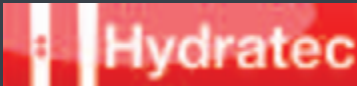


**Hydraulic specialists**  
dedicated to supporting clients in the lift industry



**Unrivalled**  
**Unbiased**  
**Unparalleled**  
Unbranded



Hydratec are a highly specialised company founded and managed by experienced hydraulic lift engineers and system designers who provide a comprehensive design and subcontractor service to support companies in the lift industry.

Our specialist services include; design, installation, maintenance, repair, refurbishment and upgrades. We also provide a consultative and advisory service to help with project specification and hydraulic technology. Additionally, Hydratec also provide a spares and parts service covering a wide range of original manufacturer items.

When undertaking a service visit or attending a call-out on your behalf, we fully understand the importance of arrival time, accurate information and rapid feedback of job status to enable you to communicate quickly with your customers. To help achieve this, we have invested in online job scheduling and back reporting via PDAs which enable our engineers to report equipment status whilst still on site, helping to ensure that you are always kept up-to-date of progress.

We operate from two locations, our main offices in Hampshire and a regional office in Wales. From these two locations, our experienced engineers, all with fully equipped vans, cover the UK mainland. Engineers' vans all have satellite tracking to help provide you with the best possible estimate of arrival to your job.

Our objective is always to ensure work can be completed on time and within one visit. To achieve this, we work with you as part of your team, organising job specific parts prior to any site visit, helping to ensure your customer's hydraulic lifts are maintained, repaired and modernised to the exacting standards that Hydratec are known for industry-wide.



Maintenance  
Repairs  
Installations  
Parts

## Hydraulic Consultancy

For many of the UK's lift businesses, having an in-house hydraulic department is no longer an option now the market is led by new technology traction lifts. However, the demand for easy to install low rise lifts, hydraulic lifts and high capacity goods lifts is still generating a significant number of new installations across the UK every year.

To help project managers and sales executives in the lift business correctly specify new installations, modernisations and the repair of hydraulic lifts, Hydratec offer a Hydraulic Consultancy Service.

Our Consultancy Specialists are all long standing and respected professionals in their field. They maintain a close watch on evolving technologies and the development of energy efficient drives and associated products to help with the environmental standards of today's hydraulic lifts. Hydratec have no allegiance to any one manufacturer but have close relationships with all, so acting as Consultants and advising on any work, we offer impartial support that's always in your and your customer's best interests.





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## Why choose Hydratec?

When it comes to introducing a third party contractor into a new or existing relationship, knowledge, expertise and competency all have their place and rightly so, but what about integrity and confidentiality? These two words have consistently underpinned our entire business ethics and approach towards our customers and they have been key to our ongoing success in developing long-term relationships.

*We believe passionately in our delivery of quality, customer satisfaction and retention so we provide customers with a twelve months labour and parts guarantee on everything we fit or install as part of our work.*

Rob Keane Managing Director Hydratec Services Ltd

## Safety comes first

Like all of our clients, we have an ingrained desire to be safe in all areas of our work and have an outstanding safety record that everyone at Hydratec is very proud of. However, as we all know, work place safety doesn't just simply happen on its own! It takes everyone's adherence to the latest Health and Safety requirements and directives, thought, good practice and a safety culture led from the top down.

We also understand and respect the shared environments that we work in, and regularly commission reviews of our procedures from specialist consultants, thus ensuring we are up-to-date with all the latest developments and legislation.



## A team to be proud of

Our philosophy has always been to provide the highest levels of in-house training for our engineers and technical support specialists. Not only does this help them achieve the best qualifications, but also boosts morale allowing us to maintain the high levels of motivation in our field staff that we are known for. Hydratec engineers are all qualified to a minimum of NVQ3 or its equivalent and we maintain an ongoing programme for our trainees to achieve NVQ3 levels and beyond.

To support our training programme, Hydratec have fully functional hydraulic equipment and lift controllers installed in a classroom environment at our main offices in Hampshire. This commitment to training and development means we can offer more individual and shared experience than virtually any other organisation operating in the lift repair industry. Our clients value the know-how offered by our experts. Time and again they trust us not only to undertake their urgent repairs but also to assist with their longer-term challenges.

