



wbs

WARWICK BUSINESS SCHOOL
THE UNIVERSITY OF WARWICK

Executive MBA Talent Book 2019

For the Change Makers



Our Executive MBA has been ranked second in the UK and 10th in the world by *The Economist/Which MBA?* Executive MBA ranking 2018

First UK business school to be triple accredited and to receive the Athena SWAN Silver Award for improving gender equality.



Executive MBA, for the global citizens

Warwick Business School is one of the UK's top providers of finance and business research and education. Our world-class reputation is reflected in our league table rankings, attracting strong links with the business community.

Our MBA students

Warwick MBA students come to study with us from all over the world, and are shaped by the values of our institution: Curiosity, Restlessness, Openness and Excellence. Our unique core values provide a challenging and innovative learning culture that prepares our students for success in their future careers.

Our faculty produces transformative research that seeks to lead debate and create impact. This research underpins our teaching, helping to develop inquisitive and entrepreneurial minds that will make a positive contribution to world business.

We empower our students to make a difference by bringing in experts such as Professors of Practice and visiting lecturers. Our real world knowledge married with our interdisciplinary global research enables us to build valuable links with international organisations.

Creating future leaders

We are one of the few institutions to offer an assessed module in Leadership, designed to help our students develop the all-important skills required in today's challenging business environment.

Our Executive MBAs are required to undertake one overseas module providing them with international business exposure and perspectives, and the study programme introduces cutting-edge theories that can be applied directly from the classroom into the work place.



“The wide choice of modules and topic assignments ensures a truly practical and bespoke learning experience for each individual.”

Ash Ahmed

Executive MBA (current participant)

MBA connections

Whether you are an MBA student at WBS, or an employer looking to recruit our top talent, there are a number of ways you can connect.

Global community

A valuable career asset open to you as an Executive MBA are the connections you will make during your studies, and the global community of WBS alumni that you will join on completion of your MBA. The Warwick Business School global community is a network of over 45,000 graduates and students in over 140 countries.

Professional and geographical networks

You can join one of our professional networks which bring together students, graduates, and our faculty to explore industry practice and the latest research in specific industry areas. You can also join a group local to your home which will get you involved with students and graduates at social and educational events, in person and online, all over the world.

Online Directory

We make it easy for students to network with each other through our bespoke learning environment, my.wbs. We also make it easy for graduates to find each other through our Online Directory.

Award-winning mentoring programme

Our award-winning, Investors in People (IIP) accredited mentoring programme allows you to explore career options, workplace dilemmas and professional development challenges with someone who has already experienced similar situations. If you're successful in gaining a place on the programme you'll be mentored by a WBS alumnus for a period of two years, either during or beyond your studies. The programme costs £345 for two years.

Recruiting our MBAs

If you are looking to recruit one of our talented and ambitious MBA students into a permanent position in your organisation contact our CareersPlus & Corporate Relations team:

- T** +44 (0)24 7657 4862
- E** recruit@wbs.ac.uk
- W** wbs.ac.uk/go/recruitment

Global connections and professional insights during and beyond the Warwick MBA





Josie Afolabi

[linkedin.com/in/josie-afolabi](https://www.linkedin.com/in/josie-afolabi)

- **Career History:** Global Business Insights and Analytics Manager, AstraZeneca
Associate Director, Portfolio Strategy and Management, AstraZeneca
Business Intelligence Manager, AstraZeneca
Associate Asset Strategy Manager, AstraZeneca
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc (Hons) Pharmacology, University of Portsmouth, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Pioneered decision-making using advanced analytics and real-world evidence into the commercial area of the global business, by developing in machine learning projects in-house, totalling US\$50,000 in value.
Created and developed multiple processes to replace consultancy forecasting and reporting systems, saving more than US\$200,000 per year in licensing and maintenance fees.
Pitched and attained funding totalling more than US\$100 million from c-suite executive committee to fund a new trial programme for a lead candidate in heart failure.



Ash Ahmed

[linkedin.com/in/ahmed-ash](https://www.linkedin.com/in/ahmed-ash)

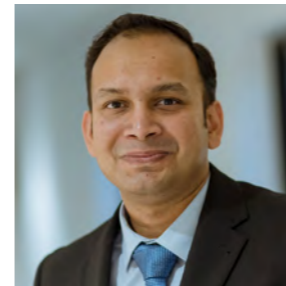
- **Career History:** Assistant Director Development, Stevenage Borough Council, Hertfordshire, UK
Service Manager Development and Investment, Basildon Borough Council, Essex, UK
Development Manager, Swan Group, Essex, UK
Supported Housing Development Manager, Essex County Council, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Politics and Economics, Lancaster University, UK
Postgraduate Diploma Housing, Chartered Institute of Housing
Leadership and Management Studies, Institute Leadership and Management, UK
- **Nationality:** British
- **Languages:** English (native), Punjabi (fluent), Urdu (intermediate)
- **Achievements:**
As a development professional, directly commissioned and managed the delivery of more than 3,000 new homes across Essex and Hertfordshire in mixed tenure, sustainable developments achieving more than 50% affordable housing.
Developed specialist care, disability and emergency housing schemes by obtaining a £75 million public sector grant.
At the invitation of the Department Communities and Local Government, presented at national conferences and regional champions workshops on supported housing models and financial viability in residential construction.



Apostolos Alexandris

[linkedin.com/in/apostolos-alexandris-0a492b13](https://www.linkedin.com/in/apostolos-alexandris-0a492b13)

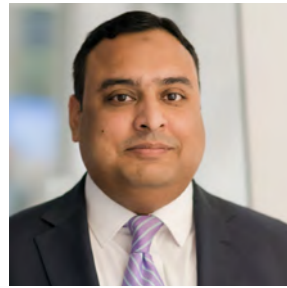
- **Career History:** Senior Process Engineer, Johnson Matthey, Royston, UK
Project Engineer, Cytec Industrial Materials, Heanor, UK
Senior Process Engineer, Ingenia Polymers, Al Jubail, Saudi Arabia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Chemical Engineer, Institution of Chemical Engineers (IChemE)
MEng Chemical Engineering, National Technical University of Athens, Greece
- **Nationality:** Greek
- **Languages:** Greek (native), English (fluent)
- **Achievements:**
Lead Project Engineer for the construction of factories for Johnson Matthey in Poland and China.
Established and led a multidisciplinary team through the planning, building selection and budgeting of the Applications Technology Centre for Cytec Industrial Materials, a key milestone for the business strategy towards the development of process technologies for the manufacture of novel materials.
Lead Engineer for the construction and start-up of a new factory for Ingenia Polymers in Saudi Arabia, which was delivered for operations four months ahead of schedule.



Saurabh Awadhiya

[linkedin.com/in/saurabh-awadhiya](https://www.linkedin.com/in/saurabh-awadhiya)

- **Career History:** Consultant, Tata Consultancy Services Ltd (TCS), Bradford, UK
Senior Manager, Landmark Group, Dubai, United Arab Emirates
Business Analyst, Tesco Polska Sp. Z.o.o, Krakow, Poland
Technology Consultant, Tesco Plc, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor's in Engineering, Pandit Ravishankar Shukla University, Raipur, India
- **Nationality:** Indian
- **Languages:** Hindi (native), English (fluent), Polish (basic)
- **Achievements:**
Spearheaded multi-dimensional transformation and growth initiatives within IT, resulting in approximately 30% more stable and 25% more efficient and refined key business and IT processes.
Restructured and optimised service level agreements of four key IT service providers, resulting in efficient offshore based delivery as well as a model providing 15% annual vendor cost reduction for Landmark Group.
Worked in conjunction with Group IT and Country IT to implement an operating model in Poland, resulting in standardised and group-aligned IT processes and country reporting.



Umer Bin Ayaz Mujtaba

[linkedin.com/in/umermujtaba](https://www.linkedin.com/in/umermujtaba)

- **Career History:** Senior Financial Analyst, Al Blagha Group, Saudi Arabia
Senior Manager (Equity Research), JS Global Capital, Pakistan
Senior Financial Analyst, KPMG Corporate Finance Advisory, Saudi Arabia
Equity Research Analyst, JS Global Capital, Pakistan
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MBA, Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology, Pakistan
Bachelor of Business Administration, Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology, Pakistan
CFA Program, Level 2
- **Nationality:** Pakistani
- **Languages:** Urdu (native), English (fluent)

■ **Achievements:**

Consistently topped Bloomberg's rankings of top sell-side analysts based on the accuracy of earnings forecasts and investment recommendations on covered stocks.

Successfully led the business valuation process of Limassol Port, Cyprus. Advised Al Blagha Group's Business Development in the financial evaluation of the port, including market and company analysis, financial modelling and business valuation of the project.

Successfully conducted financial modelling and business valuation for a KPMG mandate to advise the Government of Saudi Arabia on the privatisation of Grain Silo & Flour Milling Organisation of Saudi Arabia (GSFMO).



Harj Bains

[linkedin.com/in/harjbains](https://www.linkedin.com/in/harjbains)

- **Career History:** Head Of Management Information, FedEx Express, UK
Global BI Manager, Rolls Royce Plc, UK
European Growth BI Manage, Gap Plc, UK
MI Manager, Barclays Plc, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Advanced Diploma in Data and Systems Analysis, Oxford University, UK
- **Nationality:** British
- **Languages:** English (fluent)

■ **Achievements:**

Delivered a global corporate financial system upgrade from Hyperion to HFM, saving in excess of £2 million in costs by using innovative ideas to extract and transform data.

Provided business insight to the marketing campaign for Bryant Homes post the Taylor Woodrow acquisition, resulting in an excess of £1 million cost savings and improved sales.

Recovered a failing European BI initiative, bringing costs back into control along with targets, resulting in trust levels increasing amongst the senior leadership team.



Mani Bamdad

[linkedin.com/in/mani-bamdad](https://www.linkedin.com/in/mani-bamdad)

- **Career History:** Independent Consultant, Telka Ltd, Maidenhead, UK
Regional Operations Manager, Schlumberger, Pleasanton, US
Field Operations Manager, Schlumberger, Balkanabad, Turkmenistan
Field Operations Engineer, Schlumberger, Aberdeen, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Materials Science and Engineering, Sharif University of Technology, Iran
- **Nationality:** British, Iranian
- **Languages:** Persian (native), English (fluent)

■ **Achievements:**

Consulted more than 10 investors, secured two purchase orders worth greater than US\$1.5 million with 20% increase year-on-year, by rigorous marketing and adequate consulting, as independent consultant at Telka.

Generated more than US\$36 million revenue and US\$7 million net profit with 35% improvement in KPI objectives, 30% increase in market share and 20% improvement in service quality, through process evaluation and policy creation, as Regional Manager at Schlumberger.

Generated more than US\$23 million revenue and US\$7 million net profit with 30% improvement in service delivery and 35% in safety through planning and process creation/implementation, as Field Operations Manager at Schlumberger.



Alessandro Barone

[linkedin.com/in/alessandro-barone-a7a96125](https://www.linkedin.com/in/alessandro-barone-a7a96125)

- **Career History:** Lead Business Analyst, Optal Financial Limited, London, UK
Senior Business Analyst, Earthport, London, UK
IT Consultant, ION Trading, London, UK
Business Analyst, Infosys BPO, Brno, Czech Republic
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor's Degree in Computer Science, University of Salerno, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent), Spanish (basic)

■ **Achievements:**

As a Lead Business Analyst for Optal, coordinated all development activity within internal teams and outsourced service providers to ensure on time delivery of a system which is a key strategic enabler for the business, resulting in the increased revenue of around £0.5 million.

As an IT Consultant for ION Trading, participated in the stakeholder engagement, gap analysis and feasibility study for implementation projects for major investment banks. Successfully transitioned several projects from a 'proposed' to 'live' phase, with projects' value ranging from £0.5 million to £5 million.

Led a major transition project of multiple outsourced functions to Infosys BPO for a global pharmaceutical company. Post-transition, successfully led a team of four people to manage, support and operate the client's systems and applications. Won an award for best employee.



Mark Bell

[linkedin.com/in/markincyberspace](https://www.linkedin.com/in/markincyberspace)

- **Career History:** Head of Transportation and Infrastructure, 1Spatial, Cambridge, UK
Sales Account Manager, SQS, London, UK
Business Development Executive, Venture Information Management, London, UK
UK & Ireland Manager, Avineon Europe Ltd, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Diploma Topographic Science, University of Glasgow, UK
HND, Land Administration, University of Bedfordshire, UK
- **Nationality:** British
- **Languages:** English (native), Spanish (intermediate)
- **Achievements:**
As Sales Account Manager at SQS, developed and implemented a go-to market plan and accompanying value propositions for the deregulated non-domestic water market in the UK, which led to the acquisition of five new customers in a period of eight months.
Led the successful negotiations with Autodesk Europe for the enrolment of Avineon into Autodesk's consulting systems integrator programme, resulting in an £0.5 million increase to sales in the following year for the UK organisation.
As Sales Support Manager at 1Spatial, led the technical pre-sales engagement and successful post-sales delivery of a £2 million digital map production system to the Department of Survey and Mapping in Malaysia (DSMM).



Marc Bentley

[linkedin.com/in/marcbentley](https://www.linkedin.com/in/marcbentley)

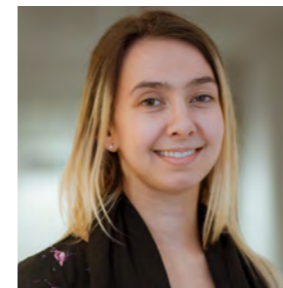
- **Career History:** Military Assistant to the British Army's Personnel/HR Director, Hampshire, UK
Lead Staff Officer for Military Intelligence Capability Development in the British Army, Hampshire, UK
Principal Intelligence Officer and Intelligence Company Commander for UK Task Force, Helmand Province, Afghanistan
Lead Counter-Narcotics and Counter-Corruption Intelligence Officer for Headquarters ISAF Joint Command, Kabul, Afghanistan
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc International Security, Cranfield University, UK
BA (Hons) Politics and Social Policy, University of Newcastle Upon Tyne, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), German (basic)
- **Achievements:**
Led a 90 strong company of officers and soldiers dispersed across eight different locations in Afghanistan that successfully delivered intelligence in support of operations including improved decision support and targeting of insurgents.
Whilst deployed on operations in Afghanistan, developed a new operational framework which resulted in the removal and destruction of an estimated £800 million of narcotics and the significant disruption of insurgent and criminal networks.
Led the conceptual development of British Army Military Intelligence capability including training, policy, equipment and interoperability with the US and NATO intelligence communities through identifying capability gaps and recommending novel solutions to current and future operational issues.



