Vision33

Vision33, Your Global SAP Solutions Partner

Vision33, Your Global SAP Solutions Partner

VISION33 AND SAP

Vision33 is an SAP gold partner and the largest global reseller for SAP Business One. As a global IT professional consultancy, Vision33, offers something more than your typical SAP solutions partner. Vision33 is a business process implementer; challenging your business processes to improve efficiencies and attain your goals for growth and success. Vision33 works with growing and large enterprise (LE) in both the public and private sectors in industries such as: manufacturing, wholesale and distribution, and retail.

Vision33 provides consulting services including business requirement specification, process mapping, ERP implementation, and offers an industry leading support program, Vision33 TOTAL Care. Vision33 offers access to the world's largest and most experienced team of SAP Business One consultants located in offices in the US and around the globe. Through its Global Services team, Vision33 has certified consultants available anytime, anywhere for your international SAP Business One projects. Vision33 has the diverse industry expertise, geographic reach, hands-on approach, and proven methodology to ensure SAP Business One meets your unique business requirements.

Whether you are a growing business with one location, expanding into new markets, or a large enterprise running SAP with subsidiary operations, Vision33 brings extensive business process knowledge, detailed product expertise, and innovative strategies to unlock the potential of SAP Business One. Vision33 is there to help you leverage the best technology to meet your business vision and goals – to ensure you get superior value from your technology investment today and into the future.

COMPANY HISTORY

Vision33 was founded with a clear vision of how technology can transform businesses. Following the introduction of the SAP Business One application in 2004, Vision33 became one of the first channel partners dedicated to the resale and support of SAP's flagship enterprise resource planning (ERP) application for small and mid-sized enterprises (SMEs). Vision33 has unmatched experience delivering solutions to support every core business function. Our work spans all major industries. Vision33 employs results-driven people to provide world-class experience through our office locations across North America and Europe.

Vision33 is consistently recognized by the industry and SAP for its notable growth and dedication to help customers achieve success. Vision33 has received many awards and accolades in each region it operates and consistently holds the title of largest global VAR for SAP Business One.

Awards and Recognition

Vision33 is consistently recognized by the industry and SAP for its notable growth and dedication in helping customers achieve success. Vision33 has received many awards and accolades in each region it operates and consistently holds the title of largest global VAR for SAP Business One®.

2016 SAP® PINNACLE AWARD

The SAP Pinnacle Award in the category of Customers' Choice - Sell highlights SAP partners' remarkable contributions, acknowledging their dedication to teamwork, innovative approach and capacity to challenge what is possible to help customers achieve their goals.

SAP presents these awards annually to the top partners that have excelled in developing and growing their partnership with SAP and helping customers run better. Winners and finalists in 19 categories were chosen based on recommendations from the SAP field, customer feedback, and performance indicators in the following umbrella categories: Build, Service, and Sell, with each category including a Customers' Choice award, which recognizes a customer-nominated SAP partner.

Vision33 is one of only 16 companies in the SAP ecosystem of 13,000 partners to receive this recognition.

SAP Pinnacle Awards 2016 Winner

In recognition of excellent contribution to SAP

Vision33

is awarded an SAP Pinnacle Award in the category

Customers' Choice — Sell

Vision33
vision33.com

SAP Gold Partner

Irvine, CA
6 Hughes, Suite #220
Irvine, CA 92618
Tel: 949 420 3300

St. John's, NL
210 Water Street, Suite 400
St. John's, NL A1C 1A9
Tel: 709 722 213

London, England
Portland House, Bressenden Place
London, UK SW1E 5RS
Tel: 020 7284 8400

Leading ERP Solution from Vision33

The driving force underlying any successful company is a clear roadmap for the future. Through successful management, businesses meet objectives and achieve their vision. However, when growth exceeds a company's ability to effectively manage its operations - challenges arise. Key information resides in different systems, applications, or physical locations. Without an integrated business management solution, businesses do not have access to real-time information needed to make strategic decisions. As the largest partner for SAP Business One®, Vision33 has seen the difference that an integrated business solution can make for growing businesses and large enterprise subsidiaries.