Professional but low profile, we aim to provide a seamless, top quality service to your clients. Together we keep their lifts running smoothly, safely and reliably, enhancing your reputation and your business.

Installations  
Maintenance  
Repairs  
Parts

## Quality assurance

Hydratec is proud to hold ISO 9001:2000 accreditation. The company is a full member of the Lift and Escalator Industry Association (LEIA) and complies with all current industry guidelines and directives.



## Working for you as partners

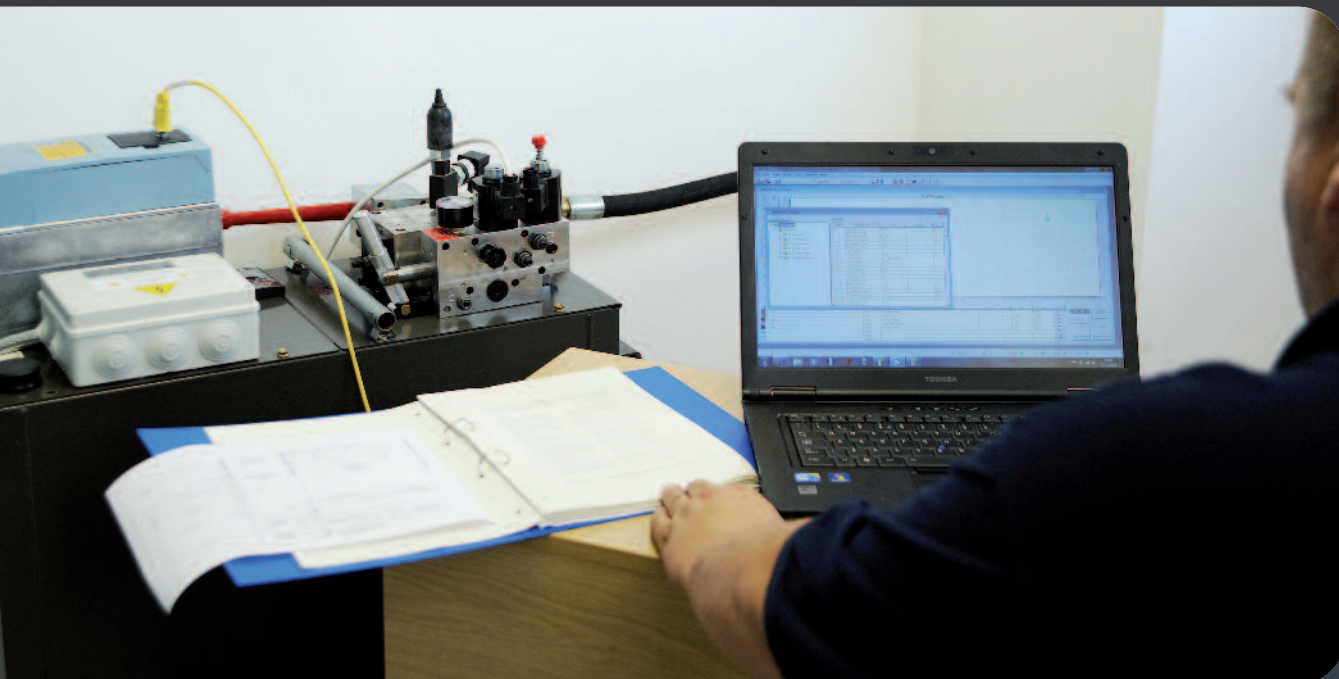
We understand how valuable your customers are to you and how much effort you may have initially taken in the cultivation of your relationships and the effort required to keep your customers satisfied and loyal. To that end, Hydratec always work as partners with you and not as third party contractors. We never work directly for an end-user and always present ourselves as part of your team, in effect your own hydraulic specialists. Your customers will never see any Hydratec branding; our vehicles, work wear and site paperwork carry no logos or contact details. If you would like our engineers to use your own branded safety clothing and work wear when on your projects, we will. As your partner our aim is to keep your customers' lifts running safely, smoothly and reliably.

## Unbiased

As a successful privately owned business, Hydratec have no allegiance to any one manufacturer but, even so, have close relationships with all, so when helping with advice we offer independent impartial support that's always in your and your customer's best interests.

