EDWIN LOWE LTD, BIRMINGHAM, U K.

<u>NEW TECHNOLOGY - PREFABRICATED IDLER/ROLLER</u> <u>BEARING HOUSING ASSEMBLIES (OR CARTRIDGES)</u>

TECHNICAL AND COMMERCIAL ADVANTAGES SUMMARISED

This new technology has had a very significant effect on the way in which idlers/rollers are now manufactured. Using prefabricated bearing housing assemblies (cartridges) for welded steel rollers offers several advantages to the roller manufacturer – both now and in the future - some of which may be summarised as follows:

MANUFACTURING PROCESS

- Roller reduced to three components/four pieces only = greatly simplifies roller manufacturing process.
- Cartridge based rollers = less manpower / fewer operators.
- Maintenance free zero maintenance required during the working life of the roller.
- All common standard international specifications can be manufactured.
- Reduced production cycle times = increased production throughput.
- Quicker throughput = reduced customer lead time.
- Greater production flexibility small orders = no problem.
- Reduced direct and indirect costs = higher profit margins.
- Economics of batch production = economics of bulk production
- New design of welding machine tooling = automatic alignment of all central axes of all roller components during the assembly/welding cycle.
- Assembly process self regulating = easier to maintain high quality standards.
- Different cartridge designs = different roller specifications.
- New different international roller specifications manufactured upon one single production line.
- New change actual roller specification during the manufacturing process without stopping production.
- New now much easier to fully automate the roller manufacturing process.

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CAPITAL EXPENDITURE AND EQUIPMENT

- New initial capital investment and capital equipment to produce cartridge based rollers remain unchanged even if roller designs change in future
- New therefore automatic protection against capital equipment becoming obsolete.
- New automation of cartridge based roller production = lower capital cost compared with automation of production of traditional roller designs.

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