

RED SHEET® ONLINE



NEGOTIATION PLANNING TOOLKIT, RESOURCES AND DIGITAL LEARNING

Red Sheet Online is the ultimate digital negotiation platform for professionals who are serious about achieving excellence in negotiation. It includes a negotiation planning web application, digital learning library and a comprehensive suite of resources. Red Sheet Online brings together everything needed for individuals, teams or organizations to enhance their negotiation capability and to secure winning outcomes every time.

COLLABORATE GLOBALLY AND PLAN NEGOTIATIONS ON THE MOVE

Fully responsive across desktop, tablet and mobile devices, Red Sheet Online includes a digital version of each of the famous Red Sheet, Red Sheet Lite and Red Sheet Nano tools – the proven family of step-by-step processes for planning and executing negotiations of any type or complexity. The collaboration engine enables teams dispersed around the globe to work together to create a winning negotiation plan. You'll also find our latest HD video tuition modules and interactive digital learning that you can access wherever and whenever you need it.



Available on an annual subscription basis, or as part of a package, Red Sheet Online provides those who are serious about professional negotiation, with access to:

- 1 Collaborative Negotiation Planning**
Plan a negotiation online, and collaborate with your global team using any one of the Red Sheet, Red Sheet Lite or Red Sheet Nano intelligent negotiation planning tools. Download and share your Red Sheet plan ready for your negotiation.
- 2 Digital Learning Library**
Managed learning journey or on-demand from the vast library of digital tuition modules and on-demand HD video.
- 3 Tactics and Techniques Library**
Plan the most effective negotiation using the library of 100 winning tactics and techniques. Featuring guidance on what to use when, how to apply, and countermeasures to deploy if used on you. Watch tactics in action with our HD video examples.
- 4 Culture Hub**
Click on the interactive world map to find the culture characteristics for your opponent to shape your negotiation planning.
- 5 Body and Spoken Language Module**
Extensive support for what to say and how to act, as well as how to read your opponent.