discuss social inclusion, leadership and community, fundraising, and advocacy for people with IDD. Speakers and special guests such as motivational speaker Kevin Wanzer, television stars from the hit shows *Glee* and *American Horror Story*, Lauren Potter and Jamie Brewer, and *Spirit of Courage Award* winner Lisa Smith challenged attendees with and without IDD to explore their full potential as leaders and advocates, tap into their power to motivate and encourage others, and translate awareness into quality friendships between people of all abilities. Through lessons from global leaders in the disability rights movement, inspiring performances, moving testimonies, and empowering education sessions, thousands of attendees returned from the conference inspired, and motivated to change the world!

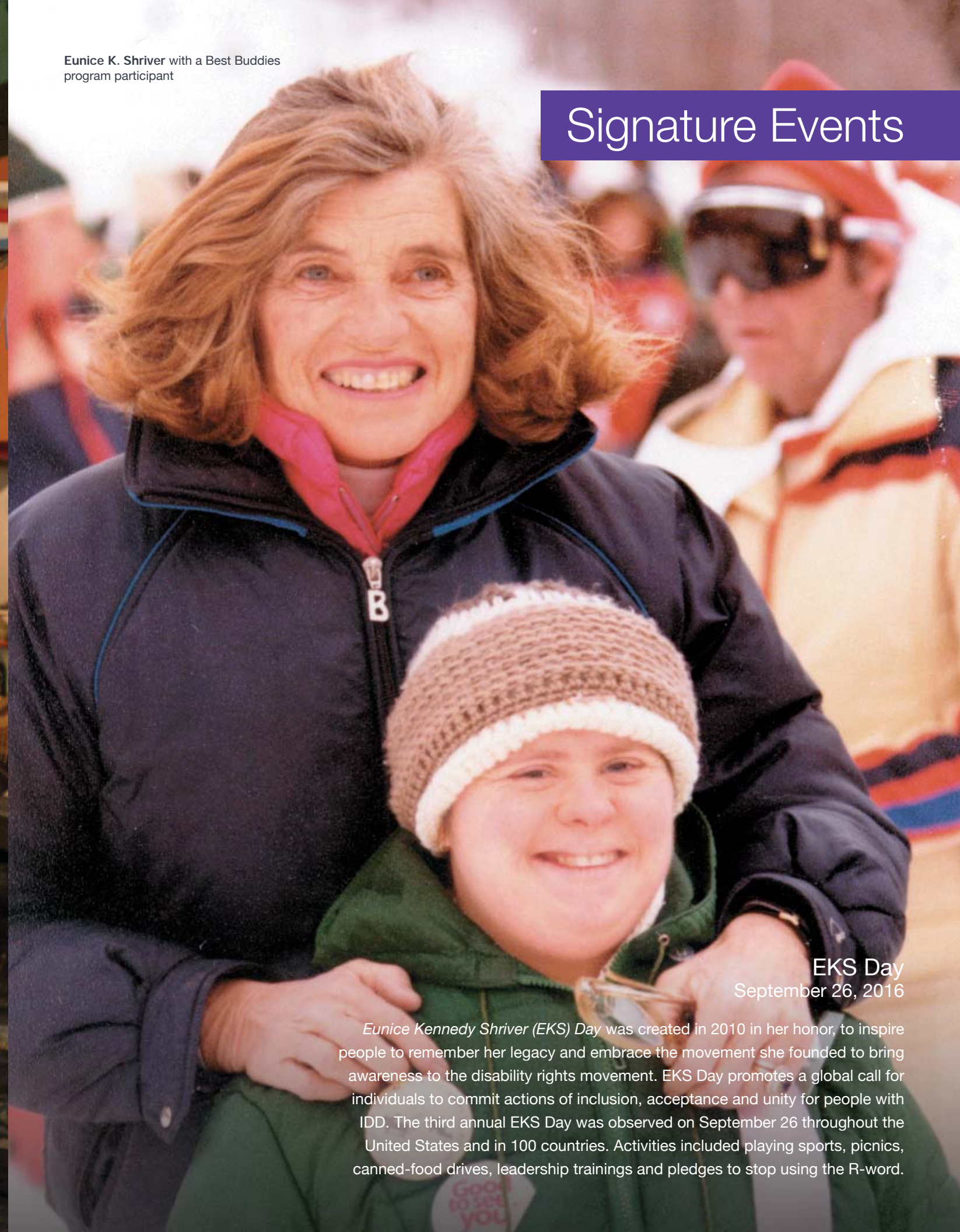
Carlos Ramirez & Jorge Fernandez
Friendship program buddy pair from Paraguay