SAP Business One Leading ERP Solution for Small and Mid-Sized Enterprises and Large Enterprise Subsidiaries

SAP Business One is an affordable, easy-to-use enterprise resource planning (ERP) solution that enables you to manage your entire business and is designed specifically for small and mid-sized enterprises (SMEs) and large enterprise subsidiaries. From accounting and finance, sales and customer management, purchasing and operations, inventory and distribution, and reporting and administration. By centralizing business data, you can access critical real-time information to make fast and informed decisions.

Trusted around the world, SAP Business One is a scalable, proven solution available on premise and in the cloud, powered by Amazon Web Services (AWS). SAP Business One has the functionality to help you transform your business by leveraging information to maximize efficiency, reach new customers, and drive profitable growth.

> With SAP Business One, we've been able to triple our business in the last 5 to 10 years, while only adding 20% more employees. SAP Business One allows us to remain agile in a competitive market. We have been able to scale our business and increase efficiencies in our business processes – which are goals we would not be able to accomplish with our previous business solution."
>
> **Grant Hatton, Senior Vice President, KIC**

SAP Business One Features

As a complete solution for growing small businesses, SAP Business One integrates all essential business functions. Giving you full operational visibility and better control over your business to help you run efficiently.

Accounting & Finance	**Sales & Customer Management**	**Purchasing & Operations**	**Inventory & Distribution**
Reporting	**Industry Solutions**	**Mobile**	**SAP HANA Analytics**

For Large Enterprise Subsidiaries

By using SAP Business One as part of a two-tier solution strategy, large enterprises can quickly integrate their subsidiaries within the enterprise. As large enterprises roll out new offices and operations worldwide, SAP Business One provides the corporate standardization and control needed to get these offices up and running quickly, while integrating with their larger SAP systems for one consistent worldwide platform.

World-Class Industry Solutions for SAP Business One

As your dedicated ERP partner, Vision33's certified SAP Business One consultants have the ability to meet even the most specific industry requirements for your ERP solution. Having worked with over 800 customers in diverse industries, Vision33 offers industry solutions to meet your needs.

World-Class Consulting Services

To maximize the impact of an enterprise resource planning (ERP) solution on businesses requires alignment between technology and the business' goals. With more than twenty years' experience in partnering with businesses for ERP implementations, Vision33 has developed a proven and successful methodology and leverages industry specific knowledge to have a detailed understanding of each client's business. Vision33's proven approach to systems implementation is designed to achieve a successful live operation of the SAP Business One® solution quickly and efficiently, while maximizing the benefits from the system.

Vision33's world-class implementation enables businesses to leverage SAP Business One as a foundation for growth with custom business processes that are built by first developing a deep understanding of the client's business.

CUSTOM DEVELOPMENT

No two businesses are alike and neither are the solutions that support them. Vision33's strength lies in its consultants' ability to understand how a business works and identify unique processes and other areas where SAP Business One customizations can be made. This will help align the solution to the client's business processes.

Vision33 works with specifically trained and certified Software Solutions Partners (SSPs) who have the industry expertise and customer focus to offer proven, horizontal, and industry specific solutions designed to integrate seamlessly with SAP Business One. Vision33 has strong relationships with solution partners, and expertise in working with them to successfully integrate their solutions with SAP Business One.

TRAINING SERVICES

Implementing new technologies in an organization can present adoption challenges, which is why Vision33 consultants offer training sessions worldwide to its customers. From Weekly Web Chats, where customers share experience and best business practices, to two-day custom reporting courses, Vision33's training services are focused on empowering the end user so that they can best leverage the benefits of SAP Business One and be successful.

