MOTHER EARTH NEWS FAIR EXHIBITOR KIT BELL COUNTY EXPO CENTER BELTON, TX FEBRUARY 15-16, 2020



IMPORTANT DATES!

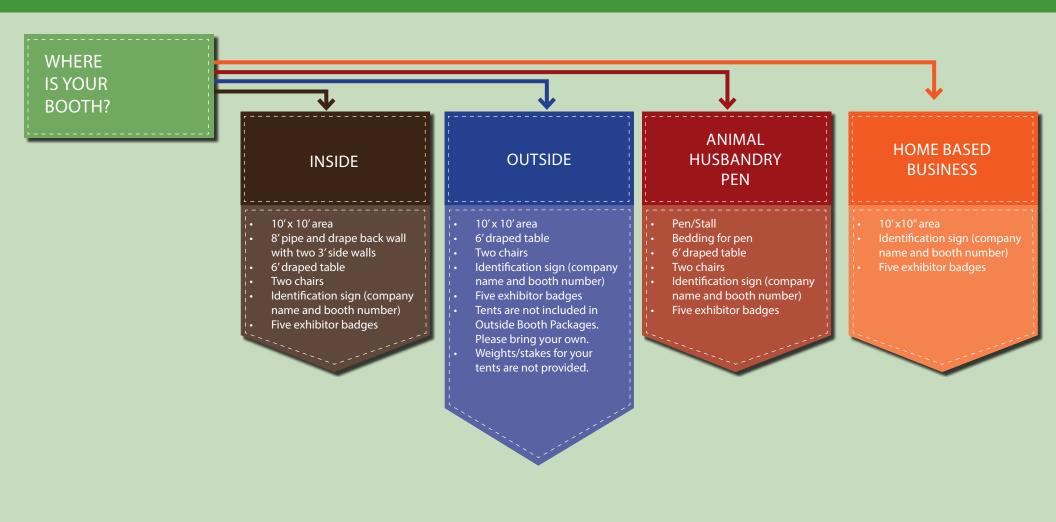
Feb. 10, 2020 Advance Shipping Deadline

Feb. 14, 2020 Ship Direct to Site (ONLY DAY)

Jan. 17, 2020 Electric request deadline

Jan. 30, 2020 Food Sampling COI

WHAT IS INCLUDED IN YOUR BOOTH PACKAGE?





HOW ARE YOUR BOOTH MATERIALS GETTING TO AND FROM THE VENUE?



I'LL BRING MY MATERIALS WITH ME

Bring your own cart to assist with move in and move out. A limited number of carts will be available at the information desk.

Park your vehicle immediately after unloading. We'll give you a map showing where to park when you check in. (See page 5)

OUTBOUND SHIPMENTS

Working with your freight carrier, you will need to schedule pickup and provide labels.

Your shipment will need to be picked up by 12:00 pm on Feb. 17
Unclaimed freight left on the floor after the event may result in additional charges.

See https://gradyhenlydecorators.boomerecommerce.com/Pages/Security/Login.aspx?ReturnUrl=%2f. for more instructions.

CALL 806-763-3578 WITH ANY QUESTIONS

WHAT ARE THE MOVE IN PROCEDURES?

MOVE IN HOURS

Friday, February 14, 8 a.m. - 6 p.m.

DIRECTIONS

Bell County Expo Center 301 W Loop 121 Belton, Texas 76513

From Austin: Follow I-35 N to Interstate 35 Frontage Rd/S Interstate Hwy 35 in Belton. Take the S Interstate Hwy 35 exit from I-35 N. Continue on Interstate 35 Frontage Rd/S Interstate Hwy 35 to your destination.

From Waco: Get on I-35 S from N 18th St. Follow I-35 S to Interstate 35 Frontage Rd/S Main St in Belton. Take exit 292 from I-35 S. Continue on Interstate 35 Frontage Rd/S Main St to your destination. **CHECK IN**

Check in and pick up your badges at the information desk located in the north east side of the Expo Building (look for signs).

PARK

EXHIBITOR PARKING LOT Exhibitor parking is north of the Expo Building. We'll give you a map to exhibitor parking when you check in.

Move your vehicle out of the loading zone promptly after unloading. Please set up after you park.

WHAT ARE THE HOURS OF THE FAIR?