Simon Berry

[linkedin.com/in/sjberry20](https://www.linkedin.com/in/sjberry20)

- **Career History:** Senior Geologist, Repsol Sinopec Resources, Aberdeen, UK
Geoscientist, Repsol Sinopec Resources (formerly Talisman Energy), Aberdeen, UK
Geophysicist, Fugro Survey, Aberdeen, UK
Geologist, Triassic Geological Services, Brisbane, Australia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Integrated Petroleum Geoscience, University of Aberdeen, UK
BSc (Hons) Earth Science, University of Glasgow, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Planned drilling of several wells in a North Sea field development, part of a US\$2.9 billion project to redevelop the field complex, contributing to new production of over 40,000 barrels of oil per day, generating revenue of US\$2 million per day.
Streamlined a geological reservoir modelling process to reduce complexity by debunking technical misconceptions dating back to the 1980s, resulting in improved modelling results and saving the team months of fruitless analysis.
At the age of 20, was one of the youngest employees ever to be appointed site supervisor and rig coordinator for a Rio Tinto mine in Australia. Managed remote drill sites, coordinated several drill rigs simultaneously, liaised with landowners, led technical data gathering activities and managed HSE compliance.



Chelsey Bird

[linkedin.com/in/chelseybird](https://www.linkedin.com/in/chelseybird)

- **Career History:** Group Financial Accountant, Terberg RosRoca Group, Warwick, UK
Senior Financial Accountant, REPL Group, Henley-in-Arden, UK
Financial Accountant, REPL Group, Henley-in-Arden, UK
Audit Associate, Eden Currie Chartered Accountants, Solihull, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
ACA, Institute of Chartered Accountants in England and Wales, UK
AAT, Association of Accounting Technicians, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Implemented salary sacrifice schemes across a £30 million turnover group, covering five subsidiaries leading to cost savings of 25%.
Implemented a new accounting system leading to an improvement in team and process efficiency, with process time reduced by five days.
Lead a team day to improve reporting processes and ensure quality within the reports, which increased productivity and efficiency by 30%.



Dean S Booth

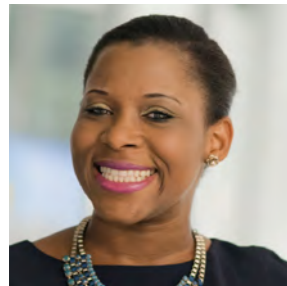
[linkedin.com/in/deansbooth](https://www.linkedin.com/in/deansbooth)

- **Career History:** Head of Imaging, Royal Brompton and Harefield Hospitals (RB&HH) Specialist Care, London, UK
Consultant, NHS England (NHSE), London, UK
National Clinical Operations Manager, InHealth Group, High Wycombe, UK
Lecturer in Molecular Imaging, De Montfort University, Leicester, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Applied Science, Medical Radiations, Royal Melbourne Institute of Technology (RMIT) University, Australia
- **Nationality:** Australian
- **Languages:** English (native), German (basic), French (basic)
- **Achievements:**

Planned, project managed within a £10 million budget, and successfully established the first exclusively private diagnostic facility run by an NHS organisation, Royal Brompton and Harefield NHS Foundation Trust (RBHT), in the Harley St medical area.

Consulted for NHS England (NHSE) evaluating capital tenders for the award of £300 million worth of long-term cancer care diagnostic imaging services across England.

Secured new multi-million pound business contracts for Royal Brompton and Harefield Hospitals Specialist Care (RB&HH) to outperform forecast targets by 33% within two years of operation.



Grace Botchway

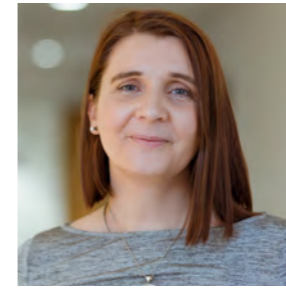
[linkedin.com/in/gracebotchway](https://www.linkedin.com/in/gracebotchway)

- **Career History:** PMO Manager (Contract), Lloyds Banking Group, London, UK
Work Controller (Contract), Lloyds Banking Group, Edinburgh, UK
Implementation Manager (Contract), Lloyds Banking Group, London, UK
Project Manager (Contract), HomeServe, Walsall, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Money Banking & Finance, University of Birmingham, UK
BA Economics, University of Ghana, Ghana
PRINCE2 Practitioner
- **Nationality:** Ghanaian, British
- **Languages:** English (native), French (basic)
- **Achievements:**

Established a robust framework to deliver multiple rectification programmes for products such as investment, protection, complex instruments, structured products and pensions. Total provision more than £800 million, customers impacted more than 900,000. Projects delivered to time, cost and quality with no adverse customer and regulatory feedback.

Led diverse teams (8-25) to achieve outstanding value by accelerating operational performance and delivery. Implemented bespoke initiatives to achieve timely customer outcomes; on average reduced timelines by three to 12 months.

Managed a pioneering partner outsourcing initiative, with more than 475 resources on partner onshore and offshore sites using core business systems. Ensured best practices and lessons learnt were documented and shared with the business to inform future partner engagements including the RFP process, contract parameters and pricing structure.



Kate Bradnock

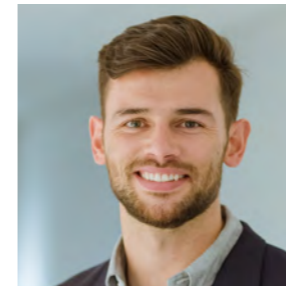
[linkedin.com/in/KateBradnock](https://www.linkedin.com/in/KateBradnock)

- **Career History:** Systems Analyst, Friedman Corporation, Leamington Spa, UK
Business Consultant, International Business Systems Ltd, London, UK
European Business Intelligence Lead, Thermo Fisher Scientific, RSD Europe, Loughborough, UK
Global Business Intelligence Lead, Customer Channels Group, Thermo Fisher Scientific, Pittsburgh, PA, USA
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc (Hons) Business Studies and Technology, University of Glamorgan, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Implemented a global business intelligence strategy leveraging and managing global shared service resources within a matrixed organisation to deliver a global data warehouse for the Customer Channels Group Division, merging data from multiple ERP's, covering US, Canada and EU data with a user base of more than 500.

Managed projects varying from Microsoft Power BI implementations to big data and data science initiatives, projects that directly influenced revenue to the sum of US\$22 million in 2017.

Removed IT dependency on high cost third party suppliers providing savings of around £60,000 per annum in vendor charges by moving support and maintenance for EU BI solution in house.



Andrew Brigham

[linkedin.com/in/andrew-brigham](https://www.linkedin.com/in/andrew-brigham)

- **Career History:** Manager, International Security Printers (ISP), Wolverhampton, UK
Consultant (Management Consulting), PwC, Birmingham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc, Majors in Economics and Business Administration, Presbyterian College, US
- **Nationality:** British
- **Languages:** English (native), French (basic)
- **Achievements:**

Led negotiations to secure a contract worth 5% of group revenue with a multinational parcel and e-commerce corporation.

Successfully tendered for an eight-year contract to supply high value hand assembly work to a large European postal administration, growing departmental revenue by 20%.

Designed and built an online solution enabling a London-based local government to conduct inspections for private rented property licenses using tablets, reducing travel and administration time considerably.



Giorgio Buffa

[linkedin.com/in/giorgio-buffa](https://www.linkedin.com/in/giorgio-buffa)

- **Career History:** Manager Operations, Hamad International Airport, Doha, Qatar
Instructor, International Air Transport Association (IATA), Geneva, Switzerland
Director of Operations, Airgest Trapani Airport, Trapani, Italy
Airline Pilot, Alitalia, Rome, Italy
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Aeronautics and Aviation Science, Parthenope University of Naples, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent), Spanish (basic)
- **Achievements:**

Implemented, as part of HIA leadership team, new business processes and procedures to improve the airside and landside performances of the Hamad International Airport (HIA) which resulted in the Skytrax award as the fifth best airport in the world and the best airport in the Middle East.

Enhanced the HIA safety performances by managing, with relevant line managers, the airport emergency strategy. HIA improved the airport emergency readiness increasing the frequency of the emergency exercises by 300% in two years.

As CEO of Fly for Peace (FFP), a non-profit organisation, launched and led the three-day FFP event in July 2014 which attracted 200,000 visitors and involved 180 personnel, 200 volunteers and five hours of live broadcast on RAI UNO (with 16% of audience share). It received awards for best Italian not-for-profit event and third best European not-for-profit event.



Ben Burke-Davies

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- **Career History:** Director, Vitalize Consulting Ltd, Wokingham, UK
Director, Concerto Partners Ltd, London, UK
Principal Consultant, Arcadis, London, UK
Head of Strategy, Government Property Unit, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) International History and Politics, University of Leeds, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), German (basic)
- **Achievements:**

As Project Manager on an innovative cross-government office hub programme, compiled the business case and negotiated the largest commercial lease in the UK in 2016 to enable 6,000 civil servants to move to less expensive offices which should save the government more than £200 million by 2032.

As an advisor to the UN in 2014, proposed a new office strategy and business case which was approved by the UN General Assembly to refit the UN headquarters, introduce flexible working practices and save more than US\$20 million per annum in estate running costs from 2018.

At the Ministry of Defence, collaborated with a wide range of stakeholders across the department and wider government to develop a key work-strand in the 2010 Strategic Defence and Security Review on RAF capabilities, setting out options to deliver a viable RAF capability into the 2020s while saving £7 billion from future aircraft procurement programmes.



David Burns

[linkedin.com/in/davidwilliamburns](https://www.linkedin.com/in/davidwilliamburns)

- **Career History:** Project Manager & Salesforce Platform Lead, Insight Investment, London, UK
CRM Design Architect, CloudSocio, Dubai, UAE
Project Manager, BE Broadband, London, UK
Business Analyst, CapVest, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Psychology, University of Stirling, UK
- **Nationality:** British, Irish
- **Languages:** English (native)
- **Achievements:**

As Project Manager for a major UK-based asset manager, led a team of four to complete the integration of process and technology following the acquisition of a US-based firm, by defining new global processes for client servicing, portfolio management and IT, resulting in the successful on-boarding of 100 new clients and associated portfolio data and the training of 30 new staff.

As Technology Design Architect for an Emirates-based boutique management consultancy, designed and launched an investment relations platform, which provided the firm with a new core product and enabled further expansion in the Gulf region.

Working closely with the Managing Director and Head of Sales of a major telecommunications firm, analysed and developed the end-to-end sales processes and led the project to implement a new customer relations platform to manage relationships with approximately 100,000 clients.



Jenni Chance

[linkedin.com/in/jennichance](https://www.linkedin.com/in/jennichance)

- **Career History:** Senior Marketing and Communications Manager, Global Entrepreneurial and Private Business, PwC, London, UK
Senior Marketing and Communications Manager, Global Capital Projects and Infrastructure, PwC, London, UK
Marketing and Business Development Manager, PwC, Manchester, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Diploma in Marketing, Chartered Institute of Marketing, UK
BA (Hons) in Modern Languages (French and Spanish), University of Bristol, UK
- **Nationality:** British
- **Languages:** English (native), French (fluent), Spanish (basic)
- **Achievements:**

Led teams of up to 12 professionals who delivered a series of three-day annual leadership events for 150 PwC partners and clients in Johannesburg, Istanbul, Athens, Mumbai and Beijing.

Project leader on PwC's flagship thought leadership piece on infrastructure spending in conjunction with Oxford Economics. [pwc.com/gx/en/psrc/pdf/cpi-spending-outlook-2020.pdf](https://www.pwc.com/gx/en/psrc/pdf/cpi-spending-outlook-2020.pdf)

Supported PwC's global infrastructure leader in devising and delivering PwC's strategy for growth in the global capital projects and infrastructure market. This included commissioning external market research and creating strategy papers that were presented to PwC's global management board.



Muzammil H. Chaudhry

[linkedin.com/in/Muzammil-Chaudhry](https://www.linkedin.com/in/Muzammil-Chaudhry)

- **Career History:** Process Engineer, Exxon Mobil Rotterdam Oil Refinery Programme with Jacobs, Netherlands
Principal Engineer, Process and Fluid Systems, Gas Turbines, Siemens, UK
Principal Process Engineer Oil, Gas and LNG, Kellogg Brown & Root Ltd, UK
Process Engineer Oil, Gas and LNG, Protech (Land and Marine Project Engineering Ltd), UK
- **Education Highlights:** Executive MBA, University of Warwick, UK
BEng Chemical Engineering, University of Engineering and Technology, Lahore, Pakistan
- **Nationality:** British, Pakistani
- **Languages:** English (native), Urdu (native), Punjabi (native), Hindi (fluent)
- **Achievements:**

Chartered Engineer with IChemE UK and Engineering Council UK with 17 years' experience both in the UK and Middle East.

Executed complex projects for global oil and gas, engineering, energy and LNG/FLNG organisations. Participated in the very first FLNG projects in the world including GDF Bonaparte US\$15 billion, and Lloyds Energy US\$6 billion. Completed the world's largest LNG projects for Browse LNG US\$30 billion and Gorgon LNG US\$60 billion. As well as projects in Middle East; Saudi Aramco Jazan Refinery US\$40 billion, and Gulf Farabi Petrochemical Company KSA.

Successfully saved Chevron (Gorgon LNG Project) a sum of around US\$350 million by detecting errors in previous HYSYS simulations done in their foundation projects.



Roz Chiro

[linkedin.com/in/RozChiro](https://www.linkedin.com/in/RozChiro)

- **Career History:** Head of Client Services, Creative Bridge
Account Director, Creative Bridge and Vital Marketing
Campaign Manager, Barclays Plc
Client Service Manager, Vital Marketing
- **Education Highlights:** Executive MBA, Warwick Business School, UK
FdA Counselling and Psychotherapy, Warwick University, UK
- **Nationality:** Zimbabwean
- **Languages:** English (fluent)
- **Achievements:**

Enabled seven clients to better articulate their purpose led brands and develop strategies for brand consistency and future growth.

Advised a client on the impact of their brand architecture to their operational and governance structure, resulting in consolidation of centralised services whilst still retaining an independent brand identity.

Advised one client on the impact of brands to business strategy and went on to develop a marketing strategy and implementation plan for them resulting in a 50% increase in turnover.



