

## **Jonathan Hill (ACC)**

Jonathan is an experienced executive coach, facilitator and leadership consultant with a strong commercial track record having worked for two of the world's most recognised brands over ten years, Coca-Cola and Red Bull. Alongside reputable training and qualifications accredited by the International Coaching Federation, Jonathan has delivered programmes for some of the UK's most recognised companies. Jonathan's specialisms include executive coaching, coaching training, emotional intelligence, leadership and management skills development.

### **Delivery experience:**

- Lead facilitator for management skills development across the EMEA region, including Egypt, Kenya, Saudi Arabia and Dubai (Oracle)
- Principal consultant and facilitator for design and delivery of 5 day leadership development programme (Kuwait Petroleum Corporation)
- Principal consultant for design and delivery of management coaching training (Norland)
- Executive coaching, Chief Executive (The Marketing Society)
- Executive coaching, Global Marketing (Astra Zeneca)
- Executive coaching, Head of Compliance (UK Fund Manager)
- Executive coaching, Senior Director (Lexis Nexis)
- Executive coaching at Partner and Director level, focusing on developing leadership, performance improvement and business growth (Gleeds Consultancy)
- Executive coaching (BDO Stoy Hayward)
- Principal consultant for design and delivery of UK wide management development programme (LSL property)
- Leading transition and re-deployment workshops (ONS and LDA)
- Workshop co-delivery, 'developing a feedback culture' (The Home Office)
- Senior leaders off site forum facilitation and co-leading (Petro Canada)
- Project kick start events and team building (Shell Hydro)
- Senior OD consultant Leadership coaching and development (Price Waterhouse Coopers)

(Delivery experience to all levels of seniority, including Chief Executive, Partner, HoDs, Director, Deputy Director, line and middle management).

### **Industry experience:**

Public sector, Government, FMCG, Retail, Banking and Financial services, Pharmaceutical, Publishing, Media and Communications, Transport, Automotive, Oil and Gas.

### **Training and qualifications:**

ACC (Associate Certified Coach), International Coaching Federation (ICF)  
 The Coaches Training Institute UK (ICF accredited)  
 NLP practitioner, ITS/Ian McDermott (ICF accredited)  
 Qualified practitioner BarOn EQ-i (Emotional Quotient Inventory).

### **Key strengths:**

- Results orientated.
- Creating individual rapport with clients and 'drawing out' key, insightful information.
- Enabling new perspective and creating new possibilities for clients.
- Simplifying the complex or complicated.
- Supportive challenge, knowing and unafraid to ask the next key question.
- Listening intently and beyond just the words that are used.
- Getting to the nub of challenges and issues quickly and effectively.
- Having a professional approach, yet enabling fun, informality and creativity in the process.
- Credibility and knowledge through business and professional experience to date.

### **Coaching and facilitation style:**

Jonathan's passion is to make a difference for his clients. His style is about 'supportive challenge' using appreciative enquiry and intuition as core skills, whilst adopting an approach that is open and trusting for his clients. Jonathan gets to the nub of issues and challenges quickly, enabling new and fresh perspectives that create possibilities for effective and impactful results. Jonathan's coaching is a co-created process with a big focus on results that are aligned both personally and professionally.

With a successful career at Coca Cola and Red Bull and significant professional experience to date, Jonathan is also effective in drawing on business, psychological and behavioural science principles to add value in his coaching and leadership delivery.

### **Testimonials:**

"Jonathan had a lead role in designing and delivering a major project during 2011. The overall objective was to deliver a first rate leadership and management development programme for 300 business managers across one of the UK's largest property consultancies. Jonathan was instrumental in designing the core components of the multi-modal learning path and facilitating an experience for participants that was memorable, engaging and achieved tangible results for their business. The client feedback has been very positive indeed with particular reference to the appreciation of 'what was promised, has been delivered'."

*Heather Bunney, Commercial Director, Cegos UK.*

"Jonathan brings a balance between theory and practical exercise through his delivery. He is excellent in enhancing team conversations and gauging the pace of the training. Jonathan, whilst managing the programme, remained in the background and allowed the team to have open and candid discussion on business issues.

Transfer of training into the organisation was a key deliverable of the programme and Jonathan ensured that action items were addressed and completed from module to module."

*Eavan Kennedy O'Neill, HR Director, CIGNA.*

"Jonathan is an excellent coach of the highest calibre. Having interviewed many coaches, I was very happy to recommend Jonathan to my business clients as he is a cut above the crowd."

*Lee Chalmers, The Downing St Project.*

"Jonathan Hill has been my coach for the past few months in my role as Chief Executive of the Marketing Society. He has been brilliant in helping me think more clearly about my priorities and improve my immediate effectiveness, both business and personal. I find it difficult to describe his methods, as I seem to do all the talking, but he draws out all the key issues very subtly and is very skilled at listening and not letting me forget the key actions, I find talking to him very valuable."

*Hugh Burkitt, Chief Executive, The Marketing Society.*

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