

Company News

...for Employees and Customers



A message from our Managing Director

Welcome to the Winter Edition of our company Newsletter.

I just wanted to take a moment to thank all of our directors, managers and staff as 2012 has been a difficult year and with all your help we have pulled together and got through it.

As you will see from my report later on Portishead and those of the other divisions the early signs for 2013 are improving. We know the market will remain very competitive and like our competitors we will still have to keep our costs under control. If we continue to be successful and win more work we will secure our futures and as we see things improve we will look to remunerate and reward our team for helping us through this recession.

Finally I would like to wish all our clients, subcontractors & employees a peaceful and restful time with their families this festive season.

Best wishes for a happy and prosperous 2013.

Dave Jones
Managing Director

Jones Building Contractors

Environmental Benefits



Since setting up an EMS (Environmental Management System) and achieving ISO 14001 in 2009, benefits including cost savings have been substantial.



The enthusiasm and cooperation of staff within the group has been very encouraging with the result of

reducing our carbon footprint at all branch

Savings have been made on vehicle fuel, electricity and water consumption, recycling figures have been consistently 80-85%.

The financial savings have allowed us to further develop our EMS improvement plans.

Electricity	-20%
Fuel	-5%
Recycling	84%
Waste Paper	95%
I T and Flectrical Goods	100%

Adrian Mitchell would like to thank members of staff and subcontractors for their cooperation in achieving these figures.

The board of directors are considering

several offset measures with the objective to make our branch offices carbon neutral i.e. donation to third world renewable energy schemes or UK local authorities and schools tree planting schemes.





Adrian and Natasha who worked on getting us the ISO 14001 during 2009.

...twitters from inside



Mayflower Park. Stoke on Trent



Wear it Pink Day



Yarlingto Updates



Torwood House School



Bristol City F.C



Question Page 7





Personnel Updates during 2012

New Starters Position Charles Cuthel Electrician **Aaron Fisher** Kitchen Fitter Mark Oliver **Bathroom Fitter** Multi-skilled / Plumber Danny Cheslett-Rose

Nicholas Shutler Carpenter **Christopher Warr** Multi-skilled David Bevan Crane Operator

Neil Mackenzie **Painter Trevor Arthur Painter**

Chris Sturdy Gas Maintenance Technical Manager

Diane Bawden Receptionist (Returned)

Kenneth Pirie Gas Engineer Aaron Apps Gas Engineer **Andrew Nixon** Gas Engineer

Kevin Osborne Service Improvements/Accounts Manager

Daisy Patrick Trainee Administrator Gas Engineer **Brian Philmore** James Taylor Carpenter

Hayley Pinney Purchase Team Leader Heidi Gay **Purchase Ledger Assistant** Purchase Ledger Assistant Stuart Welch **Chloe Austin** Administrator (Left for Australia)

Ben Cottrell **Painter Alistair Stockley** Plumber **Ross Anstey** Labourer Sarah Griffiths **Administrator** Jorge Ferreira **Apprentice Carpenter** Steve Dawe Semi-skilled Labourer

Congratulations to **Lee Davey** for being awarded the **National** Student of the Year Award with the National Federation of Roofers

New Arrivals



Tracy Born: 11.05.12 Max David Phinn

Nicola Born: 10.01.12 Xander



Vicky Born: 08.06.12 Lexi May Jones

Chris Snell Born: April Teddy



Pete Milden Born: August Isabella

Lee Bryant Born: May Jensen



Weddings

- Darren Robins & Nichola 7.9.12 (left)
- Lee Davey & Abbie 1.9.12
- Craig Hurd & Joanne September

Congratulations from all of us.



Pre Qualification Duplication

We are continually being asked to fill out pre-qualifications despite our details being available on Constructionline, Exor and CHAS.

We want to call on all concerned to champion the cause for all contractors and suppliers and lead a fight against duplication for the good of the industry.