Anika Chotai

[linkedin.com/in/anika-chotai-5a664466](https://www.linkedin.com/in/anika-chotai-5a664466)

- **Career History:** Account Manager (Sales), Johnson & Johnson Vision (Medical Devices), Central London, UK
Account Manager (Sales), Johnson & Johnson Vision (Medical Devices), Hertfordshire, Bedfordshire and Buckinghamshire, UK
Optometrist, Vision Express, Hertfordshire, UK
Optometrist and Laser Post-Operative Optometrist, Optical Express, Oxfordshire, Hertfordshire and London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Optometry, Aston University, UK
- **Nationality:** British
- **Languages:** English (native), Gujarati (basic)
- **Achievements:**

Project managed a new product launch in David Clulow Opticians, where I collaborated with various functions internally and externally to ensure the product is listed, and has the relevant tools in the stores to promote the new product and all staff have the training to sell this product.

Supported the launch of an educational programme to support trainee optometrists and newly qualified optometrists, leading to increased confidence levels across 300 optometrists in the UK, provided enhanced career responsibilities such as mentoring pre-registration optometrists, which has enhanced relationships with some of our key accounts.

Organised a day with the Global President of Johnson & Johnson, who required my insights to make a decision on funding a training programme in the Japanese market.



Ross Cleland

[linkedin.com/in/ross-cleland](https://www.linkedin.com/in/ross-cleland)

- **Career History:** Army Advanced Development Programme, Army Headquarters, Andover
Executive Officer to Director Personnel, Army Headquarters, Andover
Staff Officer Grade Two, Staff and Personnel Support, 16 Air Assault Brigade, Colchester
Staff Officer Grade Two, G5 Future Plans, 1 Armoured Infantry Brigade, Tidworth
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Laws, Rhodes University, Grahamstown, South Africa
Bachelor of Arts, Rhodes University, Grahamstown, South Africa
- **Nationality:** British
- **Languages:** English (fluent), French (basic)
- **Achievements:**

As Chief of Staff of the Rear Operations Group for Operation HERRICK 18, was responsible to the Brigade Commander for provision of firm base support in the UK for soldiers (and their families) deployed in Afghanistan.

As Platoon Commander at the Royal Military Academy Sandhurst, trained and led 34 officer cadets through the one-year commissioning course. As Assistant Chief Instructor, planned and designed the training programme.

Ran the Brigade Force Administration Office on Operation HERRICK 11 in Lashkar Gah, Afghanistan. Responsible for the administration of 1,600 personnel in theatre and provision of cash services (in excess of £5 million in five currencies) to the task force.



Gary Cobb

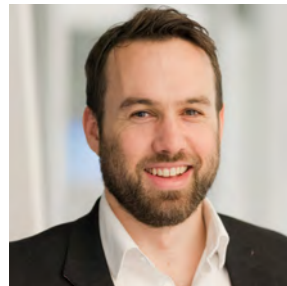
[linkedin.com/in/gary-cobb-83a5b8a](https://www.linkedin.com/in/gary-cobb-83a5b8a)

- **Career History:** Head of Airside Operations, Gatwick Airport Ltd, London, UK
Factory Operations Manager, Mars Inc, Melton Mowbray, UK
Senior Operations Manager, Reckitt Benckiser, Hull, UK
Lean Change Agent, Tarmac Ltd, Derby, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MEng Chemical Engineering, University of Edinburgh, UK
NEBOSH General Certificate (Merit), The National Examination Board in Occupational Safety and Health, UK
Diploma in Management (level 5), Chartered Management Institute, UK
- **Nationality:** British
- **Languages:** English (fluent)
- **Achievements:**

Accountable for the safe and efficient running of the world's busiest single runway; which holds the current record of 950 movements off a single runway in a day.

Reduced raw waste by £1million (30% reduction) in 12 months by implementing new scheduling processes and greater factory integration with the European procurement team.

Seconded onto key business priority lines to turn around plant performance. Achieved quarterly plan on time and in full with 50% increase in quarterly performance and 50% reduction in scrap.



Patrick Colgan

[linkedin.com/in/patrickmcolgan](https://www.linkedin.com/in/patrickmcolgan)

- **Career History:** Director of Corporate Finance, NewRiver REIT Plc, London, UK
Senior Analyst, NewRiver REIT Plc, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Estate Management, University of Reading, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Directed and coordinated publication of prospectus documentation for a £225 million equity raise, increasing the issued share capital of the company by 30% at a 15% premium to net asset value.

Undertook lead role in refinancing £480 million of secured debt facilities into £730 million of unsecured facilities spread across three new facilities, and included securing an investment grade rating for both company and instrument. In aggregate the facilities increased the company's debt maturity profile by six years.

Led comprehensive pre-acquisition due diligence on more than £400 million of transactions, engaging stakeholders and key technical advisors to ensure robust and considered advice was presented to the executive committee and board of directors. Earnings, in monetary terms, increased by over 30% as a result of the successful acquisitions.



Claudio Corallo

[linkedin.com/in/claudio-corallo](https://www.linkedin.com/in/claudio-corallo)

- **Career History:** Structural Project Engineer, The Morton Partnership Ltd, UK
Volunteer Structural Conservation Engineer, Kathmandu Valley Preservation Trust (KVPT), Nepal
Design Engineer, The Morton Partnership Ltd, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Advanced Master's in Structural Analysis of Monuments and Historical Constructions, Joint Master's Degree, Portugal/Czech Republic
MEng Civil Engineering for the Protection from Natural Hazards, Roma Tre University, Italy
BEng Civil Engineering, Roma Tre University, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent)
- **Achievements:**

As Project Engineer for The Queen's Diamond Jubilee Galleries at Westminster Abbey, conceived the structural works required to display the extraordinary collection within the unique historic fabric of the building.

As Project Engineer for the £24 million Canterbury Journey Project, advised the Dean and Chapter on the structural works and played a key role in securing the statutory consents for this ambitious project.

As Structural Conservation Engineer for KVPT developed the methodology and sequencing, and later directed the successful safe dismantling and repositioning of key structural members of the Krishna Mandir Temple within the UNESCO site of Patan Durbar Square, Nepal.



Daryl Coughlan

[linkedin.com/in/daryl-coughlan-b9960333](https://www.linkedin.com/in/daryl-coughlan-b9960333)

- **Career History:** Bid Manager, Skanska UK
Project Manager for Business Improvement, Skanska, UK
Senior Project Engineer, Skanska UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Engineer and Member of the Institution of Civil Engineers
MEng Civil Engineering, University of Surrey, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

As a Bid Manager led a number of key, high value tenders, frequently embedded within client teams. Combines an analytical approach with operational experience to develop robust and attractive offers, culminating in leading the estimating of a key £250 million infrastructure project.

Developed a business recovery plan following two years of poor company performance. Oversaw the implementation of the plan with a 40% increase in revenue the following year.

Experience of process improvement and lean practices to increase efficiency and enhance performance.



Lijuan Dai

- **Career History:** Business Owner, Suzhou Maria Montessori Educational Counselling Ltd, Suzhou, China
New Project Leader, Safran Landing System, Suzhou, China
Supply Chain Technical Support, Safran Landing System, Suzhou, China
Fixture Engineer, Safran Landing System, Suzhou, China
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng Aircraft Manufacturing Engineering, Nanjing University of Aeronautics and Astronautics, Nanjing, Jiangsu, China
- **Nationality:** Chinese
- **Languages:** Mandarin (fluent), English (fluent)
- **Achievements:**
Introduced the Montessori early childhood education system into Suzhou. Number of students since it has opened has accumulated to more than 3,000.
Successfully finalised the trial production and qualification of landing gear components and sub-assemblies for new Boeing and Airbus programmes in the Suzhou plant of the company, Safran Landing System.
Introduced and established DVI quality control system in A350 side-stay programme in Safran Landing System's Suzhou plant.



Natalie de Castilho

[linkedin.com/in/nataliecastilho](https://www.linkedin.com/in/nataliecastilho)

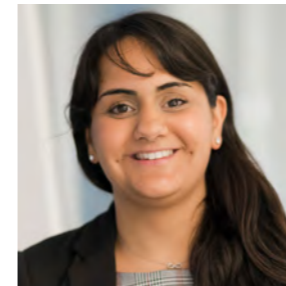
- **Career History:** Health and Safety Manager, Jaguar Land Rover, Brazil and UK
HSEQ Manager at Hydratight, Niteroi, Rio de Janeiro
Safety Coordinator at Nissan's Construction Plant, Resende, Brazil
Safety Engineer for construction, oil and gas and mining management projects, Hydratight, Brazil
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Safety Engineer, Universidade Federal Fluminense (UFF), Brazil
Agriculture and Environmental Engineer, UFF, Brazil
- **Nationality:** Brazilian
- **Languages:** Portuguese (native), English (fluent), French (intermediate)
- **Achievements:**
Received two awards for creating/developing a set of communication and rescue standards for high-risk activities when working in confined space areas.
Implemented the facilities and manufacturing processes without any lost time accidents resulting in more than one million safe hours during the JLR plant's construction.
Attained Protecao Brazil Award for Best Case of Safety Management during Nissan's plant construction in Brazil, achieving one of the best results for safety in this business.



Kate Davidson

[linkedin.com/in/kate-davidson](https://www.linkedin.com/in/kate-davidson)

- **Career History:** Crematorium Manager, Dignity Plc, Telford, UK
Memorial Business Development Manager, Dignity Plc, UK
Regional Manager, Memorial Business Development & Crematoria Operations, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Laws (Hons), University of Wolverhampton, UK
Diploma in Cemetery and Crematorium Management, Institute of Cemetery and Crematorium Management, Stratford Business School, UK
- **Nationality:** British
- **Languages:** English (native), French (intermediate)
- **Achievements:**
Responsible for the growth and development of the memorial business across 45 crematoria and cemetery sites.
Developed and implemented a new marketing approach for the crematoria division reaching at least 55,000 clients annually.
Awarded the Eickhoff medal for outstanding achievement in diploma studies.



Rupri Dev

[linkedin.com/in/rupri-dev](https://www.linkedin.com/in/rupri-dev)

- **Career History:** National Programme of Care Manager, Cancer, Specialised Commissioning (National Team), NHS England, UK
Deputy General Manager, Oncology and Haematology Directorate, Guy's and St. Thomas' Hospitals NHS Foundation Trust, UK
Service Manager, Gynaecology Services, Guy's and St. Thomas' Hospitals NHS Foundation Trust, UK
National Graduate NHS Management Trainee, NHS Graduate Management Training (NHS Leadership Academy), UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Health and Public Leadership, University of Birmingham, UK
BSc (Hons) Medical Biochemistry, King's College London, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), Punjabi (basic)
- **Achievements:**
As a Deputy General Manager, working in collaboration with a Deputy Clinical Director, responsible for the operational and financial performance of 10 clinical service specialties' and relevant workforce planning; services accounted for a budget of approximately £35 million and included delivery of an annual directorate business plan.
Working as a hospital manager in two different directorates over five years, delivered a number of service improvements including a successful business case and expansion of ambulatory gynaecological services, reducing the need for patients to undergo diagnostic procedures under general anaesthetic.
As a Service Manager, delivered the national referral to treatment waiting times targets within six months of being in post, in line with Trust expectation and target; target achieved constantly during time in post.



Archana Dhankar

[linkedin.com/in/archanadhankar](https://www.linkedin.com/in/archanadhankar)

- **Career History:** Head of Marketing, Aspire
Head of Marketing, Dynistics
Digital Marketing Manager, Purplebricks
Inbound Marketing Manager, Mimecast
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng Computer Science, Maharishi Dayanand University, India
- **Nationality:** Indian
- **Languages:** Hindi (native), English (fluent)
- **Achievements:**

Managed a marketing automation project, creating an account based marketing framework for key clients, resulting in 25% increase in client engagement and 10% uplift in business revenue globally within six months of implementation.

Managed digital marketing for the nationwide launch of Purplebricks, optimising the website user journey and achieving a 45% increase in web conversion.

Directed marketing automation project across four geographies, and managed a new website design and launch, resulting in revenue increase and new business leads in the pipeline.



Federica Di Battista

[linkedin.com/in/federica-di-battista](https://www.linkedin.com/in/federica-di-battista)

- **Career History:** Middle East Wireline Sales Manager, Baker Hughes, Dubai, UAE
Wireline Product line Manager, Baker Hughes, Aberdeen, UK
Wireline Business Development Manager, Baker Hughes, Aberdeen, UK
Field Service Manager, Schlumberger, Bergen, Norway
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MEng Environmental Engineer, University of L'Aquila, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent)
- **Achievements:**

Resized and restructured the business following the fall in the oil price at the start of 2015. Despite the continuous drop in exploration and development activities, the fiscal year was closed with positive cash flow and an increase in field margin of 20%.

In less than one year, generated in excess of US\$3 million revenue additional to the plan from unsolicited proposal, new customer contracts and technology shows. Established trusted relationships with key customer representatives in order to secure future business in new geographical areas.

Led the Wireline North Sea Organisation to win the 2016 President's HSE Performance Award, following the team's outstanding performance which reflected the constant commitment and dedication to HSE and a high standard for others to follow.



Joana Domingues

[linkedin.com/in/joanacrdomingues](https://www.linkedin.com/in/joanacrdomingues)

- **Career History:** Food Safety Director Waters, Danone, France
Director Compliance Systems & Analysis EU and APME, gategroup, UK
Senior Manager Quality Assurance Europe and Africa, Gate Gourmet, Spain
Hygiene and Quality Assurance Manager Barcelona, Gate Gourmet, Spain
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master's Food Safety, University of Barcelona, Spain
Master's Veterinary Medicine, Technical University of Lisbon, Portugal
- **Nationality:** Portuguese
- **Languages:** Portuguese (native), English (fluent), Spanish (fluent), Catalan (intermediate)
- **Achievements:**

As member of International Flight Services Association (IFSA) Government Affairs and Education Committee (GAEC), contributed to the 4th edition (2016) of the World Food Safety Guidelines for International Flight Services Association.

Following enforcement of the Food Information for Consumer European Regulation, interpreted the regulation to our business, analysed and mapped the solutions (including tender for business partners) and communicated to the different stakeholders (internal and external), resulting in regulatory compliance and customer satisfaction.

Coordinated the integration of over 30 M&A business units into the leading airline catering network of Gate Gourmet for the past two years, resulting in the alignment with the group Global Food Safety Standards.



Urmi Dutta-Roy

[linkedin.com/in/urmidutta-roy](https://www.linkedin.com/in/urmidutta-roy)

- **Career History:** Senior Finance Business Partner/Finance Director (Global Business Services), UBM Plc, London, UK
Chief Strategy Officer, Positive Power Potential, London, UK
Trustee Director, Hampstead Arts Festival, London, UK
Senior Divisional Business Analyst, 4C Group, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Member of the Chartered Institute of Personnel Development (MCIPD)
MSc Human Resource Management and Organisational Analysis, King's College London, UK
BSc (Hons) Social Science and Social Anthropology, Birkbeck (University of London), UK
- **Nationality:** British, Overseas Citizen of India (OCI)
- **Languages:** English (native), Bengali (fluent), Hindi (intermediate)
- **Achievements:**

Track record in managing large scale change projects including the outsourcing of UBM's IT function, integrating new accounting systems during mergers and acquisitions, building the finance business partnering function and capabilities for improved management support and decision-making.

