## **Points of Competitive Differentiation**

## **Total Vulnerability Management Market: Points of Competitive Differentiation, Global, 2013**

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Best Scan Engine	Tenable Network Security and Outpost 24
Best Integration with other Toolkits, Applications and Platforms	Qualys and IBM
Best Reporting Tools	BeyondTrust
Ease of Use (Mid-Tier/Enterprise, IT Perspective	Outpost24 and Rapid7
Most Potential for New Products	McAfee and Tripwire
Most Extensible	BeyondTrust
Largest Vulnerability Libraries	Tenable Network Security
Best Vulnerability Scoring	Tripwire
Most Interesting Roadmap	Qualys

Source: Frost & Sullivan