

AIRPORT SALES & MARKETING: THE LATEST TECHNIQUES 2017

Premium Best Practice & Networking Training Event

23-25 June 2017, London Radisson Blu

DELEGATES

Aeroporti di Roma, Italy - Head of Marketing Aviation

Aeroporti di Roma, Italy - Route Manager Short/Medium Haul

Air Astana, Kazakhstan - Sales & Marketing Executive

Air China, UK - Corporate Sales Executive

Air Kaluga, Russia - Head of Communications

Albanian Civil Aviation, Albania - Vice President International Airport Operations

Cuneo International Airport, Italy - Head of Business Development and Marketing

Danish Air Transport, Denmark - Business Development Manager

Jersey Airport, UK - Key Account and Marketing Director

Krakow Airport, Poland - Aviation Services Manager

Krakow Airport, Poland - Senior Specialist of Air Services and Travel Market Development

Malaysian Airlines, Malaysia - Senior Interline Executive

Qatar Airways, Singapore - Senior Analyst - Business Intelligence

Oman Airports Management Company - Retail Assistant

Princess Juliana International Airport, Sint Maarten - Business Relations Officer

Riga International Airport, Latvia - Head of Legal Unit

Riga International Airport, Latvia - Member of the Board

SAS Airlines, Sweden - Head of Europe South Network

SAS Airlines, Sweden - Network Manager

Tocumen Airport, Panama - Planning Specialist

Tocumen Airport, Panama - Vice President of Planning and Strategy

Tocumen Airport, Panama - Organizational Development Manager

Ukraine International Airlines - Head of International Affairs & Development

EXPERTS

Amadeus, UK - Name to be confirmed

Antonov Airlines, UK - Business Development Director

Antonov Airlines, UK - Operations Manager

Aviation Economics, UK - Apex Analysis Specialist

Aviation Industry Research Advisory, UK - Airline Management Consultant

Aviation Strategy Ltd, UK - Managing Partner

Condor and Thomas Cook Airlines, USA - Vice President North America and Caribbean

Consilium Aviation, UK - Director Markets & Forecasting





Institute for Aviation Research, UK - Director

InterVistas Consulting, UK- Senior Vice President, Aviation Forecasting

Javelin Group, UK - Consulting Manager

Kinetic Consultancy, Netherlands - Managing Director

London Gatwick Airport, UK - Gatwick Connect Lead

London Luton Airport, UK - Chairman of the Board

MIDAS Aviation, UK - Consultant

Mott MacDonald, UK - former Forecasting Director

OAG, UK - Name to be confirmed

Pittsburgh International Airport, USA - Vice President, Air Service Development

Representation Plus, UK - Executive Secretary

RDC Aviation, UK - RDC Apex Expert

Ryanair, Ireland - former New Route Development Director

Sabre, UK - Name to be confirmed

Skyscanner, UK - T Name to be confirmed

SITA, UK - Director Strategy

Virgin Atlantic Airways, UK - former Director of Route Development

RECEPTION GUESTS

AAC Ltd - Business Development Manager

Alan Stratford and Associates Ltd - Director

Avianca Airlines - Account Manager

Avianca Airlines - Sales Manager

Azerbaijan Airlines - First Deputy Head of Production

Copperchast - Structural engineer

Drakon Group - Managing Director

DF Aviation - Strategy Director

City Jet - Operations Dispatcher

Copperchast - Engineer

Drakon Group - Managing Director

Flight Directors - Managing Director

GK Software Ltd - Software Engineer

Innovata - Business Development Consultant

Kazakhstan Embassy - III-secretary of the Embassy

London City Airport - Marketing Manager

MIDAS Aviation - Partner

Resource Group - Director

Stevens & Bolton LLP- Senior Associate

Tonga High Commission - Acting High Commissioner