Co-founder of a mental health education consultancy (Positive Power Potential) that has provided guidance and support to organisations in raising awareness of employee well-being in the workplace, coupled with strategies to help line managers and team leaders in addressing mental health issues.

As a Board member of the Hampstead Arts Festival, instrumental in developing the literary and spoken word series to address contemporary issues reflective of society today. With approximately 1,000 visitors per annum it is now a true creative platform with a voice for social change.



Shaun Elliott

[linkedin.com/in/s-elliott](https://www.linkedin.com/in/s-elliott)

- **Career History:** Logistics Procurement Senior Category Manager, Aggregate Industries, UK
Professional Services Procurement Category Manager, Aggregate Industries, UK
MRO and FM Procurement Junior Category Manager, Aggregate Industries, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MCIPS, Chartered Institute of Purchasing and Supply, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Led the project to transition telecoms including mobile, broadband and fixed line for the business following a procurement tender programme; saving the business £250,000.

Identified and delivered a project to outsource logistics fleet of 30 cement tankers and associated drivers to a third party logistics company. Generated savings of £150,000 and removed approximately £3 million from the asset book.

Implemented and developed a new logistics strategy delivering savings of £7 million over a two-year period through the introduction of a new business model into the ready-mix industry; secured savings of £500,000 per annum.



Hugh Farquhar

[linkedin.com/in/hughfarquhar](https://www.linkedin.com/in/hughfarquhar)

- **Career History:** Senior Vice President of Global Security and Crisis Management, Citibank, London, UK
Chief of Staff to the Chief Security Officer, Citibank, New York, USA
Head of Political Risk (EMEA), Citibank, London, UK
KYC/AML Analyst, Alaco Ltd, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) International Relations, Nottingham Trent, UK
- **Nationality:** British, Australian
- **Languages:** English (native)
- **Achievements:**

Following Hurricane Maria's devastation of Puerto Rico in September 2017, responsible for ensuring more than 2.5 tons of emergency aid was delivered to Citibank's office in San Juan, as well as maintaining fuel supplies for the office generator. In recognition, Citibank's CMT was awarded CIR Magazine's Business Continuity Award for 'Most Effective Recovery' and International SOS's Resilience Award.

As Chief of Staff to Citibank's Chief Security Officer successfully managed two major technology projects – a geo-spatial mapping platform for incident management, giving situational awareness of which Citibank facilities, local staff and travellers could be affected, and bio-metric access control for Citibank's world headquarters, reducing security guard headcount by 65% and saving more than US\$300,000 in access control costs per year.

Co-founder of the London Intelligence Forum, allowing over 30 multinational companies to analyse political risk information, evaluate best practice and benchmark with industry counterparts, law enforcement and government departments.



Leticia Frank Innes

[linkedin.com/in/leticiafrank](https://www.linkedin.com/in/leticiafrank)

- **Career History:** Head of Business Improvement, Keolis UK, London, UK
Head of Continuous Improvement, Govia Thameslink Railway, London, UK
Head of Performance Improvement, Govia Thameslink Railway, London, UK
Performance Manager, Keolis UK, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc International Business, Birkbeck, University of London, UK
BSc International Business, IESA, Brazil
- **Nationality:** Brazilian
- **Languages:** Portuguese (native), English (fluent), Spanish (intermediate)
- **Achievements:**

As Head of Performance Improvement at GTR, led the introduction of visual management and the implementation of an industry-wide performance improvement programme for rail operations. This led to an increase in punctuality scores from 75% to 90% within eight months.

As Head of Continuous Improvement at GTR, introduced continuous improvement as a way of thinking, together with tools, techniques and training. In the Rail Service Delivery department, this resulted in passenger delay minutes reduction from an average of 1,200 per week to nearly zero. This was sustained for 19 consecutive weeks. Reduced business costs of more than £2.3 million.

At Keolis UK, developed a railway operational excellence framework, providing our UK rail operations with guidance and processes to build a consistent identity. The framework has contributed to the development of the Keolis operations approach at a global level to support business strategy.



Duncan John Furey

[linkedin.com/in/duncan-furey](https://www.linkedin.com/in/duncan-furey)

- **Career History:** Middle East and North Africa Director, Institute for War and Peace Reporting (IWPR)
Partnership Director, IWPR
Executive Director, Frontline Club Trust
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MA International Relations, University of Kent, UK
BA Politics and History, London Metropolitan University, UK
- **Nationality:** British
- **Languages:** English (fluent), French (intermediate)
- **Achievements:**

Oversees US\$10 million annual projects budgets across more than 10 active projects spanning Middle East and North Africa.

Senior level international development and communications practitioner with expertise in leading, developing and managing development programmes, governance and stabilisation programmes in conflict and post conflict areas.

Substantial history of business development with more than US\$30 million raised over past 10 years from a range of governmental, foundation and commercial sources.



Janet Gardner

[linkedin.com/in/janetgardner30](https://www.linkedin.com/in/janetgardner30)

- **Career History:** Principal, Executive Director, Ealing, Hammersmith & West London College(EHWLC), London, UK
Director of Curriculum, College of Haringey, Enfield & North East London (CONEL), London, UK
Head of Quality, Barnet & Southgate College, UK
Regional Store Development Manager, Mothercare UK Ltd, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Prince 2, Project Management
PGCE, University College London (UCL), UK
BA (Hons), Education & Psychology, Middlesex University, UK
- **Nationality:** British
- **Languages:** English

■ **Achievements:**

Transformed a large further education college, judged (by Ofsted) as 'inadequate'. Improved to 'good' in 18 months by leading on a transformational culture change programme. Increased overall student achievement rates by 18% within the first year, whilst realising efficiency savings of £3 million.

Implemented new quality and performance processes and effectively developed and led teams for a recently merged college. Increased productivity, commercial activity and student recruitment by 27% and student achievement by up to 30%. Improved OFSTED judgement of 'good' for the overall college with outstanding for leadership and management from 'requires improvement' within two years.

Successfully managed a number of stores for a national retailer, increasing sales by 22% and launched new stores across the country leading project development teams from planning to store opening.



Richard Gittins

[linkedin.com/in/richardgittins](https://www.linkedin.com/in/richardgittins)

- **Career History:** Lead Brand Manager, Creative Assembly, West Sussex, UK
Brand Director, 505 Games, Buckinghamshire, UK
Marketing Manager (Maternity Cover), 20th Century Fox Film, London, UK
Consultant (Brand Strategy & Player Acquisition), 8-Bit Studios, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Politics and International Relations, University of Kent, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), Spanish (basic)

■ **Achievements:**

Launched Total War: WARHAMMER to become the fastest-selling Total War game of all time, surpassing more than 1.5 million sales and £22.5 million net revenue in 52 weeks; more than £5 million above nearest 52 week benchmark.

Oversaw the roll-out and marketing of Total War's largest and lengthiest DLC roadmap to date, achieving an unparalleled attach rate of 23.5% to generate more than 2.5 million sales and £11.7 million net revenue.

Increased net revenue for Terraria franchise 62% year-on-year from £11.9 million to £19.3 million (FY14-15) on console and mobile platforms, via platform proliferation, territory expansion, sub-licensing, digital content cadence and promotional activity.



Evgeny Gorbunov

[linkedin.com/in/EvgenyGorbunov](https://www.linkedin.com/in/EvgenyGorbunov)

- **Career History:** Lead Pipeline Engineer, Fluor Ltd, Farnborough, UK
Senior Pipeline Engineer, Business Development Support, Wood Group, Staines, UK
Senior Pipeline Engineer, Petrofac Engineering Ltd, Woking, UK
Senior Pipeline Engineer, Petrofac International Ltd, Sharjah, UAE
- **Education Highlights:** Executive MBA, Warwick Business School, UK
HND (Hons) Engineering in Pipeline Design, Samara State Technical University, Russia
Chartered Engineer (CEng), Institution of Gas Engineers and Managers, UK
- **Nationality:** Russian, British
- **Languages:** Russian (native), English (fluent)
- **Achievements:**

As Lead Pipeline Engineer, managed a multidisciplinary team of 49 engineers across UK, Kazakhstan and India and maintained a consistent approach to engineering execution between the different offices and business units.

Delivered brownfield pipeline execution scope for Tengizchevroil with a budget of US\$8.5 million and completed 54,000 man-hours of engineering work.

As an advisor, coordinated framework agreements to conduct and appraise stage consultancy services for capital projects.



Simon Graham

[linkedin.com/in/simongraham4](https://www.linkedin.com/in/simongraham4)

- **Career History:** Student on the British Army's Advanced Development Programme
Military Assistant to the Administrator, British Forces Cyprus, Sovereign Base Areas, Cyprus
Officer Commanding, 4 Field Squadron Royal Engineers, Ripon, UK
Surveillance and Target Acquisition Equipment Manager, Army Headquarters, Andover, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Certifications: APMP, MSP
MSc Battlespace Technology, Cranfield University, UK
BEng Mechanical Design Materials and Manufacture, University of Nottingham, UK
- **Nationality:** British
- **Languages:** English (native), French (basic)

■ **Achievements:**

Planned and executed numerous ministerial and senior military officer visits in British Forces Cyprus.

Led a squadron of 150 Royal Engineer officers and soldiers through the preparation for contributing to the European Union Battlegroup commitment. Culminated in the deployment on a three-week test exercise of the whole squadron and some 35 vehicles, followed by a 12-month period at short notice to deploy.

Financial management of more than £100 million of the British Army's surveillance equipment. Accurately defined the Army's requirements in terms of quantity and usage to ensure defence industry delivered the most cost-effective equipment support solutions.



Jonathan Graham-Wilson

[linkedin.com/in/jonathangraham-wilson](https://www.linkedin.com/in/jonathangraham-wilson)

- **Career History:** Commercial Manager, Coil Sales UK&I, Tata Steel Europe, UK
Lead Account Manager, Projects UK & EU, Tata Steel Europe, UK
Sales & Bid Manager, Global Projects, Tata Steel International, UK
Commercial Account Manager, Coil Sales UK&I, Tata Steel Europe, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Criminology, Nottingham Trent University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Increased sales revenue by 18% over a two-year period through enhanced product mix, despite unfavourable market conditions.
Designed and implemented weekly customer satisfaction survey for all key accounts. Process fully embedded both externally and internally including monthly ExCo brief.
Successful commercialisation of three new product developments to increase existing customer share of wallet and capture further external incremental sales.



Karthik Gurumoorthy

[linkedin.com/in/karthnhv123456](https://www.linkedin.com/in/karthnhv123456)

- **Career History:** Head of Operations, Punjab National Bank International Ltd, London, UK
Deputy Head Operations, State Bank of India, London, UK
Assistant Manager Internal Audit, State Bank of India, London, UK
Associate Operations, State Bank of India, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters of Commerce Accountancy, Bharathiar University, India
Bachelor of Commerce, University of Madras, India
- **Nationality:** British
- **Languages:** Tamil (native), English (fluent)
- **Achievements:**
Successfully led the Operations team which handles more than 10,000 payment transactions valued at approximately US\$2.5 billion.
Created and deployed integrated swift messages in core banking platform to process international payments, reducing the processing time by 30%; thus, reducing bank cost, manpower, turnaround time and error ratio.
Took additional responsibility for setup of sanction screening department in line with regulatory requirements and putting in place within company compliance policy documents.



Naomi Griffin

[linkedin.com/in/naomi-griffin](https://www.linkedin.com/in/naomi-griffin)

- **Career History:** Senior Legal Project Manager (Corporate), Clifford Chance LLP, London
Head of Client Delivery, Joseph Hage Aaronson LLP, London
Case Manager, Litigation & Investigations, HSBC, London
Senior Associate, Ashurst LLP, Sydney
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters of Law (Dean's Commendation), University of New South Wales, Australia
Bachelor of Laws (Hons), University of Newcastle, UK
BSc Chemistry, University of Newcastle, UK
- **Nationality:** Australian
- **Languages:** English (native)
- **Achievements:**
Designed and implemented a legal project management function for the legal disputes and investigations teams of a global bank resulting in cost savings in external legal and vendor spend.
Established a Global PMO for a global law firm collaborating with stakeholders across the partnership and business support teams during design, launch and execution.
Coordinated a team of lawyers in complex class action proceedings in the Federal Court of Australia claiming damages of circa US\$25 million to a successful resolution of the proceedings prior to trial.



Abdullah Hazar

[linkedin.com/in/abdullahhazar](https://www.linkedin.com/in/abdullahhazar)

- **Career History:** Sales Manager, Turkish Airlines, London, UK
Commercial Manager, Turkish Airlines, Bishkek, Kyrgyzstan
Marketing and Sales Specialist, Turkish Airlines, Istanbul, Turkey
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Preparation Faculty, Russian Language, Moscow State University, Russia
Bachelor's Degree, International Relations, Istanbul University, Turkey
- **Nationality:** Turkish
- **Languages:** Turkish (native), English (fluent), Russian (fluent)
- **Achievements:**
As a marketing and sales specialist, researched a new segmentation of agencies in the Russian travel market which led to 13% increase in transfer passengers from Moscow through our hub, Istanbul, in a 12-month period.
Successfully sponsored the most prestigious sports organisation in Central Asia – World Nomad Games held in Kyrgyzstan – by implementing a range of promotional marketing strategies. The company's popularity increased dramatically post activity throughout the region.
Initiated complex market research, by implementing innovative methodologies. Launched new product in the UK which resulted in HQ rolling out to all markets by building collaborative partnerships with travel agencies.



Jody Hopkins

[linkedin.com/in/jodyhopkinsCEng](https://www.linkedin.com/in/jodyhopkinsCEng)

- **Career History:** Functional Domain Manager, Ultra Electronics, Cheltenham, UK
Engineering Manager, Ultra Electronics, Cheltenham, UK
Lead Engineer, Ultra Electronics, Cheltenham, UK
Lead Engineer, Esterline, Gloucester, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Engineer with the Royal Aeronautical Society, UK
MSc Technology Management (Aerospace), University of Bristol, UK
BEng (Hons) Aerospace Manufacturing Engineering, UWE, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Developed a multi-disciplined team of 18 diverse individuals to support new product development through analysis, simulation and test capabilities, positively influencing the design whilst satisfying customer requirements.
Managed and successfully led a diverse multi-disciplined team on a US\$10 million international aerospace programme (C919) that spanned three different continents and cultures (Asia, Europe and USA).
Led new business development activities that provided successful selection for the A350XWB and led the project team to design, draft, manufacture, qualify and install 330 products on this aircraft for series production.



