

# Leemic



Your Integrated Office Solution





CONTENTS

About Us	5
Accreditation	6
Current Accreditations	7
Service	8
Why Leemic	9
Our Products	10
Technology Partners/Hardware	11
Software	12
Client Endorsements	13
Management Team	14
Contact Us	15



# Leemic, est 1972, are a well-respected integrated technology partner for Sharp Business Systems Ltd and Silver Partner for HP Print.

We offer the highest levels of service and support to our customers and we are extremely proud of our reputation.

Our business partnership has over 46 years' experience in the office equipment arena providing print, visual and cloud based solutions for our clients.

We are the longest serving UK Partner and reseller for Sharp Business Systems and we are one of the UK's leading providers of multi-functional printers.



Leemic are specialists in document and visual solutions. We are a leading supplier of multifunctional printing devices and audio visual displays.



We supply reliable, authentic and hard-wearing devices from market leaders.



All products are delivered and installed on site by a certified member of our team.



We offer a bespoke solution tailored specifically for each of our clients ensuring a personal service and value for money.



Our comprehensive support contract allows for the safe removal and disposal of hard drives. Ensuring all confidential information is permanently deleted.



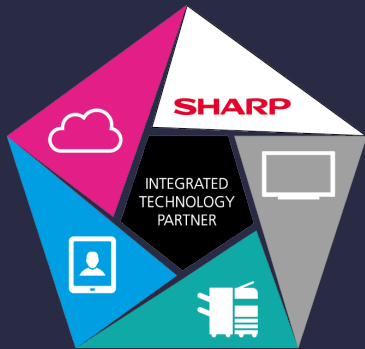
As a business, we believe that our focus should be on our customers needs and providing them with the highest levels of service.

As a rule we do not enter industry awards because we prefer to win the praise of our clients as opposed to a panel of judges.

However as one of the most well-established print suppliers in the UK it is unsurprising that Leemic have been acknowledged and accredited many times.



**SHARP**



## Sharp Integrated Office Solutions Partner

This accreditation has only been extended to a limited number of partners in the UK. Companies must show their ability to incorporate the latest Sharp technology into their product offering. Successful partners are assessed on their knowledge, service offering, technical and applied product knowledge and their ability to uphold the highest levels of customer care and support.

Leemic are delighted to hold this endorsement as it recognises how committed we are to the clients that we serve.

## Sharp Centre of Excellence

This accreditation is only extended to business partners that uphold the highest levels of customer care. Companies are assessed on their knowledge, service offering, technical and applied product knowledge and support.

Leemic are delighted to hold this endorsement as it recognises how committed we are to our clients.

## Sharp Leaders Club Award

This important accolade is only extended to 12 outstanding businesses in the UK and Leemic are immensely proud to currently hold this award.

As a company, Leemic, are delighted to be recognised by our oldest technology partner strengthening the unique relationship we have had for over 40 years.



## Silver Partner and Provider of HP Print.

As part of the Global Partner Initiative, HP aim to reward and support those suppliers who work alongside them to deliver their business vision.

Leemic have been awarded Silver Partnership Status following rigorous testing and analysis and we are one of a handful of resellers selected to distribute the pioneering PageWide technology.



All support engineers are trained to accreditation status.



We closely monitor consumables and toner replacement, ensuring that our service commitment and response times are upheld for all of our clients.



Print Fleet allows automation of meter collection saving you time and ruling out any opportunity for error.



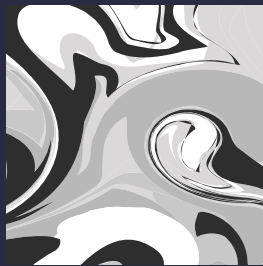
Our engineers and support staff always offer the highest standards of knowledge, professionalism and assistance, guaranteeing piece of mind when contacting a member of our team.



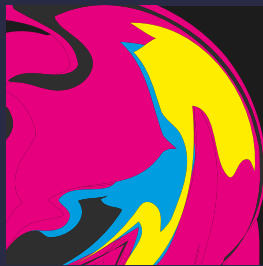
# We have a proven track record of success spanning a 46 year history.



Leemic were the first photocopier dealership to be awarded a Sharp partnership in the UK.



Leemic sold the first Sharp black and white photocopier in the UK.



