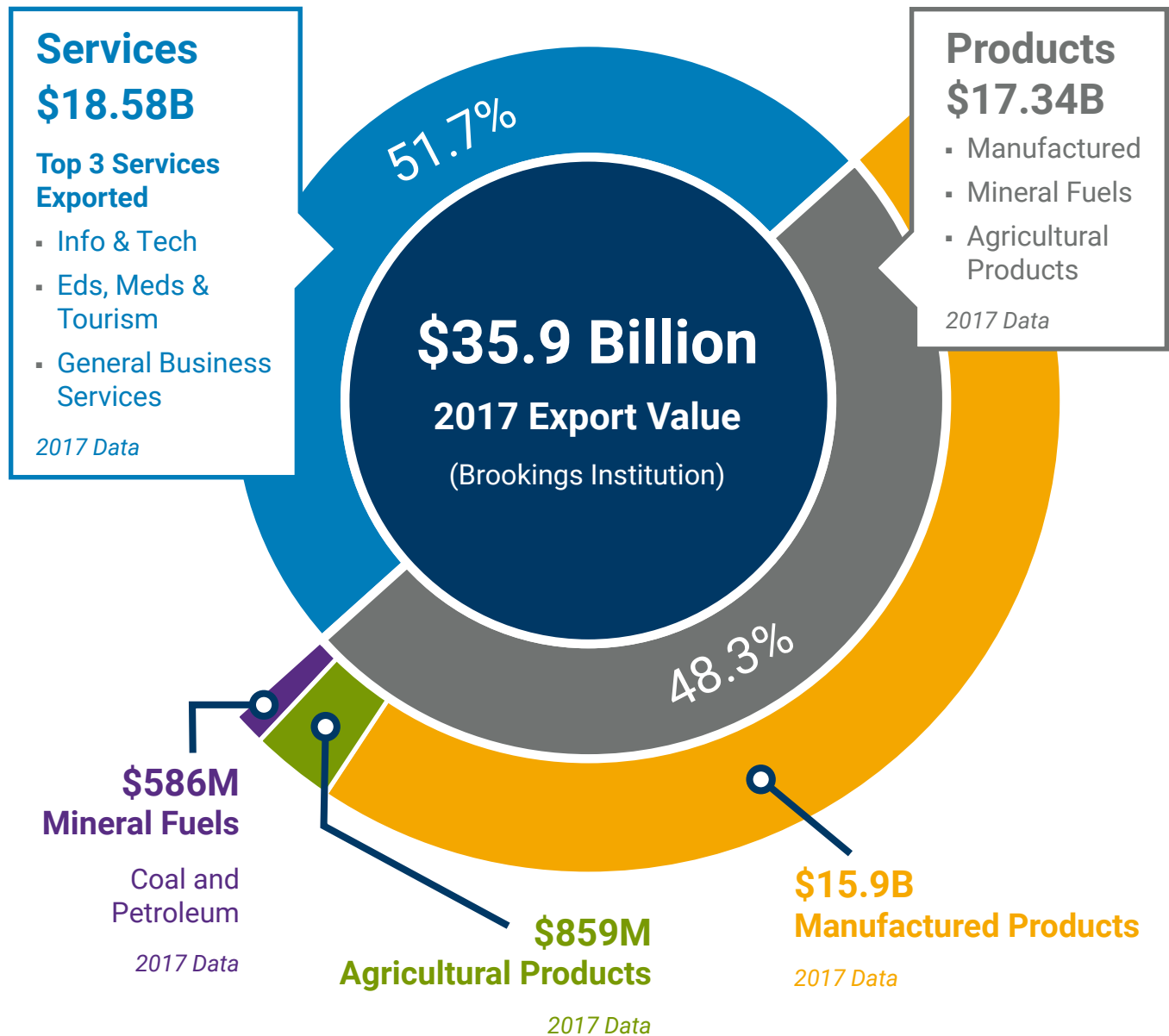


### 214 Countries Virginia Exported Products to in 2017

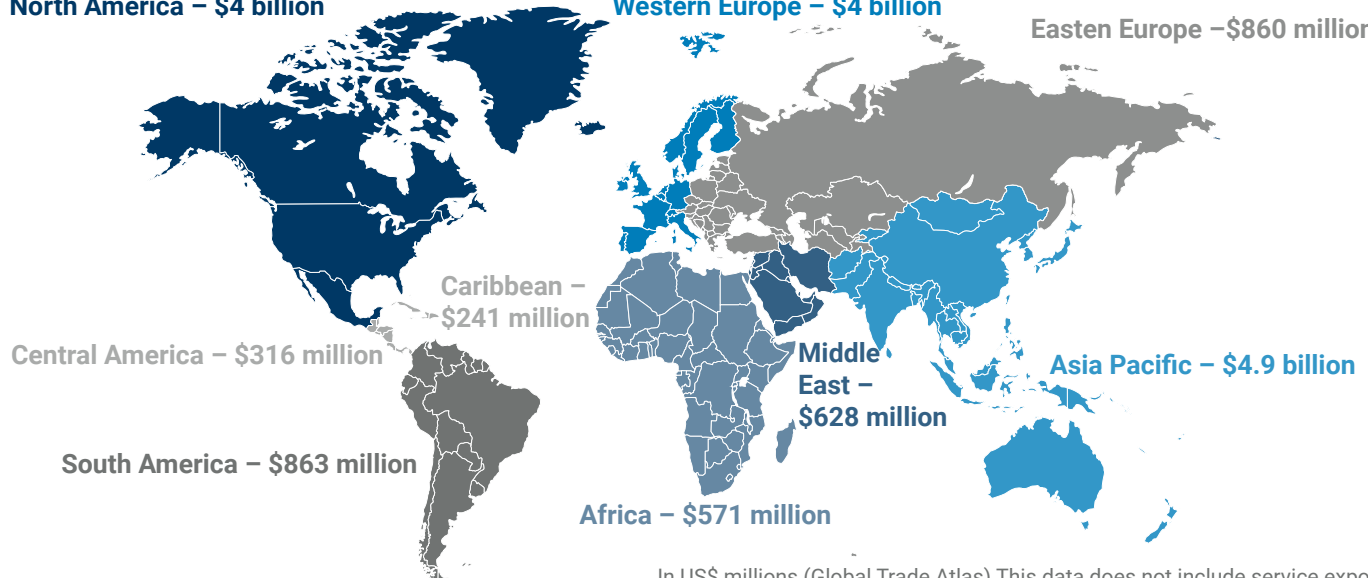


### Virginia Product Exports

North America – \$4 billion

Western Europe – \$4 billion

Eastern Europe – \$860 million



In US\$ millions (Global Trade Atlas) This data does not include service exports.

### Top Product Export Industries

Rank	Export Category	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
-	<b>All Products</b>	<b>\$17,343</b>	<b>38,248</b>	<b>100,172</b>
1	Food Manufacturing	\$3,463	7,775	26,718
2	Transportation Equipment	\$2,519	3,384	12,902
3	Chemical Manufacturing	\$2,511	2,230	8,791
4	Machinery Manufacturing	\$1,354	3,226	7,986
5	Computer & Electronic Products	\$1,059	2,375	4,324
6	Plastics & Rubber Products	\$883	2,567	5,166
7	Agriculture	\$728	4,272	5,754
8	Electrical Equipment & Appliances	\$605	1,838	3,537
9	Mining	\$549	732	1,886
10	Paper Manufacturing	\$526	778	2,750

In US\$ millions (Brookings)

#### Food Manufacturing

#### Chemical Manufacturing

#### Transportation Equipment

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017	Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017	Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>Food Manufacturing</b>	<b>\$3,463</b>	<b>7,775</b>	<b>26,718</b>	<b>Chemical Manufacturing</b>	<b>\$2,511</b>	<b>2,230</b>	<b>8,791</b>	<b>Transportation Equipment</b>	<b>\$2,519</b>	<b>3,384</b>	<b>12,902</b>
