



# specific

people : projects : progress

Top UK waste management company with international operation benefits from business change project successfully executed to the required timetable with a fully managed approach for all departments

## CASE STUDY

### The Client

A leading international sustainable waste management business, focused on using sustainable and cost-effective technologies to recycle waste into usable commodities and generate renewable electricity. It is currently at the forefront of providing sustainable waste management solutions for both the private and public sector.

### The Challenge

During an incredibly busy time for this ambitious waste management business it was agreed that a non-core (chemical waste) business would be sold to a competitor. The senior management team, busy with the responsibility of routine business for this growing company, understood the need for a coordinated approach to this divestment.

### The Solution

Specific were engaged to provide an experienced consultant to act on their behalf. The consultant worked with the lawyers representing the waste management business and the acquiring company to co-ordinate all aspects of the transfer of ownership.

The experienced consultant designed and built the detailed specification for the schedules that defined the organisation's assets, services and collateral.

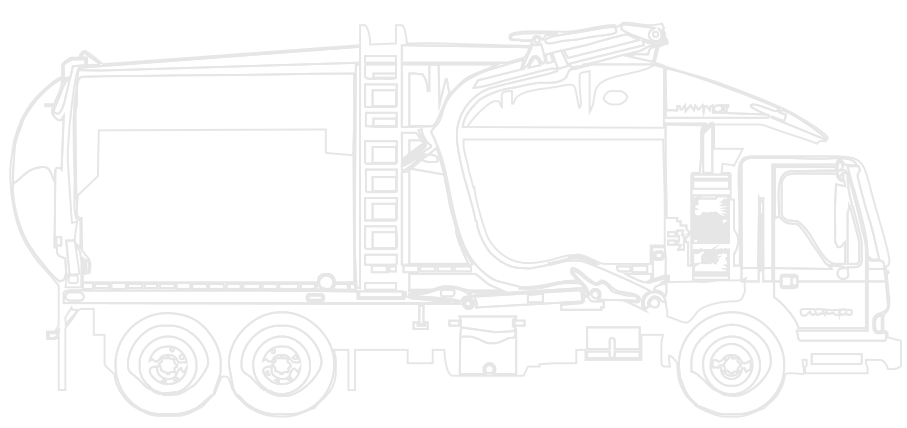
Once these were agreed all the departmental directors were co-ordinated to ensure the purchase agreement was executed in accordance with contract.

### The Benefits

The project was successfully managed with the disposal of this chemical waste business completed on time, on budget and in accordance with the agreement, allowing the management team more time to concentrate on core business activities.

*“Once the decision was made to sell this non-core business, Specific were able to take control of the project, manage all the factors involved and deliver it successfully, allowing us to concentrate on day-to-day activities.”*

*Chief Executive Officer*



For a detailed discussion about how Specific will deliver the progress you require from your next project, please get in touch:

**email [stuart.crowther@specificpeople.co.uk](mailto:stuart.crowther@specificpeople.co.uk) or call 07966 659936**