



**BRITISH
ISRAELI
BUSINESS
AWARDS** 2017

**TUESDAY 21 FEBRUARY
CENTRAL LONDON**



THANK YOU FOR JOINING US AT THE BRITISH ISRAELI BUSINESS AWARDS 2017

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British Israeli Business Awards Dinner organised by:



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RUNNING ORDER

Welcome

Leon Blitz, Chairman of UK Israel Business

Keynote Address

Dan Doctoroff, CEO of SideWalk Labs

Lifetime Achievement Award

Award Presented by Jonathan Morris

Address by the Ambassador of Israel to the Court of St James's

H.E. Mark Regev

The Loyal Toast

Dr Robert Barnes,
London Stock Exchange

Toast to the President of the State of Israel

Richard Loftus

British Company of the Year

Award Presented by DLA Piper

Israeli Company of the Year

Award Presented by Eli Katzav,
Bank Leumi (UK) plc

Most Promising Company of the Year

Closing Remarks

Hugo Bieber, Chief Executive,
UK Israel Business

Tea and Coffee

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ACKNOWLEDGEMENTS

The Board of Directors of UK Israel Business would like to thank the following for their constant support:

Our guest speaker Dan Doctoroff

Our host Elliott Gotkine

Our award sponsors Bank Leumi (UK) plc and DLA Piper

Charlotte Newman at UK Israel Business

The Embassy of Israel Trade Office

The DIT Team at the British Embassy in Israel

The UK Israel Tech Hub at the British Embassy

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The Community Security Trust

The Metropolitan Police

The Montcalm Hotel

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ABOUT UK ISRAEL BUSINESS

We are the UK's Israel business connector, nurturing the dynamic growth of business and investment between the two countries. UK Israel Business is a bilateral chamber of commerce for the digital age, connecting the online world with the offline relationships that underpin great business. Our goal is to provide indispensable value as a meeting place and platform for the connections, insight and trade information our members need to thrive.

OUR SERVICES

Our strength lies in our ability to build relationships and cultivate a cross sector view of both the British and Israeli business communities, to help our members define their market position and find the right partners, suppliers or clients to grow their business. We do this in the following ways:

NETWORKING: Our networking events provide a strong marketing platform for our sponsors and offer unique access to industry heavyweights, thought leaders and the chance to make high-level business connections.

MEMBERSHIP: Working 1:1 with our members, our umbrella view of both the British and Israeli ecosystems enables us to help our members understand their business proposition, offer in-depth market intelligence and gain access to the right contacts.

SECTOR-SPECIFIC ACTIVITIES: The tangible impact of our work can be seen through our sector-focussed summits, briefings and events, which provide an in-depth overview of the business opportunities in both countries. Recent summits have looked at Private Equity, IPOs of Israeli companies listing on the London Stock Exchange and Impact Investment models.

INVESTOR DELEGATIONS: Our Investment and Technology Delegations offer exposure to the latest developments in Israeli innovation and investment opportunities, bringing together the best start-ups, local funds and high-level networking opportunities. Attendees typically include Family Offices, Private Equity & VC funds, private investors and corporates, seeking to foster closer business connections with the Israeli marketplace. The itinerary for the two and a half day programme is curated around participants' business needs featuring a mix of start-up showcases, site visits to growth-stage companies, meetings with local VC funds and briefings with industry leaders.



A MESSAGE FROM **LEON BLITZ**

Chairman, UK Israel Business

I am delighted to welcome you to the British Israeli Business Awards Dinner where we celebrate the exciting bilateral trade and investment relationship between the UK and Israel, a relationship that has now reached over \$6bn a year.

Since taking over from Marc Worth as Chairman of UK Israel Business, I have seen the organisation continue to flourish. The organisation has hosted multiple FTSE 100 CEO's in the last year, as well as leading Israeli business leaders, economists, and indeed the inventor of the USB Stick.

We have broadened our range of activities to include high-powered investor delegations to Israel creating a much deeper understanding of the Israeli high-tech eco-system for participants and shows a broadening of our offering. We are starting to see very real results from these in terms of both investments and partnerships between British and Israeli companies.

