



THE SECURITY

INSTITUTE

Annual General Meeting 2018

Victory Services Club
63-79 Seymour Street
London
W2 2HF



THE SECURITY
INSTITUTE



#SyIAGM18

Introduction

- Housekeeping
 - Emergency routes
 - Toilets
 - Mobile Phones
 - Refreshments
- Nigel Churton – Secretary
 - Review the Minutes of the last AGM
 - Election of new directors

Introduction

- **Chairman** Dr Alison Wakefield
 - Vision Mission & Aims
 - Strategic priorities
 - Director roles and responsibilities
- **Deputy Chair** – Peter Lavery – External engagement, validation
- **Vice Chair** – Paul Drury – Membership experience, growth and retention
- **Director** – Angela Vernon Lawson - Education and knowledge
- **Director** - Simon Whitehouse – International engagement and CSyP
- **Chief Executive** – Rick Mounfield
 - Operational report
 - Financial report
- **Q&A**

Networking drinks

- Free bar & nibbles



Nigel Churton MBE FSyI

Secretary



Meet The Candidates

Tony Aston FSyl



Carl Dakin CSyP MSyl



Meet The Candidates

Stuart Hughes FSyl



Mahbubul Islam CSyP MSyl



Meet The Candidates

Angela Vernon Lawson FSyl



Richard Woolford MSyl





Dr Alison Wakefield FSyl

Chairman

The Board of Directors

- The Board is responsible for oversight of the Institute's strategy, operations and to ensure the highest standards of corporate governance.
- Board directors also fulfil specific portfolios in support of the Institute's strategy.

Our vision, mission and aims

Vision

- To be recognised as the leading professional body for security.

Mission

- To inspire, inform and influence professional excellence for the benefit of our members, the security community and wider society.

Aims

- To provide an exceptional membership experience.
- To promote lifelong learning, professional development and qualification in security.
- To recognise competence through peer review and validation of our members.
- To support networking and the exchange of knowledge, information and best practice.
- To promote standards and ethics and make a valuable contribution to society through innovation.
- To collaborate with government, academic bodies and other organisations to influence policy.
- To enhance the reputation and understanding of the security discipline, providing a powerful unifying voice.

(Directors' strategy day, 24 October 2017)



Our strategic priorities

1. Membership experience
2. Membership growth and retention
3. Education and knowledge
4. Board and governance
5. Pre-eminence within our sector

MEMBERSHIP

Vice Chairman

RESEARCH AND POLICY

RC

EXTERNAL ENGAGEMENT

Deputy Chairman

CORPORATE GOVERNANCE (incl CSR, charity)

Chairman

VALIDATION BOARD

PL

KNOWLEDGE CENTRE

RC, AL, AW

EXTERNAL ENGAGEMENT (incl Security Commonwealth) PL, all directors

AUDIT COMMITTEE (at least 3 directors, meeting at least twice a year: PL + 2 tbc)

MEMBERSHIP SERVICES

SM

PUBLICATIONS (GPGs, blog, trade press articles)

RC, AW

CORPORATE P'SHIPS, GRP MEMBERSHIPS, CPD P'SHIPS AN, all directors

REMUNERATION CTTE (at least 3 directors, meeting at least twice a year: PD, JW, AW)

PROF DEVELOPMENT (courses, CPD, mentoring, career devt) SM, AL

POLICY RC, AW

APPRENTICESHIP STANDARDS DEVELOPMENT AW, AL

RISK COMMITTEE (at least 4 directors, meeting at least 4 times a year: MW, RC, PL, AW)

EVENTS

MW

MEDIA / CAMPAIGNS / LOBBYING

PL, AW

ETHICS COMMITTEE (at least 3 directors, meeting at least 4 times a year: MW, RC, AW)

SPECIAL INTEREST GROUPS (incl regional, international and youth) SM, PH, SW, MW, AL

AWARDS

JW

RCSP

SW

Director roles – January to April 2018

1. Chairman: Dr Alison Wakefield FSyl
2. Deputy Chairman (external engagement, Chairman of Audit Committee, Chairman of Validation Board till AGM): Peter Lavery FSyl
3. Vice Chairman: Paul Drury FSyl (membership, Chairman of Remuneration Committee)
4. Membership Services: Steve Massey FSyl
5. Northern Operations: Peter Houlis FSyl
6. Events, Chairman of Risk Committee: Mike White MSyl
7. International Development, RCSyP: Simon Whitehouse FSyl
8. Education, SW SIG, Diversity: Angela Lawson FSyl
9. Research and Policy, Chairman of Ethics Committee: Rachel Carter MSyl
10. Corporate Partnerships: Andrew Nicholls MSyl
11. Awards, Remuneration Committee member: Jerry Woods MSyl
12. Board Advisors: Garry Evanson FSyl, Andrew Nicholls MSyl, Guy Mathias MSyl, Tony Aston FSyl