Best Buddies Month March 2016

What started 21 years ago as a one-day event has evolved into a month-long celebration commemorating Best Buddies' mission. Best Buddies Month, which takes place each year in March, is a time for Best Buddies participants to reflect on the importance of friendship, jobs, and the development of future leaders. More importantly, it is a time to show the world the significance of these essentials in every individual's life. In March 2016, Best Buddies' chapters and individual volunteers showcase their passion for Best Buddies by participating in community carnivals, regional dances, and school-wide assemblies.

Eunice K. Shriver with a Best Buddies
program participant



Signature Events

EKS Day September 26, 2016

Eunice Kennedy Shriver (EKS) Day was created in 2010 in her honor, to inspire people to remember her legacy and embrace the movement she founded to bring awareness to the disability rights movement. EKS Day promotes a global call for individuals to commit actions of inclusion, acceptance and unity for people with IDD. The third annual EKS Day was observed on September 26 throughout the United States and in 100 countries. Activities included playing sports, picnics, canned-food drives, leadership trainings and pledges to stop using the R-word.

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“All the programs Best Buddies can provide – leadership training, employment for people with intellectual disabilities, one-to-one friendships, and mentoring opportunities – none of it would ever be possible if it was not for our generous supporters who invest their time, their money, their energy and their passion into ensuring that Best Buddies is a success not only now but in the future.”

– Anthony K. Shriver, Founder, Chairman & CEO, Best Buddies International

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The TJX Foundation, Inc.

\$50,000 to \$99,999

Anthony R. Abraham Foundation, Inc.
The Charlie & Moll Anderson Foundation
Ansin Foundation
Micky and Madeleine Arison Family Foundation
Burns Family Foundation
The Caesars Foundation
The Community Foundation for the National Capital Region
CWK Foundation
The Hearst Foundation, Inc.
Highland Street Foundation

The Kessler Family Foundation
Liberty Mutual Foundation, Inc.
Longwood Foundation Incorporated
The Sharon D. Lund Foundation
Nina Mason Pulliam Charitable Trust
Ann G. and James B. Ritchey Foundation
Thunderbirds Charities
Troesh Family Foundation

\$25,000 to \$49,999

William S. Abell Foundation, Inc.
Helen Bader Foundation, Inc.
The Bank of America Charitable Foundation
Berges Family Foundation
The Crown Family
Drew Foundation
The Samuel J. and Connie M. Frankino Foundation
The GEO Group Foundation, Inc.
The Gheens Foundation, Inc.
Gore Family Memorial Foundation Trust
Wycliffe Kent Grousbeck & Corinne Basler Grousbeck Trust
Invest In Others Charitable Foundation, Inc.
Joy in Childhood Foundation, Inc.
The Lampert Foundation
The Leavitt Corporation
Miles for Miles Foundation
Peacock Foundation
Edith L. Trees Charitable Trust
Wal-Mart Foundation
E.G. Watkins Family Foundation
Wells Fargo Foundation

\$10,000 to \$24,999

The Anne and Ronald Abramson Family Foundation
Agee Family Foundation
Charles E. Benidt Foundation, Inc.
Boston Bruins Foundation
The JE & ZB Butler Foundation
Chartwell Charitable Foundation
Chichester duPont Foundation Incorporated
The Comcast Foundation
Davis Love III Foundation, Inc.
The Discovery Land Company Foundation
George S. and Dolores Doré Eccles Foundation
Fairfield County Community Foundation
FISA Foundation
John J. & Pauline Gerlach Foundation
The Craig & Kathryn Hall Foundation
Harley-Davidson Foundation
IPA Foundation
KeyBank National Association Trust Division
Lakshmi Foundation
Lennar Foundation
The Lester CAIT Trust

Contributors

LNR Property/ Starwood Property Trust
Marshall R. Matley Foundation
Maui United Way
Middlesex Savings Bank Charitable Foundation
Millennium Trust Company
Nashville Predators Foundation
Nationwide Insurance Foundation
Kenneth T. & Eileen L. Norris Foundation
The Omega Foundation
Parsen Foundation
Phoenix Suns Charities, Inc.
Winifred M. Purdy Foundation
Nora Roberts Foundation
Schoenleber Foundation, Inc.
Sherman Fairchild Foundation
The Leon J. Simkins Charitable Foundation
Sorenson Legacy Foundation
Stackner Family Foundation
Team Shaan Foundation
The Tolleson Family Foundation
Trends International Charitable Foundation, Inc.
Variety - the Children's Charity
Bruce Weber Nan Bush Foundation, Inc.
Herbert and Adrian Woods Foundation
The Yerrid Foundation, Inc.