FAIR HOURS:

SATURDAY, FEBRUARY 15, FROM 9 A.M. - 6 P.M. SUNDAY, FEBRUARY 16, FROM 9 A.M. - 5 P.M.

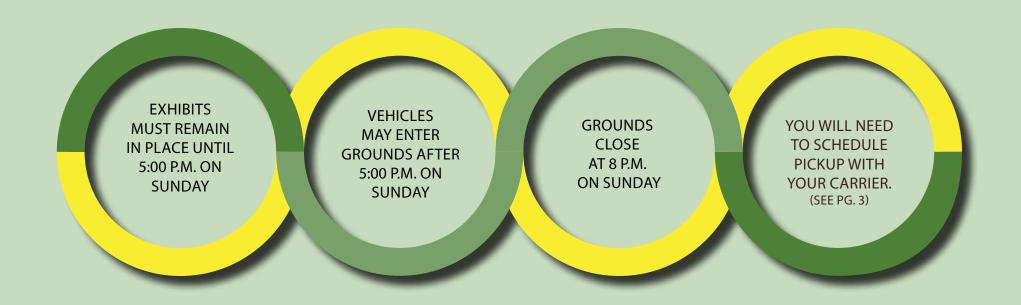
MOVE IN HOURS:

FRIDAY, FEBRUARY 14, FROM 8 A.M. - 6 P.M.

MOVE OUT HOURS:

SUNDAY, FEBRUARY 16, FROM 5 P.M. - 8 P.M.

WHAT ARE THE MOVE OUT PROCEDURES?



WHERE DO YOU PARK DURING THE FAIR?

EXHIBITOR PARKING LOT

Please be courteous of other exhibitors setting up and move your vehicle to exhibitor parking after you unload. Exhibitor vehicles will only be permitted in the attendee parking lots on Friday, February 14. On Saturday morning, park your vehicle in exhibitor parking on the north side of the Expo Building. We'll give you a map to exhibitor parking when you check in.

Please do not park in the Attendee parking lots during Fair hours. We need all of this parking for your customers!

DO YOU NEED ELECTRICITY?



HOW DO YOU PAY SALES TAX?

Most all retailers participating in the Mother Earth News Fair need to have a Sales Tax Permit. Please allow 2-3 weeks to receive your permit from the state of Texas. General Information can be found at the Texas Comptroller of Public Accounts' website. The fastest way to apply for a Sales Tax permit is through the Comptroller's Tax Application page: https://www.comptroller.texas.gov/taxes/sales/

The application page also lists the few situations that may not require a Sales Tax Permit.

You can find answers to Frequently Asked Questions here: https://www.comptroller.texas.gov/taxes/sales/#permit4

WILL YOU BE SAMPLING FOOD?

Exhibitors that wish to sample food or beverages must submit a Certificate of Insurance (COI) form unless food is factory-sealed when sample is given. Ogden Publications, Inc. requires that the form specifies a minimum limit of \$1,000,000 and names Mother Earth News as additional insured.

COI must read: Ogden Publications, Inc, d/b/a Ogden Publications is named as additional insured with regard to the Mother Earth News Fair, February 15-16, 2020.

Submit Certificate of Insurance by Jan. 30, 2020.

Misty Rogers Ogden Publications 1503 SW 42nd St. Topeka, KS 66609

Fax: 785-274-4453 Phone: 785-274-4441

Email: mrogers@ogdenpubs.com

Exhibitors must follow Texas food regulations and rules. For more information, including the Texas Health and Safety Code, please check the Texas Department of State Health Services website: https://www.dshs.state.tx.us/foods/laws-rules.aspx



HOW DO YOU PLACE AN ORDER WITH OUR SERVICE CONTRACTOR?

NEED ANY ADDITIONAL FURNISHINGS?

More than one table?

More than two chairs?

Carpet for your booth?

Crate storage?





Additional furnishings must be ordered through Grady Henly Decorators.

GRADY HENLY DECORATORS, INC.

RENTAL AND FREIGHT INFORMATION:

 $\frac{https://gradyhenlydecorators.boomerecommerce.com/Pages/Security/Login.}{aspx?ReturnUrl=\%2f}$

Southwest Exposition Service (a division of Grady Henly Decorators,Inc.) is proud to have been designated as the official decoration and service contractor for the 2020 Texas Mother Earth News Fair.