Peter Lavery FSyl

Deputy Chairman



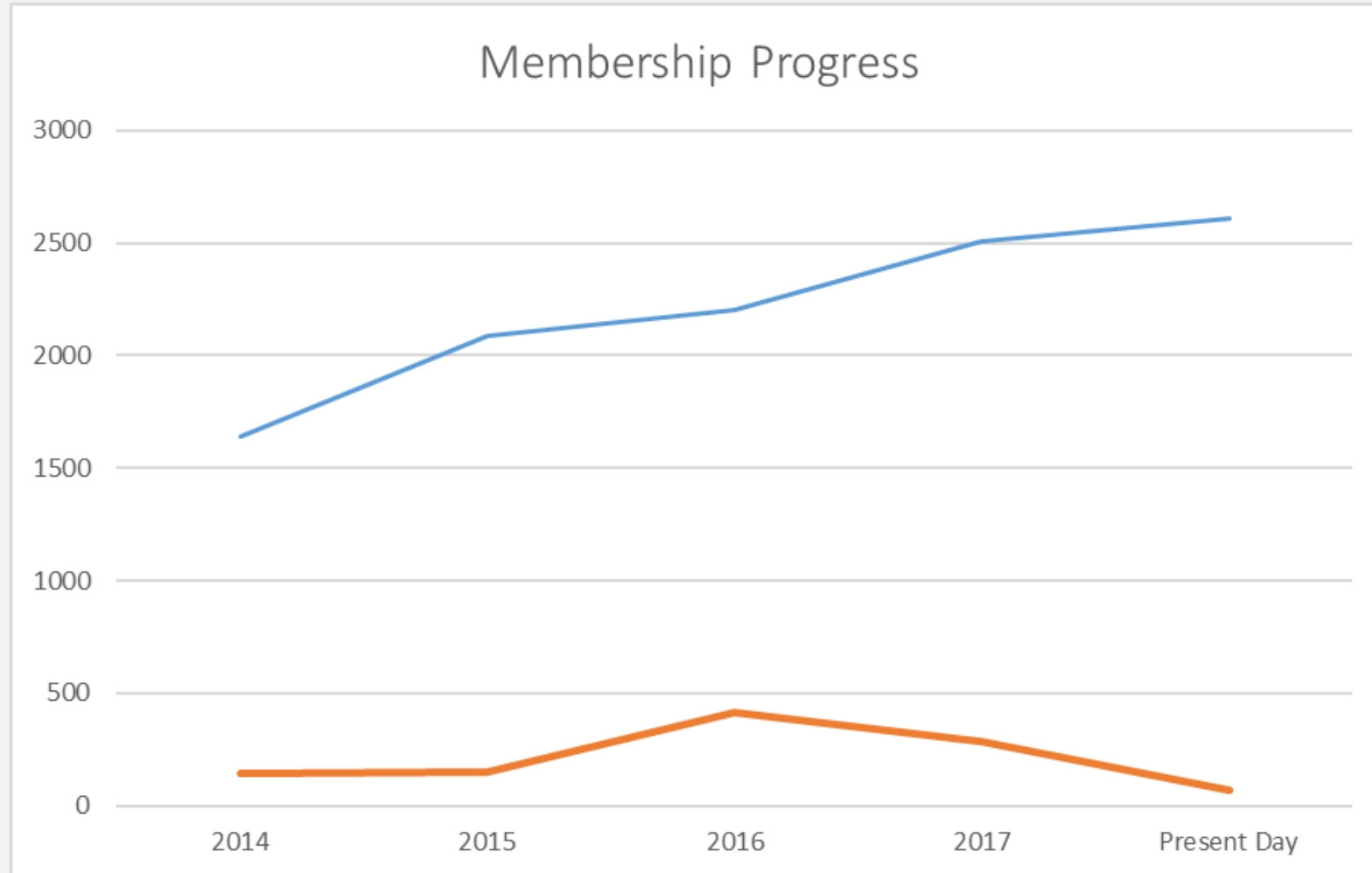
 #SylAGM18

Strategic priority - Pre-eminence within our sector

- External engagement, including Security Commonwealth (security associations, government, industry, universities, other associations, regulators, major security employers, media partners, key influencers)
 - Strategic perspective
 - Mapping the links we have/want to develop
 - Engagement through Chief Exec, Directors and representatives from among our membership
- Corporate partnerships, group memberships, CPD partnerships
- Apprenticeship standards development
- Media articles/interviews/thought pieces, campaigns, lobbying, submissions to public consultations
- Awards – recognising & promoting excellence among our membership
- Identifying subject matter experts from among our membership



