



COMPANY PROFILE



WHO WE ARE

In 1982 Gulf Group for Mechanical and Electrical Works Company LLC was established as an Electromechanical Services Company. Today Gulf Group has grown into a dynamic force with twelve subsidiaries in Kuwait, Saudi Arabia, UAE, Qatar, Iraq and USA.



OUR VISION

To operate a world class organization in diversified fields in the Gulf Region that yields optimum returns on our investments while serving the community.

OUR VALUES

Our companies throughout the Gulf Region follow our six values:

- Team Spirit
- Pride
- Determination
- Commitment
- Passion
- Integrity





OUR OBJECTIVES

- To pioneer in providing innovative technical solutions
- To execute high tech engineering projects in the Gulf Region
- To develop and promote the highest standards of ethical conduct in all of our business dealings and relationships
- To be client-focused and exceed their expectations
- To concentrate on quality and after-sale customer service
- To provide our customers with products and services that match their requirements, are best value for money and are of highest quality
- To become “the Partner of Preference” for our clients
- To develop solid loyalty with all of our customers as well as principals, suppliers and subcontractors
- To promote the highest standards of quality, performance and workmanship among all our staff

OUR FORCE

Gulf Group employs a force of over 500 highly competent staff. The availability of technical talent and expertise is the core of Gulf Group’s strength. The ability to respond promptly with quality services and products to the satisfaction of our clients coupled with consistent superior quality service ranks us as one of the top companies in the Gulf.

It is our unyielding belief that our Human Resources are our greatest assets and the prime key to our success. Developing our human resources is a top priority to ensure the finest service to our customers.

We employ more than 44 engineers of various orders, 370 technicians and 60 marketers & sales persons supported by 40 administrative staff.

WHAT WE DO

Our company’s dedication to high eminence, technical diversification, and responsiveness to clients’ requirements through “Least Cost Optimum Solutions”, has resulted in steady growth over the years.

Our fully-staffed offices, service distribution centres, workshops and warehouses supported by more than 160 vehicles cover the whole of Kuwait, Saudi Arabia, Qatar and the United Arab Emirates.





BUSINESS DIVISIONS & ACTIVITIES

1) ELECTROMECHANICAL

A. CONTRACTING

Our team of competent costing engineers, project managers, contract administrators and quality specialists is capable of executing and performing various types of projects to the successful commissioning and final handing over.

Gulf Group Contracting Sector is a vital part of the company's electromechanical activity. We have associated with all the major equipment manufacturers like KTI, Carrier, York, Trane, Petra, SKM, Hitachi, Daikin, Coolex, LS, Zamil Air Conditioners... etc.

We executed projects in the following systems:

- Electrical
- Plumbing
- HVAC (DX units and chillers)
- Refrigeration
- Security
- BMS/BAS
- Fire fighting
- Commercial ice-making



In addition, we provide our clients with specialized services such as: detailed engineering designs, procurement, project management and TAB (Testing Adjusting and Balancing) works. This guarantees a single point of responsibility under stringent delivery schedules.

B. MAINTENANCE SERVICES

Gulf Group undertakes maintenance and repair work of industrial, commercial and residential projects, including HVAC&R (heating, ventilation, air conditioning and refrigeration), electrical, plumbing and fire alarm & fighting systems. We have executed many maintenance contracts with government and private sectors including hospitals, defence headquarters, commercial & residential complexes, towers, warehouses, shopping malls and governmental buildings. A fleet of 160 fully-equipped service vehicles covers the respective areas of Kuwait, Saudi Arabia and the U.A.E. We also undertake service and maintenance of all makes/brands of HVAC&R equipment.

C. ELECTRICAL

This sector provides various services such as supply and installation of: power stations, generators, control systems, switchgears, transformers, sub-stations (33kv/13.8kv) including cables and cable trays, automatic transfer switches and synchronizing systems, and UPS (uninterrupted power supply) packages. We also specialize in the installation and maintenance of medium & low voltage (M.V & L.V) switchgear and transformers.





2) INDUSTRY & POWER:

This division serves the desalination, defence, petrochemical, O&G and power generation sectors. Our services cover heavy mechanical equipment repair including gas/steam turbines, compressors and transformers as well as complete solutions with after-sales service

We represent some reputable manufacturers such as Emerson Motors (US Motors), Vilter Compressors, Kuwait Catalyst Company, Pentol fuel additives, FLIR Thermography, Alfanar Technical Services, Serck Gulf Services, KAM Controls and Clark-Reliance

We excel in the following areas of specialty:

- Repair and replace boilers, burners and heat exchanger systems at power plants
- Turnkey projects of gas-receiving stations including supplying and erecting gas filtration equipment and systems
- Fully-equipped motor rewinding, compressor over-hauling workshops in Kuwait and Saudi Arabia
- Industrial material supply and installation to various power plants, refineries and other industries
- Repair/rewinding of HT motors, generators and power transformers
- Repair/overhaul of steam and gas turbines
- Repair/overhaul of pumps and gas compressors
- Refurbishment of rotating equipment elements
- Dynamic balancing of large rotors
- Instrument calibration/repair/installation services



SPECIAL PROJECTS:

We at Gulf Group take pride in possessing extensive expertise in various engineering disciplines, business development and project management. Depending on the project, we are flexible to work on lump-sum, turn-key, unit rate, cost-plus and re-measure contracts as the prime contractor, subcontractor or JV partner.

Below are examples of our completed and ongoing special projects:

- Fuel additives dosing system in fossil fuel feed lines to power stations
- Corrosion inspection, non-destructive testing (NDT) and cathodic protection
- Plastic lining to pipes, pipelines, tubing and fittings (to protect against corrosion, erosion and scaling) for water, oil & gas
- Filtration for gas and air
- Power station modernization and systems retrofitting
- Storage oil tanks optimization
- Water and sewage water treatment
- EPC (engineering procurement and construction) and project management contracts for the oil sector



3) GAS & OIL

This division provides solutions to the gas, oil and petrochemicals sectors in the Gulf in collaboration and coordination with our Electromechanical and Industry & Power divisions.

We represent renowned manufacturers and service providers to ensure that we provide our clients with optimum, innovative, fit-for-purpose and best value for money solutions.



4) TRADING

We have agency/distributorship agreements with the following reputed companies for marketing their products in Kuwait and some other GCC countries.

- | | |
|------------------------------|--|
| GE Lighting - USA | - Lamps and fittings (Sole Distributors) |
| Tungsramp Lamp (GE Lighting) | - Lamps (Sole Distributors) |
| GE Elect. Distribution-USA | - Circuit breakers, Contactors, relays... etc. (Sole Distributors) |
| Emerson Electric - USA | - HVAC Fan Motors, FHP and 3PH motors |

Our list of customers includes government, oil companies, power plants, private sector industries, co-operatives, residential/commercial complexes...etc.



TUNGSRAMP



GOVERNMENT TENDERS:

Trading divisions in Kuwait, Saudi Arabia, UAE, Iraq & Qatar follow up and participate in government "supplies" tenders. Our marketers coordinate closely with buyers and specifiers to ensure proper planning and preparation.





5) DEFENCE & SECURITY

Gulf Group, through its subsidiary – Gulf Dynamics Co. - started this division in early 2005 to respond to the increasing “quality-service” demands of the Security Forces, Coast Guard, Air-force, National Guard, Navy and Army.

We supply services, systems & goods, and after-sale service.

Gulf Dynamics is a leading provider of security solutions; we engineer, install and maintain security and surveillance equipment and provide training to help clients reduce risk. We work with various customers: governments, corporations and individuals.



6) HEALTHCARE

In 2002 we started our healthcare activity with a commitment to assist in the development and progress of the healthcare services in the GCC countries. Skilled staff market and sell the products and services of GCC and international companies. Our role extends to cover servicing and spares supply.

We have agency / distributorship agreements with a selection of reputed companies for marketing, distributing, selling and servicing of their products in the GCC countries:



- Ambulances and emergency vehicles



- Ambulances (emergency & specialty vehicles)



- Publications (CPR training)





FINANCIAL & CORPORATE STRENGTH

Since its establishment in 1982, Gulf Group Co. has become a name to stand out in diverse types of businesses; marketing, distributing and servicing well-known brands like General Electric, Emerson, AEV, McCoy Miller, Profile, BETA, ATN, Photonis, General Dynamics, FLIR, KTI, Pentol, AHA and many more.

Throughout the years, Gulf Group has been able to diversify its operations through acquired expertise and good reputation. We are leaders in our fields in the Gulf region.

Gulf Group Company owns a number of specialist companies strategically located throughout the Gulf, each is managed as an independent profit centre but falling under the umbrella of Gulf Group.