Tonight's dinner marks a new high for the organisation as we welcome well over 300 guests - business people, investors and dignitaries from both the UK and Israel. It is a privilege to have Dan Doctoroff join us from New York City as our keynote speaker. Dan is a true visionary having made the transition from the world of finance to Deputy Mayor of New York, followed by his time as CEO of Bloomberg LP. Dan is one of the world's leading urban thinkers and a champion of leveraging technology and data for social change. I am sure he will provide us with an exciting vision for the future.

We work closely with both governments to help facilitate the trade relationship and see the formation of the UK-Israel Trade Working Group as a positive step forward in creating an even-stronger business relationship in a post-Brexit world. It is a great pleasure to work with both Ambassador's Quarrey and Regev and we value their support and that of their respective Embassies in our activities.

I would like to thank Hugo Bieber, our Chief Executive for his tireless leadership of the organisation, ensuring that we continue to grow our activities and are at the top of the agenda for all matters relating to trade and investment between the two countries. Hugo and his team consistently provide high quality advice, assistance and introductions to our members in both countries, creating a dynamic network. Charlotte Newman must also be commended for very effectively ensuring the smooth running all our international programmes over the last year. I would also like to thank our Board of Directors, who give their time and expertise to the organisation.

All of our award nominees tonight must be congratulated and it was a difficult task to narrow the long list of worthy nominees down to the three in each category. I am also grateful to our award sponsors Bank Leumi (UK) plc and DLA Piper for their ongoing support and sponsorship of these awards.

In honouring Daniel Dover with our lifetime achievement award, we recognise the dedication previous UK Israel Business board members undertook to preserve the organisation through more trying times. Daniel served as a non-executive director of UK Israel Business alongside Colin Lehmann a man who equally dedicated himself to our activities and tonight, we remember Colin's legacy following his passing on this very day last year.

As we continue to lead investor delegations to Israel and convene events in the UK, I hope we can count on your support to enable the organisation to continue to thrive and explore new avenues. We are here to help corporates, investors, advisors and indeed individuals in all their needs related to trade, investment and growth between the two countries.

Thank you for joining us tonight as we celebrate another year of business achievements.





A MESSAGE FROM
HUGO BIEBER
CEO of UK Israel Business

Since our establishment in 1950 as the Anglo-Israel Chamber of Commerce, UK Israel Business has striven to create, support and encourage business relations between the two countries.

We are therefore excited to launch our new branding at the dinner tonight. The new logo reflects the breadth of our activities, with our focus on facilitating trade, investment and growth for both British and Israeli companies. Since the last dinner, we have had notable success in doing this, particularly through our Investment & Technology Delegations.

In May 2016, we undertook a regional economic development project with a council in Northern Ireland to give local businesses exposure to the Israeli market and provide council members with learning opportunities on how to develop a local tech eco-system. Following the trip, plans for a new tech incubator in Lisburn & Castlereagh are underway and avenues for new business collaboration between Northern Ireland and Israel continue to open.

More recently, we've led two high-level Investment & Technology Delegations to Israel, with a third planned for March 2017. These two and a half trips bring together ten to twenty investors and corporates, spanning some of Europe's largest Private Equity, Family Office & VC funds, and offer exposure to the best of Israeli innovation. This formula has proven to be a strong conduit for introducing new investors to Israel, with some visiting the country for the first time.

Sitting at the crossroads of business between the UK and Israel, we've hosted in excess of 1,000 people at 15 events over the last year held in both countries. An abundance of connections have been made at these events, which in an online world, provide a space to build the offline relationships which underpin great business. Our goal as an organisation is to provide indispensable value, acting as a meeting place and platform for the connections, insight and trade information our members need to thrive.

We know Israel to be a world-class hub of innovation, thinking and a growing focal point for impact investment. As a bilateral chamber of commerce, it is also important for us to remember all that the UK has to offer Israel. Indeed, our nominees for Most Promising Company of the Year have a core of research and development in Israel but see the UK as their first market. This is a positive trend that we consistently seek to showcase to Israeli companies, encouraging them to follow in the footsteps of our nominees.