Animal Foods	\$166	156	971	Basic Chemicals	\$309	202	971	Aircraft Products & Parts	\$288	584	1,382
Bakery Products	\$87	379	969	Cleaning Products	\$121	163	408	Misc. Transportation Equipment	\$26	34	123
Dairy Products	\$267	358	1,980	Misc. Chemicals	\$306	467	1,368	Motor Vehicle Body & Trailers	\$217	404	1,427
Frozen & Canned Foods	\$146	355	1,075	Paint Products	\$38	56	162	Motor Vehicle Parts	\$511	991	3,089
Grain & Oilseed Products	\$205	136	1,165	Pesticides & Fertilizers	\$29	24	88	Motor Vehicles	\$1,234	589	5,151
Meat & Poultry Products	\$1,716	4,618	15,257	Pharmaceuticals	\$312	342	968	Railroad Rolling Stock	\$68	123	428
Seafood Products	\$36	121	257	Resins & Synthetic Rubbers	\$1,396	976	4,827	Ships & Boats	\$175	659	1,303
Snack, Coffee, & Condiments	\$684	1,261	4,100								
Sugar & Confectionery Products	\$156	392	944								

In US\$ millions (Brookings)

In US\$ millions (Brookings)

In US\$ millions (Brookings)

## Virginia Service Exports

### Top Service Export Industries

Export Category	2017 Real Exports Value	VA Rank/ 50 States	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>All Services</b>	<b>\$18,588</b>	<b>12</b>	<b>91,021</b>	<b>157,295</b>
Information & Technology	\$5,347	13	26,040	43,316
Eds, Meds, & Tourism	\$4,980	13	34,961	53,180
General Business Services	\$3,164	6	11,456	24,776
Finance & Insurance	\$2,658	13	7,936	15,642
Engineering & Heavy Industry	\$2,440	12	10,627	20,381

In US\$ millions (Brookings)

