



Report Number: QIP-ASI137046

Audit Date : 12 Mar., 2013 Expiry Date : 11 Mar., 2014

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

**Company Name** : Fuan Aidi Electric Co., Ltd.

福安市爱的电器有限公司

**Showroom** : http://cnseaflo.en.made-in-china.com

: No. 1, Road 6, Qinxiyang Industry Area, Fuan, Fujian, China **Address** 

**Product** : Diaphragm Pump, Gear Pumps, Bilge Pumps, Battery Switch, Blower,

**Paddles** 

## has been on site audited for the Following Scope of Activity

1. General Information

2. Foreign Trade Capacity

3. Product Research & Development Capacity

4. Management System and Product Certification

5. Production Capacity & Quality Control

6. Photos



### **General Comments:**

Fuan Aidi Electric Co., Ltd. is a manufacturer with 78 employees; it was established in 2008, located in No. 1, Road 6, Qinxiyang Industry Area, Fuan, Fujian, China. The plants occupy 5,000 square meters. Fuan Aidi Electric Co., Ltd. has its own brand "SEAFLO" and "赛福乐". They have passed ISO9001:2008 certification in 2012, and already have obtained CE certificates for water pump, switches and blower. Fuan Aidi Electric Co., Ltd. has successful foreign trading experience in Europe, North America and Southeast Asia.

Sign for and on behalf of

SGS-CSTC Standards Technical Services Co., Ltd.

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## SUPPLIER ASSESSMENT REPORT

Audited Company	Fuan Aidi Electric Co., Ltd. 福安市爱的电器有限公司
Audited Site:	No. 1, Road 6, Qinxiyang Industry Area, Fuan, Fujian, China

Consigner of Assessment	Made-in-China.com		福安市爱的电器有限公司
Audit Type			恒文印を的电話行限公司 FUAN AIDI ELECTRIC CO.,LTD.
	☐ Re-audit		
Valid Date	From 12 Mar., 2013 to 11 Mar., 2014	Verify Report	www.sgs.com
Auditor	Lei Xu	Reviewed by	Roger Wang

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Section 1: Management System(s) and Product Certification

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## **Part A: General Information**

## **Section 1: Company Overview**

1.1 Legal Validity				
Does the company have a valid business license?		Registration Number	350981100009983	
Year of established	29 Jan., 2008	Valid Date	28 Jan., 2028	
Registered address	Qinxiyang Industry Area, Fuan, Fuj	ian, China		
Actual address	No. 1, Road 6, Qinxiyang Industry	Area, Fuan, Fujian	ı, China	
Is the annual review done by local authority (Industrial & Commercial Bureau)?	Refer to the business license provided; it was reviewed in year 2012.			
Registered capital	RMB 5,000,000			
Name of legal representative	Mr. Xizhen Lin			
Business scope	Production and sales of domestic applicants tool and special parts, pneumatic and electric tools, marine equipment, generator, pump and its parts, mechanization of agriculture and garden tools; Import & export goods and technology business. (The above business scope involves operating permits should obtain the relevant departments permission to run.)			
1.2 Basic Information				
Contact person	Ms. Jane Lin	Email	jane@seaflo.com	
Phone number	0086-593-6661133	Fax number	0086-593-6996799	
URL/Web address	http://www.seaflo.com			
Company type	☐ Manufacturer       ☐ Trading Company         ☒ Combined       ☐ Group Corporation			
Type of ownership	□ Limited Company □ Public Company □ Foreign joint venture     □ State-Owned □ Private Owner □ Wholly foreign-owned enterprises			
Subsidiary company	N/A			
Products manufactured / sold scope	Diaphragm Pump, Gear Pumps, Bilge Pumps, Battery Switch, Blower, Paddles			
1.3 Company Building Information				
According to:  Land certificate  Real estate certificate  Lease agreement  Observation Estimated on site  The plant area 5,000 square meters The land occupies square meters. The offices occupy square meters.  The weekshape accupy 5 000 square meters.				
The workshops occupy 5,000 square meters.				

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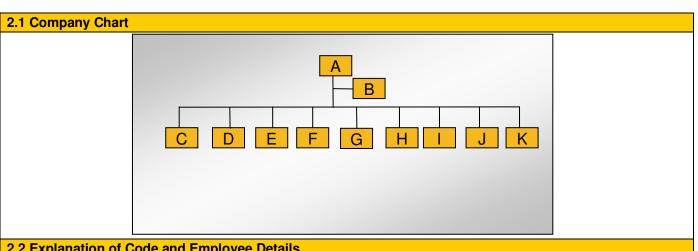
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## **Section 2: Human Resources**



2.2 Explanation of Coo	de and Employee Details
Codo	

Code	Department	Number of employees
А	General Manager	1
В	Vice General Manager	1
С	Technology Dept.	5
D	Purchase Dept.	2
E	Financial Dept.	3
F	Sales Dept.	7
G	Logistic Dept.	5
Н	Packing Dept.	14
I	Assembly Dept.	22
J	Injection Dept.	12
K	QC Dept.	6
	Number in total:	78

