

# TELEGRAPH MEDIA GROUP

## Customer Case Study



WE ARE COMMITTED TO PROVIDING  
PROFESSIONAL WORKFORCE STRATEGIES THAT DIRECTLY  
IMPROVE YOUR COMPANY'S BOTTOM LINE.

Delivering workforce solutions to help companies develop and maintain their leadership position in the marketplace.

**BACKGROUND** | Telegraph Media Group is a multi-media news publisher of the world-renowned content found in its titles: The Daily Telegraph & The Sunday Telegraph.

Their recent move to a state-of-the-art office in the middle of London has placed them at the center for business, commerce and politics. The broadsheet Daily Telegraph is the leader in the quality newspaper market, with sales of around 900,000 copies a day.

In November 1994, telegraph.co.uk was created establishing the Telegraph as the first online daily UK newspaper in the UK. In addition to content from the print editions, covering everything from news to lifestyle features, telegraph.co.uk enables readers to take advantage of online offers covering a wide range of products and services as well as interactive content.

**CHALLENGES** | Nothing short of a revolution has taken place in media publishing in the last 5 years.

Telegraph Media Group delivered the infrastructure that earned telegraph.co.uk a commendation by The 2004 Newspaper Awards in the 'Most Innovative Technology of the Year' category. Recognition was reinforced further when The 2005 Newspaper Awards saw telegraph.co.uk highly commended in the Best Daily Newspaper on the World Wide Web category.

Getting the technology right for moving into the multi-platform media age is only part of the story. Not only is there more to report but it has to be reported faster. Behind every news item is a team, investigating, validating and writing. Good journalism is needed 24 hours a day, seven days a week.

The Management team realized that re-alignment of traditional working practices was essential if they were to meet faster moving deadlines, in addition to safeguarding profitability.

Facilitating journalist talent between editorial desks increased flexibility of response and reduced the need for casual overtime staff. However this made tracking of resources more difficult and it was important for journalists to see planned and published schedules at least two months in advance. Future management of schedules had to move beyond paper and pencil.



*"We measure our performance according to the impact that we have in driving your business forward."*

~ RICHARD MILLS | DIRECTOR



**RESULTS** | During the course of their review of the business requirement the Management Team were able to download and evaluate Schedule24 Resource Manager.

No specialist IT support was required, and they could work directly with the software. Schedule24 Resource Manager was initially used to help define the business requirement, in particular the staffing levels in relation to different grades and shift patterns during the working week. Additional support involved the Intellicate team to assist in development of alternative schedules in light of changing requirements, as department heads were consulted and discrete business areas reviewed.

A strategy evolved as a mutual understanding of the business requirement became clearer. Alternative schedules were developed. Above all the schedules were presented in an operational format clearly showing needs in terms of working hours and days-off (including weekends) throughout the course of a whole year. Cost projection of the actual schedules could be mapped against management goals including staff compensation and overtime reduction.

Once the business requirement was established, then a scheduling strategy was designed to meet it. Schedule24 Resource Manager continued to be deployed to manage the agreed workforce scheduling and deployment plans for journalists on a day-to-day basis. The immediate benefits included having a system that delivered a common standard for workforce scheduling and the means for measuring and evaluating staff deployment.

Telegraph Media Group Limited operates as a multi-media news publishing company. It publishes daily and weekly publications in print and electronic versions. The company was incorporated in 1948 and is based in London, United Kingdom.

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## ABOUT INTELLICATE

Intellicate is the global leader in employee scheduling software. Offering small, medium and fortune 500 companies a revolutionary means of providing hassle-free employee scheduling.

Our flagship product, **Schedule24 Resource Manager** delivers greater functionality than more costly systems. Ideal whether you're new to employee scheduling or a seasoned pro. No risk, no cost to discover new efficient ways of working.

To learn more about Schedule24 Resource Manager, please visit our website: [www.intellicate.com](http://www.intellicate.com)



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