

Partner marketing collateral: Topscan and MASS 2018

MASS Overview

www.mass-plc.com

Established in 1991 to provide business management solutions to the Facilities Management Industry, MASS became a leading provider of Computer Aided Facilities Management (CAFM) solutions, based on market leading software products and award-winning services.

MASS Information Systems Ltd are the licensed ARCHIBUS business partner in the UK and Scandinavia and are the UK Leaders in ARCHIBUS and facilities Management Software and Related Services.

"At MASS we specialise in the development, integration and distribution of industry-leading computer-based business management software, in both the UK and International markets."

Our client users include facilities, property and estates managers, design professionals and project managers. MASS' services encompass all aspects of the property and building environment from project bidding to design, the build and maintenance of buildings, through to Facilities Management.

Using its advantageous position as a long-standing provider of expertise to the facilities management industry, MASS has extended its range of personally tailored business software solutions and asset management systems.

Implementation and Deployment Services

MASS provide a full range of implementation services to assist customers with an optimum deployment of the ARCHIBUS solution. We promote self-sufficiency with our customers, always preferring them to get to a level of system usage and experience that is less reliant on MASS support. This ultimately shows that the system is being utilised and is provided significant ROI.

MASS can provide the following services to assist with commissioning the system:

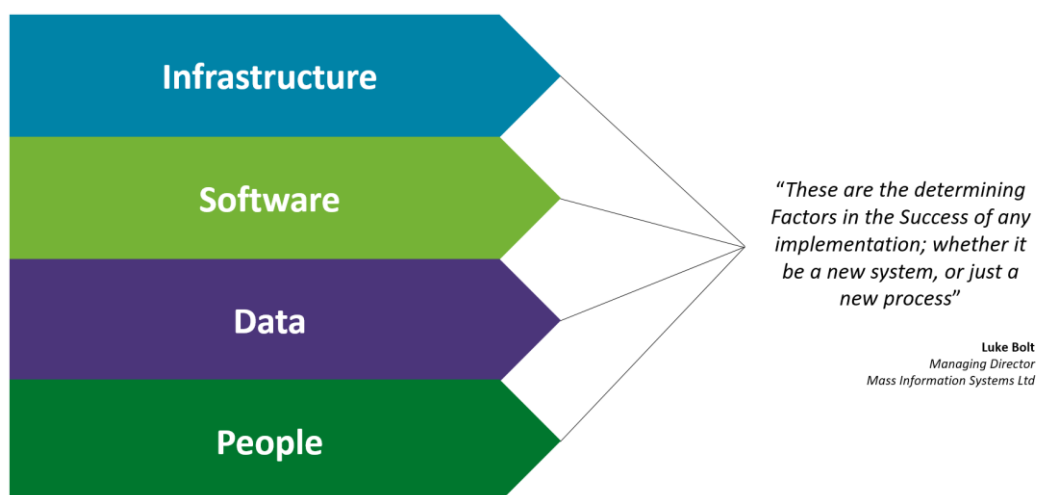
- BIM Execution Plans
- Change Management
- On-Premise, PaaS, or Cloud
- Pilot or Direct Deployment
- Implementation Phases
- Partner/IT Relationships
- Project Management
- Development
- Testing Assistance
- Training
- Support



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The key objective of Mass Implementation Methodology is to ensure optimisation of the Life Time Return on Investment (LTROI) being derived from an Information Systems solution. This is achieved by identifying specific areas for development, change and improvement, through implementation of the structured MASS Business Process Framework, Project Implementation Framework and Performance Management process outlined within.

MASS strongly believe in ensuring that the 4 key aspects of a successful project are correctly managed, and risk mitigated. These four key areas are:



Each of these key areas need to be managed in a proactive manner to mitigate the risk of a failure or lapsed project. The infrastructure needs to be able to support the database; the relevant software must be provided and accessible; the data must be accurate; and users must be trained and achieve buy-in to the new system.

MASS has built an extensive knowledge of system implementation and delivery over its 25+ Years, and are now the leading UK implementation specialist for the ARCHIBUS Facilities Management solution.