HOSTING SERVICES

Vision33 provides businesses with flexibility in ERP implementation, offering both traditional on-premise and cloud deployment. For businesses that do not have the available IT resources, Vision33 offers SAP Business One Cloud powered by Amazon Web Services (AWS). By deploying SAP Business One as part of an overall cloud strategy, businesses can benefit from a lower total cost of ownership, no IT infrastructure costs, and added security.

Experienced Vision33 Consultants

Vision33 offers access to one of the largest teams of SAP certified consultants with its US headquarters located in Irvine, California; Canadian headquarters located in St. John's, NL and offices located throughout North America. Vision33 consultants have expertise across diverse industries and organizations, and are proficient in analyzing business processes to implement tailored SAP Business One® solutions. By leveraging SAP Business One as a foundation to customize a tailored solution for the customer, Vision33 consultants work with each customer to align technology with their business processes and goals.

> "We received genuine customer service from Vision33. We had very good representatives from Vision33 to assist in our implementation process. Daily communication and on-site visits assisted in gathering the information required to export our existing data from QuickBooks to SAP Business One. The team from Vision33 was a great asset in the implementation process along with our team working closely to ascertain that all information was entered correctly."
>
> **Benedict Riches, Managing Director, David Leadbetter Golf**

Vision33 Global Services Team

The Vision33 Global Services team brings extensive business process knowledge, detailed product expertise and innovative strategies to unlock the potential of SAP Business One for your expanding company. Led by Vision33's Director of Professional Services, Global Services, based in Germany, the Global Services team is located in areas around the globe, and can be quickly deployed when you need them. Vision33 will help you leverage the right technology to meet your business vision and goals – to ensure you get superior value from your technology investment today and into the future.

ACCESS

With the largest team of SAP Business One consultants located around the globe, we have dedicated consultants in each region with strong project track-records and extensive experience. The Vision33 worldwide Global Services team ensures a solid understanding of local markets and different cultures and provides multilingual support to you on a local level for a fast, flexible response to your needs.

EXPERTISE

Vision33 Global Services team are adept at helping clients manage change across complex, multilingual, multicultural global organizations and diverse industries. Vision33 brings the best of the Vision33 team to deploy lean SAP Business One transformations globally. Vision33 consultants are certified in SAP Business One and many have been working with the product since its inception.

INDUSTRY KNOWLEDGE

Vision33 Global Services team approach customers with the knowledge of the unique challenges facing businesses in their industry. From there, Vision33 addresses the issues that are important to a customers' business such as, driving productivity and efficiency across the business, reducing costs, supporting mobility, or transitioning to the cloud.

Vision33
vision33.com

Irvine, CA
6 Hughes, Suite #220
Irvine, CA 92618
Tel: 949 420 3300

St. John's, NL
210 Water Street, Suite 400
St. John's, NL A1C 1A9
Tel: 709 722 213

London, England
Portland House, Bressenden Place
London, UK SW1E 5RS
Tel: 020 7284 8400

Industry Leading Support Program

VISION33 TOTAL CARE

To maximize the benefit of an investment in an enterprise resource planning (ERP) solution requires a proven support program that focuses on business needs and priorities. Vision33 strives to deliver a service beyond that of the competition, offering customers a dedicated support program. Central to the Vision33 experience is the Vision33 TOTAL Care program, which provides complimentary world-class customer support from Vision33's dedicated team of certified consultants in the US and worldwide.

Supporting each client engagement well beyond the initial implementation phase, the Vision33 TOTAL Care program benefits both new and existing users. From dedicated ERP management to multi-tier support service, Vision33 TOTAL Care provides quality enablement customer programs. With access to the latest online support materials, videos, live webinars, and in person events, Vision33 gives you the tools needed for success. This personal, hands-on approach to support empowers businesses and their employees to learn the SAP Business One solution quickly and become self-sufficient.

