





# ONE COMPANY 3 OPTIONS ENDLESS POSSIBILITIES .

### RETAINING YOUR INDEPENDENCE

The National Eyecare Group is the UK's largest purchasing group for UK independent opticians and has been supporting opticians across the UK since 1979. By using the strength of over 900 members, we can offer preferential purchasing terms to all of our members that would not be achievable as single practices.

In addition to great prices, members benefit from a single billing system that has all your suppliers on one monthly statement allowing you to spend more time with your patients and not your paperwork.

Unlike many other organisations, we don't charge a joining or subscription fee, however, we do charge a management fee of 5% on some purchases made through the Group, although these fees are only payable on around half of our suppliers; with the rest there is no charge. But don't worry, the discounts you will enjoy by being a member of the Group will more than cover any additional fees. We also don't demand a minimum spend level either, so if you decide to use us for one supplier or 100, that's completely up to you – after all it's your practice.





#### PREFERENTIAL TREATMENT

Because of our buying power, we can offer our members preferred purchasing terms with the UK's leading suppliers of equipment, contact lenses, frames, lenses and accessories. For a full list of suppliers, <u>click here</u>. So, whether it's designer frames, specialist sets of contact lenses or prescription goggles for scuba divers, we can make sure you maintain that competitive edge.

# SUPPORTING YOUR PRACTICE

In 2008, National Eyecare introduced its 'Business Services Range' which enables members to enjoy those added value benefits that can play an integral part in the operation of a practice. The range of products includes: Direct Debit collection, merchant card services, marketing programmes – the list goes on!

## **KEEPING IT SIMPLE**

At National Eyecare, we keep everything as simple as possible. We lessen the burden of your administration overheads, by operating a single bill system via a monthly statement. Regardless of the number of suppliers used, you make just one easy payment; releasing your valuable time and effort, to get on with the important tasks of seeing patients and building your practice.

### **CLARITY OF VISION**

Exclusive to members of National Eyecare is our Vision Now™ magazine. Sent to you with our compliments, this top quality monthly publication is packed full of the latest new, views, trends and information to keep you up-to-date with what's happening within National Eyecare and the wider optical market.

"I chose to work with PK National Eyecare Group because as a small business I still want my products to be competitive without losing profitability. PK unlocks some very competitive discounts from manufacturers, something we may not have achieved on our own."

**Charles Arnold (Arnolds Opticians Ltd Midhurst)** 



"Lovely resort, we had a very relaxing week's stay fabulous!"



### HAVE A HOLIDAY ON US

As a thank you to our members for their loyalty and business, we offer a unique incentive – the use of one of our company's holiday apartments in Tenerife and Falmouth. This is great additional benefit that is based on your purchasing level within the Group. To enjoy the accommodation at these beautiful holiday destinations, all you have to do is achieve your annual purchasing turnover target. This can be done easily by just reallocating more of your purchases through your National Eyecare Group account.





WE LOOK FORWARD TO WELCOMING YOU TO THE NATIONAL EYECARE GROUP AND SUPPORTING YOUR INDEPENDENCE.

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