For example Constructionline set up in 1998 with just good suppliers and was used by 300 public sector buyers.

It was the brainchild of the former department of the environment, transport and the regions (DETR).

It's objective was to provide a single pre-qualification register to remove the

need for buyers, clients to duplicate prequalification assessments and in turn to reduce the burden and administration on us all during the tender process. We could then put more resources and time into customer care, quality, contract completions, health and safety and most important looking after our staff.

We call on the government and all parties to look at this situation as a matter of urgency.









Winning Work at its **Main Barriers**

Constructionline have recently carried out a survey which makes interesting reading.

The report from 1300 suppliers identified the biggest barriers, which are

- Tougher tender contests
- Longer payment times
- Competition from large companies
- Winning work biggest obstacle

Also, Clients need to help by

- More assistance during the tender
- More detailed project information
- Adequate tender periods



A large proportion of works are from Housing Associations and together with Local Authorities are the most prompt payers. Many contractors have seen payment times lengthen with Clients asking for rebates / savings and retention difficulties and obstacles. Many smaller contractors and suppliers are the backbone of UK construction and survival is crucial to the industries health. Stricter payment terms would greatly help to protect many firms for whom cash is king.

IMPORTANT NOTE:

Can vou please keep the Personnel Department up to date with any changes to your contact details, e.g. moving home or change in emergency contact number.

Construction News





A message from **Chris Neil** Construction Director

The Major Works division is currently tendering and negotiating a wide range of projects in the UK.
Planning applications are pending sites for potential redevelopment.



Holy Cross Priory, Heathfield - Phase 1 Care Homes

The construction of St. Mary's 20no. close care apartments were handed over in the middle of April which was followed shortly by the completion of the 60 bed. Care home and 20no. staff/apartment units at the end of May.



Holy Cross Priory, Heathfield - Phase 2 Care Homes

Following the success of Phase 1 works, we then entered into negotiations for Phase 2 of the works, consisting of the conversion of the existing Priory building into 21no. apartments with communal areas together with the construction of the new Convent building, due for completion in the summer of 2013.



Strome Park, Storrington Care Apartments

The construction of 11no. close care apartments in two blocks within the grounds of Sussex Down care home for Care South was completed at the end of June 2011.

This was then followed by carrying out internal alterations to the care home to provide leisure and communal facilities for use by the residents of the care home and occupiers of the close care apartments, which was completed by the end of November 2011.



Mayflower Park, Dividy Road, Stoke on Trent Care Home

Design and construction of a 90 bed and 60 bed care home on an existing residential site. Block A, 60 bed care home was completed mid October 2011 and Block B, 90 bed care home was completed mid November 2011.



Nynehead Court, Wellington - The Engine House

The final phase on this site consisting of the conversion of the old Engine House into a single dwelling was successfully completed and handed over at the end of June.





A message from

Nigel Gillett

Painting Division

Contracts we carried out over the summer.



Venn House
External painting and repairs



- Horsington Manor
 External and internal painting to windows and doors
- Folly Mill Lodge, Bridport
 External painting
- Somerset Care offices, Chard External painting on behalf of Ilsen Properties

On going program of decorating and repairs for Western Challenge and Hastoe Housing. Picking up orders from Sign Post on the back of the merger with Western Challenge now called Spectrum Group. Also on going works for ScrewFix, BAE Systems and Millfield School.

A warm welcome to Ben Cottrell, who joined the Yeovil painting team in September. Also, Neil McKenzie and Trevor Arthur who both joined the New Milton team earlier this year.

I would like to send my congratulations to both Paul Edgar and Chris Baugh from the New Milton team on their weddings this summer.

A big thank you to all the team for the works carried out during what has been a very difficult summer weather wise.



A message from

Steve Hay

Yarlington
Contracts Manager

PROPERTY SERVICES



The Yarlington
Contract has
produced good
results once
again with our
teams installing 9
kitchens and 5
wet rooms per

week. We have been told we have 400 kitchens and 150 wet rooms next year along with other tendered work, so the good work from 'Team Yarlington' has paid off.