Pichaya Jagger

[linkedin.com/in/pichayajagger](https://www.linkedin.com/in/pichayajagger)

- **Career History:** Crowd Ecosystem Lead, Deloitte LLP, London, UK
Tax lead for crowdsourcing, DeloittePixel, London, UK
Tax Manager, Deloitte LLP, London, UK
Vice Chief of International Marketing, Asahi Breweries Ltd, Tokyo, Japan
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc, University of Oxford, UK
Bachelor of Social Science, Ritsumeikan Asia Pacific University, Japan
- **Nationality:** Thai (UK Permanent Resident)
- **Languages:** Thai (native), English (fluent), Japanese (fluent)
- **Achievements:**
Managed and coached teams of nine Tax Analysts/Junior Consultants serving a portfolio of clients in various industries ranging from Financial Services, Energy & Resources, FMCG and Life Sciences with annual revenue of circa £700,000.
Led teams to design and develop new service propositions utilising disruptive technologies including Artificial Intelligence, Robotic Process Automation and Crowdsourcing, which generated revenue of circa US\$150 million globally for a tax business unit.
Implemented the process for new expatriate payroll rollouts for a FTSE100 multinational banking and financial services company covering 28 countries with an assignee population of over 300 within a period of three months. The implementation included EP Appendix 5, EP Appendix 6, Section 690, equity payroll and monthly shadow payroll processes.



Nitin Jain

[linkedin.com/in/nitinsjain](https://www.linkedin.com/in/nitinsjain)

- **Career History:** Project Manager (Portfolio/Corporate), PsiOxus Therapeutics Ltd, Oxfordshire, UK
Project Manager (Market Access), Decision Resource Group, Oxfordshire, UK
Project Manager (Biomedical Research), The University of Sheffield, UK
Research Scientist, The Binding Site, Birmingham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Biochemical Engineering, The University of Birmingham, UK
MSc Biochemistry, Bangalore University, India
BSc Biotechnology, Bangalore University, India
- **Nationality:** British, Overseas Citizen of India (OCI)
- **Languages:** Hindi (native), English (fluent)
- **Achievements:**
Managed due diligence process for out-licensing of clinical candidate (drug compound) and joint product development alliance with a global pharma company at US\$900 million valuation.
Developed a five-year strategic plan and scenarios for the research and development portfolio which facilitated financial planning and investment decision making leading to progression of three new drug compounds to clinical development.
Managed translational research projects worth £4 million, funded by Medical Research Council, National Institute for Health Research, Wellcome Trust and Department of Health, enabling four academic entrepreneurs to progress their research ideas to 'Proof-of-Concept' stage.



Claudia Michaela Jaksch

[linkedin.com/in/claudiajaksch](https://www.linkedin.com/in/claudiajaksch)

- **Career History:** Chief Operating Officer, Policy Connect Ltd, London, UK
Head of Sustainability, Policy Connect Ltd, London, UK
Manager, Sustainability, Policy Connect Ltd, London, UK
Intern, Deutsche Bundesbank, Frankfurt am Main, Germany
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MA International Political Economy, King's College London, UK
BA European Studies, University of Passau, Germany
- **Nationality:** German
- **Languages:** German (native), English (fluent), Spanish (intermediate), French (basic)
- **Achievements:**
As Chief Operating Officer at Policy Connect, improved cash flow performance by over 40% over a 12-month period and enhanced the financial management of the organisation by streamlining monitoring and forecasting processes.
Successfully collaborated with a range of stakeholders by building effective relationships, improved the organisation's financial performance, and increased the sustainability of future cash flows.
As Head of the Sustainability team at Policy Connect, oversaw the development and delivery of four substantial research publications and more than 50 parliamentary discussion events to collectively engage government, civil service, parliamentarians, businesses and academia, and provide thought leadership for the improvement of existing policies and the development and implementation of new policies.



Luke Jeffs

[linkedin.com/in/luke-jeffs](https://www.linkedin.com/in/luke-jeffs)

- **Career History:** Business Development Manager, Ontic Engineering and Manufacturing, Los Angeles, USA
Business Development and Strategic Planning Analyst, Ontic Engineering and Manufacturing, Cheltenham, UK
Graduate Leadership Development Scheme, Ontic Engineering and Manufacturing, Cheltenham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Geography with Business Management, Queen Mary University of London, UK
Postgraduate Diploma Management Studies, University of Gloucestershire, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Played a pivotal role in analysing the purchase of GE Aviation's Legacy Avionics business. This work contributed to the successful US\$62 million acquisition, resulting in 80 employees joining the company.

Developed an aircraft analysis tool for an aerospace aftermarket specialist along side their sister company in Dallas, Texas. This in-house tool now plays a critical role in analysing future acquisitions and licensing decisions for the US\$100 million of capital they can deploy each year.

During the Leadership Development Scheme, led the project of integrating the US\$4 million purchase of Kidde Graviner Fire Protection business, successfully negotiating a new outsource partner to ensure a smooth transition and successful completion of the acquisition.



Ryan Jones

[linkedin.com/in/ryan-jones-b274a560](https://www.linkedin.com/in/ryan-jones-b274a560)

- **Career History:** Associate Director of Corporate Development and Integration, Aldermore, London, UK
Deputy Head of Investor Relations, Aldermore, London, UK
Investor Relations and Strategy Manager, RSA Insurance, London, UK
Strategy Consultant, KPMG, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
ACA, Institute of Chartered Accountants in England and Wales (ICAEW), UK
BSc Economics, The University of Nottingham, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Managed the two-way integration of Aldermore into FirstRand and MotoNovo Finance into Aldermore, including target operating model design and implementation. Also project managed the successful £1.1 billion acquisition of Aldermore by FirstRand, overseeing the due diligence process, including preparations for Senior Management meetings.

Drafted three-year strategic update for Group CEO and CFO to present to capital markets outlining key financial and commercial targets.

Advised on the emerging market strategy for major London insurance market, including South America market entry strategy. Developed a repeatable market analysis model for internal corporate development team.



Smitha Kondajji

[linkedin.com/in/smithakondajji](https://www.linkedin.com/in/smithakondajji)

- **Career History:** Product Owner and Scrum Architect (Employee Central & SAP HCM Integration), SAP Labs India, Bangalore, India
Software Design Engineer, Bristlecone, Bangalore, India
Software Engineer, eConsulting Service, Bangalore, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng Electrical and Electronics, Jawaharlal Nehru National College of Engineering, Shimoga, India
Certifications: PMP Equivalent from QAI India, SAP Architectural Curriculum from SAP Labs India and Creativity and Design Thinking (MOOC via Stanford University).
- **Nationality:** Indian
- **Languages:** Kannada (native), English (fluent), German (basic), Hindi (fluent)
- **Achievements:**

Co-created the generic architectural design of employee and organisational data migration from SAP HCM to Employee Central (EC) focusing primarily on localisation feature to be able to adapt the solution to 41 countries.

Exceptionally managed and led the team of young engineers for product delivery across all releases on time and in budget and many times exceeding product expectations.

Successfully trained 44 SAP consultants and partners via classroom training and online sessions on data migration product of SAP HCM to EC with excellent feedback.



Dheeraj Kumar

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- **Career History:** Oracle Cloud Sales Lead, Oracle Corporation, London, United Kingdom
ERP Solution Director, Infor, London, United Kingdom
Oracle Strategic Client Director, London, United Kingdom
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters in E-commerce Business Management, Dublin, Ireland
Bachelor in Information Technology, AIMT, Delhi, India
- **Nationality:** Indian
- **Languages:** English (fluent), Hindi (fluent)
- **Achievements:**

As Oracle Sales Lead, worked across the EMEA region to develop and close key 'cloud-based' sales engagements. Helped Oracle's strategic clients in creating a 'Transformation Vision' modernising their back-office operation 'Finance and Supply Chain', which resulted in the typical programme delivering 25% operational efficiency improvement and circa 30% cost reduction in 10 months.

Leading strategic business development initiatives and closing cross-functional Cloud deals, resulted in a 20% year-on-year growth in revenue.

Developed a new deal qualification process in the sales cycle, resulting in a 20% efficiency improvement.



Shaun Lackey

[linkedin.com/in/shaunlackey](https://www.linkedin.com/in/shaunlackey)

- **Career History:** Clinical Director, North Tyneside Clinical Commissioning Group, UK
General Practitioner, North Tyneside, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Medicine, Bachelor of Surgery (MBBS), University of Newcastle, UK
Member of Royal College of General Practitioners (MRCGP), UK
- **Nationality:** British
- **Languages:** English (native), French (basic)
- **Achievements:**

Developed an urgent care strategy for North Tyneside Clinical Commissioning Group (CCG), and subsequently led the public and stakeholder, engagement and consultation exercises. This led to significant reconfiguration of services and the decision to procure a new urgent care service.



Tom Lacy

[linkedin.com/in/tom-lacy](https://www.linkedin.com/in/tom-lacy)

- **Career History:** Senior Project Manager, J Murphy & Sons Ltd, UK
Project Manager, Balfour Beatty, UK
Project Manager, Agency for Technical Co-operation & Development, Indonesia
Geotechnical Engineer, Fugro GeoConsulting Ltd, Offshore (North Sea and West Africa)
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Full Member of the Association of Project Managers (MAPM), Association of Project Managers, UK
Chartered Civil Engineer (CEng MICE), Institution of Civil Engineers, UK
MEng (Hons) Civil Engineering, University of Manchester, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Secured a high profile £18 million project opportunity with a key target client in accordance with the 10-year business strategy. Managed the pre-construction phase prior to leading project delivery.

Directed a large multidisciplinary team to deliver the £50 million Durward Street Shaft on the Crossrail Whitechapel Main Station project. Worked collaboratively to secure significant milestone incentive payments.

Managed a €0.6 million, 13 kilometre road construction project in a remote area of Indonesia post-tsunami. Successfully overcame cultural and language differences to strengthen community relations through project delivery.



Kiranmayee Langston

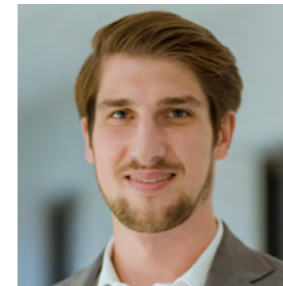
[linkedin.com/in/kiranlangston](https://www.linkedin.com/in/kiranlangston)

- **Career History:** IT Environments and Release Manager, EDF Trading, London
IT Release Manager, Citibank, London
Software Configuration Manager, Phones4U, Newcastle-under-Lyme
Software Configuration Management Analyst, Tata Consultancy Services, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Technology (Electrical and Electronics Engineering), Jawaharlal Nehru Technological University, Hyderabad, India
Professional Certifications (ITIL V3 Foundation, ITIL V2 Practitioner – Change, Release and Configuration Management)
- **Nationality:** British
- **Languages:** English (fluent), Telugu (native), Hindi (intermediate)
- **Achievements:**

Implemented a release management and governance process that helped reduce system outages and related fines to the Company due to failed releases. Reduced costs of circa £100,000 per annum.

Successfully implemented Enterprise Standard Software Deployment Automation tools and related processes that helped standardise software deployment practices across the IT department.

Implemented 'Follow the Sun' support model by upskilling staff to help absorb additional release demand using a mix of high cost and low cost global locations.



Jan Lettow

[linkedin.com/in/janlettow](https://www.linkedin.com/in/janlettow)

- **Career History:** Manager, EY Innovalue Management Advisors, Hamburg, Germany
IT Business Analyst, Deutsche Bank, Frankfurt, Germany
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSF Bank Management, Frankfurt School of Finance and Management, Germany
BSc Business IT, Frankfurt School of Finance and Management, Germany
Computer Science Expert, Vocational training, Deutsche Bank, Germany
- **Nationality:** German
- **Languages:** German (native), English (business fluent)
- **Achievements:**

Led multiple top management consulting projects for the successful go-to-market of new online payment products for banks and payment institutions with teams of up to 30 people.

Analysed and developed new strategies for leading European banks and payment institutions (especially card issuer and merchant acquirer) to reposition their payments business in a changing market environment.

Sold and led different types of top management consulting projects in the European payments industry with a volume of up to €500,000 and teams of up to four consultants. Developed client relationships with senior executives in the European payments industry.



Adrian Lovelock

[linkedin.com/in/adrianlovelock](https://www.linkedin.com/in/adrianlovelock)

- Career History:**
 - Advanced Development Programme, British Army (Lieutenant Colonel) Battalion Second in Command, Specialist Electronic and Mechanical Repair Battalion, British Army (Major)
 - Sub Unit Commander, Electronic and Mechanical Repair Battalion, British Army (Major)
 - Senior Sustainment Doctrine and Policy Author, British Army (Major)
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - Chartered Engineer, The Institution of Engineering and Technology, UK
 - BEng (Hons) Electrical and Electronic Engineering, John Moores University, UK
- Nationality:** British
- Languages:** English (native)
- Achievements:**
 - Planned and led the restructuring of an Army Battalion as part of the government intent to expand reserve capability, doubling the number of unit personnel and creating two new sub units and three detached platoons to train and administer these new personnel.
 - Formed Regimental Workshop supporting a unit spread across nine locations, in three garrisons and two countries. Deployed for training nationally and internationally and on operations in Iraq. On return from operations, planned and executed the unit's move from Germany to the UK.
 - Rationalised and optimised the UK convoy movement in Iraq reducing the period soldiers were deployed out of protected locations to enable sustainment operations by 40%.



Vaibhav Mahaur

[linkedin.com/in/vmahaur](https://www.linkedin.com/in/vmahaur)

- Career History:**
 - Module Leader, Jaguar Land Rover, Warwickshire, UK
 - Programme Leader, Jaguar Land Rover, Warwickshire, UK
 - Product Development Engineer, Jaguar Land Rover, Warwickshire, UK
 - Material Handline Engineer, GKN Driveline, West Midlands, UK
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - BEng Automotive Engineering, Coventry University, UK
- Nationality:** British
- Languages:** English (native), Hindi (fluent)
- Achievements:**
 - Led a team of lead body engineers with more than 20 commodities to deliver a small SUV programme to be launched in 2020 with a budget of £30 million.
 - Co-founded TrainingTiger, which was a successful and profitable platform for booking personal training locally.
 - Won an award from TATA Motors for creating a pedestrian safety system for silent electric vehicles. Prototype and production vehicles for relevant markets were fitted with the concept.



