

# FAIRWAY HYDRAULICS

Hydraulic Systems & Components

Commitment Innovation Quality and Service

Experts in Fluid Power



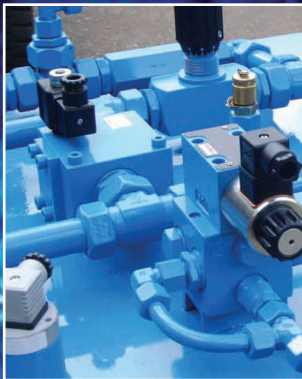


# WELCOME

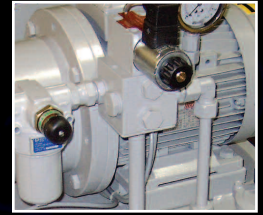
Our customers and potential customers are seeking products and services that are best able to satisfy their diverse needs. Our success has been achieved by working closely with our customers and industry partners for over thirty five years to identify and then fulfil their requirements.

**W**e deliver innovative solutions and products for a broad range of hydraulic applications. Our strength is derived from five main areas: experience, knowledge-base, the application of quality as our most powerful tool, always offering the most cost effective solution and the broad range of products and services that we offer.

We will advise, design, engineer, build or supply the correct hydraulic solution for your business. As a trusted partner for some of the world's leading hydraulic companies, we can quickly supply a replacement part or engineer a solution and keep you working.

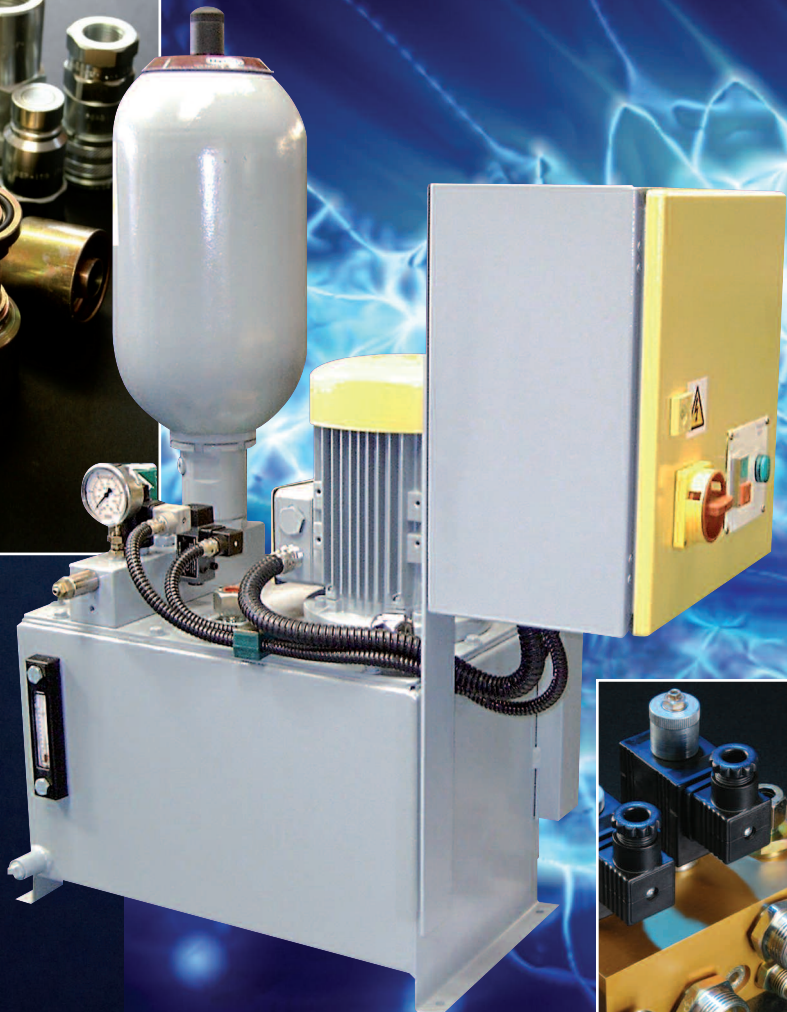




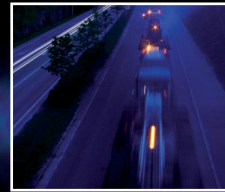


It is the range of products and services we offer, that differentiates us from our competitors. We are able to supply a simple flange or flexible hose, cylinders, control valves, mobile products, filters, accessories and test equipment. We can satisfy a local sales-counter order, or an international, bespoke, engineered solution.

