

BRAND REPORT

FOR THE 6 MONTH PERIOD ENDED JUNE 2019



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

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ITS INTERNATIONAL is a globally-recognised B2B brand designed to provide the world-wide traffic management and urban mobility sectors with all the news, data, analysis and business-support information they need to be successful. First published in 1995, the ITS International group of magazines, supplements, websites, email newsletters, video and Daily News products is renowned for its in-depth coverage of how the technology that runs intelligent transport systems around the world is deployed and designed. Strategically-managed systems now span whole countries and continents by tracking, adopting and adapting the latest technologies from the ICT, Mobility as a Service, automotive and consumer electronics industries as the ITS industry expands into daily life. Cars and drivers, for instance, are already being used as ITS information gatherers and providers.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNELS

ITS INTERNATIONAL MAGAZINE



3 issues in the period 21,329 average circulation

ITS INTERNATIONAL E-NEWSLETTER



13 issued in the period 48,198 average per occurrence

EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
ITS INTERNATIONAL MAGAZINE (3 issues in the period)	21,313	16	21,329
a. Print	16,054	16	16,070
b. Digital	5,259	-	5,259
1. Requested	4,416	-	4,416
2. Non-Requested	843	-	843
ITS INTERNATIONAL E-NEWSLETTER (13 issued in the period)	48,198	-	48,198

FIELD SERVED

ITS INTERNATIONAL serves companies and organizations involved in the application of advanced technology to the efficient use of surface transportation. These include government transport departments, state highway authorities, rail or mass transit authorities, bus operators or other public transport operator, road-owners/operators, transportation consultants, traffic engineers, architects, urban planners, consulting engineers/highway engineering practices, quantity surveying practices, systems integrators, equipment or materials manufacturer/supplier, vehicle component & vehicle or material producers/suppliers, agents, distributors, dealers, importer or hirer, electrical, cabling and IT contractors, sub-contractors, and project management companies, research, education or training establishments, parking companies/associations, trade and professional organizations/associations, bank, finance companies, development agencies, legal or accounting firms, paid subscribers and others not classified as reported in Paragraph 3a.

DEFINITION OF RECIPIENT QUALIFICATIONQualified recipients are titled and non-titled professionals working in the field served.

AVERAGE NON-QUALIFIED CIRCULATION Non-Qualified Not Included Elsewhere Copies Other Paid Circulation Advertiser and Agency 387 Allocated for Trade Shows and Conventions 275 All Other TOTAL 662

	Total Q	Total Qualified		Qualified Non-Paid Qualified Paid		ed Paid
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent
Individual	21,279	99.8	21,263	99.7	16	0.1
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	50	0.2	50	0.2	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	21,329	100.0	21,313	99.9	16	0.1

2. QUALIFIED CIRCULATION BY ISSUES FOR	PERIOD		
2019 Issue	Print	Digital	Total Qualified
*January/February	15,100	6,153	21,253
March/April	15,100	6,167	21,267
*May/June	18,010	3,456	21,466
*See Additional Data			

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2019 This issue is 1.0% or 206 copies above the average of the other 2 issues reported in Paragraph 2.

Business and Industry (Note 1)	Total Qualified	Percent of Total	Print	Digital
National, regional or local government highway or transportation department, rail or mass transit authority, bus operator or other public transport operator, road owner/operator	10,390	48.4	9,338	1,052
Transportation consultant, traffic engineer, architect, urban planner, consulting engineer/highway engineering practice; quantity surveying practice	3,544	16.5	2,598	946
3) Systems integrators, equipment or materials manufacturer/supplier, vehicle component & vehicle or material producer/supplier, agent, distributor, dealer, importer or hirer, electrical, cabling, and IT contractors, sub-contractors, and project management companies	6,275	29.2	5,073	1,202
4) Research, education or training establishment	47	0.2	34	13
5) Parking company or association trade and professional organisation/association	521	2.4	431	90
6) Bank, finance company, development agency, legal or accounting firm	79	0.4	61	18
7) Other related organisations not classified above	594	2.8	459	135
8) Paid	16	0.1	16	-
TOTAL QUALIFIED CIRCULATION	21,466	100.0	18,010	3,456
PERCENT	100.0		83.9	16.1

Note 1: Qualified recipients are titled and non-titled professionals working in the field served.