The Hastoe contract is running well and Neville Gould has transferred from Harrier Court to Property Services Yeovil to work alongside Shirley, Paul and John. Property Services continues to offer its services to Honeywell, GKN and Screwfix and we hope to secure more work in the near future.

Both, myself and Chris Snell wish to thank the Property Services team for their excellent work during 2012 and would like to welcome Sarah Griffiths into our admin team, to provide much needed support to Kate and Shirley.

Thank you



A message from

Tim Davey

Davey Roofing Manager

COMPANY NEWS

CHAS -

With the help of Natasha Austin & Adrian Mitchell we have now been accredited with our very own CHAS certification. The fit-out of our new offices is now complete and our new address is;

Unit 3, Jones House George Smith Way Lufton Business Park Yeovil, BA22 8QR

NEW CONTRACTS

EG Carter

Creswicke Road, Brislington

Brookvale Homes

Care Home, Berryfield, Bradford-On-Avon

C. G. Fry & Son Ltd

Floods Yard, Chickerell

Brookvale Homes

Care Home, Cross Road, Weymouth

Jones Contractors

Phase 2, Holy Cross, Heathfield

Jones Contractors

Denis House, Salisbury for Sanctuary Housing

EMPLOYEE NEWS

Wayne Middleton has achieved his NVQ level 6 in Site Management. Lee Davey married Abbie-Louise Toogood on the 1st September. Congratulations to you both.

Thank you



A message from

Barrie Harding

D Glass Manager

Our trading philosophy has changed this year from mainly commercial and group contracts to private retail business and smaller D R Jones contracts.

I have upgraded our advertising programme to try to pull in more private leads and raise the image of D Glass.

We have already sold and installed more conservatories than any previous year. We also offer excellent rates for staff purchases!

With internal D R Jones contracts we have done well thanks to my 'three amigos' Adrian Mitchell, Steve Hay and Nigel Gillett. Nigel infact has awarded D Glass with 3 contracts over the last 2 weeks. Many thanks for the back up and support that they have given us, it is very much appreciated.

As most of you are aware, D Glass currently has no Branch Manager; a change that had to be made earlier this year. This position will be reviewed early next year which will put us back on full strength staff wise.

May I take this opportunity on behalf of everyone at D Glass to wish you and your families a very Merry Christmas and a Happy New Year.

Thank you

WEAR IT PINK DAY

Thank you to everyone that took part in 'Wear it Pink Day' in October.

You managed to raise £37.92.





PROPERTY SERVICES - YEOVIL

BAM Construction Ltd

We secured a further 12 months contract this year as a preferred and approved contractor for BAM Construction Ltd.

The contract is to undertake post 12 months defects maintenance and investigation works on behalf of BAM Construction Western.

To date we have carried out works on -

- Gloucester University Campus
- Exeter University
- Cwbran Leisure Centre
- Bridgend Hospital
- Bath University
- Henbury Leisure Centre
- Staple Hill Primary Bristol
- Winterbourne Academy

A. Mitchell said that we have built up a good working relationship and we are happy to be of service to a well known and respected national company such as BAM.



Sherborne School for Girls

Since the last newsletter we have successfully completed a contract or Sherborne School for Girls consisting of the complete external decorations of Dunholme including new window, felt roof, roofing and general repair works.



Torwood House School

Earlier this year we completed a refurbishment and extension to an existing Coach House in a conservation area of Redland

in Bristol. The contract was a well designed modern building complying with planning constraints an conditions, consisting of steel frame, stonework, oak cladding, powder coated aluminium windows and imitation copper type roof. This was a private client who was pleased with the quality of works and service we gave them and negotiated a further contract within the same area of Bristol.