\$5,000 to \$9,999

Gary & Pennie Abramson Charitable Foundation
Albuquerque Community Foundation
Aon Foundation
The Apax Foundation
Arlington Community Foundation
The Kyle J. Barker Foundation
BC Partners Foundation (US), Inc.
Jeff and Yolanda Berkowitz Family Charitable Foundation, Inc.
John N. Blackman, Sr. Foundation
The Blum Family Foundation, Inc.
The Boomerang Foundation, Inc.
Brees Dream Foundation
Joseph Briere Foundation
California Community Foundation
Cardinals Charities
Central Indiana Community Foundation
The Scott A. & Elizabeth V. Christensen Foundation
Community Foundation of Howard County
The Community Foundation of Louisville, Inc.
Community Foundation of Northeast Iowa
The Dancats Foundation
Dart Group II Foundation, Inc.

Meet Our Supporters

FOUNDATIONS (continued)

Michael & Susan Dell Foundation
Doligale Family Charitable Foundation, Inc.
Freeman E. Fairfield Foundation
The Foundation For Those Without A Voice
Geico Philanthropic Foundation
John G. Gosnell & Jean R. Gosnell Foundation, Inc.
The Greater Cedar Rapids Community Foundation
George & Mary Josephine Hamman Foundation
Heron Family Trust
Hometown Foundation, Inc.
Houston Trust Company
Jana Foundation, Inc.
JMS Family Foundation, Inc.
The Kantian Foundation
Kittenbrink Family Foundation
Legacy Foundation
June Rockwell Levy Foundation, Inc.
The George & Judy Marcus Family Foundation
Marin Community Foundation
Joseph G. Markoly Foundation, Inc.
The Katharine Matthies Foundation
Merrymac McKinley Foundation
The Mead Foundation
Moorehead Family Foundation
The Moran Family Foundation
Pittsburgh Penguins Foundation
Renee and Ted's Big Heart Foundation
The Richard Lovett Trust of 1996
Robin Foundation
RSM Boston Foundation
Joseph J. Schott Foundation FAO
Charles and M.R. Shapiro Foundation, Inc.
Snyder Family Foundation
Taco Bell Foundation for Teens
United Way of Southern Nevada
Waukesha County Community Foundation
Wilbur and Dolores L. Woo Charitable Lead Trust

GOVERNMENT

\$500,000 and Above

California Department of Developmental Services
Florida Department of Education
Illinois Department of Human Services

\$100,000 to \$249,999

City and County of Honolulu, Hawaii
Connecticut Department of Developmental Services
Indiana Department of Education
Maryland Department of Health and

Mental Hygiene
Maryland State Department of Education
Massachusetts Department of Elementary and Secondary Education
New Mexico Public Education Department
Texas Education Agency

\$50,000 to \$99,999

Arizona Department of Education
Boston, Massachusetts Public Schools
Maui County, Hawaii Department of Housing and Human Concerns
Miami-Dade County, Florida Office of Management and Budget
Utah Department of Health and Human Services

\$25,000 to \$49,999

Miami-Dade County, Florida School Board
Montgomery County, Maryland Department of Human Services
Rhode Island Office of the Post-Secondary Commissioner

\$10,000 to \$24,999

Anne Arundel County, Maryland
City of Tempe, Arizona
Delaware Legislature
Milwaukee County, Wisconsin Department of Human Services
Shelby County, Tennessee

\$5,000 to \$9,999

Butler County, Ohio Board of Developmental Disabilities
City of Alexandria, Virginia
City of Falls Church, Virginia
City of Peoria, Arizona

IN-KIND

\$500,000 and Above

Tom Brady
Hearst Corporation*
Jan Miller & Jeff Rich
Maria Shriver
Becca Cason Thrash & John Thrash