## 2.3 Key Staff

2.0 Key our				
Title	Full name	Education	Working experience for this trade / total experience	
Foreign Trade Manager	Ms. Jane Lin	University	3 years	
Foreign Trade Staff	Ms. Landy Xiong	University	2 years	
Foreign Trade Staff	Ms. Lila Lin	University	4 years	

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## Part B: Foreign Trade Capacity

## **Section 1: Export Overall Situation**

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	
The import and export enterprise code.	3500671907500
The number of foreign trading staff with relevant trading experience.	<ul> <li>□ within 1 year staff</li> <li>□ 6-10 years 1 staffs</li> <li>□ over 10 years staff</li> <li>Total 6 staffs</li> </ul>
The language freely used by foreign trade staff	□ English □ others
Annual revenue of previous year	Refer to financial report; the revenue was around RMB 56.8 million in year 2012.
Annual export revenue of previous year	Refer to Ms. Jane Lin, the product export business occupy 90% of gross sales.
Estimated export revenue for this year.	Based on interview with Ms. Jane Lin, the estimated export revenue was around RMB 65 million in year 2013.
Overseas agent	Refer to the overseas agent contract; they have overseas agent in Turkey.
Nearest port	Fuzhou Port / Xiamen Port
Acceptable quotation terms	
Acceptable payment terms	<ul><li>□ LC</li><li>□ T/T</li><li>□ D/P</li><li>□ PayPal</li><li>□ Small-amount payment</li></ul>
Average lead time	☐ within 15 workday    ☐ one month    ☐ 2-3 months      ☐ 4-6 months    ☐ 6-12 months    ☐ more time

## **Section 2: Export Business Capacity**

2.1 Market Distribution (please list top three areas)			
Market	Main Product	Main client	
□ North America     □	Water Pump, Blower, Switches	N/A	
☐ South America			
	Water Pump, Blower, Switches	N/A	
	Water Pump, Blower, Switches	N/A	
☐ Africa			
☐ East Asia (Japan/ South Korea)			
☐ Domestic			
☐ Others			

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## **Section 3: Supplier Management**

3.1 Supplier Management			
Item	Content	Observations /Comments	
1	Does the company establish and implement an effective suppliers' assessment procedure?	<ul> <li>☐ Have the written procedures and followed records</li> <li>☐ Have the written procedures but no records</li> <li>☐ Have relevant records without written procedure</li> <li>☐ No written procedures or followed records</li> </ul>	
2	Does the company have an updated list of approved suppliers?	<ul> <li>☑ The approved suppliers list was updated in <u>7 Sep., 2012</u></li> <li>☐ Have the written suppliers without approved signature or date.</li> <li>☐ Provided some suppliers names</li> <li>☐ No approved suppliers list</li> </ul>	

## **Section 4: After-sales Service Capacity**

4.1 After-sa	4.1 After-sales Service Capacity				
Item	Content	Observations / Comments			
1	Is there a procedure to conduct random product inspection after final packaging in place?	<ul> <li>☐ Have clear standards and written inspection records</li> <li>☐ No written standards but had inspection reports</li> <li>☐ Have the procedures but no inspection records</li> <li>☑ It's not necessary to carry out the inspection.</li> </ul>			
2	Is there a clear procedure for handling customer complaints?	<ul> <li>☐ Has the clear procedure and followed records</li> <li>☐ Has the procedure but no written records.</li> <li>☐ No written procedures or records.</li> </ul>			
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	<ul> <li>☐ Have the procedures to trace the raw materials.</li> <li>☐ Can trace main materials</li> <li>☐ Can trace production date.</li> <li>☐ Can't trace products</li> </ul>			
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	<ul> <li>☐ Has the clear procedure and followed records</li> <li>☐ Has the procedure but no written records.</li> <li>☐ No written procedures or records.</li> </ul>			

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## Part C: Product Research & Development Capacity

1.1 Product Research & Development Capacity		
The amount of R&D and relevant working experience.	<ul> <li>☐ within 1year staff</li> <li>☐ 6-10 years 1 staff</li> <li>☐ over 10 years 2 staffs</li> <li>☐ over 10 years 2 staffs</li> <li>Total 5 engineers</li> </ul>	
What is the main job responsibility for R&D engineers?	They take responsible for design, organize of whole development process, coordinate and implement; and designation, development plan; make sure of designation, develop organization and technology input, output, verification, review; design and development change and verification; new products inspection and testing etc.	
Is there any relevant design input, output, review, verification and validation documentation available for auditor to review?	The company have relevant document to control design input, output, review, verification and validation.	
Is there any special software or instrument used by the R&D staffs during the design process of new products?  If yes, please list the main software or instrument.	The company product designed by Corwdraw, Pro/E and Auto CAD software.	
Does the company have an effective design change control procedure in place?	Yes	
Please list the patent certificates and qualification license.	1. Certificate of Utility Model Patent: List Patent No.: ZL 2012 2 0405986.7  2. 7 pieces Certificate of Design Patent: List Patent No.: ZL 2007 3 0141581.1 ZL 2007 3 0141583.0 ZL 2007 3 0141582.6 ZL 2011 3 0077236.2 ZL 2011 3 0077645.2 ZL 2011 3 0076373.4 ZL 2011 3 0076483.0	