Yarlington Housing Group

We have just recently completed a contract for the Yarlington Housing Group on 80no. houses in Chard, Curry Mallet and Yeovil. The works involved complete fascia, soffit, gutters and downpipe



replacement, plus various other plant and repair works. It was pleasing to work with Yarlington on this contract and to work with Peter Hibberd again.

NEW TENDERS

November has been a good month where we have managed to secure over £1 million of work for 2013 that will also see work shared around our sister companies. Lets hope this run of luck can continue.

Branch News





A message from
Chris Austin
Area Director

EXETER OFFICE UPDATE

We have had a busy twelve months with an increasing workload from Exeter City Council in particular. Along with rendering and redecoration works we are refurbishing kitchens and bathrooms as well as replacing gas fired boilers and installing new central heating systems to their housing stock. It is a competitive situation with three

the exception being the wiring of a new build housing development in Dawlish which is progressing well, at completion we will have carried out the electrical installations to some 32 new homes the first phase of which was handed over to Sovereign Housing association on Friday 24th August.

On Friday 31st August our electrical work and its administration was inspected by Mark Wheeler, an Inspection Engineer for the NICEIC (National Inspection Council for Electrical Installation Contracting) and I am pleased to confirm that we passed with flying colours, thanks to Steve Poole for his contribution to the successful inspection.

There has been some success on the new client front with our appointment to the West Works internal and external redecoration framework and we are receiving enquiries from Taunton Deane



other Contractors being used and our respective performances being compared. See 'Wall of Praise' for an example of the thank you letters received.

Following the departure to pastures new of Luke Hodgson the electrical division has been restructured and absorbed into the workforce providing in house electrical services to our projects.

Council and Kingsdale, a leasehold management company managing developments of prestigious apartments.

On a more mundane note, Keith is engaged with Devon County Council and East Devon District Council to resolve the access into Harrier Court which has never been completed in contravention of the Planning Consent.

HEALTH AND SAFETY AND QUALITY ACCREDITATIONS

We continue to strive for Health and Safety compliance and to meet the requirements, expectations and key performances set by our clients.

To date we have the following -

	•	
	Expires	Joined
CHAS	November '13	2005
Constructionline	September '13	1999
EXOR	March '13	2007
ISO 9001:2008	June '13	2004
ISO 14001:2004	June '13	2009
Green Accord	November '13	2008



Branch News



A message from

Dave Jones M.D.

PORTISHEAD OFFICE UPDATE

The Portishead office has changed in the past 12 months from the Main Construction office to a branch carrying out various works across the South West corridor from Taunton to Worcester. Like a phoenix from the flames, the Bristol office has gone from strength to strength in the last 10 months.

We have exceeded our targets for the year and have many great contracts running now.

Contracts with St. Monica's Trust replacing windows and doors to two of their sites totalling over 800 frames will be completed mid November in only 7 weeks. (Continued)





Bristol City Football Club

We have carried out many contracts this year for BCFC (above) at the main stadium and training grounds, from simple pathway extensions to office and bar refurbishments.

Torwood House School

Having completed the conversion of coach house into two classrooms, we have now started a new build two storey building which will be completed early 2013.



Contract Has Grown

This contract has grown again this year. We have carried out painting and repair works across North Somerset.

We have had some good tenders in as well and look forward to 2013 being another record year for this branch.

We have also carried out contracts with Bradley Stoke Town Council Annecy Court (TMS), Sovereign, Sanctuary, Bristol City Council and City of Bristol College, plus numerous

We would like to take this opportunity to thank everyone who has helped us achieve a great 10 months in a very tough market.

Many thanks to Mike, Tom and Pam - the Bristol Team.



Blueskies, Butlins, Minehead

External decoration works carried out at Blueskies, Butlins in Minehead.