Nuno Maia

[linkedin.com/in/nunomaia](https://www.linkedin.com/in/nunomaia)

- Career History:**
 - Lighting Systems Manager, Aston Martin Lagonda, Gaydon, United Kingdom
 - Senior Lighting Engineer, Aston Martin Lagonda, Gaydon, United Kingdom
 - Senior Lighting Engineer, Toyota Motor Europe, Brussels, Belgium
 - Lighting Engineer, Toyota Motor Corporation, Toyotashi, Japan
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - MSc Aerospace Engineering, Instituto Superior Técnico – Universidade Técnica de Lisboa, Portugal
- Nationality:** Portuguese
- Languages:** Portuguese (native), English (fluent), French (intermediate), Spanish (intermediate)
- Achievements:**
 - Led a cross functional team located in different countries to develop a £6 million vehicle light systems project and identified the opportunity to utilise common components across different model variations. Led the negotiations to successfully deploy the plan, saving an investment of £1.5 million.
 - Created and implemented design manuals within the Aston Martin Lighting group and coordinated its replication to the whole Product Development division, allowing 500 engineers to have design manuals they can refer to.
 - Developed a platform commodity strategy to support programmes application, consolidating the core resources to the platform development, saving the company up to £2 million per vehicle programme.



Harry Makinson

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- Career History:**
 - KBR Consultant Commercial Manager (government, telecommunications programme), HM Government, Home Office, London, UK
 - KBR Corporate Commercial Manager, KBR, Leatherhead, UK
 - KBR Consultant Deputy Project Manager (government, infrastructure programme), Qatari Government, Ashghal, Doha, Qatar
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - BA (Hons) Business Studies, Coventry University, UK
 - Certifications: PMP, APMP, Prince2
- Nationality:** British
- Languages:** English (native)
- Achievements:**
 - Led negotiations, on behalf of the Home Office, delivering a favourable outcome including millions of pounds of savings and a re-baselined programme.
 - Supported negotiations with Ashghal, resulting in a three-year contract extension.
 - Reduced delay on major highways project from -7.1% to -1% and improved the workers welfare KPI from 3/10 to 7/10.



Michele McEvoy

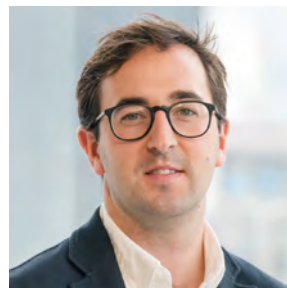
[linkedin.com/in/michelemcevoy](https://www.linkedin.com/in/michelemcevoy)

- **Career History:** Business Partner Chief Financial Officer (CFO), UBS, London, UK
Chief Financial Officer (CFO) to Group Corporate Systems, UBS, London, UK
Business Analyst, UBS, London, UK
Practice Leader, Deloitte Human Capital Corporation, Johannesburg, South Africa
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Accountant (ACA), Institute of Chartered Accountants in England and Wales (ICAEW), UK and Chartered Accountant (CA (SA)), South African Institute of Chartered Accountants (SAICA), South Africa
Bachelor of Accounting Science (Honours BCompt), University of South Africa, South Africa
- **Nationality:** British, South African
- **Languages:** English (native), Afrikaans (intermediate)
- **Achievements:**

As the finance lead for a two billion Swiss Franc transformation programme, delivered savings of one billion Swiss Francs over a three-year period.

Reduced the potential cost base within Group Technology by 100 million Swiss Francs and in agreement with the accounting policy department, changed the useful life of the internally generated computer software which resulted in a profit and loss relief of 94 million Swiss Francs in current year.

Received the Senior Audit Manager award from Deloitte, South Africa for outstanding performance and client relationships for a large international audit client.



Nick Minto

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- **Career History:** Investment Manager, LondonMetric Property Plc, London, UK
Analyst, LaSalle Investment Management, London, UK
Surveyor, Jones Lang LaSalle, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
CFA Institute Level 4 IMC qualification holder
Member of the Royal Institute of Chartered Surveyors
BSc Land Management (Investment and Finance in Real Estate), University of Reading, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), Spanish (basic)
- **Achievements:**

Originated and executed more than £1.5 billion of real estate investment transactions and joint ventures since 2011. Experience in both debt and equity transactions across both public and private markets.

Deal team member for a £130 million US private placement transaction and £95 million accelerated book build equity raise.

Deal team member for £830 million merger between London and Stamford and Metric Property in January 2013 to create a top 10 UK REIT.



Myriam Mirza

[linkedin.com/in/myriammirza](https://www.linkedin.com/in/myriammirza)

- **Career History:** Scientific Consultant, Cure CMT4J/The Talia Duff Foundation, Boston, USA
Principal Scientist, Principal Scientist, Mila's Miracle Foundation Inc, Boulder, USA
Senior Market and Strategic Analyst, Juniper Consulting Group Inc, Barcelona, Spain
Charity Fellow, Beyond Batten Disease Foundation, Austin, USA
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Doctor of Philosophy, University of Regensburg, Germany
MSc Biochemistry and Chemical Biology, McGill University, Canada
BSc (Hons) Biochemistry, McGill University, Canada
- **Nationality:** Canadian
- **Languages:** English (native), French (native), German (intermediate), Urdu (basic)
- **Achievements:**

As Principal Scientist at Mila's Miracle Foundation, built up an entire gene-therapy programme including identifying and collaborating with a range of institutions, partnering into more than US\$2 million.

Created evidence-based strategies for major clients, working on more than 120 consulting projects in various medical and pharmaceutical fields, with 60 key opinion leaders.

Presented as a key-note speaker at a rare disease conference in Hamburg in 2017 to speak about rare disease and gene therapy.



Simon Murray

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- **Career History:** Lead Cost Engineer, Bechtel Infrastructure, London, UK
Senior Cost Engineer and Senior Prime Contract Administrator, Bechtel Infrastructure, Muscat, Oman
Senior Project Controls Engineer, Bechtel Oil, Gas and Chemicals, London, UK
Senior Estimator, Bechtel Oil, Gas and Chemicals, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Diploma in Project Management, Finance and Risk, City, University of London, UK
Certificate in Global Oil and Gas Management, Thunderbird School of Global Management
Bachelor of Applied Science in Mechanical Engineering, Faculty of Engineering, University of Toronto, Canada
- **Nationality:** Canadian, Irish
- **Languages:** English (native), French (beginner)
- **Achievements:**

Led the preparation of the estimate for Gatwick Airport's largest capital project which resulted in Bechtel being awarded the £180 million project.

As Senior Cost Engineer, saved the project more than US\$2 million dollars by identifying a cheaper transport company and improving the logistics of transporting project labour from camp to site on the Muscat International Airport project.

Successfully set up and implemented a new efficiency and progress report that enabled the project to identify areas of underperformance to the senior management team.



Francesco Paolo Netri

[linkedin.com/in/fpnetri](https://www.linkedin.com/in/fpnetri)

- **Career History:** Global Business Services PMO Project Manager (Consultant), Kraft-Heinz, UK
Programme Manager (Consultant), Luminator Technology Group, UK
Programme Manager (Consultant), Meggitt Plc, UK
Project Manager, IPT Leader (Consultant), Rolls-Royce plc, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc (Hons) Industrial-Mechanical Engineering, University of Basilicata, Potenza, Italy
PMP Certification (Project Management Professional), London, UK
Chartered Engineer, University of Basilicata, Potenza, Italy
- **Nationality:** British, Italian
- **Languages:** Italian (native), English (fluent), Spanish (intermediate), French (basic), German (basic)
- **Achievements:**
As PMO Project Manager, led multiple global projects to standardise processes and improve efficiency via automation with the support/partnership from the Big Four.
As a Programme Manager, re-engineered business processes as part of a large business change/transformation to deliver a multi-million EBITDA increase.
As a Programme Manager, managed transformation activities to meet key strategic opportunities, conducted internal audit and identified opportunities to reduce costs by 10%, reduced product lifecycle by 50% through the introduction of Agile principles and tools within a waterfall environment.



Rachel Ni Cho Oo

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- **Career History:** Manager (Associate Director) for Data Platform Team, Calastone, London, UK
Senior Solution Consultant, Advanced, London, UK
Senior Associate Technical Consultant, Forensic Risk Alliance, London, UK
Development Team Leader, Giant Group, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Computer Science, Oxford Brookes University, UK
BSc Computing and Information System, Oxford Brookes University, UK
Certifications (NVQ Level 3 Management, ITIL v3 Foundation)
- **Nationality:** British, Myanmar
- **Languages:** Burmese (native), English (fluent)
- **Achievements:**
Designed and implemented high availability scalable data platform using hybrid cloud architecture able to handle high performance distributed information management system, business continuity for data processing company specialised in investment funds industry.
Defined business data models, rebuilt analytics projects in the cloud to enable the handling of Big Data and Business Intelligent systems to align with business strategies.
Involved on forecasting budgets, strategizing for technology platform and contribution on planning work with the different technical teams.



Jay Patel

- **Career History:** Technical Business Development Manager, Europe, Zotefoams Plc, UK
Programme Manager, Morgan Advanced Materials Plc (Thermal Ceramics), Europe
Technology Engineer, Morgan Advanced Materials Plc, China
Engineer, Morgan Advanced Materials Plc, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng (Hons) Materials Engineering, Loughborough University, UK
Institute of Leadership & Management Certificate level 5, UK
PRINCE2 Practitioner Certificate in Project Management, UK
- **Nationality:** British
- **Languages:** English (native), Gujarati (fluent), Hindi (fluent), Mandarin (basic)
- **Achievements:**
As Technical Business Development Manager for all of Europe, positioned existing/new products into new markets resulting in contracts with a major OEM worth in excess of £36 million.
Successfully influenced key stakeholders by collaborating with senior managers at a strategic level leading to entrance into the automotive and defence markets resulting in 34% revenue growth over two years.
Developed and expanded into new markets for current technology in Asia resulting in the establishment of a new global business unit growing group revenue by £80 million.



Patricia Pessoa

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- **Career History:** Key Account Manager, Alliance Healthcare UK (Walgreens Boots Alliance)
Territory Manager, GSK Consumer Healthcare, UK
European Project Coordinator, GSK Consumer Healthcare EMEA
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Pharmaceutical Sciences, University of Coimbra, Portugal
Pharmaceutical Sciences, University Complutense of Madrid, Spain (one-year exchange programme)
- **Nationality:** Portuguese
- **Languages:** Portuguese (native), English (fluent), Spanish (fluent), French (basic), Chinese (basic)
- **Achievements:**
As a Key Account Manager, managed and developed contractual arrangements and partnerships with pharmaceutical manufacturers by briefing them on the company's vision and strategic plan to support business goals and drive increased market share.
Won Key Account Manager of the year award (2017) in recognition for securing contracts worth in excess of £3 million.
Successfully bid for complex distribution tenders and negotiated long-term contract renewals worth in excess of £6 million.



Olga Peters

[linkedin.com/in/olgapeters](https://www.linkedin.com/in/olgapeters)

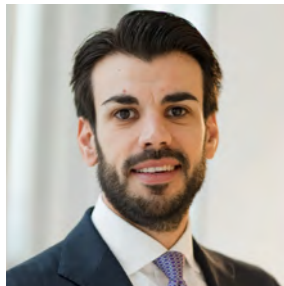
- **Career History:** Chief Marketing Officer, QualySense AG, Glattbrugg, Switzerland
Chief Financial Officer, QualySense AG, Glattbrugg, Switzerland
Head of Administration and Marketing, QualySense AG, Glattbrugg, Switzerland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MA Business and Economics, University of Zurich, Switzerland
BA Economics and Business Administration, University of Zurich, Switzerland
- **Nationality:** Ukrainian
- **Languages:** Ukrainian (native), Russian (native), English (fluent), German (fluent), Italian (intermediate), Spanish (basic)

■ **Achievements:**

Co-founded QualySense AG in 2010, one of the top young innovative Swiss companies with a breakthrough technology for food and agriculture. Established and managed the back office including HR, finance and administration and have grown the company to 40 employees.

As a Chief Financial Officer of QualySense, have ensured financial transparency, raised 20 million Swiss Francs in capital, won private and governmental grants. Managed investor relations and supported multi-million dollar revenues.

As a Chief Marketing Officer have established the marketing department. Launched the first product worldwide. Supported acquisition of multi-million dollar Research and Development project revenues with blue chip companies.



Antonio Picot Soriano

[linkedin.com/in/antoniopicot](https://www.linkedin.com/in/antoniopicot)

- **Career History:** Business Manager, Santander UK Group Holdings Plc, UK
Business Consultant, Santander UK Group Holdings Plc, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate in Financial Markets, University of Valencia, Spain
Bachelor of Business Administration and Management, University of Valencia, Spain
- **Nationality:** Spanish
- **Languages:** Spanish (native), Catalan (native), English (fluent)

■ **Achievements:**

As Business Manager in the Organisation Design and Transformation function of Santander UK, supported the separation of the investment function from the consumer deposit business in order to comply with regulatory requirements. Proposed on new operating models to be part of a new legal entity from which corporate and investment banking activities can be conducted separately.

Contributed to reduce the cost-to-income ratio of the company year-on-year by 2% in 2016 by supporting the planning, management and execution of a firm-wide programme designed to reduce the complexity of the organisation so that productivity levels can be improved.

Participated in a firm-wide taxonomy with the purpose of undertaking future classificatory approach analysis.



Helena Piper

[linkedin.com/in/helenapiper](https://www.linkedin.com/in/helenapiper)

- **Career History:** Global Change Manager, Microlease Ltd, London, UK
Senior Project Manager, Sky, London, UK
Customer Journey Assurance Manager, Sky, London, UK
Senior Business Analyst, Sky, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PRINCE2, APMG, London
Diploma in Business Analysis, ISEB (BCS), London
Lean Six Sigma (Green Belt), BQF, UK

■ **Nationality:**

British

■ **Languages:**

English (native)

■ **Achievements:**

Leading £15 million portfolio of projects to deliver significant transformation across a global business implementing a new ERP system and full digital platform to engage customers, empower employees and provide a solid foundation for growth of the business.

Created a Change and Project Management department across a global organisation with 600 employees; established best practice methodology and ways of working throughout the project lifecycle for the business and IT department enabling more control and delivery of business outcomes.

Led project team in defining, designing and creating new digital services for Sky customers on the launch of the SkyQ product. Managing third parties and multiple workstreams to ensure their delivery in-line with the required timescales, budget and scope. Identified annual savings to be made for the Sky customer base of £5 million p/a brought about by an enhanced digital communication experience.



