

EFFICIENCY IN CLINICAL SUPPORT SERVICES Bolton Foundation Trust

EFFICIENCY IN COMMISSIONING SUPPORT SERVICES

SPONSORED BY LLOYDSPHARMACY **Croydon Primary Care Trust**

р3

HEALTHTRUST EUROPE

p1

EFFICIENCY IN INFORMATION TECHNOLOGY

NHS Forth Valley р4

EFFICIENCY IN FINANCIAL SERVICES

NHS Dorset р5

EFFICIENCY IN PROCUREMENT

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Tameside Hospital Foundation Trust

EFFICIENCY IN TRANSPORTATION AND LOGISTICS

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CAPITA SYMONDS

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WORKFORCE EFFICIENCY

NHS **SPONSORED BY NHS PROFESSIONALS Professionals**

Sandwell and West Birmingham Hospitals Trust

EFFICIENCY IN ACUTE SERVICE REDESIGN

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Pan Birmingham Cancer Network and Sandwell and West

Birmingham Hospitals Trust

ENERGY EFFICIENCY

SPONSORED BY BRITISH GAS BUSINESS

Royal United Hospital Bath Trust

British Gas p19

MEDICAL

■Newton

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Blackpool Teaching Hospitals Foundation Trust p23

IUDGES

List of judges of the HSJ Efficiency Awards p24

Supplement editor Claire Read Design Judy Skidmore

2012 was the year the truth about the NHS efficiency drive became crystal clear to even the most casual observer. This was no dash to a 2015 finish line. The state of public finances made it clear that the need for unprecedented efficiency gains would last the decade.

The quality, innovation, productivity and prevention programme was transferred to the NHS Commissioning Board along with its steward Jim Easton - who told HSJ that QIPP would be "a dominant medium" in healthcare leadership beyond the next election and public spending cycle.

In the same week HSJ revealed the first regional analysis of the QIPP programme, which showed that primary care trusts are aiming to deliver savings worth a total of £13bn by 2014-15.

Of course, not all these regional programmes are worthy of journeying under the QIPP brand. Some are simply crudely disguised cuts. It is also sadly the case that not all the best intentioned programmes will succeed in delivering improved efficiency.

But the second HSJ Efficiency Awards, in association with HealthTrust Europe, gives considerable reason to hope for the best. These pages provide the best evidence yet that some NHS organisations and their partners are reconfiguring services and systems in a way that delivers more for less.

The efficiency revolution – and these awards – are also demonstrating how departments and functions too often given insufficient focus have significant contributions to make. Those working in areas such as procurement and estates management are now increasingly getting the boardroom attention they deserve. The same factors also mean that some of the NHS's most sacred cows are having to justify their place in the herd. Advances in medicines management and clinical support services are challenging practices that have remained untouched for decades.

HSI thanks our Efficiency Awards sponsors and judges and we congratulate all our winners and shortlisted entrants. Read on to learn how the NHS is remaking itself.

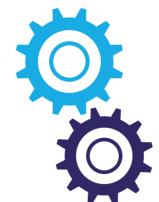








EFFICIENCY IN TRAINING AND DEVELOPMENT



WINNER



CHESHIRE AND MERSEYSIDE TEACHING PRIMARY CARE TRUST COLLABORATIVE

The North West Core Skills Programme

The North West Core Skills Programme addresses the long standing issue of efficiently delivering statutory and mandatory training. The programme has used a collaborative approach to develop a framework of agreed training standards, with key partners including NHS North West, North West Health Innovation and Education Cluster, Skills for Health, and Mersey and North West Deaneries. The programme means that training is recognised across NHS organisations and education institutions in the north west region and removes unnecessary duplication. This has particularly benefited the 5,000 junior doctors and 10,000 healthcare students who rotate across the NHS and who often receive duplicated training. **Judges' comments** Addresses the age old problem of how to deliver induction and mandatory training. Impressive scale, scope and can-do attitude, all backed by a very clear business case.

HIGHLY COMMENDED

EAST CHESHIRE TRUST MATERNITY SERVICE

Delivering maternity training

Training is viewed as an essential component of the trust's quality governance framework. Its approach includes the use of simulation focusing on human factors to improve the care of women and neonates.

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FINALISTS

THE EAST MIDLANDS LEADERSHIP ACADEMY

Collaboration at the frontline

Collaboration at the frontline aims to develop dynamic, visible clinical leaders who can help deliver the strategic vision for services in the region. Its innovative methodology enables different staff groups from different backgrounds to develop an integrated approach to addressing QIPP.

THE EAST MIDLANDS LEADERSHIP ACADEMY

Emerging Leaders

The Emerging Leaders programme offers junior managers the opportunity to explore new thinking and skills aligned to QIPP. Each participant is required to lead on a service improvement project which addresses challenges faced by the NHS today.