\$249,000 to \$499,999

Joanne Jaxtimer
Congressman Joseph P. Kennedy III
Silicon Valley Bank

\$100,000 to \$249,999

Bicycling Magazine
Romero Britto
Cannondale
CBS Radio/98.5 The Sports Hub
Clear Channel
Sara & Ugo Colombo

Comcast
Guy Fieri
Aaron Gershenberg
Goorin Bros
Maureen & John Hailer
Penney & Gerry Klingman
San Francisco Chronicle
Seyfarth Shaw

\$50,000 to \$99,999

Accenture Federal Services
CBS/KPIX
Cooking with Kids
E. & J. Gallo Winery
Alexander Hernandez-Dessauer
Tara & Kenn Hitchcock-Francis
NBC/WHDH
Pilot Freight Services
Quail Lodge & Golf Club

\$25,000 to \$49,999

90.9 WBUR
Aventura Worldwide Transportation Service
Ricardo Bellino
Boston Globe
Classic Party Rentals
Rafael Feliz Jr.
Gary Fears
Getty Images
JCDecaux North America
May Liang & James Lintott
Catherine-Anne & Patrick Markert
Michael Meldman
Niche Media
Southern Wine & Spirits
The Soffer Family & Fontainebleau Hotel
Qatar Airways
Quail Lodge & Golf Club

\$10,000 to \$24,999

Amgen Tour of CA
Boston Globe
Classic Party Rentals
Fairmont Hotel
Paul Goldschmidt
Gourmet Catering
Harpoon Brewery
Hublot
Kenneth Cole
Kurt Warner Foundation
MadisonSouth
M.C. Dean, Inc.
MY Skincare
The Moorings Village and Spa
Randy Perkins
Brett Ratner
Southern Wine & Spirits
Swirl Marketing
Tiffany & Co.

\$5,000 to \$9,999

Carlton Media
Courthouse Express
e .rastructure Technologies, Inc.
Evening Entertainment Group
Genovese Joblove & Battista
Getty ImagesGoorin Bros
Health Warriors
Jacob Dietz
Jacobs Design
King Dahl Event Design
LacosteLGi Linens
Milwaukee Brewers Community Foundation
NextCare
Peets Coffee & Tea
Edwards Wildman

TOP FUNDRAISING TEAMS

\$500,000 and Above

Team Silicon Valley Bank
Team Tom Brady

\$250,000 to \$499,999

Team Natixis
Team Patriot Pedalers

\$100,000 to \$249,999

Team Eaton Vance
Team Greenberg Traurig
Team John Hancock
Team King James Buddies
Team ManpowerGroup
Team Maria
Team Marlowe

\$50,000 to \$99,999

Team Audi
Team Believe
Team Gallo
Team Hearst
Team Holland & Knight
Team Priscilla
Team Seyfarth Shaw
Team Sunshine
Team Swirl
Team Webcor

\$25,000 to \$49,999

#TeamMaximus
Team 6Fifteen Cyclery
Team Biking Buddies
Team Bloomberg LP
Team BNY Mellon
Team FOX
Team Grinta!
Team Henry
Team Jacob
Team Mark's Buddies

Team Matthew
Team Natixis
Team Nestle
Team Pioneer
Team ROAR
Team Sadie-Jack Cycling
Team Sierra/Olson Steel

\$10,000 to \$24,999

Team 1776 Financial & Friends
Team 6Degrees
Team Accenture
Team Ashlee Courage Team
Team ATHOLTONBB
Team B-4 / BCCClub
Team BBTX Staff
Team Best Buddies Garden City High School
Team Best Buddies helping Best Buddies
Team Blood Sweat and Gears
Team Carnival Cruise Line
Team Carrollton
Team Centreville High School
Team Citizen Buddies
Team Citizens Celebrating Friendship!
Team Clovercroft Elementary School
Team Creekside High School Best Buddies
Team Crown & Anchor
Team Daniel's Dynamos
Team FRA
Team Google
Team ISU Best Buddies
Team Jamison's Gifts
Team Jon's Gronkers
Team KINETIC WILL
Team Lakshmi
Team Life Is A Miracle
Team Lisa @ participant media
Team Marquelle
Team McKay Best Buddies
Team Oakton Best Buddies
Team Plant Panthers
Team Quinipiac Best Buddies
Team Rated PG
Team Ronin's Roadies
Team SAP NS2
Team Saratoga Springs High School
Team ServiceNow
Team Seven Lakes High School
Team Shulman Rogers
Team Starwood Property Trust
Team Strollin' With Nolan
Team Antonio Contreras
Team Asurion
Team Badgers
Team Ben
Team Bertinator
Team Blach
Team Blake