Leemic sold the first Sharp colour photocopier in the UK.



All machines serviced within an average of 4 working business hours.



Leemic have a loyal client base and many of our client relationships span over a twenty-year history.



All toner and parts required are fully included in the contract.



Well respected and trusted supplier.



Rental and lease options available.



Oldest Sharp photocopier partner – since 1976.

## Leemic are a completely independent supplier of office technology, which enables us to provide the most efficient and bespoke solutions for our customers.

Since our inauguration we have prided ourselves on our in house knowledge, research and expertise. As an organization we encourage our team to undertake independent learning regularly so they can equip themselves with the knowledge they need in order to carry out their roles effectively.

It is important for us to be enthusiastic about our products and services, therefore we only partner with brands that we feel are truly the best in class. We fully understand the products that we sell and their capabilities, attributes and key points of difference in the market.

This approach allows Leemic to act as consultants who are able to advise on the correct hardware and software for your business, providing you with the complete office technology solution.



After extensive research and analysis of the market place we believe that our chosen technology partners are able to provide our customers with the most cutting edge offering.



The Sharp and Leemic partnership was formed in 1976 (the first business in the UK to be given this partnership status) and has continued to flourish ever since. A world leader and innovator in technology across the board, their quality print solutions have won and continue to win multiple awards on an annual basis. We are tremendously proud to have supported and contributed to Sharp's success over the years and honored that the goodwill we feel towards them is mutually reciprocated.



HP is one of the worlds leading technology vendors. They have mass appeal from independent consumers to small to medium enterprises as well as international corporations. HP has been a key innovator in the print and computing industry since its inception (1947). Following HP's acquisition of Samsung Print, Leemic were able to extend our unique product catalogue even further. With the addition of PageWide, we now offer the most diverse variety of devices in the market.

#### HARDWARE

Our honed expertise and in house knowledge enables us to be fully confident in our products and service. If you select Leemic as your chosen integrated office partner, you will have the perfect technology solution for your office.

We have a wide range of printing equipment to cater for all requirements and budgets. Whether you need a single feed, mono desktop printer to a fleet of powerful, 120 page per minute, fiery driven, multifunctional printers that can be used to produce full bleed commercial collateral (such as this booklet), a mix of the two or anything in between; Leemic will have the perfect, bespoke, document solution.

We have recently added Visual Solutions to our product portfolio. After listening to our clients' modern office requirements we felt that it was essential to provide a wider range of office technology, specifically Audio Visual displays, interactive screens and digital signage. From interactive displays in schools or boardrooms to high-powered, weatherproof signage in a shop window or a garage forecourt; Leemic can advise and provide the ideal visual package and collaborative solution.



## SOFTWARE

Leemic are able to fully digitalise your print service allowing for a more enhanced and financially efficient service for you.

 PRINTFLEET®

Printfleet allows for automation of processes and high value applications for the global imaging industry by providing timely reliable data.

 COUNTER  
*Make Your Pages Count*™

Pcounter offers a variety of print/copy management solutions including print cost recovery, MFP/copier control, rules-based printing, or simple usage tracking.

 PaperRiver  
FROM PAPER TO DATA

Develop FlowMatrix technology that provides businesses with solutions for document and data capture, processing and automation. It integrates with a wide range of business systems and corporate data repositories.

 PaperCut™

Papercut have in excess of 250,000 installations worldwide. Their innovative and open source architecture allows for transparent monitoring of printing output and cost across any brand and any platform.

 drive image

Drive Image enables documents to be scanned in bulk, digitally 'cleaned', annotated, indexed and distributed to any network destination or folder, directly from the MFP, in a matter of moments.

 equitrac

Equitrac integrates print and scan workflows, delivering advanced print, copy and scan functionality that enables you to select the most appropriate workflow for the job saving valuable time. Print only what you need and scan when you can.



“I just wanted to say a big “thank you” for the way your staff installed the photocopier yesterday. Every single person was 100% professional and the whole thing seemed effortless.”

Affordable & Stylish

“By moving our printing and scanning needs to Sharp Multi-Functional Printers and Samsung single function printers, supplied by Leemic, we have managed to significantly reduce costs, streamline both our work process and invoicing, and move to a single point of contact for all our MFP’s. The response times and level of service have both been exceptional.”