We have excellent partners in both the UK and Israel. At the British Embassy in Tel Aviv we've been fortunate to have the support of Ambassador Quarrey for all our investor delegations. We work closely with his teams at the Department of International Trade and the UK Israel Tech Hub. Likewise, we hosted Ambassador Regev for his first business event as Ambassador and look forward to further collaboration with the Israeli Embassy in London and the Trade Office at the Embassy.

Finally, I am privileged to have an excellent board of directors, led by our Chairman, Leon Blitz. Our Chairman, non-executive directors and honorary presidents give their time freely and generously to UK Israel Business, making it possible to reach and exceed our goals and I am thankful to them all. I am also fortunate to have an excellent team and in particular, Charlotte Newman, who has helped create a number of exciting new initiatives.

I very much hope you have a wonderful evening; enjoy our world-class keynote speaker and I look forward to welcoming you to our events and delegations in both the UK and Israel as we continue to increase trade and investment between the two countries.

Hugo Bieber



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Israel

David Quarrey CMG
HM Ambassador
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10 February 2017

Dear Guests,

I hope you have a wonderful evening at this year's UK Israel Business Awards. I congratulate all of this year's winners.

The past year has been exceptional for business between the UK and Israel. The annual two-way trade in goods and services has reached an all-time high of over £5 billion, building on record-breaking deals such as Rolls Royce supplying El Al with Trent jet engines for their new Dreamliner fleet in a deal worth £1 billion, and Elbit and its UK joint venture partner being awarded a £500 million contract for delivery of UK Military Flight Training Systems.

Britain is now the number one destination for Israeli foreign direct investment in Europe, with some 30 Israeli companies joining the 300 already operating in the UK.

But we can still do much better. I attended the meeting at 10 Downing Street on 6 February between Prime Minister May and Prime Minister Netanyahu. I am delighted that they agreed that further deepening our trade and investment relationship should be a high priority. They also agreed to establish a joint working group to prepare the ground for a bilateral trade agreement.

As I say at every meeting with business colleagues here in Israel, Brexit should be an opportunity for our two countries. Britain now is more open than ever to business with Israel. We are working hard to maximise the trade potential through our Department for International Trade team and the UK-Israel Tech Hub at the Embassy. This work would not be as successful without the help of UK Israel Business, who along with the Israeli Embassy in the UK act as key partners in achieving these goals.

I wish UK Israel Business and everyone involved in the event a pleasant evening and a future full of success stories.

*Yours ever,
David Quarrey*

David Quarrey
HM Ambassador



The Ambassador's Office
Embassy of Israel
2 Palace Green,
London W8 4QB



לשכת השגריר
שגרירות ישראל
לונדון

Message from H.E. Mark Regev, Ambassador of Israel to the Court of St. James's

It is with pleasure that I send my best regards to the leaders, supporters and guests of UK Israel Business on the occasion of your special dinner, and congratulate all of tonight's winners.

UK Israel Business' support has been important in encouraging the trade relationship between our two democracies to thrive. Just last year, bilateral trade exceeded \$6bn. This success is underpinned by the leadership of Israeli and British companies in a diverse range of fields, including health, high-tech, defence and cyber. As a result, our citizens are healthier, wealthier, safer and more secure.

The prosperity and promise of both our nations is thanks to the entrepreneurs, innovators and businesspeople of the Start Up Nation and a Global Britain. On behalf of the Embassy and our Economic and Trade Mission, I look forward to continuing to work in partnership with UK Israel Business so that our economies can grow further in the years to come.

Kol hakavod,

Mark Regev

Mark Regev
Ambassador of Israel to the Court of St. James's



**KEYNOTE SPEAKER****DAN DOCTOROFF**

Chairman and CEO of Sidewalk Labs

Dan Doctoroff is Chairman and CEO of Sidewalk Labs, an Alphabet company that embraces the power of ubiquitous connectivity to improve urban life. Drawing expertise from a unique team of technologists and urbanists, Sidewalk works with cities to develop technology-driven products that solve big urban problems related to affordability, traffic congestion, clean energy, public health, and more.

Dan was President and Chief Executive Officer of Bloomberg L.P., the leading provider of news and information to the global financial community, until December 2014. During his tenure at Bloomberg, Dan led the company through the most severe financial crisis since the Great Depression by pursuing an aggressive strategy of investment, focused on enhancing the company's core Terminal product, expanding into enterprise products and services, creating new businesses in government, law and energy, and building the company's news operations, including its acquisition of Businessweek. During the seven years that he led the company, despite the financial crisis, Bloomberg's organic revenues nearly doubled.

