

Our Global Challenge

According to the United Nations, the world population is predicted to reach nearly 10 billion people by the year 2050. Also, many people are expected to move up from poverty levels into the middle class, and with that comes an increased demand for high-protein food sources such as poultry and pork. Not only does this trend require greater livestock production, but it also demands more grain to feed the animals. At the same time, the amount of farmland per capita is decreasing rapidly. This means we need to develop new

technologies to help agricultural producers and processors become much more efficient to maintain a safe, sustainable, affordable and abundant global food supply.

Our challenge does not end with the food supply chain. As the population grows, biofuel and other industrial uses for agricultural and related products will also experience an increase in demand. These trends only magnify the need for innovation and fuel CTB's Growing Opportunities.

Our Strategic Direction While CTB is a highly diverse company, our current and future growth is organized around four key strategic sectors: Post-Harvest Preservation of Grain Quality and Protection from Loss **Equipment for Raising Poultry and Pigs** Protein · and Producing Eggs for Food Equipment for Preparing Food for Further Processing or Consumption Processing . **Industrial** · Non-Agriculture Specific Technologies **46** Manufacturing & Warehouse Facilities

2018 Acquired a controlling interest in CAT Squared 2016 Acquired Serupa and Mafrel; acquired majority share in Cabinplant; acquired Volito 2012 2010 Acquired Meyn and New Asian Logistics Center; assets of Martin Industries (LeMar and Riley) acquired Ironwood Plastics 2008 and Shore Sales Acquired Unigfill and Mannebeck 2007 2006 Acquired Laake and Porcon: formed PiaTek Yan Agro Logic (1988) Ltd. 2002

CTB's Growth

Headquarters

Milford, Indiana, U.S.A.

Founded 1952 \$1 billion **Annual Sales**

3,000 +**Employees Worldwide**

2002 New European Logistics Center; acquired Beard and assets of Shenandoah

Acquired Fancom

and grain bin division

2004

Acquired assets of Swine Service Specialists

> 2000 Acquired ABC Industries

1999 Acquired Roxell

CTB becomes a subsidiary

of Berkshire Hathaway

1998

Acquired Sibley and Staco

1997

IPO on Nasdag

Leadership Through Innovation®

CTB is at the forefront of the worldwide challenge to feed a growing population. And we are leading the way through innovation and the development of new technologies that increase agricultural efficiency. As a result, we have experienced phenomenal growth and further established our strong global presence in the market.

Our Growth Strategy:

- + Emerge as the best-cost manufacturer
- + Emphasize a product-driven focus
- + Expand global physical presence
- + Fortify through acquisition
- + Enhance financial strength

Our Values:

- + Integrity in all things
- + Customers are why we exist
- + Profitability is a must
- + Excellence in all we do
- + People make the difference

Why Customers Prefer Our Brands:

- Company strength and dependability
- Long-standing brand history
- Reputation for innovation, technology and service
- Established worldwide presence and distribution
- Extensive capacity and resources
- One-stop source for many supply chain needs
- Committed to ethical work practices

of Butler Mfa. 1996 LBO by American Securities Capital **Partners** 1976 CTB established 1957 **Brock founded** 1952

Chore-Time founded

Export division formed

1983

1967 First European office

Grain Production

Storage, Handling, Conditioning & Structures

World grain production has been rising at a rapid rate — and it needs to in order to meet demand. But with more grain comes the requirement for more storage, handling and conditioning facilities, as well as other equipment to test and care for grain after it is harvested. CTB's business units have been leading the industry by offering solutions with larger capacities, higher production, increased efficiency and more accurate performance for managing harvested grain.

Product Categories:

Storage bins, grain dryers, elevators, catwalks, towers, conveyors, moisture testers

Used By:

