



## MindManager Enterprise License Program

**Date: October 2015**

### **Background**

We at Mindjet have ascertained that our customers purchase large quantities of our software over a certain period of time, but sometimes along with quite a small number of licenses per order. We have launched the MindManager Enterprise License Program (also the “**program**”) to meet your ordering requirements. This program’s purpose is to grant for a dedicated period a discount for subsequent orders by placing an Initial Order as set forth below.

### **1. MindManager Enterprise Program Eligibility**

To be eligible for this program, you must purchase at once a minimum of ten (10) or greater of the following Mindjet products:

- a. Mindjet MindManager Enterprise desktop perpetual full or upgrade licenses with the same amount of associated Mindjet Software Assurance and Support service (“*MSA*”), or
- b. Mindjet MindManager Enterprise subscription licenses (with a term of at least 1 year), or
- c. Renewals of current *MSA* terms previously acquired for the Mindjet products mentioned in subsection a. and b. above (with a renewal term of at least 1 year).

Once you place either of the above orders you are eligible to take part in this program and a (new) program term begins, this is a “**Qualifying Initial Order**”.

Perpetual Mindjet MindManager Enterprise desktop licenses and Mindjet MindManager Enterprise subscription licenses are hereinafter also referred to jointly as “**Licenses**”.

The more Licenses you purchase with your Qualifying Initial Order, the higher your discount on future orders during the term of the program.

The Band(s) shown below establish the discount applied against the then available List Price for additional Licenses purchased during the Term. At Mindjet’s discretion Product List Pricing is subject to change.

The applied discount Band/level is based upon the number of Licenses purchased during the Qualifying Initial Order.

Band 10-49	18% discount
Band 50-99	25% discount

### **2. MindManager Enterprise License Term**

This program is available for one year as of the date of your Qualifying Initial Order and subject to extensions to the term as specified in the following events:

- a. Once the term of your license program expires your participation in the program ends. You can place a new qualifying Initial Order, allowing you to take part in the program again, by acquiring new products or renewing your subscription or *MSA* term, as specified in section 1 above. In such case, the license program term is renewed for at least an additional year.
- b. The quantity of Qualifying Initial Order determines your new band.
- c. In general, the *MSA* and subscription licenses have a minimum term of one year from the date of purchase. However, you can renew the term for an existing subscription licenses or *MSA* in advance for a 3-years’ term, and your license program term with all benefits will be extended co-terminous to that extended term.

- d. Please note that the MSA and subscription licenses are automatically renewed by 1 (one) year at the end of their existing term and invoiced to you, unless you terminate them in writing (by e-mail, letter, etc.) at the latest 30 days before the end of their term.

**3. *MindManager Enterprise Program – additional License purchase can increase discount band***

During either the License Term or the Program duration, your discount level can be increased if you purchase within one single order the number of licenses to qualify for the next discount Band/level to be applied against subsequent orders (New Qualifying Initial Order). Example: If you are in level 10-49 because your Initial Order was for 35 licenses and 6 months later you acquire 80 additional licenses in one single order (new Qualifying Initial Order), you automatically move up into the level 50-99 and are entitled to the discounts in it. Licenses purchased during a current license program term will not be accumulated to qualify for the next-higher band.

**4. *Applicable license price at the end of the term of the MindManager Enterprise License Program***

When the program's term ends, you can continue using your perpetual license; however, you can only use your subscription license to the end of the subscription period, unless you or Mindjet has terminated the License term beforehand. If the program has ended and you do not place any new qualifying Initial Order, prior to such expiration you are no longer entitled to a discount on Mindjet software products in accordance with this program. Please contact your reseller or a Mindjet sales employee, before the expiration of your license term to discuss what further action to take.

**5. *Available Mindjet software products or successor versions of Mindjet software***

Apart from the Mindjet software products required for an Initial Order as set forth in Sections 2 a. and b. above, other Mindjet software products and further versions (successor versions) may also be covered by this program. Upon request, you can obtain a detailed, up-to-date overview of all Mindjet software products that can be purchased under the MindManager Enterprise License Program from Mindjet or your reseller. Please note that Mindjet reserves the right to exclude further software products from or include them in the program at any time at its discretion.

**6. *Availability of predecessor version***

This program will no longer apply to a predecessor product version when a new product (replacement version) is generally released. For the period of a Software license being under MSA, you can make use of your right to downgrade to an older version.

**7. *Ordering process***

Licenses can be purchased either directly or through a dedicated Reseller of Mindjet. As soon as your Initial Order qualifies you for the program, Mindjet or your reseller will send you a license certificate with an identification number a License Certificate Number (hereafter the "LCN". The LCN is a unique number that identifies your company and enables you to purchase additional licenses with your specific discount under the program. Whenever you place an order, please state your LCN so that Mindjet or your reseller can identify you unambiguously and grant you the specific discount.

**8. *Additional discounts on the purchase of Mindjet Software Assurance and Support under the MindManager Enterprise License Program***

The program will not conflict with other discounts for customers who wish to order the MSA for perpetual licenses for more than one year. If you decide in favor of a three-year term for the MSA on the date of purchase, you are given a discount on the MSA fee for your qualifying Initial Order for a perpetual license and for subsequent orders of perpetual licenses under the program. Your eligibility to participate in the program runs for the term of your MSA. You can obtain details of this special offer or the fees for your three-year MSA renewal from your reseller or Mindjet.

Mindjet reserves the right to amend this program at any time at its own discretion. The changes will be reflected in this overview of the License Program. If significant changes are made, Mindjet will inform program participants of such changes by e-mail or by a respective reference on the program site at [www.mindjet.com](http://www.mindjet.com).