Joe Postle

[linkedin.com/in/josephpostle](https://www.linkedin.com/in/josephpostle)

- **Career History:** Digital Proposition Lead, Metro Bank, London
Product Management Graduate Scheme, Metro Bank, London
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Civil and Environmental Engineering, University of Exeter, UK

■ **Nationality:**

British

■ **Languages:**

English (fluent)

■ **Achievements:**

Led Metro Bank through a digital transformation programme replacing all consumer facing digital propositions. Increased mobile usage by 75% over 12 months.

Accountable for directing the business through the implementation of a pan-European legislation change impacting all banking clients to ensure compliance.

Developed and delivered a number of new financial products including student accounts and personal loans.



Lee Purnell

[linkedin.com/in/leepurnell](https://www.linkedin.com/in/leepurnell)

- **Career History:** Finance Architect, Delphi, London UK
Materials Research Manager, Delphi, London UK
Acoustics, Dynamics & Durability Test Manager, Delphi, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Engineer, Institute of Mechanical Engineers (IMechE), UK
MSc Sound & Vibration Studies, Institute of Sound and Vibration Research (ISVR), Southampton University, UK
BEng Automotive Engineering, Oxford Brookes University, UK

- **Nationality:** British
- **Languages:** English (native)

- **Achievements:**
Delivered £1.5 million in operational improvements for the UK business unit through finance process efficiencies, resource re-allocation and tax initiatives.
Successfully established multidisciplinary technical teams and research capabilities from the ground up, and invested £4 million in capital equipment and laboratory facilities to support product research.
Achieved 'Centres of Excellence' status within Delphi for Metrology and Dynamics research. Led global synergy project for Dynamics, resulting in cost avoidance of £300,000, harmonisation of research procedures and analytical methods.



Shaikh Rafeek

[linkedin.com/in/shaikh-rafeek](https://www.linkedin.com/in/shaikh-rafeek)

- **Career History:** Area Sales Manager Asia-Pacific and Middle East, INFORS HT Bioprocess Solutions, Switzerland
Area Sales Manager Southern Europe Africa and Middle East, INFORS HT Bioprocess Solutions, Switzerland
Scientist Quality Improvement and Head of GMP Training, CSL Behring, Switzerland
Scientist Bioprocess Technology, Zurich University of Applied Sciences, Switzerland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Command Staff Training, Swiss Armed Forces College, Switzerland
MSc Pharmaceutical Biotechnology, Zurich University of Applied Sciences, Switzerland
BSc Pharmaceutical Biotechnology, Zurich University of Applied Sciences, Switzerland

- **Nationality:** Swiss
- **Languages:** English (native), German (native), French (fluent)

- **Achievements:**
Restructured commercial operations in Asia-Pacific and Middle East, developed dedicated business strategies for the core markets, realigning the subsidiaries and distribution partners and increasing sales by 70% within 15 months.
Increased sales in previous markets (Southern Europe, Africa and the Middle East) within 12 months by 50% over 10-year average and 40% over 10-year maximum.
Negotiated three-year global sole supplier contract for core products with one of the top five global pharmaceutical companies.



Srini Rao

[linkedin.com/in/srilrao](https://www.linkedin.com/in/srilrao)

- **Career History:** Head of Service, Conversity Ltd, London, UK
Programme Manager, Conersity Ltd, London, UK
Senior Project Manager, MoPowered Ltd, London, UK
Project Manager, Itron Metering Solutions, Felixstowe, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng Instrumentation Technology, Visvesvaraya Technological University, Karnataka, India

- **Nationality:** Indian (UK Indefinite Leave to Remain)
- **Languages:** English (fluent)

- **Achievements:**
As Professional Services Delivery Lead and Programme Manager at Conersity Ltd, turned around an underperforming professional services delivery team resulting in an annual revenue contribution of more than £3 million by introducing a structured approach to service delivery with process governance, backed by exemplary clarity in communications within team as well as with clients.
As a Senior Project Manager at MoPowered Plc, successfully executed a license transfer agreement between MoPowered Plc and Next Plc, for the m-commerce channel worth £2.5 million in nine months. Ensured a secure and successful transfer of intellectual property of the software, winning accolades not only from MoPowered but also the directors at Next Plc.
Implemented the first ever smart meter roll-out in Johannesburg for CityPower. As Project Manager, led a team of 22 and successfully implemented backend software configuration, mobile network integration and smart meter installation in six months, as part of the €4 million project.



Fiona Regan

[linkedin.com/in/fiona-regan-fcipc](https://www.linkedin.com/in/fiona-regan-fcipc)

- **Career History:** People Development Director, Revolution Bars Group Plc, Manchester, UK
Human Resource Director, The Rank Group Plc, Grosvenor Casinos, Maidenhead, UK
Human Resource Business Partner, The Highways Agency, Birmingham, UK
Human Resource Advisor, Leeds Building Society, Leeds, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA Business Administration, City of Birmingham University, UK

- **Nationality:** British
- **Languages:** English (native)

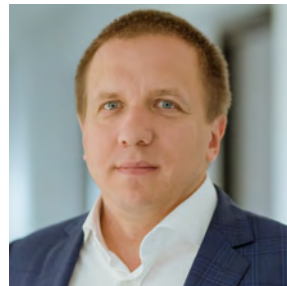
- **Achievements:**
Implemented a new people strategy and saved more than £200,000 through efficiencies in department spending and reduced management turnover from 60% to 30% in the first year.
Managed the HR and communications activity for a £179 million acquisition of Gala Casinos. Led the cultural and structural integration of the two businesses to meet a six-month target for full brand alignment.
Completed a management restructure of the entire Grosvenor Casinos management teams to retain talent and minimise redundancy costs. Turnover remained under 20% and the Company maintained profit growth during the changes.



Najjuma Roselyn

[linkedin.com/in/najjuma-roselyn-012646114](https://www.linkedin.com/in/najjuma-roselyn-012646114)

- **Career History:** Head Products, Personal and Business Banking, Stanbic Bank, Kampala, Uganda
Head Products and Marketing, Bank of Africa, Kampala, Uganda
Products Manager, Islamic Banking, Business Lending and Bancassurance, Barclays Bank, Nairobi, Kenya
Head MIS and Analytics, Barclays Bank, Uganda, Kampala
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Computer Science, Business Intelligence and Data Warehousing, Makerere University, Uganda, Kampala
BSc Physics and Mathematics, Makerere University, Uganda, Kampala.
- **Nationality:** Ugandan
- **Languages:** Luganda (native), English (fluent), Kiswahili (fluent)
- **Achievements:**
Automated the product pricing process and implemented a revenue assurance model that helped the bank to grow profitability from US\$2.5 million in 2013 to US\$10 million in 2014.
Re-engineered the loan approval process for Stanbic Bank and worked with the IT team to automate the new process, reducing the loan turnaround time from five working days to seven hours; currently the best in the Uganda.
Led a team of more than 20 people to set up the first Barclay's credit department in Uganda, growing the balance sheet by a factor of 10.



Vadim Ryazanov

[linkedin.com/in/vadimryazanov](https://www.linkedin.com/in/vadimryazanov)

- **Career History:** Chief Executive Officer, DPM Architects and Engineers, Moscow, Russia
Chief Energy Engineer, Airport Management Company, Moscow, Russia
Designer of Electrical Facilities, TSN Group, Moscow, Russia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Engineer (Masters equivalent), Power Supply, Moscow Power Engineering Institute (National Research University), Russia
Bachelor of Technology, Power Engineering, Moscow Power Engineering Institute (National Research University), Russia
- **Nationality:** Russian
- **Languages:** Russian (native), English (fluent)
- **Achievements:**
Established DPM Architects and Engineers company in the Russian market providing engineering, consultancy and architectural services.
As a CEO, developed the company from a small bureau with two employees to an industry-wide known company of 55 employees.
Developed the Company's scope of services from electrical networks design to full scope of general planner including architectural, engineering and masterplan design.



Parmjit Sandhu

[linkedin.com/in/parmjit-sandhu](https://www.linkedin.com/in/parmjit-sandhu)

- **Career History:** Director Corporate Financial Planning and Analysis, Sunrise Medical Group Accountant, Children's Services, Walsall Council, UK
Business Support Controller, Goodyear Dunlop Tyres, UK
Assistant Management Accountant, DuPont Teijin Films, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
ACMA, CGMA (Chartered Institute Of Management Accountants)
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Developed long-term business planning models, working alongside global business teams to consolidate the building blocks of the strategic plan, which formed an integral part of a successful private equity sale.
As due diligence lead for acquisitions, developed and managed cross-functional integration plans alongside financial projections models.
Successfully integrated five acquisitions across nine countries, as part of a team.



Miguel Santana

[linkedin.com/in/miguel-santana-38872445](https://www.linkedin.com/in/miguel-santana-38872445)

- **Career History:** Operations Manager, FCC Environment, UK
Performance Improvement Manager, FCC Environment, UK
Production Engineer, Electrofer, Portugal
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Materials Engineering, University of Aveiro, Portugal
- **Nationality:** Portuguese
- **Languages:** Portuguese (native), English (fluent), Spanish (intermediate)
- **Achievements:**
As Operations Manager for FCC, improved the operational efficiency of the Energy-from-Waste process by redesigning it, which increased the materials processed by 25% over a five-year period.
Developed and implemented an innovative system to report the performance of an Energy-from-Waste plant used to prioritise potential improvements taking into account the profitability, resulting in 20% turnover increase in five years.
Led and restructured teams of 20 to 60 people across different businesses, redesigning work flows and introducing a new performance management system with the aim of improving productivity.



Romans Saricevs

[linkedin.com/in/saricevsromans](https://www.linkedin.com/in/saricevsromans)

- **Career History:** Chief Controller, LOTOS Exploration and Production Norge, Norway
Financial Controller, LOTOS Geonafta, Lithuania
Senior Auditor, KPMG, Lithuania
Operations Manager, Eurovestika, Lithuania
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Accounting and Financial Management, The University of Hull, UK
- **Nationality:** Latvian
- **Languages:** English (fluent), Lithuanian (fluent), Russian (fluent), Latvian (intermediate)
- **Achievements:**

Working for a Norwegian subsidiary for one of the top Polish companies, successfully reversed previous failures and, as a member of high performing team, directly contributed to growth of the company from US\$0 to US\$250 million in revenues in a four-year period with secured high potential for further organic development.

Over a period of six months, led and rebuilt company accounting department to allow for cost efficient and accurate financial operation.

Developed and implemented multiple internal finance systems that are key to efficient company operation.



Rainer Schober

[linkedin.com/in/rainer-schober-09b304159](https://www.linkedin.com/in/rainer-schober-09b304159)

- **Career History:** Head of Project Management and Business Analysis, VisoTech, Vienna, Austria
Head of Software Demand Management, Austrian Post, Vienna, Austria
Head of IT Infrastructure Consulting, Unilog Österreich, Vienna, Austria
Software trainer and Consultant, Self-Employed, Vienna, Austria
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Software and Information Engineering, Technical University of Vienna, Austria
- **Nationality:** Austrian
- **Languages:** German (native), English (fluent)
- **Achievements:**

Coordinated demands for a cross-divisional project to build up new, harmonised mail and parcel product portfolio, leading the IT programme affecting more than 15 IT systems, more than 15,000 internal users and some 1,000 business customers.

Designed and implemented a mobile last mile solution for mail distributors, improving efficiency for the distribution network, helping to decrease the number of necessary distributors by about 40% over 10 years.

Evaluated, designed, implemented and supported the migration from Lotus Notes to Microsoft Exchange for the local government of an Austrian county, helping to improve performance, security and availability of the email system for about 6,000 users on 25 sites.



Vipin Seetohul

[linkedin.com/in/seetohul](https://www.linkedin.com/in/seetohul)

- **Career History:** Product Development Manager, Radar Breast Imaging, Micrima Ltd, UK
Senior Product Development Engineer, Ultrasonics, Institute for Medical Science and Technology, University of Glasgow, UK
Medical Devices Engineer, Neuroprosthetics, Aalborg University/University of Bath, Denmark and UK
Biomedical R&D Engineer, Respiratory Drug Delivery, GlaxoSmithKline, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD, University of Warwick, UK
MSc, Imperial College London, UK
BEng (Hons), University of Liverpool, UK
- **Nationality:** Mauritian, United Kingdom
- **Languages:** English (native), French (native), Creole (native), Hindi (fluent)
- **Achievements:**

Influenced management-level direction, to ensure the on-time performance of the company's product for Diagnostic Breast Imaging and demonstrated consistent success in winning public-sector funding (£2.6 million Innovate UK over two years).

Implemented regulatory standards (ISO13485) within a quality management system and managed CE marking procedures, IP management and road to commercialisation of medical devices.

Designed and developed working medical devices throughout their product lifecycle and published/presented at national and international conferences, as a Medical Devices Engineer working in Neuroprosthetics and Drug Delivery.



Padma Sekhar

[linkedin.com/in/padma-s](https://www.linkedin.com/in/padma-s)

- **Career History:** Account Manager, Biotage, UK
Technical Sales Specialist, Chromsystems GmbH, UK
Account Manager, Anatune, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Analytical Chemistry, University of Massachusetts, USA
MChem in Chemistry, University of Manchester, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Won a £350,000 tender to supply vitamin D and immunosuppressant's diagnostic kits for a major UK hospital.

Organised customer workshops and increased sales by 18% for newborn screening and steroids products.

Implemented sample clean protocols during Batelle employment to assist extraction of compounds.



Mathew Sewell

[linkedin.com/in/mathew-sewell-39b53377](https://www.linkedin.com/in/mathew-sewell-39b53377)

- **Career History:** Consultant Paediatric and Adult Spinal Surgeon, The James Cook University Hospital, Middlesbrough, UK
Academic Clinical Lecturer, University of Queensland, Brisbane, Australia
NICE Quality Standards Advisory Committee Member, NICE, London, UK
Adventure Medicine Doctor, Action Challenge, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MB ChB with Honours, University of Bristol Medical School, UK
BSc (Hons) Neuroscience, University of Bristol, UK
MD (Res), Doctoral Research Degree, University College London, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), Latin (basic), Ancient Greek (basic)
- **Achievements:**

Strategically contributed to decisions affecting the entire British healthcare system through work with the National Institute of Health and Care Excellence (NICE). This work is of considerable public value and subject to significant public scrutiny.

Led an overseas project in Africa that resulted in improved access to health and education services for those most vulnerable in society by steering the project strategically.

As a clinical educator and academic, taught and lectured extensively in the Americas, Asia-Pacific, Africa and Europe. Published more than 80 peer-reviewed medical publications that have supported healthcare innovation and improved clinical outcomes for patients globally.