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3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2019

		Qualified Withi	n				
Qualification Source	1 Year	2 Years	3 Years	Print	Digital	Total Qualified	Percent
I. Direct Request:	4,058	5,647	2,078	9,170	2,613	11,783	54.9
II. Request from recipient's company:	-	-	-	-	-	-	-
III. Membership Benefit:	-	-	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	-	-	-	-	-	-	-
V. *Sources other than above, including: Association rosters and directories; Business directories; Manufacturer's, distributor's and wholesaler's lists; and Other sources:	6,772	2,911	-	8,840	843	9,683	45.1
VI. Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	10,830	8,558	2,078	18,010	3,456	21,466	100.0
PERCENT	50.4	39.9	9.7	83.9	16.1	100.0	
See Additional Data							

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY/JUNE 2019

Mailing Address	Print	Digital	Total Qualified	Percent
Individuals by name and title and/or function	17,212	3,363	20,575	95.9
Individuals by name only	742	92	834	3.9
Titles or functions only	-	-	-	-
Company names only	6	1	7	-
Multi-Copy Same Addressee copies	50	-	50	0.2
Single Copy Sales	-	-	-	-
TOTAL QUALIFIED CIRCULATION	18,010	3,456	21,466	100.0

AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITE	D RDAND DEDODTS

	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim
6-Month Period Ended:	July – December 2016	January – June 2017	July – December 2017	January - June 2018	July – December 2018*	January - June 2019*
Unique Total Audit Average Qualified***:	20,177	20,562	21,027	22,821	21,560	21,329
Unique Qualified Non-Paid***:	20,156	20,546	21,012	22,808	21,543	21,313
Print:	20,156	20,546	18,258	18,502	17,474	16,054
Digital:	-	-	2,754	4,306	4,950	5,259
Unique Qualified Paid***:	21	16	15	13	17	16
Print:	21	16	15	13	17	16
Digital:	-	-	-	-	-	-
Post Expire Copies included in Total Qualified Circulation:	**NC	**NC	**NC	**NC	**NC	**NC
Average Annual Order Price:	**NC	**NC	**NC	**NC	**NC	**NC

^{*}NOTE: July 2018 - June 2019 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed.

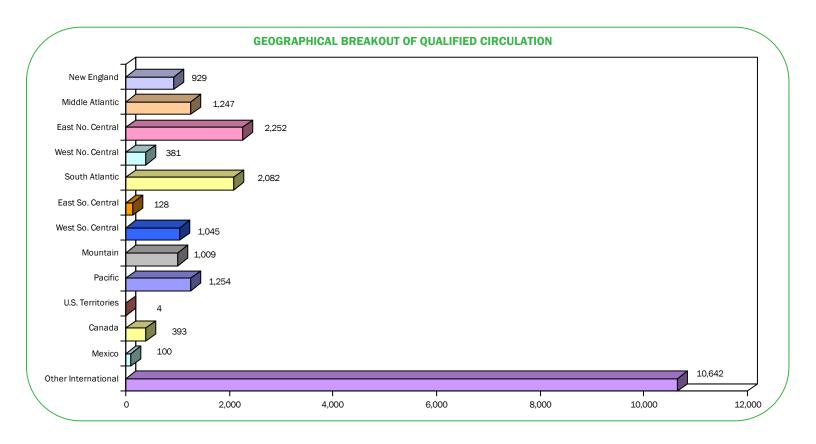
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^{**}NC = None Claimed.
***Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

CECCDADUICAL	DDEAKOUT OF	MIALIEIED CIDCIII ATION	FOR ISSUE OF MAY/ILINE 2019*

State	Print	Digital	Total Qualified	Percent	State	Print	Digital	Total Qualified	Percent
Maine	49	Digital 5	Qualified 54	reiteiit	Kentucky	18	Digital 2	Qualified 20	reitent
New Hampshire	660	10	670		Tennessee	67	15	82	
Vermont	30	10	31		Alabama	6	1	7	
Massachusetts	82	14	96		Mississippi	17	2	19	
Rhode Island	51	-	51		EAST SO. CENTRAL	108	20	128	0.6
Connecticut	24	3	27		Arkansas	16	20	18	0.0
NEW ENGLAND	896	33	929	4.3	Louisiana	109	13	122	
New York	607	33 67	674	4.3	Oklahoma	82	6	88	
	223	31	254		Texas	725	92	817	
New Jersey Pennsylvania	266	53	319		WEST SO. CENTRAL	932	113	1.045	4.9
MIDDLE ATLANTIC				Г.О.	Montana	932 75	113	92	4.9
	1,096	151	1,247	5.8					
Ohio	80	16	96		Idaho	16 7	2	18	
Indiana	1,132	54	1,186		Wyoming	•	-	7	
Illinois	291	34	325		Colorado	211	26	237	
Michigan	482	83	565		New Mexico	33	1	34	
Wisconsin	67	13	80		Arizona	160	27	187	
EAST NO. CENTRAL	2,052	200	2,252	10.5	Utah	42	6	48	
Minnesota	170	19	189		Nevada	375	11	386	
Iowa	59	7	66		MOUNTAIN	919	90	1,009	4.7
Missouri	-	-	-		Alaska	7	-	7	
North Dakota	6	1	7		Washington	134	11	145	
South Dakota	30	9	39		Oregon	97	9	106	
Nebraska	25	4	29		California	860	126	986	
Kansas	48	3	51		Hawaii	9	1	10	
WEST NO. CENTRAL	338	43	381	1.8	PACIFIC	1,107	147	1,254	5.8
Delaware	149	6	155		UNITED STATES	9,246	1,081	10,327	48.1
Maryland	280	42	322		U.S. Territories	4	-	4	
Washington, DC	232	39	271		Canada	318	75	393	
Virginia	325	69	394		Mexico	96	4	100	
West Virginia	34	1	35		Other International	8,346	2,296	10,642	
North Carolina	103	9	112		APO/FPO	-	-	-	
South Carolina	15	4	19						
Georgia	212	38	250		TOTAL QUALIFIED	40.040	0.450	04.400	400.0
Florida	448	76	524		CIRCULATION	18,010	3,456	21,466	100.0
SOUTH ATLANTIC	1.798	284	2.082	9.7					