NORFOLK AND NORWICH UNIVERSITY HOSPITALS FOUNDATION TRUST

NHS Apprentices

The introduction of apprentice posts has transformed recruitment at the organisation. Using apprenticeship frameworks as a gold standard, existing staff in Bands 1-4 are also trained to the highest standards. A pre-apprenticeship programme has now been launched for local college students.

NORTHERN BURN CARE NETWORK

Link nurse framework

The link nurse framework helps provide burns management training to non-specialist nurses in emergency departments, minor injury units, walk-in centres, prisons and mental health services. The result has been a reduction in the number of inappropriate referrals to burn care services.

THE ROYAL LIVERPOOL AND BROADGREEN UNIVERSITY HOSPITALS TRUST

A strategy for developing the healthcare assistant workforce through preceptorship and training

By adopting the preceptorship model – established throughout the NHS for newly qualified staff – and applying it to healthcare assistants new to the trust, the organisation has provided structured training and a platform for specialist practitioners to educate healthcare assistants.

WRIGHTINGTON, WIGAN AND LEIGH FOUNDATION TRUST

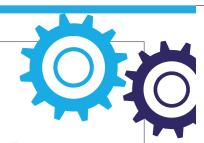
Harnessing technology to deliver clinical systems training

The introduction of e-learning has provided 24/7 access to training and the ability to track learning and competence. Following an investment of £20,000, £95,000 in recurrent costs have been saved and the number of training courses completed has significantly increased.





THE JUDGES





Susan Acott chief executive, Dartford and Gravesham Trust



Jenny Hargrave head of workforce strategy, NHS Professionals



Jon Restell chief executive, Managers in Partnership



Charles Alessi chairman, National Association of Primary Care



Andrew Hawes director, Newton Europe



Bob Ricketts director of NHS provider transition, DH



Stuart Bain chief executive, East Kent Hospitals University Foundation Trust



Alastair Henderson chief executive, Academy of Medical Royal Colleges



Francis Rottenburg senior business manager, British Gas Business Services



Lorraine Bewes director of finance and information, Chelsea and Westminster Hospital Foundation



Helen Hirst chief officer designate, Bradford City and Bradford clinical commissioning groups



Ros Roughton deputy director of commissioning development, NHS Commissioning Board



Randall Bowen head of energy performance, British Gas



Candace Imison deputy director of policy, The King's Fund



Dean Royles director, NHS Employers



Nick Carver chief executive, East and North Hertfordshire Trust



Jonathan Kay professor of health informatics, City University London



Philip Scott senior lecturer in information systems, University of Portsmouth



Peter Coates commercial director, DH



Mayur Lakhani chair, National Council for Palliative Care



Pete Shergill head of national and strategic accounts, Lloydspharmacy Healthcare Services



Andy Cowper editor, Health Policy Insight



Gillian Leng deputy chief executive and director for health and social care, National Institute for Health and Clinical Excellence



Janice Sigsworth director of nursing, Imperial College Healthcare Trust



Colin Cram managing director, Marc 1 Ltd



Tim Litherland national chair, Health Estates & Facilities Management Association



Mike Sinclair chairman, Health Informatics Congress, vice-chair professionalism and vice-chair events, BCS Health



Helen Crisp assistant director of research and evaluation, The Health Foundation



Kirsten Major director of service development, Sheffield Teaching Hospitals Foundation Trust



Dimitri Spyridonidis research associate, health management group, Imperial College London



Anna Dixon director of policy, The King's Fund



Andy McKeon managing director of health, Audit Commission



Ming Tang managing director of the South Yorkshire NHS commissioning support service



Jim Easton national director of improvement and efficiency, DH



John Oldham national clinical lead - quality and productivity, DH

Linda Patterson clinical vice

president, Royal College of

. Physicians



Natasha Tobin director, Russell Square Communications and Chartered Institute of PR council member

Aris Vrettos programme development

director, University of Cambridge



Mike Evans customer lead
(Birmingham and Solihull),
Healthcare Commissioning Services



David Peat non executive director North West Ambulance Trust and retired NHS trust chief executive



Angela Wale business manager, HealthTrust Europe

Jonathan Wedgbury chief executive,

Programme for Sustainability

Leadership



Jo Farrar director of finance, Homerton University Hospital Foundation Trust

Debbie Fleming chief executive,

Steve Fairman director of

NHS South of England

the SHIP PCT Cluster

improvement and efficiency,



Janet Perry NHS chief financial controller, DH

David Pencheon director, NHS

Sustainable Development Unit



Terry Young chair of healthcare systems, Brunel University

HealthTrust Europe



David Flory deputy NHS chief executive, DH



Phillip Pickstock assistant general manager, Toyota Tsusho UK Ltd