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Specialist hydraulic engineers  
to help in the technical world of hydraulics



## Hydratec can help with:

Project management  
Consultancy  
Traction lift modernisation  
Valve conversions  
Lift jacks  
Power units  
Control valves  
Airblast oil cooling systems  
Oil/water heat exchange systems  
Ram seals  
Hoses  
Inverters  
Energy efficient drives  
Rupture valves  
SAFed (Supplementary testing)  
Electronic Control Boards  
Oil changes  
Oil and hazardous waste disposal  
Spares



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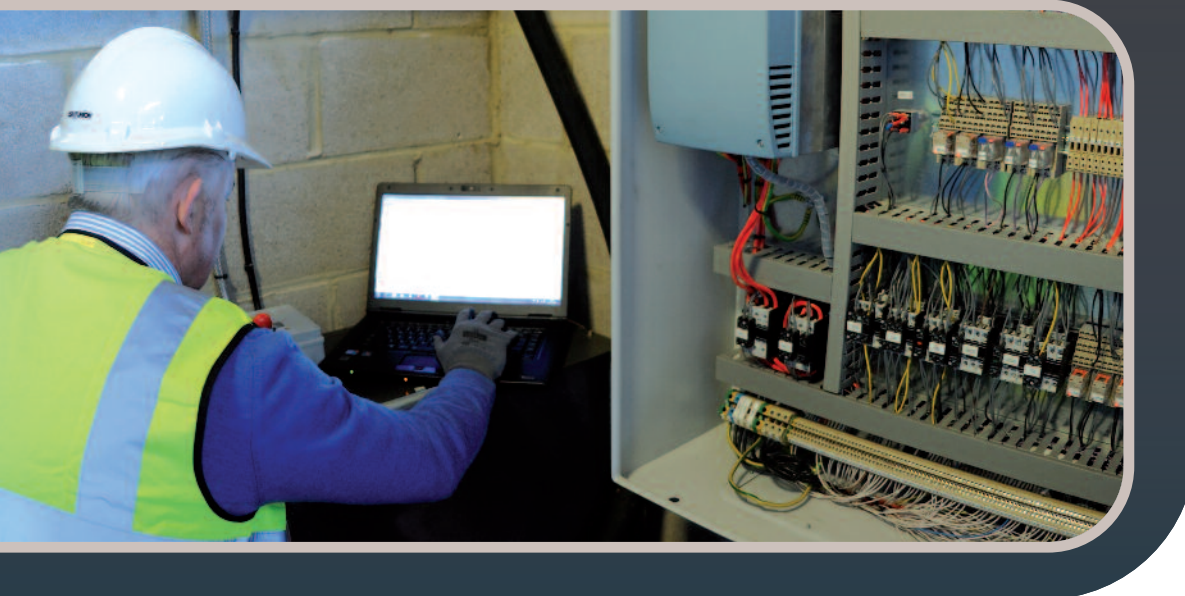
we service your clients as you

## Consultancy service for hydraulic:

- Passenger Lifts
- Goods Lifts
- Disabled Lifts
- Platform Lifts
- Vehicle Lifts



## Consultancy



Pitching for new installations, modernisation or replacement of hydraulic lifts?

If so, having a specialist as part of the team can often make the difference between winning a tender or not. Hydratec can also help with consultancy support for ongoing projects that involve hydraulic technology.

Our Consultancy Specialists are all long standing and respected professionals in their field, and maintain a close watch on evolving technologies, and the development of energy efficient drives and the associated products to help with the environmental standards of today's hydraulic lifts.

With this experience, our design engineers can help system planning, design and subsequently Hydratec can build systems and install them, together with your site team, or on our own working as part of your team.