Contributors

Team Blake of Berkshire Hathaway
Team Caleb
Team Carl Lewis
Team Colin
Team CVS Health
Team DeStefano
Team Ditka
Team Duxbury
Team Harrington
Team Harry and Karla
Team Kates Barlow
Team Loomis
Team Lucas
Team Mary Ann
Team PG&E
Team Santander
Team St. Mary's (Alexandria)
Team ScottTracy
Team The James Gang
Team THEMTEAM
Team Washington-Lee High School

Participating Employers

ANIMAL SERVICES

Chicago Zoological Society
PetSmart
VCA Hollywood Animal Hospital

ARTS & CULTURE

Britto Pop Art
Park West Gallery

AUTOMOTIVE

Audi
DCH Gardena Honda
Mcgee Super Store

BEAUTY

CosmoProf

COMMUNICATIONS

Conill
Kel & Partners
Olson Engage
Participant Media
Royal Media Partners
Team One

CONSTRUCTION & ARCHITECTURE

OGB Architectural Millwork

EDUCATION

Angier Elementary School
Bright Horizons
Calvary Methodist Preschool
Dana Middle School
Institute for Community Inclusion
Kerry Curley Daycare
KinderCare
Miami Dade County Public Schools
Pierce Middle School
Robert Morgan Educational Center
Trinity MOPS
UMass Lowell
Worcester Public Schools

FINANCE & INSURANCE

Advance Financial
BDO
Eaton Vance
H.I.G. Capital, L.L.C.
IMC Financial Markets
Imperial Capital
John Hancock
Mastercard Worldwide
Natixis Global Asset Management
PenCal Administrators
Santander
Silicon Valley Bank

FITNESS

Equinox Westwood
Fit Factory

XSport Fitness

YMCA

Youfit Health Clubs

FOOD & BEVERAGE INDUSTRY

Aramark Globetrotters, LLC
Coffee Bean & Tea Leaf
Cousin's Maine Lobster Food Truck
Culver's
Davio's Restaurant
Denly Gardens
Fazenda Coffee Roasters
Fiji Water
Fruit Center of Milton
Georgia Nut Company
Heinen's
Hermitage Steakhouse
Hojas Tea House
Independent Purchasing Cooperative
Joe's Stone Crab Restaurant
LongHorn Steakhouse at Homestead
LongHorn Steakhouse at Kendall
Mariano's
Misha's Cupcakes
Panera Bread
Price Rite
Publix
Ralph's Fresh Fare
Safeway
Sodexo
Sprouts
Star Market
Starbucks
Stub Hub Center/Levy Restaurants
Swine Southern Table & Bar
Tedeschi Food Shops
The Coffee Bean & Tea Leaf
Three Square
Trader Joe's
Wahlburgers
Whole Foods Market

GOVERNMENT

Accenture Federal Services
City of Baltimore
City of Doral
City of Hialeah
City of Indianapolis
City of Long Beach
City of Los Angeles
City of Miami
City of Miami Beach
Department of Developmental Services
Federal Aviation Administration
Massachusetts Developmental Disabilities Council
North Bay Village
Village of Pinecrest

HEALTH CARE

Addgene
Brookdale Senior Living
Cambridge Nursing & Rehab Center
Dr. Patricia L. Carolan, DMD, General Dentistry
Fairlawn Rehabilitation Hospital
Fenway Health
Jewish Healthcare Center
Johns Hopkins - Facilities & Design Construction
Kaiser Permanente Medical Center
Mt. Auburn Hospital
My Choice
Oliver-Pyatt Centers
One HomeCare Solutions
On Pointe-Princeton Place
UMass Memorial
University of New Mexico Hospital
Verus Healthcare

HOSPITALITY

Embassy Suites
Fairmont Miramar
Franklin Marriott Cool Springs
Hilton LAX
Holiday Inn Express
Hyatt Hotels
Marriott Burlington
MGM Resorts International
Thunderbird Inn Military Dining

INDUSTRIAL SUPPLIES / WHOLESALE

D.S. Hull Company, Inc.
Discount Welds

LAW FIRMS

Chasen and Boscolo
Fried, Frank, Harris, Shriver & Jacobson
Goldberg & Rosen, P.A.
Holland & Knight
Kates & Barlow
Latham & Watkins, LLP
Manatt, Phelps & Phillips, LLP
Seyfarth Shaw
Shulman, Rogers, Gandal, Pordy & Ecker, PA