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Region/Country	Print	Digital	Total Qualified	Percent	Region/Country	Print	Digital	Total Qualified	Percen
ASIA					Turkey	269	12	281	
Armenia	1	-	1		Ukraine	47	-	47	
zerbaijan	4	-	4		United Kingdom	618	45	663	
Bangladesh	12	12	24		unspecified Europe	10	200	10	20.0
Brunei Darussalam	8	1	9		Subtotal	6,309	300	6,609	30.8
China	38 15	53	91		AFRICA Algeria	2	26	28	
leorgia	28	- 21	15 49		Angola	1	20	1	
long Kong - SAR		21	49 471		Botswana	4	-	4	
ndia ndonesia	226	245	53		Cameroon	6	1	7	
	33 91	20 65	156		Egypt	19	27	46	
apan Kazakhstan	26	2	28		Ethiopia	20	1	21	
Kazakristari Korea, Republic Of	25	49	74		Gambia	1	-	1	
(yrgyzstan	23	49	2		Ghana	22	10	32	
.aos	_	1	1		Kenya	13	22	35	
Macao	2	-	2		Lesotho	1	-	1	
Malaysia	77	71	148		Libyan Arab	2		2	
Mongolia	3	, _	3		Jamahiriya		-		
Myanmar	9	1	10		Malawi	1	-	1	
Vepal	13	3	16		Mauritania	8	-	8	
Pakistan	30	42	72		Morocco	14	49	63	
	39	1	40		Mozambique	4	1	5	
Philippines Singapore	39 87	6	93		Namibia	7	-	7	
Sri Lanka	29	4	33		Nigeria	79	69	148	
Faiwan	39	28	67		Reunion	1	-	1	
raiwan Thailand	20	34	54		Rwanda	1	-	1	
Inaliano Jzbekistan	3	34 1	4		Senegal	1	-	1	
/ietnam	12	20	32		Seychelles	1	-	1	
Subtotal	872	680	1,552	7.2	Sierra Leone	3	1 71	4	
MIDDLE EAST	012	000	1,552	1.2	South Africa	106	71	177	
	21	16	37		Sudan	2	14	2 24	
Bahrain					Tanzania	10			
ran	85	89	174		Tunisia	6	18 11	24	
raq	7	1	8 176		Uganda Zambia	11 4		22 5	
srael	65 10	111	176		Zambia Zimbabwe	5 5	1 1	6	
lordan		1	11		unspecified Africa	5 7		7	
Kuwait	11	10	12		Subtotal	362	323	685	3.2
Lebanon	12	19	31		NORTH AMERICA	302	323	000	ე.∠
)man Natar	18 32	22 49	40		Canada	318	75	393	
Qatar			81		Mexico	96	4	100	
Saudi Arabia	40	78	118		United States	9,246	1,081	10,327	
Jnited Arab Emirates	60	118	178		unspecified North	,	1,001		
unspecified Middle	2	_	2		America	4	-	4	
East					Subtotal	9,664	1,160	10.824	50.4
Subtotal	363	505	868	4.1	CARIBBEAN	2,22.	_,		
EUROPE					Bahamas	2	-	2	
Albania	10	2	12		Cayman Islands	-	1	1	
Andorra	11	-	11		Cuba	2	-	2	
Austria	190	6	196		Dominican Republic	4	-	4	
Belarus	10	-	10		Jamaica	3	1	4	
Belgium	303	11	314		Netherlands Antilles	-	1	1	
Bosnia and	32	2	34		Puerto Rico	7	2	9	
Herzegovina		_	3-		Trinidad and Tobago	5	2	7	
Bulgaria	75	6	81		Unspecified	2	_	2	
Croatia	92	6	98		Caribbean				
Cyprus	43	2	45		Subtotal	25	7	32	0.1
Zech Republic	97	8	105		CENTRAL AMERICA				
Denmark .	92	4	96		Costa Rica	7	-	7	
Stonia	44	-	44		El Salvador	2	-	2	
inland	91	6	97		Guatemala	3	-	3	
rance	449	7	456		Honduras	1	-	1	
Germany	414	26	440		Nicaragua	2	-	2	
Gibraltar	4		4		Panama	5	-	5	
Greece	168	7	175		Subtotal	20	-	20	0.1
Hungary	79	6	85		SOUTH AMERICA				
celand	18	-	18		Argentina	31	19	50	
reland	149	5	154		Bolivia	9	1	10	
taly	380	12	392		Brazil	85	89	174	
.atvia	54	1	55		Chile	30	16	46	
ithuania	82	-	82		Colombia	20	51	71	
uxembourg.	18	-	18		Ecuador	9	-	9	
Macedonia	37	3	40		Paraguay	-	1	1	
Malta	32	4	36		Peru	4	21	25	
Noldova	1	1	2		Suriname	1	-	1	
Montenegro	4	1	5		Uruguay	4	4	8	
Netherlands	639	32	671		Venezuela	3	-	3	
Vernerianus Vorway	91	5	96		Subtotal	196	202	398	1.9
Poland	203	10	213		ASIA PACIFIC			05-	
	183	6	189		Australia	148	207	355	
Portugal	154	14	168		Federated States Of	1	-	1	
Romania					Micronesia				
Russian Federation	154	4	158		Fiji	3	-	3	
Serbia	137	12	149		New Caledonia	1	-	1	
Slovakia	57	4	61		New Zealand	46	71	117	
Slovenia	136	7	143		Vanuatu	-	1	1 170	
Spain	370	12	382		Subtotal	199	279	478	2.2
Sweden	179	5	184		TOTAL QUALIFIED	18,010	3,456	21,466	100.0
Switzerland	83	6	89		CIRCULATION			Z.L.4nn	