Hyde Group of Companies

“The Leemic installed imaging system effortlessly meets our needs and their service is exemplary. They respond quickly to technical issues and, because they hold spare parts on site, quickly get us back up to speed”

JMW Solicitors

“I would not hesitate to recommend Leemic’s services to other Clinical Commissioning Groups. The solution is productive; it has enhanced security and halved our print expenditure.”

NHS Trafford CCG

“We are thankful for Leemic’s advice and introduction of a solution which has solved some painful and time consuming problems.... We are delighted in the reduction in waste paper and have seen an improvement in all round printing and paper costs.”

UP Global Sourcing



**Philip McDowell**  
Executive Chairman

Philip is a seasoned business professional and investor. He has gained significant and invaluable commercial acumen from his varied and successful career. Philip has been Managing Director, majority shareholder and Executive Chairman at Leemic since 2005 after acquiring the business. Philip has previously grown, floated and sold his family run company. He enjoys employing people, nurturing talent and developing businesses that have a conscience.



**Derek Case**  
Finance Director &  
Company Secretary

Derek joined Leemic in 2012 and has played a critical role in the growth and expansion of the company across three locations. Derek is a fully trained chartered accountant but he has been working as an in-house Finance Director for over 20 years. Key responsibilities range from monitoring the company cash flow, managing the admin team, company secretarial work, ensuring Leemic are GDPR compliant and overseeing the human resources department.



**Kevin Daly**  
Sales Director

Kevin is a highly respected professional thanks to his extensive technical knowledge. He is a creative and intelligent expert who can implement highly complex solutions personally. Kevin has an impressive understanding of IT and software enabling him to solve most problems his customers face. He has been an essential part of Leemic since 1994 and because of his outstanding customer service he has accumulated a substantial and loyal customer base across England.



**Sandy Muir**  
Managing Director  
Scotland

Sandy has over 30 years industry experience holding key positions within Ikon Office Solutions and Digital Solutions. He joined Leemic in 2011 to spearhead establishing our second office in Scotland. Sandy is an essential part of the Leemic operation and is wholly responsible for making Leemic's expansion in Scotland a complete success thanks to his excellent entrepreneurial skills. He is a strategic thinker who takes an active interest in new technology which helps to shape the future direction of the business.



**Mark Thomas**  
Regional Director  
South

Mark has an excellent network of contacts as well as substantial industry and location specific knowledge. Mark is a talented and creative sales person who has a solid understanding of the software and products we provide. This enables Mark to design and implement perfect solutions for his clients on a daily basis. He has held a number of senior positions at some of the country's leading print and scanning distributors as well as previously running and successfully selling his own company.



**Greg De'ath**  
Service Director

Greg is a dedicated and gifted Service Director that understands how crucial his department is to our customers. He has a wealth of experience, knowledge and proven talent having previously held key positions in some of the industries most established outfits including Charterhouse and Danka. Greg has previously managed large and diverse teams and has been responsible for very complex and extensive implementations, with very high levels of demand placed on the solution provided.



**Ivan Jervis**  
Service Manager  
North

Ivan is the longest serving member of the Leemic team, joining the company in 1990. His impressive encyclopedic knowledge of our clients machines is vital to the smooth running of the Service Department and all the devices in the field. He has multiple professional qualifications and extensive technical and IT knowledge of all of the products we supply. Over the years Ivan has been instrumental in selecting the devices and software solutions we supply.



**Lee Burgess**  
Service Manager  
South

Lee is a highly technical service engineer who has a great understanding of the software solutions we provide. Lee is a conscientious, motivated and professional individual who always expands his knowledge through independent study. Lee enjoys dealing directly with customers and during his 20 year career he has been responsible for multiple machine installs of more than 100 devices for the likes of Merlin Entertainment and Spirax Sarco.



**Lee Conington**  
Service Manager  
Scotland

Lee is a highly trained service engineer with in excess of 25 years in the industry. He joined Leemic, alongside Sandy, to head up the service department of our Falkirk site. As well as managing the Scottish service department, Lee regularly undertakes professional development courses and was the only person to ever receive full marks in the Samsung Service Certificate. Along with his team Lee is committed to delivering an unrivalled service on a daily basis.

CONTACT US



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