



RED ONE

Powered by NetSuite

Built for Restaurant Equipment Distributors

Our RED ONE powered by NetSuite solution is an end-to-end, cloud-based platform designed specifically for **restaurant equipment distributors**. RED ONE provides everything you need to drive growth and operational efficiency in a single solution. It integrates two best-in-class applications: **NetSuite**—the leading cloud-based ERP solution and **AutoQuotes**—the leading tool for configuring, pricing, quoting (CPQ) and cataloging for foodservice equipment and supply (FES) companies.

RED ONE gives you **complete visibility** of your business directly from your desktop and mobile device. It enables you to optimize your supply chain, improve purchase management and fulfill orders more quickly and more accurately. Now your front-end and back-end operations can provide a true omnichannel experience to your customers.

Best of all, RED ONE eliminates the inefficiencies and costs of multiple, disconnected systems and the frustrations of trying to manage your business from spreadsheets.

Features to transform your business and drive growth

- Financial Management and Reporting
- A/R, A/P, Purchasing, Invoicing
- CRM for Marketing and Sales
- Sales Order Management
- AutoQuotes integration
- Rebate Management
- Inventory and Warehouse Management
- eCommerce
- Project tracking for Engineering, Design and Installation
- Business Intelligence and Dashboards
- Automated Workflows and Notifications
- Mobile ready

Velosio RED ONE Highlights:

DESIGNED FOR A MODERN COMPANY

Cloud-based, mobile-enabled and social, RED ONE powered by NetSuite frees your business from antiquated PC-based, disconnected systems. At its core, NetSuite provides a dynamic, easy-to-use platform designed for all users across your business which can be accessed via any device, at any time. Now you can give front-office and back-office team members a true real-time view of your customers, vendors, inventory and results.



BUILT-IN BUSINESS INTELLIGENCE

RED ONE delivers a single-version of the truth and provides real-time insights into key business performance indicators for a complete view of the organization. This enables you to quickly identify up-sell opportunities, operational constraints, overstocked items, your most profitable products and much more.

COMMERCE-READY CAPABILITIES FOR B2B AND B2C

Deliver the service you've always wanted to provide through a seamless brand experience by unifying ecommerce and in-store POS to order management, inventory, merchandising, marketing, financials and customer service.

With RED ONE, you can:

1. Gain a complete picture of your business: Built-in business intelligence provides real-time insights into key business performance indicators for a unified view of the organization.
2. Scale with ease: Gain the agility and scalability you need to deliver innovation and growth across your whole business.
3. Streamline procurement with a complete procure-to-pay process including workflow management, approvals, vendor self-service and payment.
4. Optimize order management and fulfillment processes to consistently drive the order process from quote to fulfillment.
5. Check inventory from your mobile phone with sophisticated multi-location inventory management and fulfillment.
6. Future proof your organization: Bid farewell to manual and redundant processes throughout your operations. Increase speed of key processes, improve the experience your customer has with your team, and improve overall execution.

These are just a few of the rich features in RED ONE for restaurant equipment suppliers. Learn more about the entire solution and see where you can benefit the most.

Visit www.velosio.com/red-one for details and upcoming webinars.

“Velosio’s RED ONE solution built on NetSuite has delivered a 15% productivity improvement from efficiencies and streamlined processes. The system gives us reporting and analytics for management to make real-time data driven decisions. Now we can focus on driving real value to our company with the time and tools we gain from RED ONE.”

Jameel Burkett,

CEO and President of
Burkett Restaurant Equipment
and Supplies

Take the first step!
Learn more at
www.velosio.com/red-one
or call us at 1.888.725.2555.

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Solution Provider

Velosio is a new leader in cloud, that simplifies *your* journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. www.velosio.com