Gulf Group subsidiaries and affiliates:

- **Gulf Group Company L.L.C. (Kuwait):**
Trading, marketing and government tenders
- **Gulf Group for Mechanical & Electrical Works Company L.L.C. (Kuwait):**
Contracting, maintenance and special projects
- **Gulf Group Gas & Oil Co. L.L.C. (Kuwait)**
- **Gulf Group Industry & Power Co. L.L.C. (Kuwait)**
- **Gulf Dynamics L.L.C. (Kuwait):**
Serving the defense and security fields
- **Gulf Commercial and Healthcare Systems L.L.C. (Saudi Arabia):**
Trading, healthcare, defence, industry and energy
- **Gulf Group for Mechanical & Electrical Works Company L.L.C. (Saudi Arabia):**
Contracting, maintenance and special projects
- **Gulf Group 21 Commercial Company (United Arab Emirates):**
Trading, healthcare, industry and energy
- **Gulf Group for Mechanical & Electrical Works Company L.L.C. (UAE):**
Contracting, maintenance and special projects
- **Gulf Group Trading and Engineering Co. L.L.C. (Qatar)**
- **Gulf Group for Mechanical & Electrical Works Company (Iraq):**
Special projects and industrial supplies
- **Gulf Group International Inc. (USA):**
Supporting our operations

WORKING HOURS:

Sunday - Thursday

07:30hrs to 17:00hrs

Saturday & Thursday

08:00hrs to 14:00hrs

(for our Electromechanical companies only, Saturday is rest day for other companies)

Friday: weekend



THE TOP MANAGEMENT

BOARD MEMBERS

Fuad Saud Alfozan

Chairman and Managing Director

Founded Gulf Group in 1982, he is responsible for setting the vision, governance and the overall strategy of the Group, and reinforcing the morale, loyalty and dedication amongst its human resources.

He is also the Vice-president of the supervisory council of SAFCORP Financial and Real Estate Company which looks after the investments and financial management of family funds.

Previously, he served as one of the founders and team board member with Gulf Investment House, Osoul Investment Company and Refrigeration Industries & Storage Company (Kuwait). He also held a position of Mechanical Engineer with Public Housing Authority and the Ministry of Electricity and Water (Kuwait).



Farid Saud Alfozan

Vice-chairman

He is co-responsible for setting the vision, governance and strategic planning of the Group, and overseeing the utilization of its resources and the execution of its business plans.

Farid is a board member on a number of investment, real estate and financial companies, namely: Boubyan Bank (Kuwait) and Inovent (Bahrain), Gulf Real Estate (Saudi Arabia), Amlak Real Estate Co. (Kuwait) and a member of the supervisory council of SAFCORP (Kuwait). He is also the Chairman of Young Arab Leaders Organization-Kuwait Chapter (an NGO)

Farid graduated from Kuwait University with a Bachelor degree in Business Administration majoring in Banking and Finance.



Meshari Fuad Alfozan

Board member and HR Manager.

Meshari has a Bachelor degree in Business Administration Majoring in Marketing from Kuwait University.

Upon graduation in 2004 he joined First Investment Company as a credit officer in the Finance Department. FIC is one of the leading investment companies in Kuwait. He attended some important courses such as basic Islamic financing, feasibility studies and a professional program in practical skills of modern management. He also completed a Master's Certificate in Projects Management which include: negotiation skills, leadership and team building. In 2006 he joined Gulf Group as a financial analyst and in 2008 he was promoted to Manager of Human Resources.





CONTACTS

MAILING ADDRESS

Gulf Group Company
P. O. Box: 144 Safat, 13002, Kuwait.

gulfgroupco.com

HEAD OFFICE ADDRESS:

Shuwaikh Industrial Area, Block 2, Alfozan Plaza, Street 26, Plot 68, Kuwait.

OUR OFFICES ARE LOCATED IN:

STATE OF KUWAIT

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HEAD OFFICE	+ (965) 1 802-801	2484-1035
ELECTROMECHANICAL	+ (965) 1 802-802	2483-6245
SULAIBIYA CENTER	+ (965) 1 802-803	2467-6783

CONTACT US

- Customer Care for Electromechanical: + (965) 1 802-802 (Ext)118
- Customer Care for Trading: + (965) 1 802-801 (Ext)103
- Customer Care for Defence & Security: + (965) 1 802-801 (Ext)110
- Customer Care for Healthcare: + (965) 1 802-801 (Ext)102
- Customer Care for Industry & Power: + (965) 1 802-801 (Ext)101
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KINGDOM OF SAUDI ARABIA

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DAMMAM CENTER	+ (966) 3-8430829	3-8467312
JEDDAH CENTER	+ (966) 2-6631336	2-6673179

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UNITED ARAB EMIRATES

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AUSTRALIA

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(For location maps refer to our website)



Certifications

Although Gulf Group is ISO 9001: 2008 certified, we are proud that our quality systems supersede ISO requirements.

Gulf Group is registered on Level 2 electromechanical contractors' register of the Central Tenders Committee (CTC); this is the highest grade in Kuwait in this field, and on the highest Official Saudi Contractors Register in Saudi Arabia. We are also a member of the prestigious "Electrical Apparatus Service Association (EASA)".





شركة المجموعة الخليجية وشركاتها
GULF GROUP CO. & Its Companies

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