

## **Quotes for Ulrich Steppler**

Matters on which I have worked with him have been handled calmly and his advice has been pragmatic.

His knowledge and experience of aviation law make it a joy to work with him, as so much time can be avoided due to his knowledge of the industry.

"We work on a number of multi-jurisdictional matters. Ulrich has assisted in so far as those matters have German law element.

Ulrich has always responded quickly and professionally to requests for assistance and German advice, sometimes at the most inconvenient times (Christmas Day being one example).

Ulrich is very contactable and appears always to make himself available to assist.

Ulrich's advice has been well measured and concise, as well as commercial and relevant to the issues at hand.

As well as answering questions asked of him, Ulrich has always provided legal answers combined with offering solutions to problems and issues and where possible has sought to pre-empt future potential problems and issues, which he can foresee and tailor his advice or offer additional advice accordingly.

Ulrich's communication skills, both oral and written, are excellent.

His advice is presented in a clear and understandable written format and he is always happy to follow up written advice with telephone discussions.

We have built a successful working relationship with Ulrich over a number of years based on the quality of his advice and his good communication skills, which we intend to continue."