Prior to joining Bloomberg L.P., Dan served as Deputy Mayor for Economic Development and Rebuilding for the City of New York. With Mayor Michael R. Bloomberg, Dan led the city's dramatic economic resurgence, spearheading the effort to reverse New York's fiscal crisis after 9/11 through a five-borough economic development strategy. This plan included the most ambitious land-use transformation in the city's modern history; the rebuilding of the World Trade Center site; the largest affordable housing programme ever launched by an American city; and the formation of new Central Business Districts and Industrial Business Zones. Dan also led the creation of PlaNYC, a 127-point plan designed to create the first environmentally sustainable 21st century city that sets the course for a 30% reduction in global warming emissions by 2030.

Before joining the Bloomberg administration, Dan was Managing Partner of the private equity investment firm Oak Hill Capital Partners. While at Oak Hill, Dan founded NYC2012, the organisation that spearheaded efforts to bring the Olympic Games to the city.

Dan serves on the Boards of the University of Chicago, World Resources Institute, United States Olympic Committee, Bloomberg Philanthropies and Human Rights First. He is the founder of Target ALS, which raises funds for and has established a new model of collaboration to advance ALS research. He is a founder and chairman of Culture Shed, an innovative new cultural institution at the Hudson Yards in Manhattan. A graduate of Harvard College and The Law School at the University of Chicago, Dan lives in New York City with his wife, Alisa. The Doctoroffs have three grown children.



LIFETIME ACHIEVEMENT AWARD
DANIEL DOVER

Daniel Dover has been one of the most outstanding supporters of business between Israel and the UK for over 30 years. Through his professional role as a Partner at the international accountancy firm BDO (and its predecessor Stoy Hayward), as well as his directorship of UK Israel Business (and before that the British-Israel Chamber of Commerce and BOTGI), Daniel has consistently encouraged UK and Israeli businesses to collaborate together, whether through opening doors, providing high quality commercial and tax advice or just making appropriate facilities available for different events.

As a trustee of The Wohl Legacy and connections with a number of prominent charities he is heavily involved in various Anglo and Israeli charities across the socio-religious spectrum. Much of Daniel's work cannot be disclosed due to client or professional confidentiality but one point is incontrovertible: UK Israel Business would not exist today if it was not for Daniel Dover. Daniel is an unashamed advocate of closer business ties between the two countries and recognition of his incredible contribution is long overdue.

MOST PROMISING COMPANY OF THE YEAR

Currency Transfer



With offices in London & Tel Aviv, CurrencyTransfer.com offers a unique global payments marketplace helping SME's and Private Clients to make low cost international payments, saving up to 10x versus traditional banks and brokers. The online platform offers 24/5 trading, complete price transparency with full mid-market visibility and risk management tools like hedging and personalised alerts to optimise against currency fluctuations. With over 6,500 registered clients, the marketplace has saved over £3m in hidden currency fees.

HiBob



HiBob is a cloud-based platform for human resource departments, turning employee data into actionable information. The platform identifies the cultures within a business and includes an integrated digital broker. With an R&D team in Israel and the UK as their first market, they raised an investment round of \$25m.

Sharegain



London-based Sharegain is a new Fintech venture aiming to open up the global securities lending market to private investors and enable them to lend their stocks, bonds and ETFs and generate additional returns on them regardless of how they perform. Sharegain is challenging the status quo in a \$2 Trillion market and is reinventing the securities lending space for private investors, allowing them to access a market largely restricted to institutional investors in an automated and simple way. Sharegain has an R&D centre in Israel.

BRITISH COMPANY OF THE YEAR

Barclays



Barclays is a universal bank with operations in retail, wholesale and investment banking, as well as wealth management, mortgage lending and credit cards. It has operations in over 50 countries and territories and around 48 million customers. In 2011 Barclays established an Israel Development and Engineering Center (IDEC) in collaboration with Ness Technologies to provide technology and engineering services. Barclays recently extended its presence in Israel by opening a technology accelerator in Tel Aviv (Rise Tel Aviv) in 2016, with a focus on cyber and fintech.