Consultancy service for hydraulic:

- Passenger Lifts
- Goods Lifts
- Disabled Lifts
- Platform Lifts
- Vehicle Lifts



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Let our engineers do the maths

$$F_5 \leq \frac{\pi^2 EJ_n}{2l^2}$$

Without in-house hydraulic specialists the engineering can be daunting. We can help - **call us for help**



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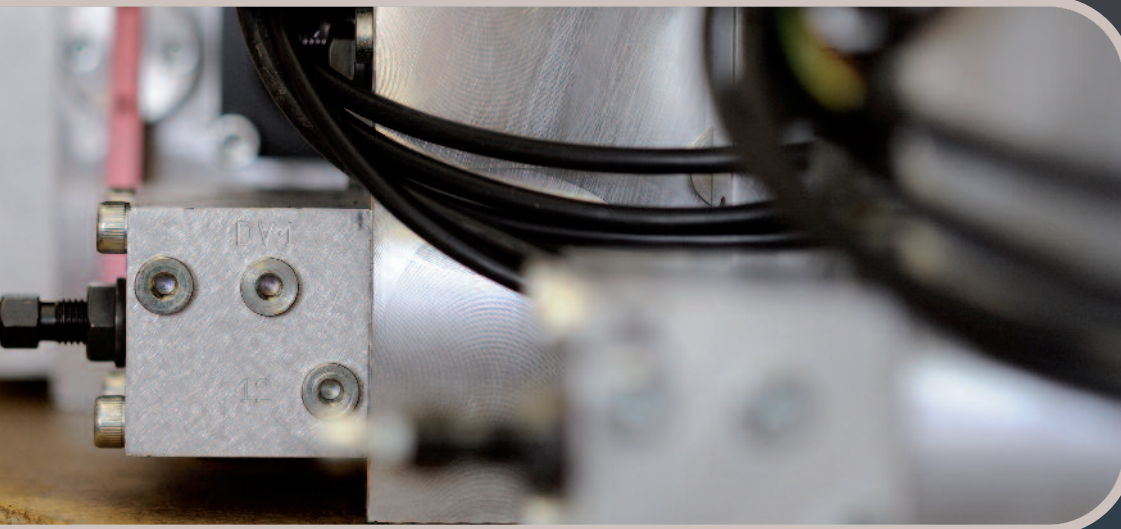
we service your clients as you

## Hydratec installation and modernisation service includes:

- Control panels
- Power units
- Cylinders
- Pump units
- Valve units
- Shaft equipment
- Car & car equipment
- Landing fixtures & signalisation
- Complete lift systems
- Energy efficient drives



## Installations & Modernisation



If you have a project that includes the installation or modernisation of a hydraulic lift, Hydratec can help. Our hydraulic lift specialists, engineers and draftsmen are some of the most experienced in the industry and will help specify and select the most appropriate options for your customer, taking into account travel, load and available budget.

We will also participate, if required, in any planning meetings with you and your client, again presenting ourselves as your own hydraulic specialists. With an increasing demand for lift modernisation particularly in the hydraulic arena, a thorough knowledge of compatibility and new product specification and availability is essential for protecting margins and programme deadlines.

As your partner/contractor we will offer advice, surveys, system design and site installation. Hydratec can help with all types of hydraulic installation or modernisation undertaking the entire project by supplying all of the equipment including bespoke cars, controllers, signalisation landing and shaft equipment.

Hydratec installation and modernisation service includes:

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- Landing fixtures & signalisation
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we service your clients as you

*12 months  
on-site warranty*

All our work comes with the reassurance that any callbacks are covered including parts and labour

