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YOUR CHAMBER
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Welcome to your March Newsletter - we hope you'll enjoy reading it.

Newsletters are circulated during the last week of each month - please do let us know if you have colleagues who would also like to receive a regular copy.

**Would You Like
to Contribute or Be Featured in
Your NEWSLETTER?**

Please do let us know if you have a special offer, an announcement or an article you'd like to share with your fellow Members.

Perhaps you have recently won an award or can offer some business advice - or maybe you'd like to put your business in the ***Spotlight***.

WE'D LOVE TO HEAR FROM YOU!

PLEASE SEND YOUR CONTRIBUTIONS TO
info@leatherheadchamber.co.uk

We Buy Any Hour

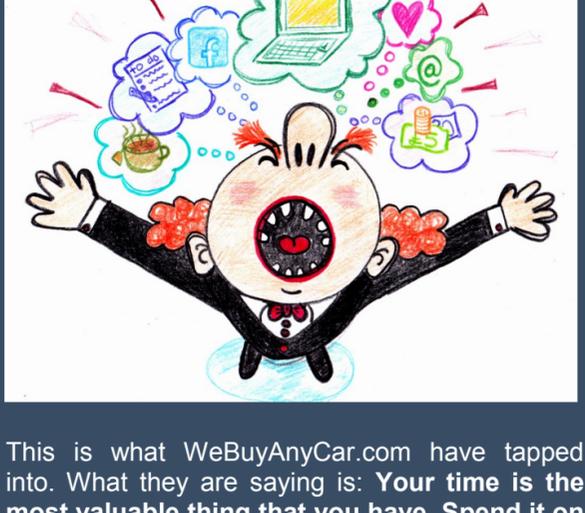


Have you seen the latest WeBuyAnyCar.com adverts?

They are very interesting. If not, here's 30 seconds that will put you in the picture!

There's a whole series of these. In one, the lady on the sofa tells us that she happily sold her car with this company even though she could have got a better price selling privately, then adds: "Yeah, they just let me say that in an ad for WeBuyAnyCar.com... cos they know quite a lot of us value our time more than a few extra quid".

Time-pressure is consistently one of the greatest challenges most people are facing. In fact, it's becoming a national epidemic, and yet, despite the continual frustration of not having enough time to do everything we want to do, we can still invest significant amounts of our precious 168 hours each week doing things that really aren't that important.



This is what WeBuyAnyCar.com have tapped into. What they are saying is: **Your time is the most valuable thing that you have. Spend it on important things, with important people, not in doing something you don't like, you aren't very good at and, at the end of the day, isn't worth much anyway.**

One of the most helpful things I think you can do to help with this is to settle on a fixed figure - yes, an actual amount - in pounds - of how much one hour of your time is worth.

How you come to this figure is not so important. You can divide your earnings by the hours you work. You can divide the amount you aspire to earn by the amount of hours you'd like to work. You may just come up with a number based on what someone would have to pay you to take you away from doing something very important and give them that time instead.

Let's say you settle on £50/hour. **Now write that figure down and carry it with you for a week. Put it in your wallet, your purse or in your pocket. Now consciously live with it, and see how it affects what you do with your time, inside and outside of work.**

Is an hour round the dinner table with my family or good friends worth it? Yes. How about an hour watching something rubbish on tele? Perhaps not.

This is what these adverts are tapping into. Is an extra 150 quid worth half of your weekend and all that hassle?

I'm not one who advocates living at high intensity all the time. The truth is that if we spend enough of our time concentrating on the most valuable activities in a focused and productive manner, the likelihood is we will have plenty left to relax and enjoy the things we value most.

If some more insight on this subject would be helpful, I ran a webinar called "Who Stole My Day?" and it's available [HERE](#) as an on-demand reply. It's a better use of your time than watching adverts on YouTube!

Mr Nick Howes, Director
[LMI UK \(Leadership Management UK\)](#)
Thorncroft Manor | Leatherhead | KT22 8JB
n.howes@lmi-uk.com

Nick is also running a Member-to-Member Offer [HERE](#)

WELCOME TO OUR NEW MEMBERS

[Leatherhead Premier Cars Ltd](#)
Taxi/private hire company, based in Leatherhead
Mrs Kim Dunn
Director
[Email Kim](#)

[Web Motivation](#)

Empowering you to get the best from your website, based in Oxted
Mr Alex Ramsden
Head Motivator
[Email Alex](#)

Taming Social Media

A Leatherhead Chamber Business Event
Wednesday 5 April
6:00 to 8:30pm
St John's School
Leatherhead KT22 8SP
[CLICK HERE FOR MORE](#)

NETWORK WITH US!