#### Eds, Meds, & Tourism

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>Eds, Meds, &amp; Tourism</b>	<b>\$4,980</b>	<b>34,961</b>	<b>53,180</b>
<b>Educational &amp; Medical Services</b>	<b>\$932</b>	<b>8,874</b>	<b>12,835</b>
Educational Services	\$774	7,762	11,160
Medical Services	\$90	775	1,131
Training Services	\$68	337	544
<b>Travel &amp; Tourism</b>	<b>\$4,048</b>	<b>26,087</b>	<b>40,345</b>
Accommodation Services	\$693	5,285	9,134
Air Transportation Services	\$753	2,316	5,162
Entertainment Services	\$403	1,901	3,391
Food & Drink Services	\$852	10,821	13,326
Ground Transportation Services	\$513	2,024	3,584
Retail Services	\$828	3,721	5,696
Sports & Performing Arts	\$6	20	52

In US\$ millions (Brookings)

#### General Business Services

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>General Business Services</b>	<b>\$3,164</b>	<b>11,456</b>	<b>24,776</b>
<b>Management &amp; Legal Services</b>	<b>\$2,650</b>	<b>8,144</b>	<b>19,826</b>
Legal Services	\$234	1,464	2,010
Management & Consulting	\$2,416	6,680	17,815
<b>Support Services</b>	<b>\$514</b>	<b>3,312</b>	<b>4,950</b>
Accounting & Auditing Services	\$66	346	564
Advertising Services	\$338	2,035	3,023
Ancillary Services	\$93	789	1,153
Trade-related Services	\$17	143	211

In US\$ millions (Brookings)

#### Information & Technology Sector

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>Information &amp; Technology</b>	<b>\$5,347</b>	<b>26,040</b>	<b>43,316</b>
<b>Royalties</b>	<b>\$2,025</b>	<b>15,536</b>	<b>19,366</b>
Chemical Manufacturing Royalties	\$186	1,429	1,781
Computer & Electronic Royalties	\$108	828	1,032
Film & Music Industry Royalties	\$187	1,437	1,792
Information Technology Royalties	\$618	4,745	5,914
Other Manufacturing Royalties	\$373	2,860	3,566
Other Royalties	\$142	1,093	1,362
Scientific & Technical Royalties	\$214	1,646	2,051
Wholesale & Retail Royalties	\$195	1,498	1,867
<b>Tech Sector</b>	<b>\$3,322</b>	<b>10,504</b>	<b>23,950</b>
Computer Services	\$1,633	8,127	13,471
Information Services	\$117	234	683
R & D Services	\$1,353	1,892	8,866
Telecom Services	\$220	252	930

In US\$ millions (Brookings)

#### Engineering & Heavy Industry

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>Engineering &amp; Heavy Industry</b>	<b>\$2,440</b>	<b>10,627</b>	<b>20,381</b>
<b>Engineering Services</b>	<b>\$1,117</b>	<b>6,617</b>	<b>11,685</b>
Architectural & Engineering Services	\$404	2,927	4,159
Equipment Installation Services	\$679	3,553	7,272
Industrial Engineering Services	\$34	137	254
<b>Freight &amp; Heavy Industry</b>	<b>\$1,322</b>	<b>4,010</b>	<b>8,696</b>
Construction Services	\$64	337	578
Freight & Port Services	\$1,162	3,623	7,697
Mining Services	\$11	39	47
Operational Leasing Services	\$85	11	374

In US\$ millions (Brookings)

#### Finance & Insurance

Industry	2017 Real Exports Value	Direct Export-Supported Jobs, 2017	Total Export-Supported Jobs, 2017
<b>Finance &amp; Insurance</b>	<b>\$2,658</b>	<b>7,936</b>	<b>15,642</b>
<b>Financial Services</b>	<b>\$2,409</b>	<b>7,249</b>	<b>14,078</b>
Credit Issuance & Lending	\$1,605	5,858	9,398
Financial Management	\$688	1,191	4,007
Investment Banking	\$116	200	673
<b>Insurance Services</b>	<b>\$249</b>	<b>687</b>	<b>1,564</b>
Auxiliary Insurance Activities	\$20	126	175
Insurance Carriers	\$230	561	1,389

In US\$ millions (Brookings)

Virginia Economic Development Partnership - International Trade offers a number of export-related services to Virginia businesses, including trade missions and market research by our Global Network of in-country consultants. These services are available to all Virginia exporters.

For more information, please visit our website: [ExportVirginia.org](http://ExportVirginia.org)

### Additional Resources:

[Global Trade Atlas](#)

Global Trade Information Services, Inc.

[Benefits of International Trade](#)

Office of the United States Trade Representative

[National Export Initiative](#)

Office of the United States Trade Representative

[International Trade Statistics](#)

U.S. Department of Commerce

[U.S. Exports by Metropolitan Area](#)

Brookings Institution

[Exporting Services – A Guide for New Exporters](#)

VEDP - International Trade

#### Notes:

- Service and product export values are sourced from the [Brookings Institution](#) using 3-digit and 4-digit NAICS and U.S. BEA Services Category Industry / Commodity Classification codes.
- The product export data in this report does not contain service export values.
- All export destinations are product export information that is sourced from Global Trade Atlas data which comes from the U.S. Department of Commerce's "Origin of Movement" set of state exports. The Origin of Movement of a product is not always the same as its place of production, since products from one state can be consolidated for export in another state. For more information on the State Data Series, please visit the [U.S. Census Bureau - Foreign Trade Statistics](#).

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