MANUFACTURING

Dasco Engineering
TUUCI

NON-PROFIT / FOUNDATIONS

Best Buddies International
Frank D. Lanterman Regional Center
Jewish Los Angeles Special Needs Financial Services, Inc
Monon Community Center
Shalom Institute / Shemesh Enterprises
Special Olympics Northern California

The Mentor Network
Westside Regional Center

OIL INDUSTRY

Andeavor

PHARMACEUTICAL

Genentech

REAL ESTATE

Berglund Construction
Capital Properties
Hobbs Brook LLC
John Phillips Property Management
Jones Lang LaSalle
LNR Property LLC
Swire Properties

RECREATION

Central Park Conservancy
Presidio Golf Course

RETAIL

7-Eleven
Aaron's
AEG/Merchandising
Apple Store
Aventura Mall
Barnes & Noble
Bath and Body Works
Bob's Discount Furniture
Carson's Clearance Store
CVS

First Class Vending
George Washington TOMA
Morgan Memorial Goodwill
Party City
Primark
Service Systems Associates
Sports Memorabilia
Stein Mart
Target
The Guitar Nook
VERC Enterprises, Inc.
Walgreens
Walmart

SPORTS / ENTERTAINMENT

20th Century Fox
Baltimore Ravens
Boston Red Sox
Exceptional Theatre Co.
Flagship Cinemas
FOX Broadcasting Company
FOX Networks
Fuller House - Warner Brothers
Grand Ole Opry
Lucky Strike
Miami Marlins
Monumental Sports & Entertainment/
Washington Wizards
National Basketball Association
Netflix
NewTV

Contributors

NFL Network
Ocean Drive Magazine
Seminole Casinos
Staples Center
Vivid Entertainment
Fuller House - Warner Brothers

TALENT AGENCIES

Paradigm
William Morris Endeavor

TECHNOLOGY

Asurion
Avid
Rosetta Stone
TadiBrothers
Xactly Corporation

TELECOMMUNICATIONS

Brightstar Corporation
Tracfone

TRANSPORTATION

FastPark

WAREHOUSING & STORAGE

U-Haul Moving & Storage
Value Store It

Special Thanks

The Marketing and Strategic Development Department would like to thank Best Buddies headquarters, state offices and International teams for all of their help in creating this report. This collaborative effort was supported by the entire organization and across all departments. While we wish to thank everyone for their contribution, please also note the following people that played a major role in its development:

Copy and Editing: **Nicole Maddox**, Senior Manager, Sponsor Development & Communications
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Jessica Patton, Director, Jobs - National, State Operations and Programs

Financials: **Jen Miller**, Senior Vice President, Finance & Operations

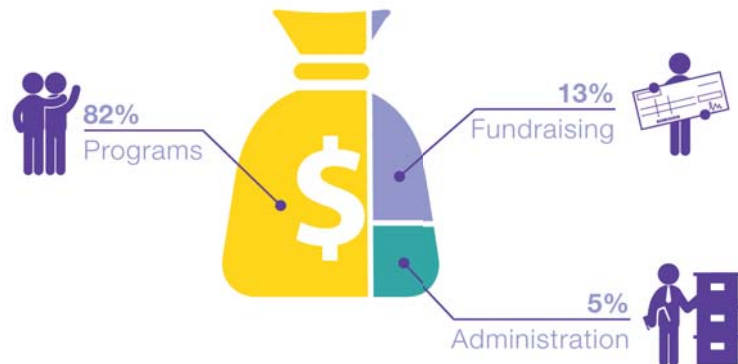
Design: **Vanessa Beltran**, Director, State Marketing

Thank you,



Mark Lewis
Vice President, Marketing & Strategic Development

Where The Money Goes...



Contributions to Best Buddies are judiciously spent, with the majority of these funds directly applied to the enrichment of the organization's programs.