Validation Board – Progress



Year	Members	Churn
2014	1642	8.71
2015	2090	7.03%
2016	2203	18.66%
2017	2506	11.37%
2018 – Present	2609	2.57%

Paul Drury FSyl

Vice Chairman



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Strategic priorities - membership experience, growth & retention #itsyourinstitute

Membership experience and engagement

- Directors with Primary Membership portfolios
 - Promote our members first and foremost
- Formation of MMAG
 - Issues logged, owners assigned and tracked
 - Key to meeting our strategic objectives

To support networking and the exchange of knowledge, information and best practice

- Review of current and development of new Special Interest Groups
 - BESSiG
 - SiG Survey
- New Mentoring Platform
- Regional LinkedIn Groups
- Consideration for the virtual world also!

Membership growth and retention

- Focus on our baseline membership benefits
- Career development platform
- Retired membership review
- CPD Scheme



Strategic priorities - membership experience, growth & retention #itsyourinstitute

- **Events**

- Increased events calendar
 - Not only Syl
- Regional events
- Director visibility

- **Going forward**

- Continuing to look for innovative ways to add value to your membership
- Opportunities to move CPD to the next level
- Convert more students to full members
- Move to a more inclusive institute across all levels
- SiG's
- Membership survey end of 2018





Angela Vernon-Lawson FSyl

Director



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Strategic priority - Education and Knowledge

Strategic priorities of member experience, growth and retention, and pre-eminence within the sector, feed into this priority area which cuts across all Institute activity.

- Security Institute courses at Levels 3, 5 and 7
- Online resources to support learning
- Learning events
- Publications: GPGs (Security Risk Management about to be updated), thought pieces in media and Institute newsletter

Planned:

- Work underway to redevelop Knowledge Centre
- Apprenticeship strategy drafted; in discussions with Institute for Apprenticeships about proposing new standards
- Extending university affiliations:
 - Recognition of prior learning – Syl courses
 - Sources of interns and graduate trainees
 - Collaborations in teaching, research and innovation



On the Horizon:

- a. Developing relationships with universities to gain recognition for prior learning for those wanting to progress with their education – we as an Institute see this as beneficial and as an academic/practitioner I believe it is a fantastic opportunity for upskilling to a higher level
- b. To promote: internships, work experience and volunteering – I myself have enrolled as a Volunteer Police Cadet Leader for the flagship in Torbay following a discussion with one of our members; Ed Sherry OBE



