

KNOW THE FACTS BEFORE BUYING A USED SCANNER

Considering the purchase of a used Mekel Technology or Wicks and Wilson Scanner?

READ THE FOLLOWING TO AVOID A COSTLY MISTAKE

<u>The Crowley Company</u> is a world leader in microfilm/microfiche, aperture card, document and book scanning equipment with over three decades of reliable performance and industry-leading brands including <u>Mekel Technology</u> and <u>Wicks and Wilson</u>. This reputation for excellence can make the purchase of a used Mekel Technology or Wicks and Wilson scanner appear attractive, but be aware that purchasing from a third party is not always the bargain it appears to be. We urge you to contact The Crowley Company *before* purchasing used equipment from another vendor so that you can consider the total costs and risks involved. Some issues that may need to be addressed include:



SCANNERS LISTED ON AUCTION SITES OFTEN HAVE MISSING PARTS

Used scanners may have become separated from their computers and could require the additional purchase of a PC, proprietary scanner interface board and software license(s). Some of these products are only available through The Crowley Company and will cost additional funds.

SOFTWARE LICENSES AND LICENSE KEYS ARE NON-TRANSFERRABLE

Mekel Technology and Wicks and Wilson software is only licensed to the original purchaser of the scanner and may no longer work on used equipment, incurring additional costs for a new software license.

THIRD PARTY VENDORS CAN'T PROVIDE CERTIFIED SPARE PARTS AND LICENSES

Certified replacement parts, software licenses and updates are only available through The Crowley Company and its authorized resellers.

USED SCANNERS FROM A THIRD PARTY ARE NOT COVERED UNDER CROWLEY SERVICE AND WARRANTIES

Used equipment must be inspected and certified by Crowley technicians in order to be eligible for Mekel Technology or Wicks and Wilson software upgrades and technical support and service programs. We cannot provide support for used scanners that are running on unlicensed software or which have not been pre-certified by a Crowley technician.



IS THERE AN ALTERNATIVE?

If you are interested in purchasing a previously-owned Mekel Technology or Wicks and Wilson scanner, The Crowley Company offers factory-serviced and refurbished equipment on an 'as available' basis. To inquire about availability, please visit our <u>website</u>, contact your regional sales representative or contact Matthew McCabe (<u>mattm@thecrowleycompany.com</u> or 240-215-0224).

To be added to our mailing list to receive refurbished equipment email notifications, please contact Angela Terrant









Maryland | California | United Kingdom | 240.215.0224| www.thecrowleycompany.com