Revised 09.18.17



2016 CONSOLIDATED STATEMENT OF ACTIVITIES*

Domestic Revenue:

Government	\$ 6,033,187
Foundations and Corps.	\$ 4,203,887
Individual	\$ 2,796,354
Special Events	\$ 10,672,978
Other**	\$ 873,554
Total	\$ 24,579,960

Domestic Expenses:

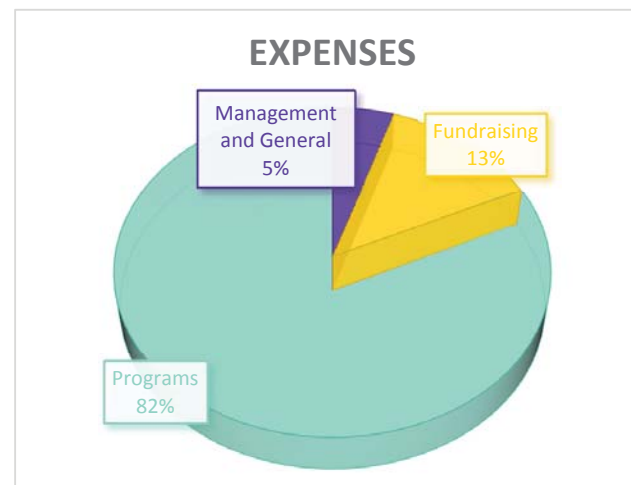
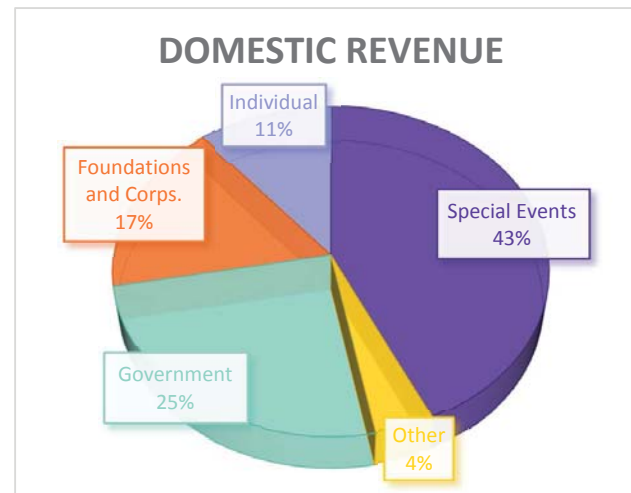
Programs	\$ 19,404,558
Management and General	\$ 1,102,701
Fundraising	\$ 3,269,505
Total	\$ 23,776,764

Domestic Net Asset Summary

Net Assets (beginning of year)	\$ 8,174,361
Change in Net Assets	\$ 803,195
Net Unrealized Gains (Losses) on Investments	\$ 19,529
Domestic Net Assets (end of year)	\$ 8,997,085

International Revenue:*** \$ 27,500,000

Total Gross Revenue: \$ 52,079,960



*Statement of Activities for calendar year 2016 based on Best Buddies International's Form 990-2016

***Other" represents revenue generated from a collection of sources including Chapter Dues, Annual Leadership Conference, Investment Income and Cause-Related Marketing.

***Gross consolidation of International Licensees that operate as their own NGOs.

BALANCE SHEET AS OF DECEMBER 31, 2016

ASSETS	YEAR TO DATE
Current Assets	
Cash in Bank	\$ 4,115,795
Marketable Securities	1,392,038
Pre-Paid Expenses	439,308
Accounts Receivable	677,127
Contributions Receivable	2,148,771
Grant Receivables	1,584,639
Investments - Deferred Compensation Plan	80,055
Total Current Assets	\$ 10,437,733
Fixed Assets	
Computers	15,119
Total Fixed Assets	\$ 15,119
TOTAL ASSETS	\$ 10,452,852

LIABILITIES AND FUND BALANCE	
Liabilities	
Accounts Payable	\$ 652,581
Deferred Revenue	723,129
Deferred Compensation Plan Liability	80,055
Total Liabilities	\$ 1,455,765
Fund Balance	
Beginning Fund Balance	\$ 8,997,086
Total Fund Balance	\$ 8,997,086
TOTAL LIABILITIES AND FUND BALANCE	\$ 10,452,851
BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	\$ 8,174,361
NET SURPLUS/(DEFICIT)	\$ 822,724
ENDING FUND BALANCE	\$ 8,997,085

BESTBUDDIES® INTERNATIONAL



50 States / 6 Conti nents / 54 Countries

Markayla Watkins & Meg Barber
Friendship program buddy pair



BEST BUDDIES



Global Headquarters

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Miami, Florida 33131

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