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E-NEWSLETTER CHANNEL

2019	3	ITS INTERNATIONAL E-Newsletter	
JANUARY			
January 10		46,762	
January 24		46,400	
FEBRUARY			
February 7		46,049	
February 21		45,256	
MARCH			
March 7		45,142	
March 21		44,801	
APRIL			
April 4		48,342	
April 18		48,309	
MAY			
May 2		48,175	
May 16		52,160	
May 30		51,949	
JUNE			
June 13		51,728	
June 27		51,507	
	AVERAGE:	48,198	
ITS INTERNATIONAL E-Newsletter (13 issued in th	ne period)		

ADDITIONAL DATA

MAGAZINE:

METHOD OF DISTRIBUTION:

All qualified circulation conforms to the field served and definition of recipient qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica - If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

PARAGRAPH 2 - LATE MAILING OF ISSUES:

690 copies or 3.2% of the total copies distributed for the January/February 2019 issue were distributed on March 5, 2019.

76 copies or 0.3% of the total copies distributed for the May/June 2019 issue were distributed on July 5, 2019.

Other sources include 4 sources of circulation for quantities of 967 copies or 4.5% to 3,178 copies or 14.8%, including ITS Research.

GEOGRAPHIC DISTRIBUTION:

Geographic data for E-Newsletter is not reported at the media owner's option.

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.

Andrew Barriball, Publisher Charmaine Douglas, Data Manager

(At least one of the above signatures must be that of an officer of the publishing company or its

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report.

It will be included in the annual audit made by BPA Worldwide.

Date signed July 25, 2019 Country United Kingdom Citv London Received by BPA Worldwide July 25, 2019 Туре

BJ I175B0J9 **ID Number**

Anot-for-profit organization since 1931 and headquartered in Shelton, Connecticut, USA, BPA has a global membership, spanning more than 20 countries. The organization conducts 2,500+ audits for media brands in print, online/digital and live events. In addition, the BPA-iCompli division verifies compliance to defined industry standards, provides technology assurance, and certifies organization's sustainability practices and reporting. BPA is supported by 4,000+ advertiser and agency members. The latest innovation to move the industry forward is the BPA Media Exchange, a brand-safe and audited cooperative marketplace which offers automated solutions for the buying and selling of digital advertising.