BC Partners



Funds advised by BC Partners, a leading private equity firm acquired a majority stake in Israeli company Keter Group, the world's largest producer of quality resin consumer products, from its founders, the Sagol family. No financial details have been disclosed but the acquisition is believed to be at a company value of \$1.3 billion.

Rolls-Royce



Israeli airline EL AL and Rolls-Royce plc signed a strategic agreement, the largest ever export deal to Israel in March 2016. The agreement is an integral aspect of the aircraft acquisition renewal programme announced by EL AL Israel Airlines in October 2016, in which 15 new Dreamliners will join the fleet with options for an additional 13 aircrafts. The aircrafts will begin arriving at EL AL in mid-2017.



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ISRAELI COMPANY OF THE YEAR

Cogress



Cogress is a private equity firm offering their community of qualified investors, exclusive property development investment opportunities, usually reserved for the largest investors. Co-founded by Israeli entrepreneur, Tal Orly in 2014, Cogress provides its investors with carefully vetted equity investment opportunities. Since its launch, the company has raised over £120 million for more than 35 UK projects, with a gross development value in excess of £650 million.

Gett



Gett is an on-demand mobility company, changing how people move around cities. Since launching in London in 2011, Gett has grown to over 9,000 drivers in the city, representing approximately half of all black cab taxi drivers. Gett is now available in over 20 cities and employs around 200 staff in the UK. Gett's development center is based in Tel-Aviv. In May 2016, Gett acquired RadioTaxis to strengthen its position in the corporate world for black cabs in London. 2017 will see Gett continue to expand in the UK as it becomes available in more cities and launches its new black cab ride-sharing service, Gett Together.

Noy Fund



In November 2015, Noy Fund invested in a pioneering green energy power plant in Hull. Energy Works will generate sufficient electricity to power 43,000 homes and stimulate the economy, through the creation of jobs during the construction phase and around 30 permanent positions once Energy Works is operational. It will also regenerate a long-disused brownfield site.



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NOVEMBER 2016 INVESTOR DELEGATION

28
COMPANIES
SHOWCASED



FROM EARLY STAGE TO NASDAQ LISTED

7
LOCAL FUNDS
FEATURED



PRESENTATIONS BY ISRAELI VC FUNDS IN HERZLIYA, TEL AVIV AND JERUSALEM

TOP
KEYNOTE
SPEAKERS



HE DAVID QUARREY, BRITISH AMBASSADOR TO ISRAEL

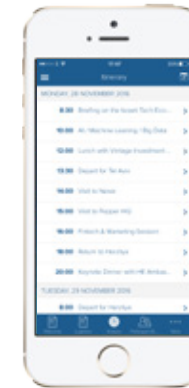
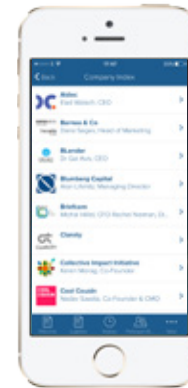
DOV MORAN, INVENTOR OF THE USB STICK

YARIV BASH, FOUNDER OF SPACEIL

LEADING
INVESTORS



DELEGATION INCLUDED \$MULTI-BN FAMILY OFFICES; PRIVATE EQUITY & VC FUNDS AND CORPORATES



The trip was well planned and the programme was stimulating, diverse and pitched at the right level. I highly recommend UK Israel Business.

Ben Brabyn, CEO, Level 39

Was really great to be part of the delegation. The breadth of the companies we visited was fantastic and in the few days, came up with several interesting opportunities for the expansion of our businesses.

Keith Breslauer, Managing Director & Senior Partner, Patron Capital

I would highly recommend this trip to anyone looking to understand the Israeli high tech scene a little better.

Sean Melnick, Chairman at Peregrine Holdings and Executive Chairman, The Stenham Group

An Inspirational, Innovative & Informative trip

Ben Ziff, Managing Director, CitiPark

Its such a unique way to easily learn about startups and business investment opportunities in Israel. You will be more knowledgeable about this market than most by the end of the trip

Jon Werth, Director & Founder, Life Residential

UK Israel Business provides access to the best entrepreneurs and most exciting companies in the country as well as the movers and shakers of Israeli society. The trip was very well organized and the group was great, I would highly recommend it to anyone who wants to learn more about the vibrant Israeli economy.

