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December 19, 2016

Letter from Leadership

As theMulteFire Alliance wraps up its first year, it's natural to want to look backand reflect on the journey we've taken to get to this point. Thanks to ourdedicated members, we've reached some significant milestones thus far,culminating with Release 1.0 specification publishing in the near future.Throughout the year, our members demonstrated measurable advantages ofMulteFire technology, such as improved performance, coexistence with Wi-Fi inunlicensed spectrum, and the benefits of a truly neutral host.

In Q4, wewere pleased to welcome Huawei as a board member to partner with our existingleadership team, as well as Comcast and CAICT, China TelecommunicationTechnology Labs-Terminals. The MulteFire Alliance membership is trulyrepresentative of the global service provider and vendor community – allcommitted to delivering a technology that will enable wireless innovation inenterprise, IoT, the cable industry, mobile broadband and more. Each memberbrings a unique perspective and opens opportunities for our collective successin defining the future of wireless connectivity.

We haveachieved some significant milestones in our first year and are on track to makeconsiderable strides in 2017, including Release 1.0 trials and preparation formarket adoption. Thank you for your continued interest in and support forMulteFire. Look for more exciting news from the Alliance in the coming year, and have a very happy holiday season.

Sincerely, StephanLitjens MulteFireAlliance Board Chair

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MulteFire: A Closer Look

ITarchitects are always on the hunt for ways to improve their companies' networkinfrastructure and enhance connectivity solutions. While conventional Wi-Fideployments are suitable for some enterprises, they often require more accessnodes, which strains the entire network. This is not the case for MulteFire.

MulteFire,offering a new way to wireless, provides expansive connectivity with fewer access points. This is beneficial forenterprise IT, as it translates into lower overhead. Not only is MulteFire easyto deploy, using small cell installations without needing to own licensedspectrum, it also provides better performance than Wi-Fi – both indoor and out.Furthermore, its neutral host capabilities help bring mobile cellular servicesinside buildings and other privately owned venues, while extending the cellularnetwork for applications that need it.

Theintroduction of this new technology could not have come at a better time, as IT decision makers are busy planning network infrastructure enhancements andweighing the possible pros and cons of upgrading their existing Wi-Fi networks.MulteFire brings a new solution to the table, and with release 1.0 of thespecification right around the corner and product deployments expected in 2018,MulteFire adoption in the enterprise is on the horizon.

There is alot of momentum behind bringing MulteFire into the enterprise. With Huaweirecently joining the MulteFire Alliance as a board member, the company isalready <u>making acase</u> for how enterprises will use MulteFire. To learn more about the potential use cases for MulteFire in the enterprise, download our latestwebinar with 451 Research "<u>LTE NetworkTechnology: Bringing Seamless</u> <u>Connectivity to the Enterprise</u>."

Events: Where to Find MulteFire Alliance

MulteFire Open Day – February 7, 2017, Tokyo

Save the datefor the MulteFire Open Day, hosted by member company SoftBank, on February 7,2017.

This half-dayworkshop in Tokyo will provide insight into how mobile operators, enterprisesand IoT will use MulteFire technology and the business benefits it will bringto each vertical. The presentations will conclude with a reception and technology demonstrations.

A detailed agenda will be published shortly. Click here to RSVP for this event.

Mobile World Congress 2017

Join theMulteFire Alliance in Barcelona February 27-March 2, 2017 for Mobile WorldCongress. Visit us in Hall 7, Booth 7F81 to see technology demonstrations and meet with Alliance representatives.

MulteFire Panel Discussions at MWC on February 28

The MulteFireAlliance press event at Mobile World Congress is scheduled for February 28,2017 at 2pm in Press Room 1. You are invited to join panelists from our membercompanies and other industry players as we discuss MulteFire and marketadoption.

MulteFire in the News



Huaweisigns up to MulteFire Alliance with IoT remit

Huawei has joined the MulteFire Alliancewith a specific remit to test the technology's applications for enterprises and the IoT market.

[Huawei] said MulteFire "promisesLTE-like performance with Wi-Fi-like deployment simplicity", and would helpindustrial customers reduce investment costs on network deployment, operation, maintenance, personnel training, and other aspects.

The Chinese vendor will contribute to the Alliance's marketing and technical specification groups, sharing "application scenarios" in the former, and focusing on broadband mobility and coverage improvements in the latter. To continue reading, click <u>here</u>.

MulteFire Resources

Blog

- <u>MulteFire Continues to GainMembership Momentum</u>
- Tune-in to MulteFire Webinaron Enterprise IT
- Join in the SCWS 10thAnniversary Celebrations at SCWS Americas
- <u>MulteFire is Making GlobalStrides: From CTIA in Vegas to Broadband World</u>
 <u>Forum in London</u>

ArchivedWebinars

- 451 Research Webinar: MulteFire for Enterprise IT
- <u>Understanding MulteFire'sRadio Link</u>
- <u>MulteFire's End-to-EndArchitecture</u>
- The Promise of MulteFire

Articles

- <u>MulteFire uses unlicensed spectrum for privateenterprise LTE networks</u> RCR Wireless
- Theneed for better indoor coverage ConnexieB2B

Whitepapers

• MulteFire lights up thepath for universal wireless service

Learn moreabout the MulteFire Alliance here.

The MulteFireAlliance is open for broad, global participation. Interested in joining? <u>Contact us</u> today for a membership packet.

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