

# **TRUnews**

## Holiday Message from the CEO

After serving as Trubiquity's CFO for eight years, on November 19, 2013, the Board of Directors appointed me President and Chief Executive Officer. I look forward to continuing our mutually beneficial relationships while providing strategic direction and delivering on plans for innovation and growth.



This past year has been fulfilling and successful at Trubiquity. Customer and market influences have enabled the advancement of our solutions improving data flow management for our global clients. Our team has expanded to further offer services and broaden our areas of expertise.

Our 2013 growth also included new partnerships with Infor and Aras enabling managed data flow from enterprise solutions to global partners via our cloud solutions.

We are delighted to be recognized as the winner of the 2013 Automotive Supply Chain Global Award in the IT Innovation category where our solution helped a Tier 1 Supplier realize significant cost savings and time spent managing a complex business process. In addition, our experience helping customers meet regulatory compliance challenges among their global supply chains, has allowed us to expand our reach in the Aerospace & Defense sectors.

Throughout all the activity in 2013, we keep top of mind our appreciation for our customers, partners and team members.

Thank you for your business this year. It has been a pleasure helping you reach your goals, and we look forward to contributing to your success in 2014. We wish you a prosperous and happy new year.

Maureen Huber President & CEO

#### Trubiquity Wins 2013 Automotive Global Supply Chain Award in the Innovation Category

Trubiquity is delighted to announce that it has won the top honor in the IT Innovation category at the 2013 Automotive Supply Chain Global Awards held at The Berkley in London, on November 12. This category embodies a provider's ability to innovate while delivering the technology, design, and service that add significant value to the automotive manufacturing process.



Martyn Davies, Vice President, Trubiquity, accepts the Automotive Global Supply Chain award

The winning entry described the measurable time and cost savings achieved by a Tier 1 automotive supplier's use of TRUcentrix™ a cloud-based collaboration software platform, to automate the Production Part Approval Process (PPAP).

Click Here to view the press release.

#### Trubiquity's First Time Exhibiting at Quality **Expo & CSCMP Supply Chain Global Conference**

The Trubiquity team presented the new release of TRUcentrix 6.1, a data exchange & collaboration solution, at the Quality Expo in Chicago, IL on September 10 – 12. The appearance was due to the perfect suitability of ANNUAL GLOBAL TRUcentrix for quality professionals CONFERENCE 2013 given its capability to securely



automate Quality processes for increased efficiency and faster time to market. Click here to view the press release.

Given that Trubiquity solutions drive Supply Chain performance, exhibiting at the CSCMP (Council of Supply Chain Management Professionals) Global Conference, in Denver, on October 20-23 was in sync with attendees need to automate product design data, quality and procurement processes while mitigating risk, and maintaining compliance.

#### Trubiquity Exhibits at 2013 Aero Engineering **Show**

The November show at The NEC

in Birmingham, United Kingdom, featured decision makers, buyers and engineers from OEMs and companies in the Aerostructures, Powerplant, and Aero Systems engineering sectors. The Trubiquity team demonstrated TRUcentrix capabilities regarding supply chain collaboration, intellectual property protection, and maintaining ITAR (International Traffic in Arms) compliance.



Paul Winn, Business Development Manager, Trubiquity, at the Aero

Click here to learn how we can improve supply chain performance, protect your data and ensure compliance with global standards.

#### As Infor Partner, Trubiquity Exhibits and **Sponsors 2013 Infor on the Road Events** Trubiquity accompanied this year's

Infor Roadshow as a partner, co-exhibitor and sponsor at the events in Germany, Austria and Switzerland. Customers, interested parties and Infor representatives





visited the Trubiquity stand to get first-hand information about the comprehensive range of solutions - in terms of managed file transfer (MFT) for efficient, cost-effective EDI business communications including integration of Infor ERP systems.

Trubiquity is a long-established Infor partner in Europe focusing on customer, supplier & system integration in the automotive, Food and Non-Food industries. In Fall 2013, the partnership was expanded in that Trubiquity's EDI cloud services now integrate with Infor ION.

#### Trubiquity Exhibits at abas 360° Customer **Event**

Trubiquity was part of the September abas 360° customer event as a long-term abas partner and EDI specialist. Many abas Business Suite users have growing requirements for process optimization and expanded functionalities from their business software. As such usability, process



integration, performance and internationalization were some of the key topics at the show.

Trubiquity presented EDI B2B solutions which can be seamlessly integrated into the abas 360° ERP application solution environment. Trubiquity booth visitors were very interested in our TRUedx™ Enterprise solution, which serves in numerous abas software implementations as a secure and solid foundation for automated data transfer processes in commercial business communications.



Visit the Trubiquity homepage to learn more about our solutions and offerings!

#### **Press Release**

- » Trubiquity's B2B Data Exchange & Collaboration Platform Receives Global Supply Chain Recognition for IT Innovation
- Infor Adds Cloud-Based Integration With Trubiquity Partnership
- » Trubiquity Announces TRUaras Cloud-based Secure File Exchange Service Embedded in Aras Innovator PLM Platform

#### **2014 Upcoming Events United States**

## » Collaborate 14

- April 7 11, 2014 Las Vegas, Nevada
- QAD Explore 2014 May 5 – 8, 2014
- » Inforum 2014 September 15 - 18, 2014 New Orleans, Louisiana

#### Europe

» FORUM AUTOMOBILLOGISTIK 2014 February 4-5, 2014 Forum, Messe Frankfurt Frankfurt am Main, Germany

See all events - click here

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