ARCHIBUS

www.archibus.com

With over 35 years of continuous innovation, ARCHIBUS leads the global marketplace in applying comprehensive technology solutions and services to managing your built-environment, ARCHIBUS and its worldwide Federated Ecosystem enable organisations across the globe to consolidate their systems onto a single integrated platform for all the data, planning and operations of real estate, infrastructure and facilities. Through effective improvement and business transformation, ARCHIBUS helps users manage extensive portfolios of buildings and properties across the world.

The ARCHIBUS Solution



SCALABILITY

ARCHIBUS has the proven capacity to scale up to the needs of the world's largest organizations, including multi-national corporations and governments.



INTEGRATION

ARCHIBUS applications are designed to seamlessly integrate data with other systems. ARCHIBUS also integrates with leading data modeling technologies like BIM, CAD, GIS, and more.



PERSONALIZATION

ARCHIBUS is designed to allow for an easy configuration of your interface, menus and portals to suite the unique needs of your workflow.



SECURITY

ARCHIBUS takes extra steps to protect your data. Get peace of mind knowing that your system is air-tight.

\$100B

SAVED EVERY YEAR BY
ALL ORGANIZATIONS
USING ARCHIBUS

+16000

ORGANIZATIONS
USING ARCHIBUS

+30

AVAILABLE
LANGUAGES (WITH
PLENTY ROOM FOR
MORE)

+190

COUNTRIES WITH
LOCAL ARCHIBUS
SERVICE

ARCHIBUS is the most widely used integrated system both world-wide and in the UK, claiming a **majority market share** for this type of product. The installed customer base is expected to exceed 6,000,000 users by mid-2018 with over 20 billion square feet of property being managed by the software.

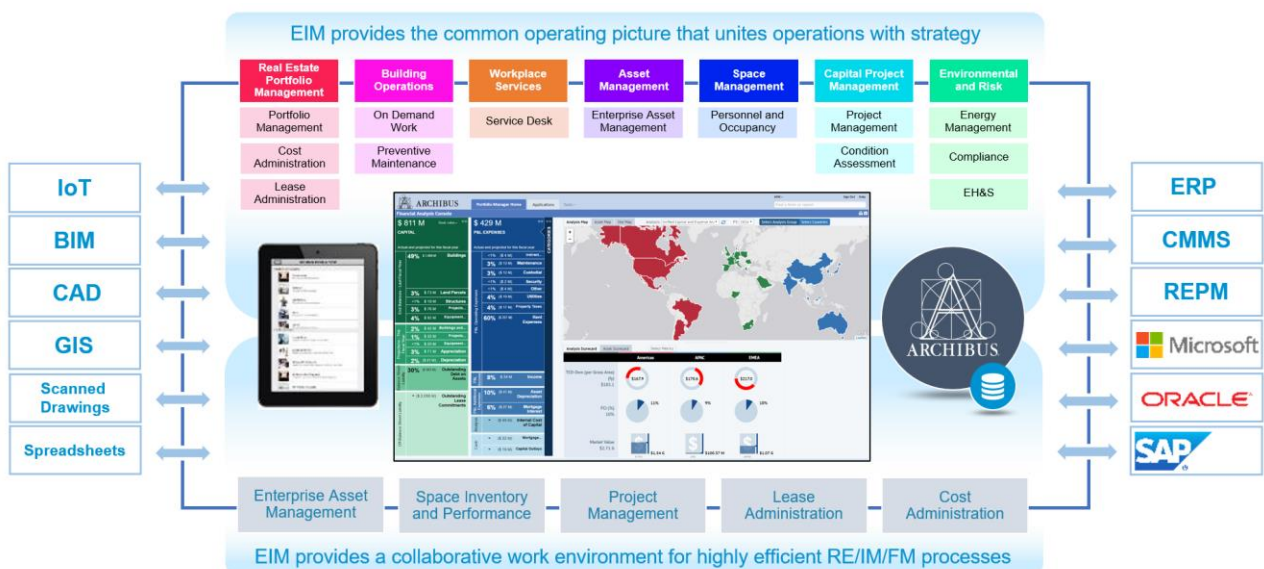
ARCHIBUS is the Number 1 AutoCAD/Revit based system by market share. The software uses the most up to date method of **dynamically integrating its databases with AutoCAD and Revit** drawings, allowing users to utilise the drawing and modelling tools in everyday system usage without the need for specialist knowledge in the Autodesk tools. Archibus Inc. is the only integrated system developer ever to have been designated as Autodesk Strategic Developers and the only developer on the AutoCAD Steering Group.