Simon Whitehouse CSyP FSyl

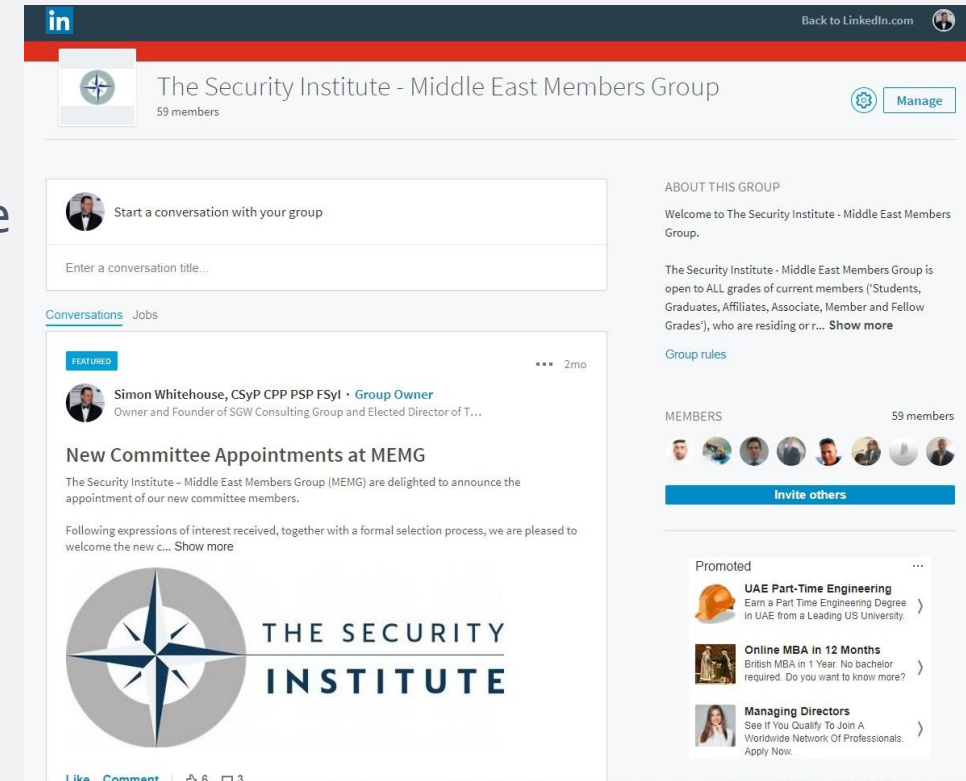
Director

International Development Update

- Formed Middle East Members Group (MEMG)
- Set Up LinkedIn MEMG – Group Page
- Formed Middle East Members Group (MEMG) Committee
 - Chair – Simon Whitehouse, FSyI CSyP
 - Deputy Chair – Peter Page, FSyI CSyP
 - CSyP Representative – David Gill, FSyI CSyP
 - Secretary - Peter O’Connell MSyI CSyP
 - Academic Liaison - Nadeem Iqbal , FSyI
 - Standards & Regulatory Compliance – Brett Taylor, MSyI

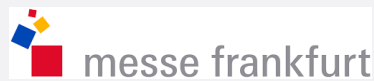
MEMBERS

59 members



International Development Update

- Negotiated CPD Partnering Status with MEI Events
- Negotiated CPD Partnering Status with Safe Stay 2018
- Negotiated heads of terms for a collaborative agreement for The Security Institute to partner with Messe Frankfurt, to introduce our CPD partnering initiative and exhibit for the first time at a major international security exhibition, outside of the UK – at Intersec Dubai – January 2019
- Promoted The Security Institute & Our Built Environment SIG, in co-operation with BRE, at two BRE Physical Security Seminars in Dubai, held January 2018





Rick Mounfield CSyP FSyl

Chief Executive

Business Priorities and our Raison d'Etre

- The balance between the business priorities and membership experience
 - Governance
 - Data Protection
 - Restructuring and increasing staff numbers and capability
 - Financial Planning and appropriate allocation of expenditure

All to ensure that we can offer a secure business model, enabling a valuable service to the members.

Recognised, Respected, Professional

- HQ Team for always being prepared to go beyond what is expected of them.
- Board of Directors for being proactive and fully engaged, driving the Institute strategy with high ambition.
- Those that went before. We are sitting in a great reputational and financial position today, because of the foundations laid in previous years.
- Engaged members, group partners and corporate partners who genuinely join to make a difference in the security sector. Our strength is in our collective skills and experience.



Strategic Aims to Operational Conversion

1. Membership experience


- Rebrand and website reconstruction to improve the image and functionality for what was to come.
- Increased events, regional events, diverse events
- Simplified CPD platform – now adopted by ASC, PISF, DISA and all major expos
- Increased marketing and PR through all platforms, with multiple partners
- Personal interaction at every opportunity. Recognising and rewarding achievements and welcoming new members personally.
- Increasing value for money with additional memberships to LCCI, Resilience first and all the additional events and resources they offer.

Strategic Aims to Operational Conversion

2. Membership growth and retention

- Benefits and value for money
- Mentoring Platform
- Employment board
- Retired membership at a reduced fee to retain vast experience
- Special interest groups
- MMAG interaction and guidance
- Abintegro professional development platform