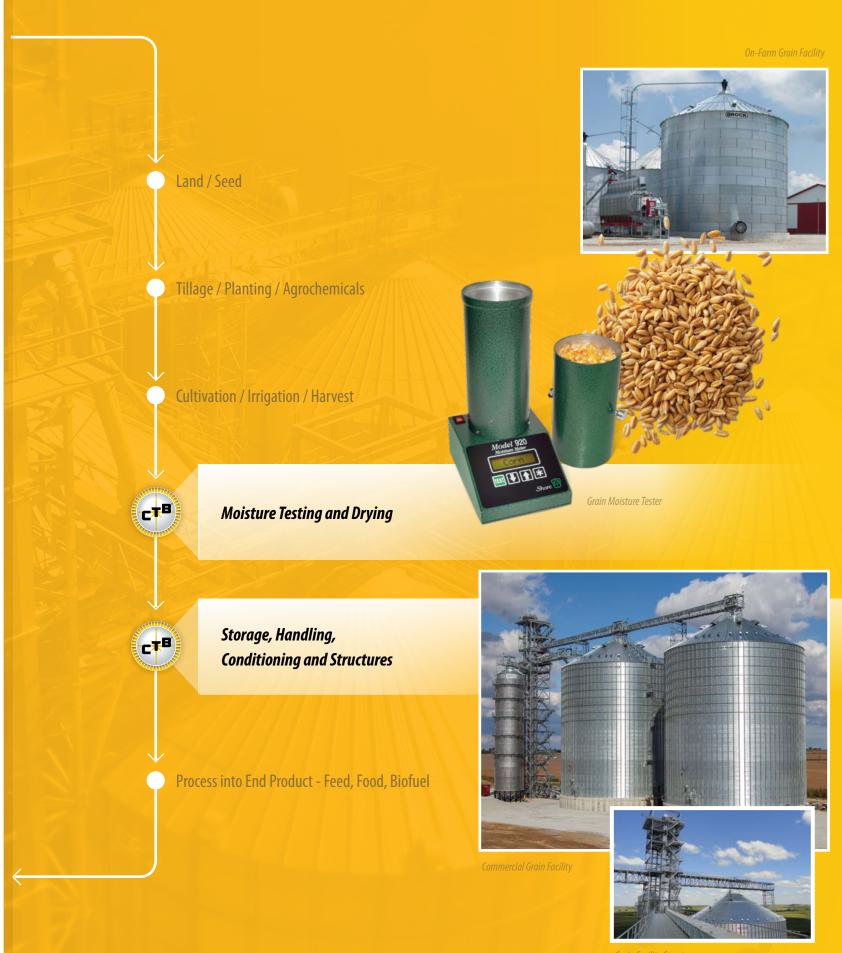
Farmers and a multitude of commercial businesses

Brands:











Poultry Care & Management

Worldwide demand for poultry has been steadily increasing, and that growth is projected to continue, especially as emerging markets keep adding protein to their diets.

Addressing the need for increased meat production, CTB has established its experienced brands as innovators throughout many segments of poultry production with products used for growing broilers and turkeys for meat, as well as raising breeder birds to produce more young broilers.

Product Categories:

Systems for poultry care and environmental control, electronic controls and software, processing and packaging systems, buildings

Used By:

Poultry growers and integrators

Brands:



Cabinplant®















ken Breast Processina

Egg Production Buildings

Layer Hen Care & Management

CTB is well established in the egg industry, as well as the poultry industry. Offering many of the same types of solutions in both markets, we are positioned to take full advantage of the growing demand for sustainable egg production. We strive to optimize the health and productivity of poultry through systems that allow finite resources — such as feed, water and energy — to be used more efficiently.

Product Categories:

Egg Production

Protein

Poultry care systems, egg collectors, environmental control systems, manure handling systems, software

Used By:

Egg producers

Brands:



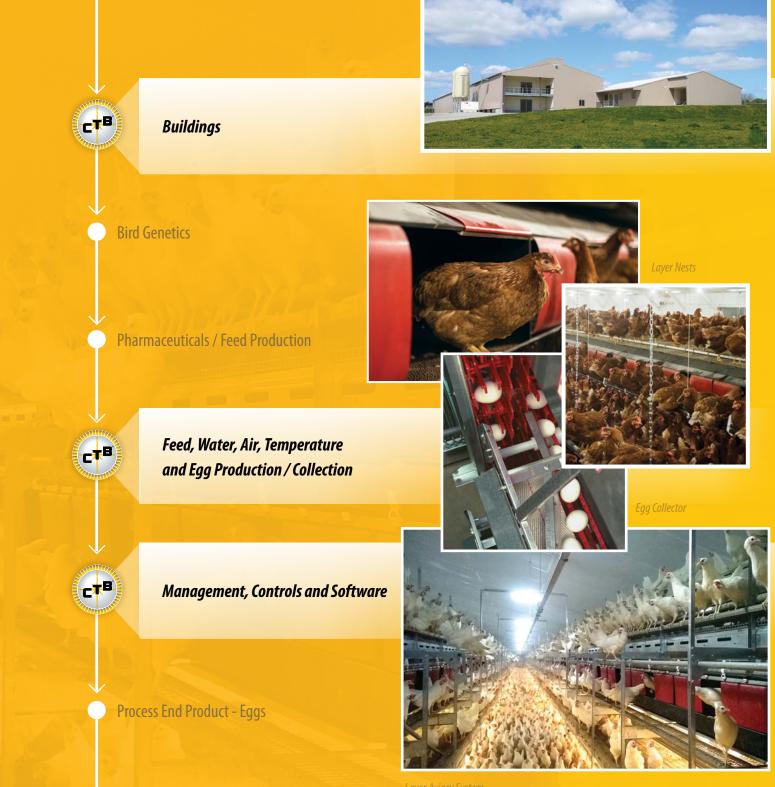












Layer Aviary System

5

Pig Production

Animal Care & Management

Worldwide demand for pork continues to climb dramatically.

