



AFFINITY Retail

AFFINITY Retail software is designed for all businesses with a order/delivery processing model , particularly suited to furniture/white goods.

Configurable for any size of business and available as Multi Warehouse, Multi Branch.

Modules include:

Sales Order Processing

Full Order processing including Customer Details (with Address lookup), Product Details (Stock items, Non Stock items and Stock Specials created at Order Entry) and Payment Terms (including Credit terms).

Stock Control

Stock Items identified by Supplier, Product Type, Model, Additional Info. Stock Specials tracked from Sales Order through automatic Purchase Ordering to Goods Received.

Purchasing

Purchasing including automatically generated Purchase Orders for Stock Specials and suggested Purchase Orders for standard stock items.

Delivery Scheduling and Confirmation

Scheduling of deliveries based on Delivery Dates including links to purchasing for Special Stock.

Commission Calculations

Automatic commission calculation based on defined commission rates for Product/Supplier/Product Group with discounting penalties and user overrides.

Management Reporting

Production of weekly management profitability reports against defined targets and/or prior periods. Detailed or summarised by Region, Sales Area, Branch.

Financial Reporting / Reconciliations /Interfaces

Multitude of Financial Reports against Sales Orders - Outstanding Balances, Branch Sales and Credit reconciliations and journal interfaces to Accounts packages.