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## Part D: Management System and Product Certification

1.1 Management System and Product Certification		
ISO9001:2008 certificate   Issued by: CQC   Certificate No.: 00112Q29468R0S/3500   Scope: Design, Development and Production of dc pumps   (20W-150W), dc blowers (20W-100W), du switches for export   Certified Since: 13 Sep., 2012   Valid Until: 12 Sep., 2015   ☐ ISO14001:2004 certificate   ☐ OHSAS18000:2007 certificate   ☐ TS16949   ☐ SA8000   ☐ Others		
□ NIL		
Issued By: SAPO Certification & Testing Laboratory Limited   No.: SP1001GZ1121435   Product Description: BLOWER (BRAND: SEAFLO)   Date of Issue: 22 Dec., 2011   Parameters: Air Flow:130CFM~2000CFM   Voltage: DC12V~DC24V   4 pieces of CE Certificate:   List Certification No.: SP1001GZ1121434   SP1001GZ0904121   SP1001GZ0902096-1   SP1001GZ1203441-2   UL   □ CCC   □ Others   □ NIL		
☐ RoHS		
☐ Reach ☐ Others ☑ NIL		

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**Description:** Blower

## **Part E: Production Capacity & Quality Control**

## **Section 1: Production Capacity**



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2,819pcs 1,650pcs 19,792pcs

**Description:** Battery Switches

1.3 Main Facilities				
Picture	Facility name	Brand or Country/Region of origin	Quantity	
	Life Cycle Tester	China	2sets	
MXXIII	Injection Machine	China	10	
	Shattering Machine	China	3	
	Function Tester	China	8sets	
	Production Line	China	4	

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	Electric Discharge Machine	China	1
CA-600	CNC Machine	China	1
	Precise Engraving Machine	China	1
	Grinding Machine	China	1
	Lathing Machine	China	1
	Milling Machine	China	2

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## **Section 2: Production Process Control**

2.1 Pro	2.1 Production Process Control				
Item	Content	Observations /Comments			
1	Product R&D capacity	<ul><li>☑ Own brand</li><li>☑ ODM</li><li>☑ OEM</li></ul>			
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	<ul><li>□ Very tidy</li><li>☑ Normal</li><li>□ Need to improve</li><li>□ Very poor</li></ul>			
3	Are the necessary items /documents provided at appropriate location and under control?	<ul> <li>✓ Work Instructions /procedures</li> <li>☐ Workmanship standard /acceptance</li> <li>☐ Golden sample /Approval sample</li> <li>☐ Product picture</li> <li>☐ Verbal by workshop director</li> </ul>			
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	<ul><li>☐ Has instructions and uniformly followed</li><li>☐ Has instruction but no written records</li><li>☐ Materials checked by storage staff</li></ul>			
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	<ul><li>☑ Have instructions and uniformly followed</li><li>☐ Have instruction but no written records</li><li>☐ Finished product checked by packing staff</li></ul>			
6	What type of inspection is used for finished products?	<ul> <li>☒ Random inspection</li> <li>☒ Visual inspection</li> <li>☒ Function inspection</li> <li>☐ 100% inspection</li> <li>☐ Visual inspection</li> <li>☐ Function inspection</li> </ul>			
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	<ul><li>☑ Marked and segregated</li><li>☐ Segregated but not marked clearly</li><li>☐ Not found on site</li></ul>			
8	How are the non-conforming units handled?	<ul> <li>☒ Repaired and re-inspection</li> <li>☒ Picked out</li> <li>☐ Used under control</li> <li>☐ Others</li> </ul>			

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## Part J: Photos

### **Section 1: Photos of Documents**

#### 1.1 Photos of Documents

## **Description: Business License**



**Description: Export License** 



**Description: CE Certificate** 



## **Description: Lease Agreement**



**Description: ISO9001 Certificate** 



**Description: Certificate of Utility Patent** 



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# **Description: Certificate of Design Patent** 外观设计专利证书 Made-in-0



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## Section 2: Photos of Company

**Description: Company Gate** 



**Description: Workshop** 



**Description: Workshop** 



**Description: Office** 



**Description: Workshop** 



**Description: Workshop** 



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#### **Description: Warehouse**



**Description: Showroom** 



**Description: Showroom** 



**Description: Showroom** 



**Description: Showroom** 



**Description: Showroom** 



## -- End of the Report --

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