Pierre Festal, Principal, ACE & Company

2016 IN NUMBERS

OVER **1,000** UNIQUE EVENT ATTENDEES

15 EVENTS IN UK & ISRAEL

2 FTSE **100** CEO BRIEFINGS

2 INVESTOR DELEGATIONS

OVER **100** ISRAELI COMPANIES PROFILED

HUNDREDS OF INTRODUCTIONS MADE

2015-2016 SELECTED EVENTS



British Israeli Business Awards Dinner - June 2015



The next wave of Israeli Innovation - February 2016



Uri Levine, co-founder of Waze – November 2015



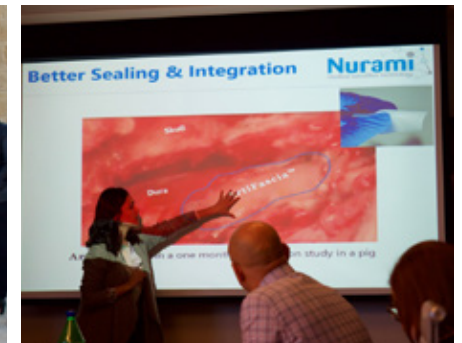
Richard Solomons, CEO of InterContinental Hotels Group plc – April 2016



Introducing Ambassador Regev – September 2016



Gavin Patterson, CEO of BT plc – May 2016



Investor Delegation – November 2016



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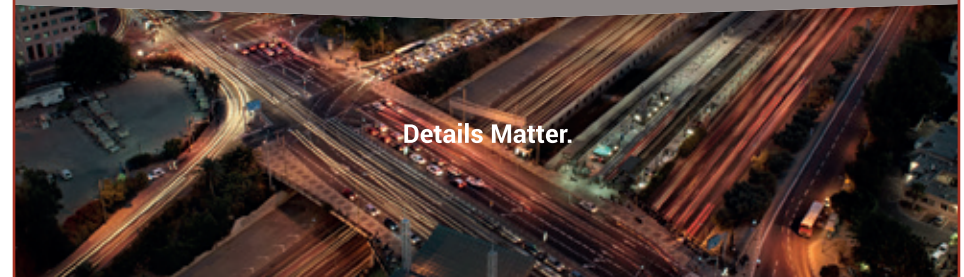
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C H A N C E

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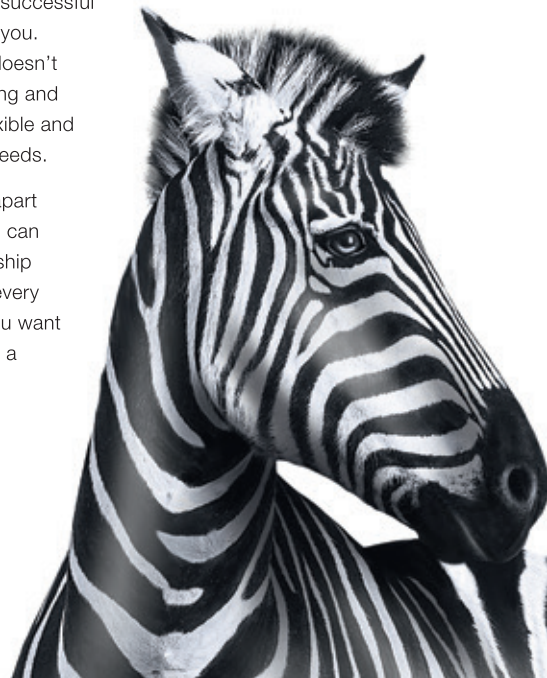