"We at Butlins are extremely impressed with the painting of Blue Skies. we had a number of contractors quote for the work and understandably a little nervous about using Jones for the first time. In hindsight we had absolutely nothing to worry about. They have excelled and have carried out the works within the tight timescale set out and with minimal disruption to the day to day running of the Apartments. We had some of our area and regional bosses walk around the BLUE SKIES apartments on completion and they also commented on the high standard of work. We will be looking to working with Jones's on other projects that may come up in the future."



A message from

Darren Robins

Plymouth Branch

PLYMOUTH OFFICE UPDATE

The Plymouth team welcome some new members to the team.

Daisy Patrick (Trainee Admin) Chris Sturdy (Gas Technical Manager) Aaron Apps (Gas Engineer) Ken Pirie (Gas Engineer) Brian Philmore (Gas Engineer)

Kevin Osborne (Service Improvement and Accounts Manager)

Richard Jones and Danny Drew have qualified as gas engineers recently. "Well done to you both from all of the Plymouth team".

Also, Congratulations to Jim Howard who has been promoted to working supervisor for the gas work in the Bristol and Bath area.

Since the last newsletter we have won a tender to be included on the Cornwall County Council frameworks up-to £1m works, we are one eight contractors competitively tender all building and maintenance work up-to value of £1m per project. We have won two demolition tenders and are currently tendering works for school maintenance and other demolition work.



We have grown our work load with Sovereign to include a further 1000 properties on the gas side with a further 1000 properties being added by the end of this year giving us a total of 5200 properties across both regions. We are currently carrying out kitchen and bathroom replacement in the South West region along with all boiler and system upgrades in both West and South West regions.

HEALTH AND

You have a plan to remedy hazards that come to light according to one H&S expert, you might be hit harder by the H.S.E. for carrying out a risk assessment and not following it through that if you didn't carry out the assessment in the first place.

IGNORING SAFETY HAZARDS YOU'RE AWARE OF IS LIKELY TO BE CONSIDERED A MORE SERIOUS OFFENCE THAN NOT REALISING

Safety culture is when people act and behave safely even when no one is looking

No job is so urgent or so important that

Safety really is everyone's business, especially yours

Good quality helps promote good health

at the Office





A message from **Mark Porter** Operations Director

I know it has been some time since our last newsletter and casting my mind back it is surprising how many things have happened in that time. The Queen's Jubilee and a summer of great Olympic and Paralympics sport already seems a distant memory now the clocks have changed.

Our year started with a number of employee group appraisal roadshows where Adrian Mitchell and I came out to the branches to share our performance for 2011 and our plans for 2012. We received some very good feedback from the staff that attended and will look to do the same in 2013 if the branch managers feel it would be of value.

It is no secret that we have faced a very difficult 12 months as a result of one large construction project getting into difficulties, when the bank unexpectedly withdrew their funding from our Client. This unwelcome move tied up a lot of our cash and working capital in late 2011/early 2012. It is a testimony to the Groups financial strength that I am pleased to say that we have weathered the storm, and continue to profitably trade our way out of this difficult situation. With this issue now firmly behind us I am looking forward to the continued development of our excellent trading reputation.

Construction prices remain tight and we have recently missed out on an opportunity to build a £5.5M scheme for an existing client where one of the National builders has outbid three smaller regional builders at a margin close to our cost to build. We will however continue to look for other opportunities in the new build market as it remains a key part of our strategy.

When I look back at 2012 we must remember that we had a number of successes and much of these are covered in the divisional manager reports. I am especially pleased that we have continued to develop our relationships with Hastoe, Sovereign and Exeter City Council, in addition to which there have been some notable new business successes in each of

our branches. Both Exeter and Plymouth have managed to get on both of the Devon and Cornwall county frameworks which is a sign of our growing reputation. The Portishead team has also done very well from a standing start and continues to build their relationship with Alliance Homes and other new Clients in the Bristol/North Somerset

One of the key areas we have introduced this year is our director & senior manager meetings that has allowed our team and sister companies to share ideas and focus on driving the right activities to grow our business. Later this month they will be involved in setting our 2013 financial and productivity objectives based on their knowledge of the local market.