### Hydratec can help with:

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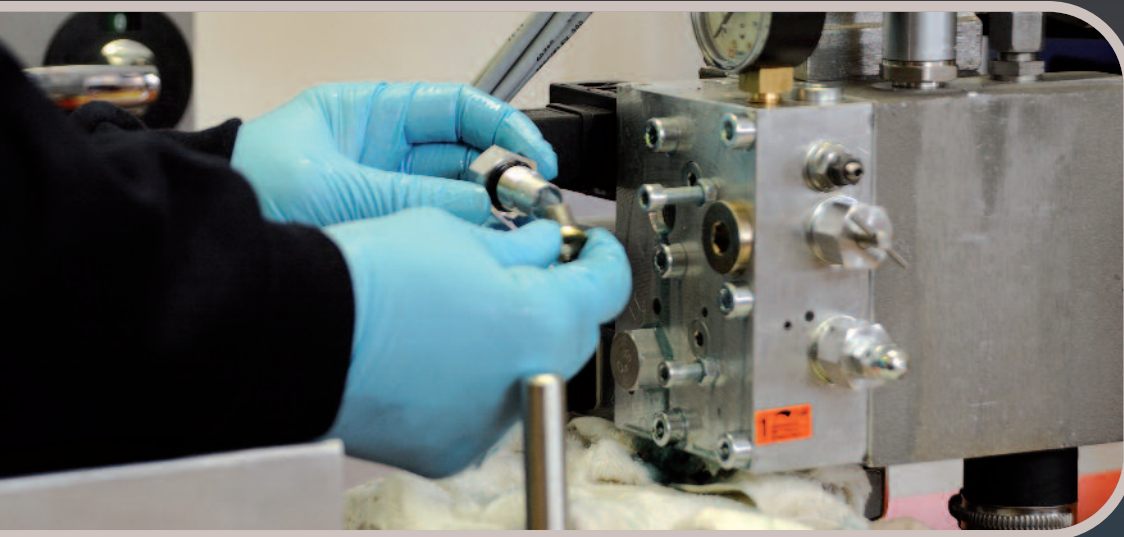
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Hydratec can help with on-site repairs and upgrades covering all types of hydraulic lifts including:

- Valves
- Ram seals
- Rupture valves
- Hydraulic oil changes
- Hoses and pipework
- Oil/water heat exchange systems
- Motors and power units
- Energy efficient drives
- Silencers
- Tanks
- Pulleys, ropes, chains

## Repairs & Upgrades



The decision whether to repair, replace or upgrade a hydraulic unit or part often requires an understanding of compatibility and suitability, particularly if the item is being replaced on an ageing lift.

Hydratec have no allegiance to any one manufacturer but have close relationships with all, so when advising on any work, including repairs, replacement or upgrades, we offer impartial support that's always in your and your customer's best interests. To reinforce this, we provide a guarantee covering product and labour for a period of twelve months from installation (subject to condition of existing equipment).

Working with you, our hydraulic lift specialists and engineers will identify what options you have to offer your customer, taking into account compatibility and ease of fitment. Our impartial advice is always provided by experienced hydraulic engineers and our recommendations will be in your and your customer's best interests taking into account budget and lift downtime reduction.

To help with instances where a detailed estimate or advice is required prior to any repair work, we have developed an on-line lift survey form that can be completed on any mobile phone with internet connectivity. This we believe will help when advising on what repair options are available for your customer's hydraulic lifts, where we have not already surveyed, as part of an ongoing relationship.

Hydratec can help with on-site repairs and upgrades covering all types of hydraulic lifts including:

- Valves
- Ram seals
- Rupture valves
- Hydraulic oil changes
- Hoses and pipework
- Oil/water heat exchange systems
- Motors and power units
- Energy efficient drives
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### Stocked items including:

- Control valves
- Airblast oil cooling systems
- Oil/water heat exchange systems
- Ram seals
- Hoses
- Rupture valves
- Valve spares
- Oil
- Valve electronics
- Inverters
- Pumps
- Motors
- Heaters
- Pressure switches



## Spares & Parts



When you need spares or parts for a hydraulic lift it's vital that the people who respond to your request are fully conversant with what's available and importantly what's compatible with the lifts existing equipment.

Our experienced staff are happy to help with specifications and offer advice about compatibility and suitability for use when parts are being specified for existing equipment.

We carry branded OEM products including ram seals, components and oils for almost every type and make of hydraulic lift, items are held at both our offices and we can usually deliver to a destination of your choice within 48 hours.

### Stocked items including:

- Control valves
- Airblast oil cooling systems
- Oil/water heat exchange systems
- Ram seals
- Hoses
- Rupture valves
- Valve spares
- Oil
- Valve electronics
- Inverters
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- Motors
- Heaters
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## **Let our engineers do the maths**

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Without in-house hydraulic specialists the engineering can be daunting. We can help - **call us now**

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Hydratec - your hydraulic lift and  
equipment partner for complete  
hydraulic refurbishment  
and modernisation

Maintenance  
Repairs  
Installations  
Parts

*12 months  
on-site warranty*

All our work comes with the  
reassurance that any callbacks are  
covered including parts and labour