

CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

1. **Proposed Position:** Consultant

2. **Name of Firm** DFC SAU

3. **Name of Staff:** Alexia Santallusia

4. **Date of Birth:** 10 April 1975

Nationality: Spanish

5. **Education:**

2003-2006: London School of Economics, London

Masters of Public Administration (MPA) in Public and Economic Policy (part-time). Major: Development
Dissertation title: Rethinking Public Water Provision in LDCs: The Importance of Democratic Accountability.

1998-1999: Technische Universität, Berlin

Engineering final project (Erasmus Scholarship)

1993-1998: Universitat Politecnica de Catalunya, Barcelona

MSc in Industrial Engineering

6. **Membership of Professional Associations:** Chartered Engineer; Board member of two international Spanish development foundations: Foundation Promenor and Foundation Agua de Coco

7. **Other Training:** -

8. **Countries of Work Experience:**

RSA, Zambia, Mozambique, Swaziland, Kenya, Cameroon, Madagascar, Nicaragua, Bolivia, Argentina, Colombia, Brazil, Mexico, Armenia, France, Spain, Andorra, Netherlands, UK, USA

9. **Languages:**

Spanish/Catalan, mother tongue

English, good in speaking, good in reading and good in writing

French, good in speaking, good in reading and fair in writing

Portuguese, good in speaking, good in reading and fair in writing

10. **Employment Record:**

2003 – present

Independent consultant / DFC Senior Associate, London and Barcelona

Since 2001 – September 2003

DFC Ltd and DFC SA , London and Barcelona

Consultant: Responsible for researching, analysing and modelling tasks for different projects:

- Analysing general trends in the CIS region and in the sub-regions (political, economic, social environmental and soft security) during the past 10 years. Identifying key challenges relevant to the EC future assistance in the region (EU-TACIS).
- Analysing current status of development of the financial sector in Mozambique (AfDB).

- Researching and analysing the different methods, processes and results of privatisation for different Eastern European countries (Hungary, Russia, Romania, Poland, Bulgaria, Estonia...)
- Analysing official (ODA, ODF) and private flows (bank and trade related lending, capital flows and foreign directed investment) diverted to developing countries over the last thirty years.
- Building financial projections for different financial institutions (e.g. Inter-American Corporation for Infrastructure Finance)
- Building financial projections and helping to identify a lead investor for a private equity fund which will finance local infrastructure in Central and Eastern Europe.
- Helping evaluate the impact on African SME's development and financial feasibility of an IFC-funded institution, the African Management Services Company (AMSCO).

January 2001- August 2002 –

Sociedade Beneficente da Sagrada Familia (Brazilian NGO)

Volunteer:

Helped define a midterm strategy for the NGO in order to enable future sustainability of current projects by researching and identifying new fundraising channels.

1999-2001 - Madrid, Spain - *Mckinsey & Company*

Analyst as a part of a team advising the top management of major Spanish and European industrial, banking and internet companies. Main tasks were: researching, problem solving, modelling, management of client team members and identification of future mergers and acquisitions.

<p>11. Detailed Tasks Assigned</p> <p>Responsible for items (Annex 1):</p> <ul style="list-style-type: none"> 6. Communications 7. Outreach (of Annex 1), 9. Monitoring and reporting framework <p>Contribution to:</p> <ul style="list-style-type: none"> 5. Sustainability. 	<p>12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned</p> <p>Name of assignment or project: Mid Term Review of the African Management Services Company (AMSCO)</p> <p>Year: 2011</p> <p>Location: Barcelona, London, South Africa, Zambia, Swaziland, Netherlands</p> <p>Client: An AMSCO, UNDP, IFC and AfDB program</p> <p>Main project features: Evaluation of AMSCO operations from 2008 until 2010 in its role of assisting African private companies to become more sustainable and competitive, based on three main questions:</p> <ul style="list-style-type: none"> • Are AMSCO services relevant to Africa's development needs? • Are comparable services available from other sources? • Are the rationales for establishing and supporting AMSCO sound? <p>Positions held: Evaluation Specialist and Project Manager</p> <p>Activities performed:</p> <ul style="list-style-type: none"> • Managed the project. Main liaison with the client and other evaluators. Organized data collection and field visits, and drafting report. • Designed of evaluation tools (structured interviews) to carry out the field survey • Field visits to South Africa, Swaziland and Zambia <p>In 2008-2009, participated in an earlier evaluation of AMSCO operations, from 1995 until end 2007.</p> <p>Name of assignment or project: FMO (Nederlandse Financierings-Maatschappij) Impact Evaluation</p> <p>Year: 2008-2010</p> <p>Location: Spain, The Netherlands, Nicaragua, Bolivia, Argentina</p> <p>Client: Netherlands Ministry of Foreign Affairs (with DFC)</p>
--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

