

- Protect your content -

10 YEARS OF EXCELLENCE IN CONTENT PROTECTION



10 years of Excellence!

CryptoGuard is a leading Swedish provider of CAS and DRM. In addition CryptoGuard has a complete and highly affordable end-to-end OTT solution. In 2017, the company is celebrating its 10th year of securing content for providers and operators worldwide.

The successful journey began in 2007 when CryptoGuard was founded in Luleå in Sweden and launched its Conditional Access System (CAS) tailored for the Swedish Cable-TV market. Due to the analogue switch-off, regulations required cable operators to encrypt their content and numerous small operators faced serious concerns as the existing CAS alternatives were very expensive.

CryptoGuard CAS proved to have the right pricing, high security level and scalability for any size of network which resulted in 70% of Swedish cable operators using CryptoGuard CAS in 2010. The successful introduction in Sweden lead to CryptoGuard's expansion into the international market and continued product development to meet

the demands from major operators and broadcasters worldwide.

In recent years CryptoGuard experienced a substantial growth and today CryptoGuard CAS has been deployed in more than 40 countries, with a number of national broadcasters. CryptoGuard is well positioned with sales offices on four continents and with an extensive partner ecosystem.

"I am very proud of CryptoGuard's success journey!
During 2017 we have strengthen our global presence even
further. CryptoGuard will continue development of our
Smart, Secure and Affordable product portfolio for nextgeneration TV services and strengthen our position as
the most affordable CAS."

Kjell Carlswärd, CEO CryptoGuard Installations in more than 40 countries First CryptoLITE OTT deployment Partners worldwide

Awarded Gazelle & Super Company 2017/2018

New sales office in Norway

2016

2018

2017



Exhibiting at over 10

New sales office in Latam

Established international presence
New sales office in Poland

First IPTV deployment in Sweden

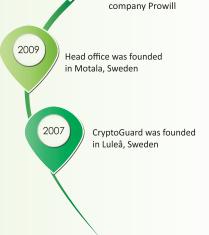
New sales office in India First international exhibition at ANGA, Germany

70% of Swedish operators use CryptoGuard CAS Solution Development department is growing by acquiring Swedish

CRYPTOGUARD SOLUTIONS

- CAS, SMS, DRM & OTT
- BOTH CARD BASED AND CARDLESS
- HOSTED SOLUTION
- SUPPORTS ADVANCED SECURITY
- QUICK & EASY IMPLEMENTATION
- HIGH-GRADE ENCRYPTION
- Pay As You Grow
- SCALABLE SOLUTION
- REDUNDANCY

- Wide Selection of STB Partners
- SUITABLE FOR CONTRIBUTION NETWORKS
- AUDITED BY FARNCOMBE, TRAI & BECIL
- Designed to Reduce Both CAPEX & OPEX



2010

Words from our Customers



We chose to go with CryptoGuard due to the company's unparalleled performance and scalability (supporting both cardless and card-based solutions simultaneously). As a television service provider, you have to be certain that only your paying customers are able to view your TV-channels and content.

CryptoGuard uses a high-grade encryption scheme that can be used for satellite TV, cable TV, terrestrial TV and IPTV. The CryptoGuard services can easily evolve to support Multi-DRM solutions for protecting content on mobile devices, tablets, PC/MAC and Smart TVs in the CryptoLITE end-to-end OTT Solution.

Chris Dehring CEO of ReadyTV



Sappa, Sweden

The deciding factor for choosing CryptoGuard was the low entry costs and ready to use SMS. CryptoGuard is a stable, future-proof and well functioning system, but still flexible enough to give us many opportunities for customization.

The company consists of competent staff with high sense of service that are always quick to give feedback and to solve any problems that might occur.

Hasse Svensson CEO Sappa

Satcon, Congo Gabon Liberia

We have chosen CryptoGuard CAS in comparison with the majority of other competitors. The cooperation with CryptoGuard is amazing. CryptoGuard is a flexible, costeffective and reliable CAS alternative in the market.

Bassam Fahs IT and Technical Manager Satcon

Kopernikus, Serbia

Kopernikus chose CryptoGuard's CAS system because of the good conditions, high quality, flexibility, user friendly customer interface regarding work on the system and complete integration of all needed functionalities.

> Stevan Mićašević CTO in Kopernikus

Digiana, India

CryptoGuard CAS is one of the most reliable and stable CA Systems. Also providing high quality product and user friendly interface. This is why CryptoGuard has been our first choice for secured CA System.

Sukhdev Singh Managing Director Digiana

Radijus Vektor, Serbia

Radijus Vektor has chosen CryptoGuard CA system becuase of cost-effective business model which is based on affordable TCO. We can use CryptoGuard CAS for any PayTV service, e.g. DVB-C and IPTV - single encryption server for many kind of encrypted services. Wide range of STB and CAM module Partners give us flexibility to choose the best CPE for us. Final reason is good and fast support.

Miroslav Stantic Executive Director for Network

Sristi, India

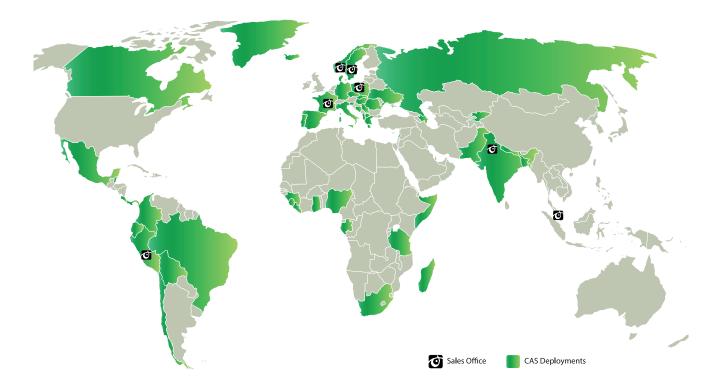
We have chosen CryptoGuard because of the high quality secured system and scalability. CryptoGuard is providing Sristi local partners with a strong business model to grow with and support for new advanced technology.

Shantanu Director Sristi

Mauli Nad∈∈m Cable, India

CryptoGuard was our first clear choice because of the good support, scalability and rich features. We are happy with the CryptoGuard CA system.

Suresh Mauli Managing Director Mauli Nadeem Cable



• SECURING CONTENT PROTECTION FOR OPERATORS WORLDWIDE

ALBANIA **ECUADOR** LEBANON Russia Andorra **FRANCE** LIBERIA SERBIA GABON Azerbaijan MACEDONIA SIERRA LEONE **BANGLADESH GERMANY** SLOVAKIA **MADAGASCAR BELIZE GHANA MEXICO** SLOVENIA BOLIVIA **GREECE** NEPAL SOMALIA Bosnia **GUINEA NIGERIA** SOUTH AFRICA BRAZIL Norway **HUNGARY SPAIN** CANADA **PAKISTAN SWEDEN ICELAND** CHILE Panama TANZANIA INDIA COLOMBIA PERU **UKRAINE ITALY** COSTA RICA **POLAND** JAMAICA CZECH REPUBLIC Kosovo **PORTUGAL** DENMARK **KYRGIZISTAN** ROMANIA

CRYPTOGUARD SALES OFFICES

FRANCE INDIA **NORWAY PERU POLAND** SINGAPORE **SWEDEN**

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