

## - MOME OF THE POP™ - PREDICTOR OF POTENTIAL

## **RETAILSIMULATION**<sup>TM</sup>

The **RETAILSIMULATION™** is a cost effective simulation tool used to evaluate a candidate's skills and competencies associated with high performers in a retail environment. Through this interactive simulation program, organizations are able to make better hiring decisions and select candidates that stay, perform and deliver results.

The **RETAILSIMULATION™** assesses the following:

**Procedural Compliance** - an evaluation of the ability to follow store policies, customer service policies and objection handling

**Cognitive Skills** - basic mathematics, reading & comprehension, problem solving skills & memory recall

PC Skills - an evaluation of technical skills i.e. computer navigation, keyboarding skills, etc.



- Reduces early turnover and increases performance
- Increases the flow of quality candidates
- Leverages technology to increase hiring efficiencies
- Analysis of individual training needs
- Reduces cost of hire
- A virtual tryout for a retail position

The **RETAILSIMULATION™** provides an efficient and economical solution to the challenge of attracting and processing a large volume of potential applicants. The highly interactive process creates an engaging and stimulating experience for all candidates.

The **Self Management Group** is a world leader in screening, selecting, developing, and retaining top performers. For over 35 years, the Self Management Group has partnered with leading companies to develop high performance, self managed organizational cultures.

For more information about the **RETAILSIMULATION™** and the Self Management Group's other assessments and training systems please visit www.selfmgmt.com or call 416.746.0444.