	<p>Main project features: Evaluation of operations of Dutch Development Bank (FMO). The main objectives underscoring this evaluation were two-fold: (a) to evaluate the progress made in achieving its development objectives; (b) to examine governance and collaboration between the State and FMO.</p> <p>Positions held: Consultant</p> <p>Activities performed:</p> <ul style="list-style-type: none"> • Responsible for analysing the development impact of FMO projects (finance and infrastructure sector) in the Latin American region. • Managed and carried out field visits to various Latin American countries. Drafted a comprehensive report with the assessment of four FMO projects, evaluating the relevance, efficiency, efficacy, impact and sustainability of each project. <p>Name of assignment or project: Second Strategic Review of the Public-Private Infrastructure Advisory Facility (PPIAF)</p> <p>Year: 2008</p> <p>Location UK, USA</p> <p>Client: PPIAF</p> <p>Main project features: An assessment of the continued relevance and the overall impact of PPIAF's activities in helping developing countries reduce poverty through improvements in their infrastructure services including:</p> <ul style="list-style-type: none"> • The appropriateness of the existing operational management and governance structure; • Impact of PPIAF activities in assisting developing countries to improve infrastructure and reduce poverty; • Lessons learned and recommendations for going forward. <p>Positions held: Evaluation consultant</p> <p>Activities performed:</p> <ul style="list-style-type: none"> • Analysis of PPIAF portfolio since its inception, including the set-up of a robust and comprehensive database. • Assessment of PPIAF outputs, probable outcomes and impacts of selected PPIAF mature projects including set-up of an impact database. • Designing, managing and analysis the results of an electronic survey with selected PPIAF beneficiaries and stakeholders. <p>Name of assignment or project: Strategic Review of AMSCO</p> <p>Year: 2006</p> <p>Location UK, South Africa and Kenya</p> <p>Client: African Management Services Company (Multi-donor facility)</p> <p>Main project features: Review of the facility, and design and implementation of a monitoring and evaluation system</p> <p>Positions held: Portfolio Analyst</p> <p>Activities performed:</p> <ul style="list-style-type: none"> • Analysed the portfolio of AMSCO from 2003-2005 in terms of growth, distribution and cost-efficiency. • Assisted in assessing how far the company has incorporated recommendations from past evaluations. • Assisted in the design of a monitoring system based on the logframe approach to track the performance of AMSCO projects. • Lead the implementation of a monitoring system for AMSCO based on the logframe approach in the Eastern Africa region.
--	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

	<p>Other related projects:</p> <p>2010 – Andorra – Andorran Government /DFC SAU Consultant: Independent evaluation of NGOs projects presented in a public tendering to be funded by the Andorran government.</p> <p>2009 – Armenia – Central Bank of Armenia / DFC SAU Consultant: Feasibility study for the establishment of a development bank in Armenia which will be a public private partnership between the government, international donors, diaspora investors and others - Prepared the 5-year business plan for the bank and designed the funding strategy.</p> <p>2008-2009 – Spain – La Caixa Foundation/DFC SAU Consultant: Strategic planning and the business plan of a new private public institution that will be established by la Fundació la Caixa and the Center for International Health from Barcelona (CRESIB) on Global Health. Co-lead the project together with a senior adviser and Responsible for the alliances and partnerships, financial projections section</p> <p>2007 – USA, Spain - Kofi Annan Foundation / DFC SAU Consultant: International Foundation - Support to development of a concept paper and strategic plan for a new multinational foundation focused on poverty alleviation and peace building.</p> <p>2007 - UK - UK Department for International Development Consultant/Evaluator: Review of DFID Support to Private Sector Infrastructure - Responsible for analysing the PSI portfolio of the 13 multi-donor facilities. Helped set up of a comprehensive database and analysed the performance of the PSI portfolio in terms of the growth and distribution of their activities.</p>
--	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

13. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes me, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.



Alexia Santallusia

Date: 23 May 2011

Full name of authorized representative: José Luis Mombrú