Sara Sheikh

[linkedin.com/in/sara-sheikh-0b4b9855](https://www.linkedin.com/in/sara-sheikh-0b4b9855)

- **Career History:** Data Product Manager, Gamma Communications Plc, London, UK
Product Transition Manager, Gamma Communications Plc, London, UK
Reporting Analyst, Gamma Communications Plc, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc in Composite Materials, Imperial College London, UK
BEng in Aeronautical Engineering, Imperial College London, UK
- **Nationality:** British
- **Languages:** English (native), Hindi (intermediate), Urdu (intermediate)
- **Achievements:**

As Data Product Manager successfully doubled market share by producing 47% growth year-on-year, above UK market growth of 7.7% by implementing a disruptive strategy.

Responsible for £10 million investment into our own network from business case to deployment to reduce cost of sale and thereby cutting out a supplier and enabling the company to negotiate stronger commercial arrangement with key suppliers.

Successfully marketed data portfolio services at an industry roadshow with more than 800 customers. Gained valuable feedback from customers and brought about improvements.



Lara Stancich

[linkedin.com/in/lara-stancich](https://www.linkedin.com/in/lara-stancich)

- **Career History:** Workplace Strategy and Senior Designer, Stack Business Interiors, Auckland, New Zealand
Director, Workplace Design, Live Work Breathe Interior Design Ltd, Scotland, UK
Director, Lara Stancich Interior Design, Paris, France
Commercial Advisor, BP Exploration, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Information Systems Management, University of Stirling, UK
MA (Hons) International Relations and History, University of Aberdeen, UK
- **Nationality:** New Zealander, British
- **Languages:** English (native), French (fluent), Italian (intermediate)
- **Achievements:**

Created a new business stream, boosting revenue by 8% in the first nine months. Introduced quarterly business performance reviews and guided the leadership team through the development of a business strategy and performance targets.

Awarded 'Best Work Environment' by Business Insider Scotland 2015, achieved through gaining a deep understanding of strategic business drivers, staff needs and frustrations with their existing environment, and focusing on solutions adapted to their unique requirements.

Achieved 20% cost savings on daily operating costs for offshore rig and turned around logistics performance from worst in field to best in field, through my inclusive leadership style.



Danielle Stewart

[linkedin.com/in/dr-danielle-stewart](https://www.linkedin.com/in/dr-danielle-stewart)

- **Career History:** System Strategy Manager, National Grid, UK
Senior Network Analyst, National Grid, UK
Operational Strategy Engineer, National Grid, UK
Network Analyst/Operations Engineer, National Grid, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD Particle Physics, University of Warwick, UK
MPhys (Hons), Mathematics and Physics, University of Warwick, UK
MIET, The Institution of Engineering and Technology, UK
- **Nationality:** British
- **Languages:** English (native), French (basic)
- **Achievements:**

Established, developed and led a new, high-performing team to develop a capital investment strategy required for the evolution of the UK Gas Transmission System. Responsible for maintaining a capital investment plan worth £3 billion over a 10-year period.

Successfully led the creation of and achieved strategic approval for multiple high-value business cases justifying the physical development of the UK's Gas National Transmission System, of total value £500 million. Individual project values ranged between £60 million to £180 million.

Collaborated with government departments and the industry regulator, Ofgem, to build a regulatory submission worth £15 million.



Greg Tett

[linkedin.com/in/gregtett](https://www.linkedin.com/in/gregtett)

- **Career History:** Director European Equity Sales-Trading, Citigroup, London
Vice-President European Equity Sales-Trading, Exane BNP Paribas, London
Desk Analyst European Equity Sales-Trading, ABN Amro, London
Consultant, Accenture Financial Services, London
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Financial Conduct Authority (FCA) Approved Person Level 3 Certificate (Securities, Derivatives, Regulation), FCA, UK
BSc (Hons) Computer Information Systems, University of Bath, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

As a Director in equity sales-trading responsible for account planning, implemented strategies to improve profitability across key hedge fund accounts. Improved commission retention for a top five grossing client from 20% to 80%, and took net revenue from US\$400,000 to US\$800,000 accordingly.

Selected as the equity asset class champion to a cross-asset committee tasked with improving front office employee retention. Implemented a series of 'marginal-gains' initiatives including 'an audience with' sessions with senior management.

Promoted from Analyst to Financial Services Consultant after 20 months, four months ahead of the benchmark.



Rebecca Thorne

[linkedin.com/in/dr-rebecca-thorne](https://www.linkedin.com/in/dr-rebecca-thorne)

- **Career History:** Regional Director, Medivet The Vets, Coventry Region, UK
Clinical Director, Oakfield Veterinary Group, Tamworth, UK
Senior Veterinary Surgeon, PDSA, Birmingham, UK
Clinical Team Leader, PDSA, Wolverhampton, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate certificate in Veterinary Professional Studies, University of Liverpool, UK
Certificate in Advanced Veterinary Practice (General Small Animal Surgery) CertAVP(GSAS), University of Liverpool/Royal College of Veterinary Surgeons, UK
BVetMed, Royal Veterinary College, University of London, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Played a pivotal role in integration and change management of 19 new acquisitions for a large corporate vet group over 12 months during a huge period of growth for the company.

Developed a format for weekly internal communications for Medivet: sharing company news, pharmaceutical updates and cost saving initiatives. This is now used companywide across 250 clinics.

Proposed improvements to existing internal audit procedures and developed a comprehensive audit spreadsheet that is now used by all Regional Directors and Area Managers, improving adherence to policies and procedures across the Medivet Group.



Will Tinsdeall

[linkedin.com/in/willtinsdeall](https://www.linkedin.com/in/willtinsdeall)

- **Career History:** Director, Business Computing Solutions Ltd, UK
IT Manager, Mercian Labels Ltd, UK
Consultant, Cerm NV, Belgium
- **Education Highlights:** Executive MBA, Warwick Business School, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Business Computing Solutions specialised on cloud data solutions, with a focus on data security and uptime. This created affordable highly fault tolerant systems, which reduced overheads, maintenance, and downtime costs.

Led a printing business through a full change management programme. The project transformed the operation with new HR, MIS and ERP systems into an Industry 4.0 manufacturing business.

Collaborated with the Canadian printing industry to transform various suppliers and customers to use fully automated purchasing networks. Unveiled the first lighthouse site in June 2018.



Tarek Traboulsi

[linkedin.com/in/tarektraboulsi](https://www.linkedin.com/in/tarektraboulsi)

- **Career History:** Global Commodity Manager, Rolls-Royce, Derby, UK
Programme Manager, Rolls-Royce, Derby, UK
Lecturer and Project Manager, Damascus University, Damascus, Syria
IT Project Manager, Addition Service Company, Damascus, Syria
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Programme and Project Management, Warwick Manufacturing Group, UK
BEng Information Technology Engineering, Damascus University, Syria
- **Nationality:** Syrian
- **Languages:** Arabic (native), English (fluent), French (basic)
- **Achievements:**

Managed delivery of multi-million pound research and technology project to develop new materials, oil system and manufacturing processes for the new Power Gearbox (PGB) cutting edge technology.

Managed the delivery of an engineering study for a key customer of the energy business in Rolls-Royce. It resulted in the signature of a multi-million pound contract to upgrade the customer's power plant.

Delivered a transformation project as part of significant transformation programme that reduced the lead-time of the engine programmes' responsiveness to implement engine modifications, by 7.5%.



Santosh Upadhyay

[linkedin.com/in/santoshkumarupadhyay](https://www.linkedin.com/in/santoshkumarupadhyay)

- **Career History:** Senior Program Manager, Tata Motors European Technical Centre, Coventry, UK
Program Manager, Tata Motors Ltd, Pune, India
Vendor Development Manager, Yamaha Motor India (Pvt) Ltd, New Delhi, India
Supplier Quality Engineer, Mark Auto Industries Limited, Gurgaon, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng Mechanical, Jamia Millia Islamia, India
- **Nationality:** Indian
- **Languages:** English (fluent)
- **Achievements:**

Defined and established the third generation of New Product Introduction (NPI) process for Tata Motors incorporating global learning's and best-practice for passenger cars. This has significantly decreased market lead-time by more than five months for delivering highly competitive products.

Led the product development team to diagnose and identify 22 high value improvement projects, including the creation of a strategic supplier base to frontload early engineering and innovation, which has resulted in the reduction of approximately 2,000 late engineering changes, an improvement in product delivery quality score of 8% and product contribution margin by more than 4%.

Managed first global Complete Knock it Down (CKD) project of a passenger vehicle in Mexico involving the comprehensive techno commercial assessment of 42 suppliers and finalisation of the business case for local purchase.



Conor Watney

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- **Career History:** Managing Director, Green Rides Ltd, France, UK
Derivatives trader and analyst, REFCO, UK
Junior Interior Architect, Australia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
IMC International Management Certificate, London, UK
- **Nationality:** British
- **Languages:** English (native), French (intermediate)
- **Achievements:**

As Managing Director for a travel and leisure company, successfully built and grew the business throughout France and Austria, opening ancillary support companies to handle the logistics, resulting in award winning tour packages and an annual revenue of £1.1 million. Client spectrum was from UK, France, US, Australia, UAE and South Africa.

Founded, grew and developed an international culinary school based in France in 2014 through to sale in 2017, preparing industry level chefs for chalets and hotel placement, client base was Europe-wide.

Competed in a team with five MBA peers in the WBS MBA consulting challenge. Awarded first place out of 12.



Miranda Wilkinson

[linkedin.com/in/mirandaacwilkinson](https://www.linkedin.com/in/mirandaacwilkinson)

- **Career History:** Strategic Transformation Lead, LV=, Bournemouth, UK
Group Strategy Manager and CEO Executive Assistant, LV=, Bournemouth, UK
Fast-Track Leadership Development Programme, LV=, Bournemouth, UK
Employee Proposition Executive, LV=, Bournemouth, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Psychology, University of Birmingham, UK
- **Nationality:** British
- **Languages:** English (fluent), French (intermediate)
- **Achievements:**

Co-led creation of a new organisational growth strategy for a life and pensions business following an innovative and ground-breaking sale of the associated general insurance business to the world's largest insurer.

Created an impact analysis framework to measure the organisational change impact of a £40 million business transformation programme across 1,500 employees.

Developed and implemented a repeatable tender process for intermediary distribution deals, securing sales generation of £7 million in 2016.



Joanna Williams

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- **Career History:** Senior IT Project Manager, Berendsen UK Ltd, Basingstoke, UK
Global Web Strategist, Deutsche Bank, Birmingham, UK
Knowledge and Information Office, Business Link West Midlands, Birmingham, UK
Web Designer, Masterlease Ltd, Birmingham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

As Senior IT Project Manager for Berendsen, increased the adoption of technology by 40% in two years by improving access to equipment, updating equipment and updating current IT infrastructure for a business line.

Designed and project managed the development of an online ordering application which secured a large key account customer with more than 200 stores nationwide. Achieved the Innovation of the Year award.

As the Global Web Strategist at Deutsche Bank, managed intranet catering for 18,000 global employees which achieved over one million hits per month.



Sharon Womersley

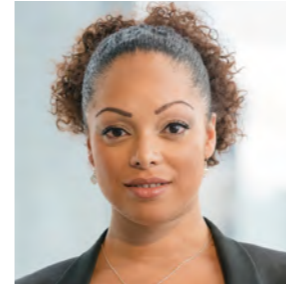
[linkedin.com/in/sharon-womersley](https://www.linkedin.com/in/sharon-womersley)

- **Career History:** Project Management Leader, GE Power, Rugby, UK
Head of Procurement, Alstom Power, Rugby, UK
Procurement Director, Alstom Power, Norrkoping, Sweden
Procurement Manager, Alstom Power, Belfort, France
- **Education Highlights:** Executive MBA, Warwick Business School, UK
HNC Mechanical Engineering, East Warwickshire College, UK
- **Nationality:** British
- **Languages:** English (native), French (fluent), Swedish (basic)
- **Achievements:**

Established a sustainable low cost supply chain for complex bespoke mechanical components that delivered £2.2 million annual cost savings whilst maintaining supplier quality and performance, and reducing product lead-times by 50%.

Consistently developed and implemented significant supply chain improvements including strategy, performance, organisation and process development in the UK, France and Sweden.

Successfully completed stringent supply chain compliance audits including supplier selection, payment and use of qualified suppliers. Full compliance achieved in an accelerated timescale of nine months.



Sarah Yule

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- **Career History:** Director of Global Channel Sales (Interim VP Global Sales), ROLI Ltd, London
Head of Sales EMEA and ROW, ROLI Ltd, London
International Sales Manager, InMusic Brands Inc, Hampshire
Sales Director, TL Audio Ltd, Hertfordshire
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Sound Technology, Liverpool Institute for Performing Arts, Liverpool, UK
- **Nationality:** British
- **Languages:** English (native), French (basic)
- **Achievements:**

Negotiated and built successful global retail and distribution business from scratch, resulting in 2,000 fully merchandised doors across 33 countries.

Grew B2B revenue for a new brand from zero to circa £20 million within 24 months.

Managed major global sales operations partnership with Apple for simultaneous market launches across two peak selling periods.



Greg Woodcock

[linkedin.com/in/gregwoodcock](https://www.linkedin.com/in/gregwoodcock)

- **Career History:** Head of BTEC Assessment and Acting Head of Technical and Professional Assessment, Pearson, London
Head of Internal Assessment for Vocational Qualifications, Pearson, London
IT Curriculum Manager, East Berkshire College, Langley
Head of Teaching and Learning, East Berkshire College, Langley
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Sport and Exercise Science, Brunel University, UK
BSc Sport, Health, Exercise and Nutrition, Leeds University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

As the Head of BTEC Assessment and Acting Head of Technical and Professional Assessment, restructured the division resulting in a £500,000 annual saving through staff costs, creating a structure by product rather than process.

Accountable for the accurate outcomes of learners completing Pearson's vocational qualifications. Designed and implemented a new quality assurance process, creating an annual saving of £2.3 million, designed around risk, increasing customer support where required while reducing interactions with low risk educational organisations.

As Head of Teaching and Learning at a large further education provider implemented a Virtual Learning Environment (VLE) and associated training on the adoption of this tool. This enabled practitioners to embed techniques within their delivery increasing learner retention by 12% and learner satisfaction by 23% within 12 months of the VLE being live.

A photograph of two men in business attire sitting at a table in a modern office setting. The man on the right is wearing a dark blue suit, a white shirt, and a dark tie with small white dots. He is gesturing with his hands while speaking. The man on the left is wearing a white shirt and is seen from the back. The background features large windows and a dark pillar. A purple graphic overlay is positioned in the upper right quadrant, containing the text 'Executive MBA Warwick For the Challengers'.

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We're always happy to talk through any queries you might have.

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