Having product specialists, qualified engineers and ongoing customer service training produces excellent client feedback and consistently high results in our market place.



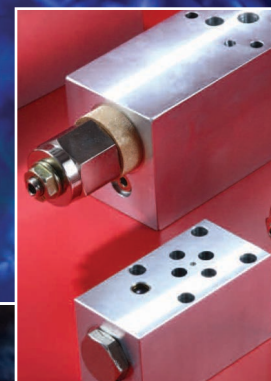




We have supplied most markets and market sectors in our thirty five year history such as: engineering, waste, mining, agriculture, transport, construction, water treatment and aerospace.

**Due to our expertise in hydraulics and the complex nature of particular projects, clients often request us to source components and supply them as a packaged solution in kit form. This can prove a cost effective route for many situations, reducing client administration and carriage costs, offering a single source for technical support and maintenance.**

We act as consultants on projects and tenders, and have found that an initial period of consultation can prove beneficial in the overall success of a project and provide financial savings in the longer term.

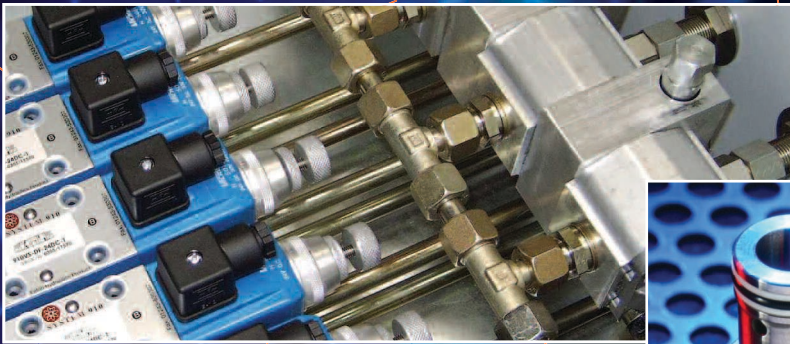




# DISTRIBUTION

**We are a trusted partner for some of the world's leading hydraulic companies.**

**T**he following brands entrust their reputation to us: Integrated Hydraulics, Vickers, Parker, Casappa, Oleostar, Walvoil, Aeroquip, Hydac and Eaton. Their products are supplied from our trade counter, by courier, our own transport, as part of a packaged solution in kit form or built into a bespoke engineered solution. Our partners help us to offer a depth and breadth of service, to meet the ever expanding and evolving needs of our clients. As a specialist supplier, we are able to offer a comprehensive range of products for both mobile and industrial sectors. The range includes: pistons, pumps & valves and fluid connectors (hoses, fittings, flanges, compression fittings, tubes & clamps), cylinders & cylinder work (milling, tie-rods, welding and work-holding) and filters & accessories (test equipment, accumulators, gauges & flow meters).



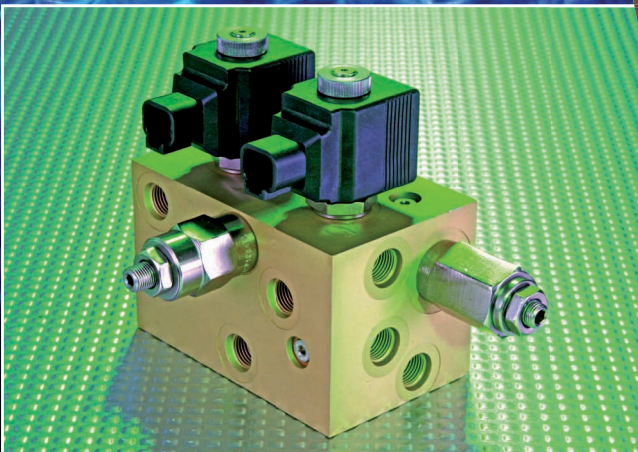
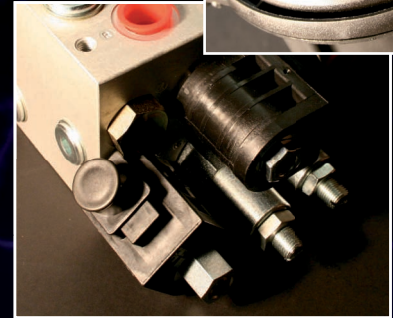
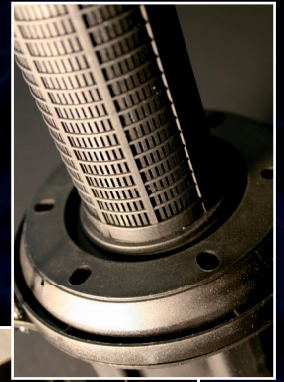