Communications



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FEBRUARY 2018

News from your
Security Institute

Book Now: New to us?
Come and join in

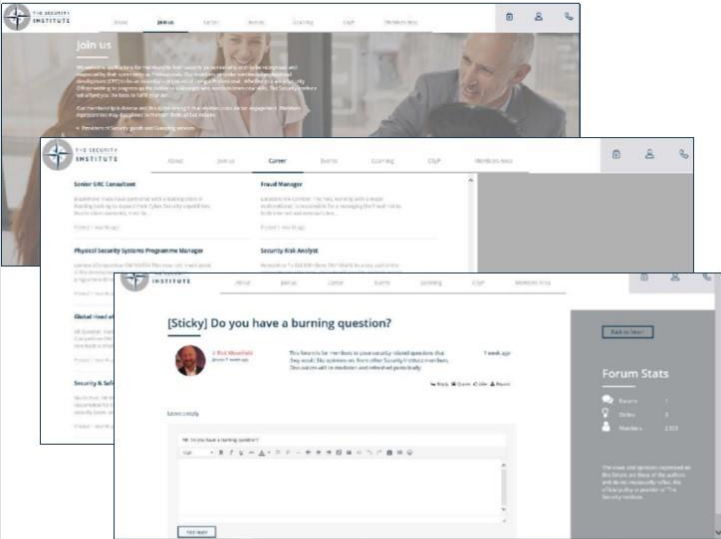
Spotlight On
Our new Chairman

Career Development
self-help portal


Lunchtime get together for
new members on 15th March

Dr. Alison Wakefield becomes
the 6th Security Institute
Chairman.

Log into the Members area
and explore this new benefit



Respected. Recognised. Professional



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eNews No. 13, 2018 – In This Issue:

THE GEORGE VAN SCHALKWYK AWARD 2018

27.06.18 SUMMER AWARDS GALA

17.04.18 SECURITY INSTITUTE AGM

26.04.18 ZAUN SEMINAR

05.06.18 NEW MEMBERS BBQ

UPCOMING Syl EVENTS

FREE TICKETS FOR 3CDSExpO

FEATURED EXHIBITION: IFSEC


CALL FOR SUBJECT MATTER EXPERTS

UPCOMING EXHIBITIONS & CONFERENCES

THE 2018 GEORGE VAN SCHALKWYK & PRESIDENTS AWARDS

The deadline for nominations is 30th April.

The George Van Schalkwyk and Presidents award is now open for nominations. The awards will be presented at this year's [Gala Awards Dinner at London Zoo](#) on 27th June. The George Van Schalkwyk is awarded to the Institute member who has made a significant contribution to security professionalism in the previous year, as nominated and voted directly by the members. The Presidents Award is a new award, given to the





Strategic Aims to Operational Conversion

3. Education and knowledge sharing

- Our Award winning Security Management courses delivered by Perpetuity Academy
- University liaison
- Dept of Education & Apprenticeships
- MBA and the apprenticeship levy.
- Security Industry Authority
- Group Partnerships
- CSR projects (Career development pathways & Youth career inspiration)
- Continuous Professional Development
- Mentoring

Strategic Aims to Operational Conversion

4. Governance

- Insurance
- Health & Safety compliance
- HR legal compliance
- ISO 9001
- Cyber Essentials
- E-share (formally nCrypted cloud) secure cloud for collaborative working
- GDPR preparedness
- Business risk register

Strategic Aims to Operational Conversion

5. Pre-eminence within our sector

- External engagement with every security initiative.
- PB consultation with NCSC and DCMS
- Step Change
- CSSC national role out
- JSaRC
- SIA ACS strategic standards
- Brexit Security Implications (Wakefield/ Massey)
- The “goto” organisation for conference speakers

2017 Year End Accounts Summary

The Security Institute

Income Statement for the Year Ended 31 December 2017

	Notes	31.12.17 £	31.12.16 £
TURNOVER		440,873	422,948
Cost of sales		<u>(137)</u>	<u>-</u>
GROSS SURPLUS		441,010	422,948
Administrative expenses		<u>357,864</u>	<u>392,930</u>
OPERATING SURPLUS	3	83,146	30,018
Interest receivable and similar income		<u>207</u>	<u>11</u>
SURPLUS BEFORE TAXATION		83,353	30,029
Tax on surplus		<u>40</u>	<u>2</u>
SURPLUS FOR THE FINANCIAL YEAR		<u><u>83,313</u></u>	<u><u>30,027</u></u>



Nigel Churton MBE FSyI

Secretary

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Acceptance of Accounts

Appointment of Auditors



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Dr Alison Wakefield FSyl

Closing Remarks



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Thank you to the retiring directors

- Garry Evanson FSyl
- Andrew Nichols MSyl
- Guy Mathias FSyl
- Jerry Woods FSyl
- Mike Gillespie MSyl

Baroness Ruth Henig CBE DL

President

Di Thomas MSyl

Membership Engagement & CSyP Manager

Simon Whitehouse CSyP FSyl

Director



Chartered Security Professional Presentations

- John Lynes
- Rick Davies
- Mark Burtonwood



Corporate Partner Presentations

- Jacobs UK – Bruce Braes
- Optimal Risk – Mike O'Neill
- Selectamark Security Systems – Nick Roach
- Paxton Access – Anthony Searle



Thank You

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Warwickshire | CV10 0AS



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