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Our industry-leading enterprise software, ARCHIBUS®, provides unique intelligence on your built environment through **Enterprise Information Modelling (EIM™)**, and expresses its value to the overall business mission through:

- A flexible and scalable platform that enables users to easily phase-in high value/low risk rapid deployments of either specific applications or the full range of applications for organisations of all sizes.
- A highly efficient collaboration platform using homepages to personalise business analytics and data-driven results for the various roles in an organisation.
- Insight and actionable intelligence from a common operating picture of results to enable operational & strategic stakeholders to achieve their organisation's long-term strategy.

The ARCHIBUS Enterprise Information Model:



Topscan Overview

www.topscan.co.uk

The need for accurate information isn't a new thing.

Since 1992 we have been delivering accurate information to our clients which started with CAD drawings to M&E contractors on the South Coast of England. By quickly providing our clients with accurate drawings, we allowed them to build partnerships with their own clients and for the information to be used for the ongoing maintenance throughout the properties life.



These early experiences formed the basis of a close and trusted relationship we maintain with our clients today. For nearly 30 years we have now been providing them with up-to-date information on their buildings, properties and land, how they are used, and the assets and MEP services within them. Since 1992 we have retained those same clients, many of the people responsible have moved on and they have taken Topscan with them as they know the secret to success property management is accurate information!

With each passing year we have continued to grow in terms of services, people and turnover. We now offer our widest ever range of services UK wide and now selected services to our international clients. We're helping hotel and retail companies to improve their long-term investment planning; enabling NHS foundation trusts to make the most of their space; protecting university estates documents from accidental damage; ensuring businesses are meeting vital compliance requirements, as well as supporting CAFM/CMMS providers to ensure the software they provide is populated with the right information that will allow their clients to get the best possible return on investment.

At Topscan we are unique in offering nationwide "one stop shop" for all of your surveying and CAD requirements services using solely our own experienced surveyors and state of the art surveying equipment so that our customers can be sure of consistency and quality of deliverables.

 Survey Services	 CAD & BIM Services	 Scanning	 Compliance	 CAFM / CMMS
Measured Building Surveys	Full CAD Bureau	Scan & Print Bureau	Fire Risk Assessments	CAFM Population
Drawing Verification Surveys	Drawing Review, Maintenance & Management	Document Scanning	Fire Compartmentation Surveys	PPM Planning
Asset Surveys	Drawing Hosting	Document Management System Population	Glazing Audits	CAFM Implementation & Services
M&E Services Surveys	CAD Standardisation	Drawing Scanning	Window Restrictor Audits	CAFM ISP
Fire Services Surveys	2D Draughting	Invoice Scanning	Asbestos Re-inspections	CAFM Management
Medical Gases Surveys	3D Modelling	Indexing & Bookmarking		CAFM Implementation
Condition Surveys	Elevations	OCR		
Occupancy Surveys	360° Building Virtual Walk-through	Document Hosting		
3D Laser Scanning	BIM / Revit Modelling			
Topographical Surveys	Fire & Evacuation Plans			
Building Elevations				
Space & Asset Tagging (GSI)				

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Strategic Partnership Overview

Topscan have the experience and knowledge to rapidly and accurately either collect key information about your property portfolio or update existing information via site surveys, an aspect vital to the success of your ARCHIBUS solution. Their detailed and competent knowledge of the ARCHIBUS data structure and drawing linking requirements ensure that all surveys are collated in an ARCHIBUS-Ready Format.

MASS then provide the final link in the chain through its drawing linking and publishing services, ensuring that between Topscan and MASS, we can provide the full end-to-end solution for keeping your spatial information up to date and accurate through a tried and tested update process.

Prime contact at MASS

Ravi Girn, Sales Account Manager



Prime contact at Topscan

Chad Coombes, Director