# DESIGN AND MANUFACTURING

'Their ability to translate our operational requirement into the unique machine and powerpack that we now have, has given our business a huge advantage and proves we made the correct decision when we appointed Fairway Hydraulics to handle this project'.

**W**e are experienced in all aspects of hydraulics, and are market leaders in the manufacture of bespoke solutions for many of our clients. Our ability to understand the desired outcome and engineer the right solution, efficiently and cost effectively, is where we have built our reputation. It could be the design and construction of a machine that punches accurate metal components, as in the quote above, or a multi-functional manifold operating in an extreme environment. We have provided the solutions for numerous projects in a range of markets.

As a business we value our reputation. Our clients' best interests are integral to our thinking and as a result to our success. We take pride in our reputation and the traditional values that we adhere to. This has led to excellent long term relationships with clients, suppliers, industry partners and even our competitors. This element of trust has enabled Fairway Hydraulics to be instrumental in a National network of independent hydraulic companies (NFPN) that assist each other and our clients, to offer the best levels of customer service possible.



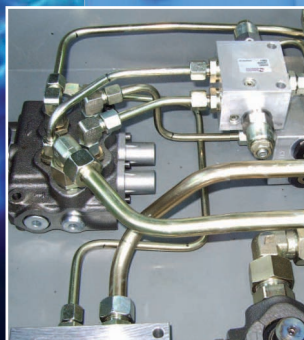
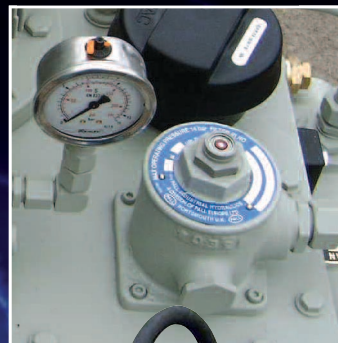
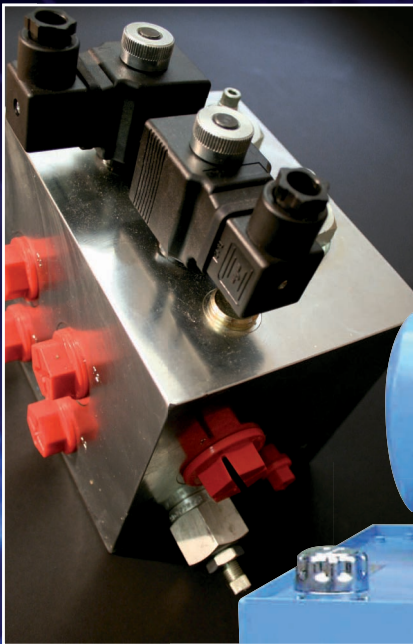


# THE FUTURE

The ability to supply the range of services that we do, says a lot about what we have done in the past - but what next?

**T**he application of fluid power is becoming ever more important in today's world. It is difficult to consider an industry or industrial sector that does not use it. As a business we are aware that we must be at the forefront of this technology and are embarking on the next stage of our investment and growth. Continuing customer service training for all staff, technical training and graduate placements, further investment in our already extensive fabrication and electrical departments, are elements of our future planning. We continue to expand the work we are doing with combined electrical and hydraulic systems, and explore new markets for these products, with sustainability and environmental considerations inherent in the design process.

*We look forward to working with you in the future.*





We supply to:

- Waste and Recycling
- Foundry and Furnaces
- Lubrication and Engine Test
- Mechanical/Materials Handling
- Steel Processing and Presses
  - Plastics Machinery
  - Agricultural
- Mobile (Fire Fighting, Road Sweepers, Recovery, Ground Support, Forklifts, Trailers)
- Special Purpose Machinery

**FAIRWAY**  
**HYDRAULICS**  
Hydraulic Systems & Components

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