> "As a multi-award winning and leading partner for SAP Business One, Vision33 has built their success by focusing on delivering real industry value to customers – during implementation and well beyond with their Vision33 TOTAL Care support and customer enablement program. They bring continued innovation to their growing customers through SAP HANA, Cloud and industry solutions."
>
> **Luis Murguia, Senior Vice President, SAP Business One**
> **and General Manager, SAP Business One, SAP SE**

CUSTOMER MEETINGS

The Vision33 SAP Business One customer meetings offer a chance to maximize one's investment in ERP by seeing how other businesses are using the solution. These complimentary meetings offer the chance for Vision33 customers to interact with Vision33 consultants and other businesses, and review the latest features of the next major release of the SAP Business One solution and obtain information about add-ons that improve productivity. Together, Vision33 customers can openly discuss, in a public forum, feedback on both product and services in an encouraging environment for the benefit of all customers. Attendees have the opportunity to interact directly with key Vision33 personnel while defining the discourse of each meeting through discussion.

WEEKLY WEB CHATS

As a part of the Vision33 TOTAL Care program, customers receive invitations to the Weekly Web Chat hosted by SAP Business One Ambassador Carl Lewis. Here, customers can openly discuss with Vision33 and other SAP Business One users, business challenges they are facing in a supportive and open forum.

CRYSTAL REPORTS TRAINING

Live two-day courses provide customers with practical skills and tools to build powerful reports easily within SAP Business One. This is of benefit to customers that want to leverage the versatility and depth that SAP Business One reporting has to offer.

VISION33 TOTAL CARE BENEFITS

Effective January 1st, 2018 to December 31st, 2018	Included (FREE)	Additional Fees May Apply
SAP Business One support via Vision33 Help Desk resources	✔	
Notification and invitation to the annual Americas' SAP User Group (ASUG) SAP Business One Summit	✔	
Unlimited Access to SAP Business One Customer Portal (Includes how to guides, a knowledge base, a note database, as well as training videos)	✔	
Escalation management of publisher related issues to SAP support	✔	
Escalation management of publisher related issues for add-on solutions	✔	
Access to Vision33 Customer Portal (Includes support call creation, access to quotes, orders, invoices, statements, credit card payments, SAP Business One tips and tricks, and the Vision33 TOTAL Care FTP folder)	✔	
Access to the latest SAP Business One product version upgrades	✔	
Access to all SAP Business One patches and release notes	✔	
Annual contact guarantee	✔	
Access to all Vision33 training materials	✔	
Preferred rates for Vision33 consulting services	✔	
Admission to SAP Business One customer events	✔	
Membership and free attendance to Vision33 SAP User Group (VSUG)	✔	
Membership and free attendance to Vision33 Weekly Web Chats	✔	
SAP Business One license key support	✔	
SAP Business One mini training sessions (5-10 minutes)	✔	
Online remote support for troubleshooting and bug discovery	✔	
Online training courses offered periodically		✔
B1i Integration Framework		✔
IT infrastructure, network, printers and Microsoft SQL support		✔
Editing and creating queries		✔
On-Site consulting, business process analysis and training		✔
Implementation of new SAP Business One modules		✔
Advice and/or consulting related to the Data Transfer Workbench		✔
Upgrade assurance checkup (Actual on-site or remote services for upgrades are billable)		✔
Disaster Recovery		✔
Class room training for SAP® Crystal Reports®		✔
Creation of customized SAP® Crystal Reports® or dashboards		✔

Dedicated Cloud Environment Powered by AWS

When you choose to deploy SAP Business One® Cloud with Vision33, your growing business will benefit from a faster implementation time and a quicker return on investment. SAP Business One Cloud is flexible and agile, allowing you to mold your business to meet the demands of today's ever-changing market.

SAP Business One Cloud powered by Amazon Web Services (AWS) is an affordable, integrated enterprise resource planning (ERP) solution that scales as your business grows, allowing your business to run live and drive profit. From financials and sales to inventory and production, SAP Business One Cloud gives you real-time business information from all areas of your business allowing you to make smarter business decisions, anywhere and anytime.