As for 2013 there is one thing we can be sure – market conditions will remain challenging but we have a focused strategy and a strong reputation built on trust and delivery driven by our very capable team. Our order book is showing signs of continued improvement with a number of wins on some competitively tendered contracts, and these achievements will give us a good and very encouraging start to the year.

Our challenge for 2013 is for more of the same with the continued need to focus on productivity and costs to eliminate waste – if we get this right we will be able to look forward to a brighter future and secure better rewarded employment. Something I know all of us want when you look around at the casualties we have seen in this marketolace.

Enjoy the seasonal break with your families and best wishes for 2013.

Mark Porter

Staff Questions - PURCHASING TEAM

Questions?

- I. What's playing in your car right now?
- 2. What is your favourite food?
- 3. What do you do for fun?
- 4. What motivates you?
- 5. If a genie gave you a wish what would you wish for?
- 6. TV show you never miss?
- 7. Nickname? (don't be shy)
- 8. Describe yourself in three words?
- 9. Who would you most like to have dinner with?
- 0. What do you most like to do to unwind?



Hayley Pinney

Answers

- 1. Day & Age by The Killers.
- 2. Boring I know, but a good old fashioned Roast Beef Dinner (oh, and cheesy chips).
- Horse riding I don't have any spare time for anything else other than working and sleeping!
- 4. Anything horse related is my passion so therefore I have to say my horse. It's been a total rollercoaster ride since owning her. I never thought I would be lucky enough to have another chance in my lifetime to achieve the things I didn't manage as a youngster so I'm grabbing every opportunity with both hands!
- 5. A nice big Euromillions win.
- 6. Not Going Out, Eastenders and Dexter.
- 7. Emmerdale (not very original but my middle name is Emma thanks family (not))
- 8. Happy to help.
- Lee Evans, Lee Mack, John Francome and Geoff Billington (although I think I'd choke with laughter on my mains).
- 10. A slight contradiction to number 3 but having a good giggle and spending time with my other half, messing around with my three Whippets and my horse and also reading a good murder/mystery/thriller.



Heidi Gay

Answers

- 1. Kiss FM
- 2. Home made Roast dinner
- Don't have time for fun –

 (unless weekends away count)
- 4. My Kids
- 5. See my nan one last time so she can meet my kids
- 6. Emmerdale
- 7. Best not say lol
- 8. Trustworthy, honest, Independent
- 9. John Bishop from League of their own lol
- 10. Hot relaxing bubble bath with a glass of rose



Stuart Welch

Answers

- Classic FM it keeps me calm when I'm being tailgated.
- 2. My wife's home made cakes. Please tell her I said this if you know her.
- I play the trombone in a local band www.bertiesbigband.co.uk Available for bookings now!
- Looking forward to a decent summer.
 Good health for my family and myself.
- 6. Dad's Army.
- 7. None that I know of.
- 8. White, male, middle-aged.
-). Muhammad Ali in his heyday, definitely
 "The Greatest"
- Ride my bike in the countryside on a warm sunny evening.



Ksenia Marsh

Answers

- Sorry to be boring, but just a radio. I keep changing radio stations especially when I don't like a tune they play.
- 2. I love seafood.
- 3. I am off to Alton Towers!
- 4. Pressure.
- Loads of happiness and health for my family and friends.
- 6. Come dine with me.
- 7. Little1
- Happy go lucky.
- Wentworth Miller if I wasn't married of course.
- Sit on my sofa, watch telly and eat chocolate raisins



Wall of Praise

■ KITCHEN REFURBISHMENT

To all who worked on my new kitchen. May I say a huge thank you to you all, it is so much nicer and easier to clean. Thank you again for all your hard work.

Exeter City Council Resident

■ NEW KITCHEN

I am over the moon, delighted with my new kitchen. The workmen have been kind, helpful, courteous, couldn't have asked for more.