Along with the need to efficiently increase production comes
the growing desire to improve animal care and environmental
sustainability. In response, CTB has taken a leadership role in all
of these areas to meet current and future needs in this rapidly
growing market segment.

Product Categories:

Sow and pig care systems, environmental control systems, electronic feeding, animal identification and biometric systems, air quality systems, integrated management software

Used By:

Pig producers

Brands:

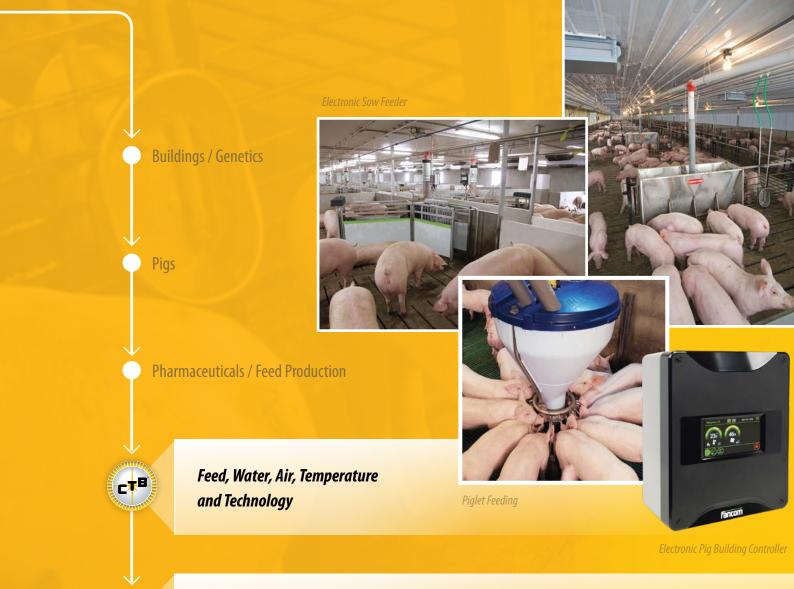












CTB

Management, Controls and Software; Air Cleaning

Process into End Product - Pork



entilation Fan

Food Processing

Processing, Weighing & Packaging

As food production increases to meet global demand, better processing and packaging equipment is needed to bring the food to consumers' tables. Therefore, CTB has invested in this industry to expand our footprint in the food supply chain and take advantage of the large growth potential.

We offer solutions for processing companies to help them process a variety of foods, such as poultry, fish, seafood, fruit, vegetables and convenience foods.

Product Categories:

Processing equipment, weighing and packaging equipment, further processing equipment, software for food processing applications and traceability

Used By:

Meat/poultry processors, fish/seafood processors, fruit/vegetable processors, cheese producers, fresh prepared food producers

Brands:

Cabinplant®



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Chicken Drumstick Processing

Sorting and Weighing Chicken

Further Processing into Ready-to-Eat Convenience Foods

Weighing and Packaging

Meat Harvesting

Sorting and Weigh Squid, Mussels and Shr

Specialty Solutions for Processing Fish, Seafood, Fruits, Vegetables and Cheese



Software



Software for Food Processing

Industrial Equipment / Applications

CTB has strategically acquired business units outside of our agricultural focus to achieve diversification for greater stability and growth potential. Although these companies are not directly related to our core business units, they bring critical, unique expertise and innovations that can further our ag technologies and help us thrive despite the cyclical nature of agriculture.

Product Categories:

Oil containment systems, industrial storage and handling of free-flowing material, equine stalls and feeders, architectural doors and windows, precision-molded plastic components, industrial buildings, air cleaning and scrubbing systems

Used By:

Automotive/industrial equipment manufacturers, commercial/industrial builders, electronics manufacturers, equestrian professionals, fruit/vegetable growers, mechanical contractors, medical equipment manufacturers, mushroom growers, oil producers, ranchers and others

Brands:















Oil Containment Syster

Precision-Molded Plastic Components

Plastic Pellet Storage and Handling

Plastic Parts for Automotive and Other Industries

Air Cleaning and Scrubbing Systems



Air Cleanina and Filterina Syste

CTB, Inc. is *Helping to Feed a Hungry World* ®...

... through a number of business units that manufacture and supply systems and solutions primarily for the grain, poultry, pig and egg sectors of the agricultural supply chain. Beyond traditionally ag-oriented solutions, we also produce buildings, stables, software solutions for food processing and products for various other applications. With every industry we touch, we are Growing Opportunities for our customers, employees, shareholders and people around the world.



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