

ACCESS to Care in the 21st Century

David Ogden – Managing Director





Taking Strength from History

Congratulations to the London Fire Brigade on their 150th Anniversary and thank you to all the emergency services across the country for their bravery and calm in emergency situations.





Way back When







Way back When







Way back When







And now



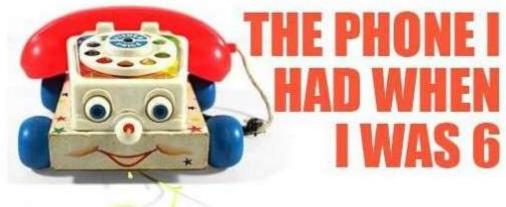




And now









And now





Secured by Design

SBD

Official Police Security Initiative



Who are The Key Safe Company

- The Key Safe Company is a pioneer
- A 60 year pedigree of key storage
- In 1995 revolutionised how care departments in the UK managed keys
- In the last 21 years the company has always set new standards
 - The first Police Approved key safe
 - ISO 9001
 - Founding member and advocate of Telecare & Telehealth
 - Set the highest standards in customer care



The original Supra headquarters in 1955





- •We offer a **UNIVERSAL** 3rd Party access solution
- We do NOT discriminate between any door or door furniture
- •We **ALLOW** immediate, authorised, emergency access 24/7.



You can have the best Telecare/Telehealth sensors and solutions set up inside a home, but in the case of an emergency, its ALL about access.





Access = Time best spent

When specifying care packages it is vitally important to consider acce in the potential case of emergency.

By doing so time will not be wasted but spent where it should be - with the person in need of care.







Historic Means of Access





Access

Ensuring you have a trusted, dependable access solution prevents the needless cost & distress of having to kick your client's door down in the case of an emergency.







Sharing is Caring

Think about WHO needs to know information about access in the case of emergency or to administer home care.

Think about HOW you keep that data up to date and shared.

Key Safe Code of Practice.

Have ONE universal solution so there is NO confusion at the point of need.







Fit for Purpose

Consider every possible eventuality when it comes to access and determine how your chosen solution will fair.

Does the solution have a PROVEN track record (i.e dependable?)

If its electronic what happens if it fails?







Collaboration is Power

Talk to the Emergency Services in your area to register access solutions with the call centres to be used by either resource in the case of emergency.







We are **TRUSTED** by our clients to provide an excellent service with **QUALITY** products.

We are **PASSIONATE** about providing emergency access solutions to people and properties, be it commercially or residentially. We actively promote independent living.





Residential Access

The C500 is the ONLY mechanical KeySafe to achieve LPS 1175 Level 1 security rating which means it has undergone a series of rigorous and demanding tests devised by security experts to the same standard as an external door.







Commercial Access

















Promoting Independence

Independent living is so much more than being able to live in

your own home – it's about being free to go to the shops, tend

to your garden or visit family safe in the knowledge you can call

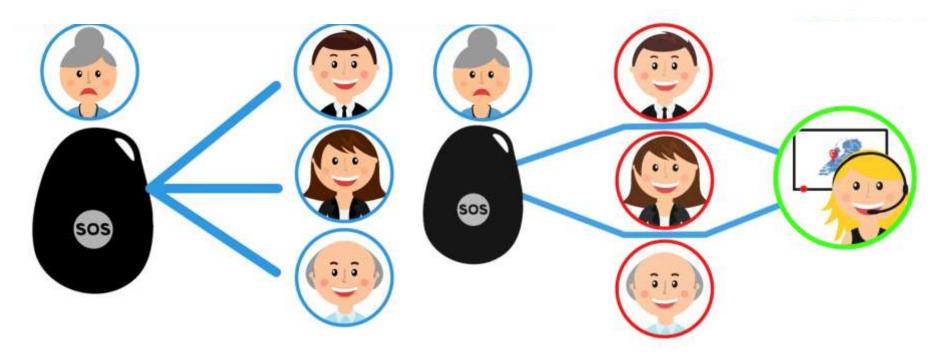


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STRONG & SMALL



INDOORS & OUT



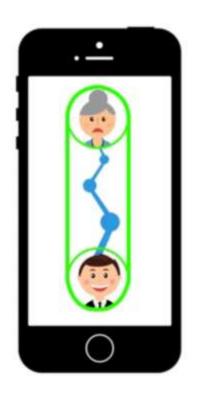
LOCATION TRACING



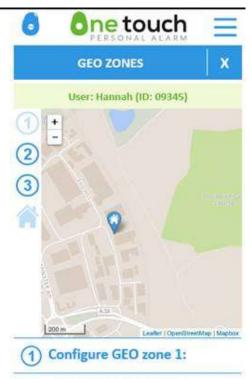
PROFESSIONAL CARE CENTER













STRONG & SMALL



INDOORS & OUT



LOCATION TRACING



PROFESSIONAL CARE CENTER



Things to look for?

- Is the solution a quality product?
- Is the solution reliable?
- Is it a trusted and a proven solution?
- Is the provider an expert in their field?
- Does the provider offer support and training?
- Is the solution fit for purpose?
- Does the solution have the required accreditations and relevant testing?
- Does the solution fit your duty of care?
- Would you install it on your own property?

"Price is what you pay.
Value is what you get."

~ Warren Buffett





Thank You

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