Thank you all so much. P.S. Wayne, the painter made my day, such an excellent worker and person

Exeter City Council Resident

■ EXTERNAL DECORATIONS, ROOFING AND GENERAL REPAIRS

Thank you and the team for a successful outcome on a job where the time constraints that we set, could well have caused you and the team a considerable problem. We are really pleased with the result.

Many thanks

Estates Bursar Sherborne Schools' Estates

■ REFURBISHMENT WORKS, YEOVIL

On behalf of the tenants and staff I would like to express our grateful thanks for all that has been achieved at Elsinore, Yeovil and the contribution everyone has made to completing this massive piece of work.

Sincere thanks

Deputy Manager - Chapter 1 - changing lives one by one

■ EXTERNAL PAINTING AND REPAIR

Just a line to say how pleased I am with the contractors from D R Jones who are doing external painting and cleaning at my address.

They actually do do "what they say on the tin"!

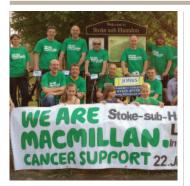
Tenant, Western Challenge

■ NEW WET ROOM

We have just had a wet room fitted by Jones and we are thrilled with it. The workers were excellent, were prepared to go that extra mile to do a good job....

Gill,

Yarlington Resident



Macmillan Cancer

Pictured are a group of local riders and some employees that recently used the Jones Luton van and our YTFC minibus to support the ride from Stoke sub Hamdon to Lands end to raise funds for Macmillan cancer support. The loan of the van and mini bus saved the cost of hire to swell the collection for Macmillan.



Marlie Packer Gains...

Congratulations to Marlie Packer who continues to set the WRFU alight with some excellent performances on the field for England. Marlie is pictured with some of her Yeovil colleagues at Twickenham after England defeating New Zealand earlier this year.

Marlie also completed her gas qualifications in the summer with the help of her experienced mentor Jim Howard. Thanks to Jim and well done Marlie.



Yeovil Town FC & Community

As many of you will know our three year main sponsor deal with YTFC came to an end in June. We decided not to renew the contract however we will still have a hospitality box available to staff and clients. Just recently Mark Porter hosted a match with a group of local youngsters that suffer from Diabetes. They were given a stadium tour and mugged Asst Manager Terry Skiverton for a photo in the dug out before the game. All of the boys and their parents had a great day and another group of youngsters are looking forward to coming in February.

The Jones football box raises

£2800 for local charities in one afternoon. The box was also auctioned in November at the Yeovil Round Table charity lunch and raised a further £1400 for St Margaret's Somerset Hospice - this sum was also matched by our friends at the Lloyds TSB Charitable Foundation to go to Fiveways school in Yeovil. The Yeovil Lions, Yarlington Housing Group and the Andy Stone Memorial Trust also raised over £2300 for local charities this year, by selling off places for a hosted match during 2012/13. If any staff or clients would like tickets to the box to auction or raffle for charity then please speak to Mark



Plymouth Branch - Crapfest 2012'

As mentioned earlier, we have recently sponsored 'Crapfest 2012' as the main sponsor (I know what you are thinking Crapfest?), it is a music festival in Crapstone near Plymouth to raise money for a new cricket / community pavilion. The name "Crapfest" has even made it

into national papers for unique local music festival names. They have just confirmed they made £7.5k profit from this year's festival which is brilliant news and a big well done to the Crapfest committee.

www.crapfest.co.uk



WANT TO ADD A NOTICE?

Do you have an announcement or event that you would like the rest of the company to know about? Simply call

Tasha Austin on 01935 477791 or email your story to natasha.austin@drjones.uk.com



GORDON BALL RAISES MONEY FOR CANCER CHARITIES

Over the past few years I have been compelled to raise money for various cancer charities due to losing both my father & sister to this awful disease. For the last 3 years I have taken part in the FORCE Centuary Challenge a 100 mile bike ride across Exmoor as a sponsored event.