To receive the 20% discount on the order, it must be placed and payment must be received by February 5, 2020.

Your order will be on file at the Grady Henly Decorators service desk at the Fair.

Grady Henly Decorators looks forward to being of service to you. If you have any questions, please give them a call at 806-763-3578, mention the upcoming Mother Earth News Fair, and one of their Customer Service Reps will be happy to assist you.

RULES AND REGULATIONS

- Exhibitors are required to abide by city and state ordinances, including all necessary health and fire permits.
- No open flame is allowed inside the building without a fire permit from the Fire Department. This includes burning of candles or incense.
- Aisles and exits must be kept clear and free of all obstacles. Literature must be kept within booths.
- Exhibitors shall not stand in the aisles to hand out literature or place chairs or other furniture in the aisles.
- No solicitation of any kind is allowed outside of booth.
- Individuals are not allowed to bring alcoholic beverages onto premises.
- Keep music, microphones, or other noise-producing items to a level that does not disturb other exhibitors.
- Make sure that every product you are selling is listed on your contract AND that you have verbally informed your exhibitor event coordinator of any product that you intend to represent.
- Use only professional signage.
- Be on time! Make sure your booth is fully set up before show opening each day.
- DO NOT break down your exhibit space until 5:00 p.m. on Sunday.
- All food giveaways and sampling requires compliance with all necessary Texas Department of State Health Services regulations.
- Literature on display shall be limited to reasonable quantities in the booth (two-day supply).
- Reserve supplies shall be kept in booth.

- Helium balloons and confetti are prohibited.
- The facility's no smoking policy is strictly enforced.
- The house paging system is available only for emergencies and show announcements. Individual paging will not be provided.
- Vacuuming and emptying of waste bins are not included in booth rental.
- Do not nail, screw, staple, pin, glue, tack, or tape any material directly
 to the fabric, walls, steel frame, or carpeting. Please note that the use
 of pins, staples, tape, or other adhesives to affix materials to the drapery
 back walls and hardware is not permitted. Sign hooks are available at the
 Information Desk.
- Damaged draperies and hardware will be considered as purchased by the exhibitor and the exhibitor will be charged accordingly. Do not attempt to display heavy materials from the booth structures. Mother Earth News Fair will accept no liability for damage or injury resulting from misuse of this equipment.
- Exhibitors are responsible for the security of their booth items. Mother
 Earth News Fair and the Bell County Expo Center assume no liability.
 Although security is provided overnight, exhibitors are advised to bring
 coverage materials to protect their goods.
- Leave No Trace Policy: If your booth is not clean and free of materials, with the exception of freight packaged and labeled for shipment, you may be charged a fine of \$50 to offset the costs associated with cleanup.
- Displays may not reach heights higher than 8 feet.
- Mother Earth News Fair has the right to close an exhibit that fails to comply with the policies above.

CAN YOU BRING YOUR DOG?

Pets are strictly prohibited from the Fairgrounds and Parking Lots (including parked cars). Service animals, dogs that are individually trained to do work or perform tasks for the benefit of an individual with a disability, are welcome on the Fairgrounds.

If you are traveling long-distance with your pet(s), please contact a pet kennel in the area.

Here is a link to Google search for Belton, Texas dog boarding: https://goo.gl/vZrUVx

2020 MOTHER EARTH NEWS FAIR DATES*

Belton, Texas February 15-16

Nashville, Tennessee May 16-17

Polyface Farm, Swoope, Virginia June 1-2

Seven Springs, Pennsylvania September 25-27

EXHIBITOR STAFF

Associate Producer Misty Rogers 785-274-4441 mrogers@ogdenpubs.com

Sales Associate, National Events Melissa Bame 785-274-4306 <u>mbame@ogdenpubs.com</u>

Sales Associate, National Events Jay Rice 785-274-4324 jrice@ogdenpubs.com

Director of Business Development Allison Stapleton 828-669-3957 astapleton@ogdenpubs.com

OTHER FAIR STAFF

Fair Director Andrew Perkins

Senior Producer Robert Riley

Associate Producer Josh Wilder

P.R. & Publicity Coordinator Nancy Heeney

Assistant Producer Tiffany Hartner

^{*} Dates are tentative and subject to change