Leatherhead Chamber Business Breakfast
Wednesday 19 April
7:30am to 9:30am
The Vineries
Great Bookham KT24 5JP
[CLICK HERE FOR MORE](#)

FREE WEBINAR

Introduction to Cyber Security Joint Chamber & Barclays Event
Wednesday 26th April
10.00am to 11.00am
TAKING PLACE ONLINE
[CLICK HERE FOR MORE](#)

Other Upcoming Business Events

Member Event: MyTeam Working Lunch
Wednesday 12 April
12.30pm to 2.00pm
The Cock Inn, Church Lane, Headley KT18 6LE
[CLICK HERE FOR MORE](#)

Member Event: MyTeam Working Lunch
Wednesday 26 April
12.30pm to 2.00pm
The Cock Inn, Church Lane, Headley KT18 6LE
[CLICK HERE FOR MORE](#)

Member Event: Surrey Hills Networking Breakfast
Thursday 27 April
8:00am to 10:00am
The Cock Inn, Church Lane, Headley KT18 6LE
[CLICK HERE FOR MORE](#)

Surrey Chambers Members' Networking Evening
Thursday 27 April
6.00pm to 8.00pm
Wilkins Kennedy LLP,
Egham TW20 9HY
[CLICK HERE FOR MORE](#)

PLAY YOUR PART



Dear Fellow Member,

I am writing on the behalf of the Trustees of the Leatherhead Revival Trust, the charitable trust that runs the Leatherhead Theatre.

The Trustees are a group of local residents who are passionate about our unique Grade II Listed Theatre, and oversee a charitable trust to ensure the venue's future.

The Trustees and Theatre Management wish to thank all our Theatre Friends, volunteers and customers for supporting the Leatherhead Theatre since the Leatherhead Revival Trust took over the Theatre lease in 2005.

On the renewal of the lease on 24 December 2015 for 10 years our 'Play Your Part' fundraising appeal was launched. We would particularly like to thank all those individuals and groups who have contributed to this fundraising appeal.

To date the appeal has raised £74,600, but it is still far short of our target of £100,000. In order for us to continue all that we want to do for the Leatherhead Theatre, it is essential that we reach this target.

The Leatherhead Theatre is managed with very limited resources. The venue and charitable trust receive no funding from Mole Valley District Council, Arts England or any other funding bodies. The Theatre relies entirely on income from ticket sales, venue hire, our coffee shop, bar and donations.

As we begin 2017, we are reaching out to ask if you could help us in some way. You could become a Theatre Friend, work as a volunteer - we need expertise of all kinds, or by helping us financially.

For more information about our appeal or to make a donation, please contact us on 01372 365141 or via our website. We look forward to welcoming you to the Theatre in the near future.

Yours sincerely,

Colin Langley,
Director
[The Leatherhead Theatre Company Ltd](#)

Now Open for Entry ...

... the Leatherhead Business Awards



The Awards were launched on 28th February at Member ExxonMobil's offices, and all Members are encouraged to Enter.

The Leatherhead & District Business Awards are now open for entries. With six categories, the Awards celebrate those who are building dynamic local and international businesses and people who inspire others to achieve their potential. The Awards provide a fantastic opportunity to showcase the district's business excellence, and winners will benefit from raised profiles in the local media and an increased online presence.

The Awards are open to any individual or business located within Leatherhead, Ashted, Bookham, Effingham, Mickleham or Fetcham and are free to enter. Organisations and individuals may enter for more than one category or nominate others. Entry forms are available [online](#) or via the Awards Office on 01372 363 386.

The entry deadline is 19th May 2017

The categories for 2017 are:

Contribution to the Community Award
sponsored by ExxonMobil

Start-Up Business of the Year
sponsored by Mole Valley District Council

Business of the Year
sponsored by the Leatherhead & District Chamber of Commerce

International Business of the Year
sponsored by The Gatwick Diamond Initiative

Retail/Hospitality Establishment of the Year
sponsored by Platinum Business Group

Business Person of the Year
sponsored by Prowse & Co. Ltd

Enter or Nominate online
www.leatherheadawards.com

Managed by your Chamber, the Leatherhead Street Market takes place every Thursday and Saturday between 9.00am and 5.00pm, come rain or shine.

Please do pop along and see for yourself.

[More about the Market](#)