With SAP Business One Cloud, all your valuable information is safe and secure allowing you to spend more time running your business and less on internal IT costs.

Vision33 is the only SAP Business One partner worldwide that holds the AWS SAP Competency. When you have Vision33 as your global SAP Business One Cloud implementation partner, you can lean on our team to ensure you maximize your investment and take advantage of all the features available.

How does SAP Business One Cloud work?

SAP Business One data is stored and accessed within the most innovative world-class cloud environment provided by Amazon Web Services (AWS). AWS prevents loss of information and ensures data security far beyond what any in-house system can provide. All of your key business information can be accessed on-demand anytime worldwide. This allows you to focus on other business needs and frees up IT resources and cash from otherwise having to maintain and upgrade server and systems infrastructure onsite. Choosing to run SAP Business One Cloud offers many benefits compared to traditional IT frameworks, including:

SECURITY

When you implement SAP Business One Cloud, you automatically enjoy the advantages of the world-class AWS cloud. AWS safeguards your data to prevent loss of information and ensures data security. The AWS model is 20 times more reliable than typical commodity disk drives, making it the most secure system available.

- Complete visibility & control
- High-speed performance with flawless security
- Auditability
- Data encryption & regular data backups

COST SAVINGS

Rest assured that your SAP Business One Cloud will be in the capable hands of certified SAP Business One consultants, so you can stop spending extra time, money, and resources on server maintenance and infrastructure.

- No IT dependence
- No downtime or data loss
- End hardware refresh cycles

THE AWS EXPERIENCE

Many companies currently running SAP Business One chose the cloud option because of the ease of deployment, lower infrastructure costs, data security, and global scalability. Deploying SAP Business One Cloud is a simple process and reduces your total cost of ownership by up to 71%*.

*compared to traditional on-premise infrastructure.

- Cloud environment up and running in hours not days and weeks.
- Guaranteed high availability, performance and durability – all at a low cost.
- AWS has more than 5 times the Cloud Infrastructure as a Service (IaaS) computer capacity in use than the combined total of other providers, including Microsoft.

SPEED

SAP Business One Cloud helps you run a connected, leaner, and more agile organization. Get up and running on SAP Business One Cloud and respond faster with the top performing cloud technology from AWS.

- Optimized cloud environment to ensure the fastest system performance.
- Quicker deployment timeframe when compared to on-premise environment.

REMOTE ACCESS

With SAP Business One Cloud, all your key business information can be accessed on-demand worldwide simply by using an internet connection.

- Access SAP Business One anytime, anywhere and on any device (PC, MAC, Linux).
- Have workers in the field input data and be able to monitor it in real-time.
- Reduce the risk of corporate data loss.

FLEXIBILITY

SAP Business One Cloud allows you to flex users easily to meet the constantly changing demands of your business.

- A scalable solution that grows as your business grows.
- Scale users automatically to meet your specific needs.

Disaster Recovery and Data Protection Plan

Backup your data efficiently and recover from a disaster event quickly and accurately with Disaster Recovery in the Cloud from AWS. Businesses are using the AWS cloud to enable faster disaster recovery of their critical IT systems without incurring the infrastructure expense of a second physical site.

Vision33 enables AWS Cloud Disaster Recovery for SAP Business One customers with 2 options:

1 Data Protection Plan: Automated daily data replications for frequent backup.

2 Send your self-generated backup files to Vision33 Cloud support team for fast re-instatement.

Vision33

vision33.com

Irvine, CA
6 Hughes, Suite #220
Irvine, CA 92618
Tel: 949 420 3300

St. John's, NL
210 Water Street, Suite 400
St. John's, NL A1C 1A9
Tel: 709 722 213

London, England
Portland House, Bressenden Place
London, UK SW1E 5RS
Tel: 020 7284 8400