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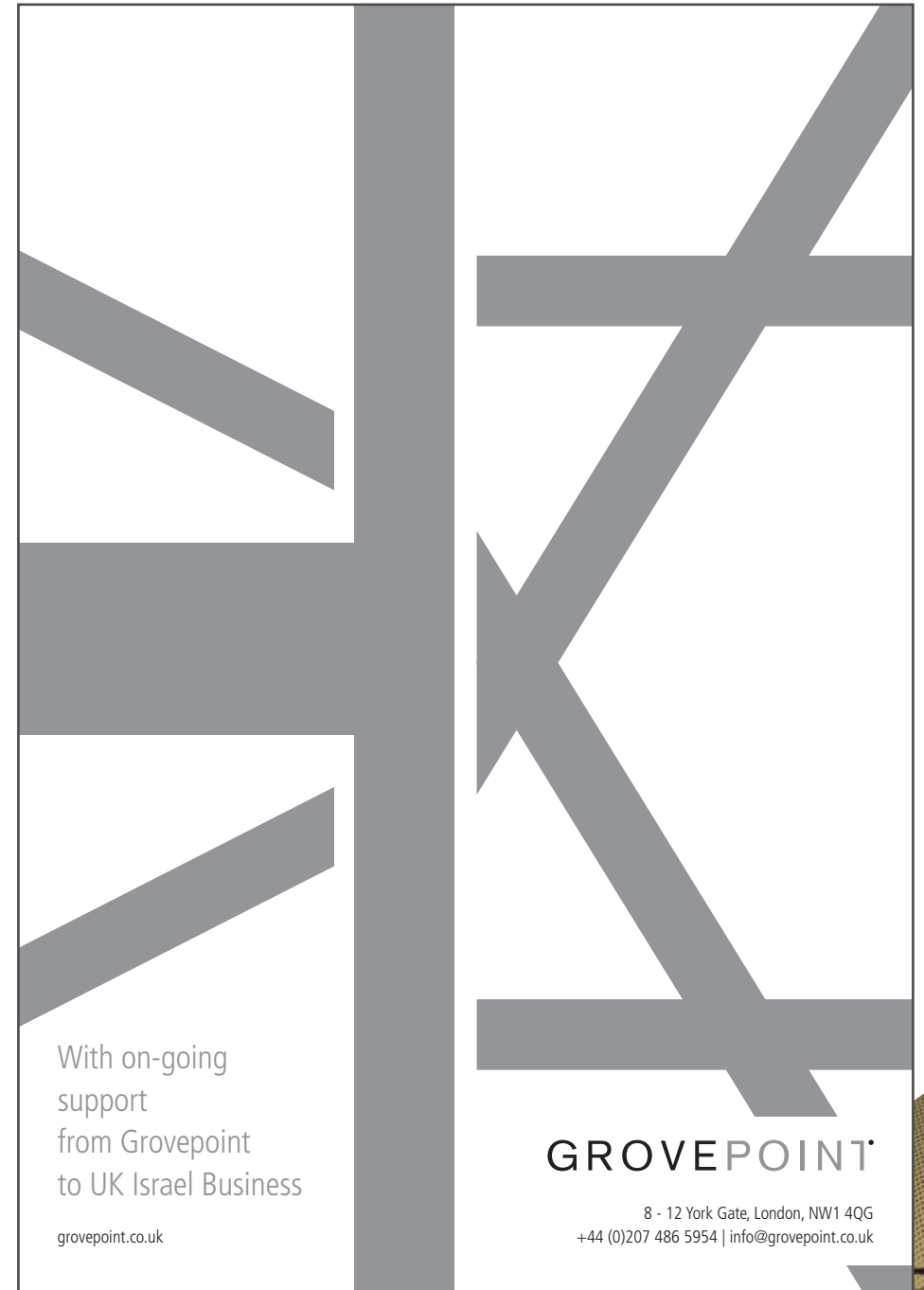
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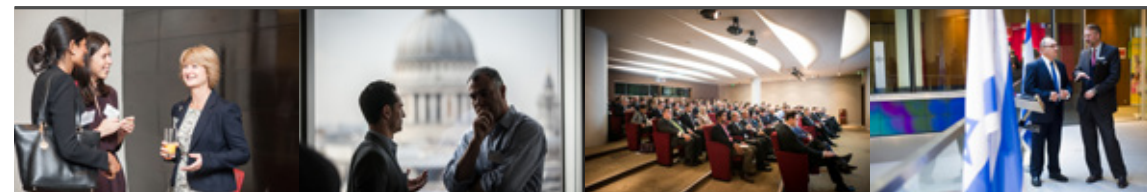
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